

MADE IT RIGHT.

Was It Not Easy For the Salesman to Grasp the Boss' Scheme. In one of the suburbs of London there is a wholesale firm the senior member of which may be known as Mr. Blank. The firm has two traveling salesmen—a single man, receiving 30 shillings per week, and the other a married man, drawing £2 per week. A short time ago the single man, being in the shop and looking over matters, discovered that the married salesman was receiving 10 shillings per week more salary than himself, while he (the single man) was selling more goods. He called Mr. Blank's attention to this and suggested that he was selling more than the other fellow, he should at least receive as much pay. The senior partner acknowledged the apparent inconsistency and assured him that he would look into it and if the statement were correct he would make matters right. Another week rolled by, and when the single man came to draw his salary from the bookkeeper he was surprised to find only 30 shillings passed out to him the same as before. He demurred. The bookkeeper insisted he had received no instructions to raise his pay and referred him to the governor. Approaching Mr. Blank, he said: "You remember, sir, I spoke to you last week about my salary, stating that, while I was selling more goods than the other traveler, I was receiving less pay, and I thought I should receive as much as he did. You assured me you would look into it and make matters right."

ELECTION NIGHTS.

One of the Five Saturnalia of New York City. New York has five saturnalia every year—New Year's night, Decoration day, Fourth of July, election night and Thanksgiving—and not the least of these is election night. If it is a right first Tuesday of November, the daytime wind will be veering from west to south and back, sun and cloud will equally share the hours between them and a not unnatural quiet, as of political passions hushed under the blanket of the Australian ballot, will prevail. The streets will be rather emptied than filled, and the litter of straw and scrap paper and the ordure and other filth of the great slattern town will blow agreeably about under your feet and into your eyes and teeth. But with the falling of the night there will be a rise of the urban spirits; the sidewalks will thicken with citizens of all ages and sexes and nations, and if you will then seek some large center for the cinematographic dissemination of the election news you will find yourself one of a multitude gloating on the scenes of comedy and tragedy thrown up on the canvas to stay your impatience for the returns. Along the curbstones are stationed wagons for the sale of the wind and string instruments whose raw, harsh discords of whistling and twanging will begin with the sight of the vote from the first precinct. Meantime policemen, nervously fondling their clubs in their hands, hang upon the fringes of the crowd, which is yet so good natured that it seems to have no impulse but to lift children on its shoulders and put pretty girls before it and to cress old women and cripples into favorable positions, so that they may see better. You will wish to leave it before the clubbing begins and either go home to the slumbers which the whistling and twanging will duly attend or join the diners going into or coming out of the restaurants or the throngs strolling down into the fairy realms of Broadway under the flare of the whiskeys and the actresses.—W. D. Howells in Harper's Magazine.

ANY ONE CAN HYPNOTIZE.

But It Cannot Be Accomplished With a Mere Glance. Of course, whoever wants to hypnotize—in fact, no one but a physician ought to do it—must learn the technique and apply it patiently and skillfully. And certainly there are individual differences. Not every one can be deeply hypnotized. With not a few the inhibition goes no further than the inability to open the eyes, while only one out of four enters into strong hypnotic hallucinations. Further, not every one is well prepared to awaken that confidence which is essential and that feeling of repose which guides one over to the dreamy state. The look, the voice, the gestures, the phrases, the behavior, of certain persons make them poor hypnotizers, however well they may understand the tricks. But in principle everybody can hypnotize and can be hypnotized, just as in principle everybody can love and can be loved, and no special mysterious power is needed to fall in love or to awaken love. Yet, while thus every one can exert hypnotic influence, no one can do it by a mere glance. All the stories of a secret influence by which one man's will gets hold of another man's mind are remains of the meretric theories of the past. Today we know that everything depends upon the attention and imagination of the hypnotized and that no mysterious fluid can flow over from the mind of the hypnotist to the mind of the subject. The old mystical view of unscientific superstition reached its climax in the prevalent belief that a man could exert secret influence from a distance without the victim's knowledge of the source of the uncanny distortion of his mind. According to this belief, every heinous crime might be committed under that cover. The distant hypnotizer could inflict pain and suffering on his enemy and could misuse the innocent as instruments of his criminal schemes.—Professor Hugo Munsterberg in McClure's Magazine.

A Startling Debut. A comedy of errors describes the first appearance on the stage of Mr. Huntley Wright. He was supposed to impersonate the warden of a mad-house, and the scene opened with the brutal ill treatment of the hero, and it ended with a gunpowder explosion. In his nervousness the warden dropped his cap, and, being agitated and short-sighted, he picked up the pan of gunpowder instead. It instantly blew up, nearly frightening him out of his wits. He rushed from the stage and collapsed, as he thought, on a stool in the wings, which turned out to be a fire bucket full of water!—London Answers.

Good Judgment. "Your partner," remarked the privileged friend, "seems to be a man of unusually good judgment." "You bet he is," replied the self acknowledged brains of the firm. "Why, he never makes a move without asking my advice!"—Chicago News.

A Mean Question. Charles I heard the other day that Gould is going to get married. "Edward—Well, why shouldn't he? He's comfortably well off." "That's just the whole point. Why doesn't he remain so?"

Obstinate. "Why don't you quit smoking, old chap? You know it hurts you." "Certainly. But every time I make up my mind to do it somebody comes around and tells me I ought to!"

If a man would learn to pray, let him go to sea.—French Proverb.

Do You Open Your Mouth

Like a young bird and gull down whatever food or medicine may be offered you? Or, do you want to know something of the composition and character of that which you take into your stomach whether as food or medicine? Most intelligent and sensible people now-a-days insist on knowing what they employ whether as food or as medicine. Dr. Pierce believes they have a perfect right to trust upon such knowledge. So he publishes, broadcast and on each bottle wrapper, what his medicines are made of and verifies in order that this he feels he can well afford to do because the more the ingredients of which his medicines are made are studied and understood the more will their superior curative virtues be appreciated. For the cure of woman's peculiar weaknesses, irregularities and derangements, giving rise to frequent headaches, back-ache, dragging-down pain or distress in lower abdominal or pelvic region, accompanied, oftentimes, with a debilitating, pelvic, catarrhal drain and kindred symptoms of weakness, Dr. Pierce's Favorite Prescription is a most efficient remedy. It is equally effective in curing lengthy periods, in giving strength to nursing mothers and in preparing the system of the expectant mother for baby's coming, thus rendering childbirth safe and comparatively painless. The "Favorite Prescription" is a most potent, strengthening tonic to the general system and to the organs distinctly feminine in particular. It is also a soothing and invigorating nerve and cures nervous exhaustion, nervous prostration, neuralgia, hysteria, spasms, chorea or St. Vitus's dance, and all other distressing symptoms attendant upon functional and organic weaknesses of the distinctly feminine organs. A host of medical authorities of all the several schools of practice, recommend each of the several ingredients of which "Favorite Prescription" is made for the cure of the diseases for which it is claimed to be a cure. You may read what they say for yourself by sending a postal card request for a free booklet of extracts from the leading authorities, to Dr. R. V. Pierce, Invalids' Hotel and Surgical Institute, Buffalo, N. Y., and it will come to you by return post.

Summons. In the Circuit Court of the State of Oregon, for Tillamook County. Willis G. Hopp, Plaintiff, vs. Thad B. Preston, Defendant. To Thad B. Preston, the above named defendant.

In the name of the State of Oregon: You are hereby required to appear and answer the complaint filed against you in the above entitled action on or before the expiration of six weeks from the date of the first publication of this summons, and if you fail so to appear, judgment will be rendered thereon, plaintiff will apply to said Court for the relief demanded in the complaint in this cause. The relief demanded is to recover a judgment against you for the sum of \$5000.00, with interest thereon from May 15th, 1907, at the legal rate and costs and disbursements of this action, being for commissions earned under contract between plaintiff and defendant, and that all of your right, title and interest in and to the following described real property, situate in Tillamook County, Oregon: The E 1/2 of sec. 26, in tp. 2 N., R. 9 W., Lots 4, 5, 6 and 7, the S 1/2 of the Sw 1/4 of the Sw 1/4 of the Sec. 34, sec. 6, tp. 1 N., R. 7 W., The S 1/2 of the Sw 1/4 and Lots 3 and 4, of Sec. 1; the N 1/2 of the Sw 1/4, the S 1/2 of the Sw 1/4 of Sec. 6; the N 1/2 of the Nw 1/4 of the Sw 1/4 of Sec. 8, all in Tp. 3 N., R. 10 W. The W 1/2 of sec. 36, in tp. 1 S., R. 8 W. The W 1/2 of sec. 14, in tp. 2 S., R. 10 W. The S 1/2 of sec. 21 and the S 1/2 of sec. 26, in Tp. 3 N., R. 7 W. Attached in said cause, by virtue of a Writ of Attachment duly issued in said cause, by the Sheriff of Tillamook County, Oregon, he sold for the purpose of satisfying any judgment which plaintiff may recover against you in said cause.

This summons is published in the Tillamook Headlight by order of the Honorable H. F. Goodspeed, County Judge of Tillamook County, Oregon, on the 12th day of April, 1908, directing publication thereof to be made for six successive weeks, the first publication being on the 12th day of April, 1908. H. T. BOTT, S. JOHN C. HOGAN, Attorneys for Plaintiff.

Notice of Final Settlement. NOTICE IS HEREBY GIVEN.—That the final account of the estate of the late of R. M. Porter, deceased, has been rendered in the County Court of Tillamook County, Oregon, on the 12th day of April, 1908, at ten o'clock a. m., at the Court House in said County and State, and has been approved by the Court as the time and place for settlement thereof, and all persons interested in said estate shall appear and show cause if any they have, why said final account should not be approved. B. H. WHITNEY, Administrator.

Administratrix Notice. NOTICE IS HEREBY GIVEN.—That the undersigned has been appointed administratrix of the estate of Casper Schlaeppli, Jr., deceased, by the County Court of Tillamook County, Oregon. All persons having claims against the estate of said decedent are required to present the same to Attorney Carl Haberlach, at his office in Tillamook, Oregon, within six months from the date of the first publication of this notice, duly verified as required by law. Dated March 3rd, 1908. BABETTA SCHLAEPPLI, Administratrix of the Estate of Casper Schlaeppli, Jr., deceased.

Notice of Final Account. That the undersigned has filed his final account as administrator of the estate of Michael J. Reilly, deceased, in the County Court of Tillamook County, Oregon, on the 12th day of April, 1908, at the hour of 10 o'clock a. m., at the Court House in Tillamook City, Oregon, as the time and place for hearing objections to said account and the final settlement thereof. Dated March 12th, 1908. H. T. BOTT, Administrator.

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FARMERS READ THE WEEKLY OREGONIAN OF PORTLAND For the general news of the World also for information about how to obtain the best results in cultivating the soil, Stock Raising, Fruit Growing etc. You can secure this excellent paper by Subscribing for the Headlight. Both Papers for \$2.25.

TIMBER LAND, ACT JUNE 3, 1878.—NOTICE FOR PUBLICATION. United States Land Office, Portland, Ore., January 18th, 1908. Notice is hereby given that in compliance with the provisions of the act of Congress of June 3, 1878, entitled "An act for the sale of timber lands in the States of California, Oregon, Nevada and Washington Territory," as extended to all the Public Land States by act of August 4, 1892, FRANK RICE, of Butler county, Polk, State of Oregon, has this day filed in this office his sworn statement No. 7661, for the purchase of the North 1/2 of Southeast 1/4 and Southwest 1/4 of Section 14 of Sec. 2, in Tp. 3 N., Range No. 10 West, and will offer proof to show that the land sought is more valuable for its timber or stone than for agricultural purposes, and to establish his claim to said land before the Register and Receiver, at Tillamook, Oregon, on Thursday, the 9th day of April, 1908. He names as witnesses: J. C. Pope, of Elsie, Clatsop County, Oregon; Alexander Norman, of Elsie, Clatsop County, Oregon; Carl Jacobson, of Elsie, Clatsop County, Oregon; J. P. Cox, of Portland, Oregon. Any and all persons claiming adversely the above-described lands are requested to file their claims in this office on or before said 9th day of April, 1908. ALGERNON S. DRESSER, Register.

TIMBER LAND, ACT JUNE 3, 1878.—NOTICE FOR PUBLICATION. United States Land Office, Portland, Ore., January 18th, 1908. Notice is hereby given that in compliance with the provisions of the act of Congress of June 3, 1878, entitled "An act for the sale of timber lands in the States of California, Oregon, Nevada and Washington Territory," as extended to all the Public Land States by act of August 4, 1892, RUTH BREWLEY, of Bay City county of Tillamook, State of Oregon, has this day filed in this office her sworn statement No. 7793, for the purchase of N 1/2 of Sw 1/4 of Sec. 34, tp. 1 N., Range No. 10 West, and will offer proof to show that the land sought is more valuable for its timber or stone than for agricultural purposes, and to establish her claim to said land before W. H. Cooper, U.S. Commissioner, at Tillamook, Oregon, on Tuesday, the 17th day of May, 1908. She names as witnesses: George Williams, of Bay City, Oregon; Chris Hansen, of Bay City, Oregon; J. C. Bewley, of Bay City, Oregon; Bert Tilden, of Bay City, Oregon. Any and all persons claiming adversely the above-described lands are requested to file their claims in this office on or before said 17th day of May, 1908. ALGERNON S. DRESSER, Register.

TIMBER LAND, ACT JUNE 3, 1878.—NOTICE FOR PUBLICATION. United States Land Office, Portland, Ore., February 12th, 1908. Notice is hereby given that in compliance with the provisions of the act of Congress of June 3, 1878, entitled "An act for the sale of timber lands in the States of California, Oregon, Nevada, and Washington Territory," as extended to all the Public Land States by act of August 4, 1892, WERT D. WALTER, of Seaside, county of Clatsop, State of Oregon, has this day filed in this office his sworn statement No. 7687, for the purchase of the S 1/2 of Ne 1/4, N 1/2 of Se 1/4 and the S 1/2 of Sec. 30, in Township No. 4 north, Range No. 10 west, and will offer proof to show that the land sought is more valuable for its timber or stone than for agricultural purposes, and to establish her claim before the Register and Receiver, at Tillamook, Oregon, on Tuesday, the 28th day of April, 1908. He names as witnesses: W. S. Gregory, of Portland, Oregon; Marion Edge, of Portland, Oregon; Ray Thompson, of Seaside, Oregon; J. J. Walter, of Portland, Oregon. Any and all persons claiming adversely the above-described lands are requested to file their claims in this office on or before said 28th day of April, 1908. ALGERNON S. DRESSER, Register.

TIMBER LAND, ACT JUNE 3, 1878.—NOTICE FOR PUBLICATION. United States Land Office, Portland, Ore., January 18th, 1908. Notice is hereby given that in compliance with the provisions of the act of Congress of June 3, 1878, entitled "An act for the sale of timber lands in the States of California, Oregon, Nevada and Washington Territory," as extended to all the Public Land States by act of August 4, 1892, WILLIAM H. ORMSBY, of Portland, county of Multnomah, State of Oregon, has this day filed in this office his sworn statement No. 7666, for the purchase of the N 1/2 of Nw 1/4 of Sec. 10, and Se 1/4 of Sw 1/4 of Section No. 15, in Tp. 3 N., Range No. 9 west, and will offer proof to show that the land sought is more valuable for its timber or stone than for agricultural purposes, and to establish his claim to said land before W. H. Cooper, U.S. Commissioner, at Tillamook, Oregon, on Thursday, the 16th day of April, 1908. He names as witnesses: George F. Zimmerman, of Tillamook, Oregon; W. R. Rutherford, of Tillamook, Oregon; David May Iny, of Tillamook, Oregon; Frank Hoffstater, of Tillamook, Oregon. Any and all persons claiming adversely the above-described lands are requested to file their claims in this office on or before said 16th day of April, 1908. ALGERNON S. DRESSER, Register.

TIMBER LAND, ACT JUNE 3, 1878.—NOTICE FOR PUBLICATION. United States Land Office, Portland, Ore., January 22nd, 1908. Notice is hereby given that in compliance with the provisions of the act of Congress of June 3, 1878, entitled "An act for the sale of timber lands in the States of California, Oregon, Nevada and Washington Territory," as extended to all the Public Land States by act of August 4, 1892, DAN R. MURPHY, of Portland, county of Multnomah, State of Oregon, has this day filed in this office his sworn statement No. 7676, for the purchase of the S 1/2 of Sw 1/4 and N 1/2 of Sw 1/4 of Section No. 17, in township No. 1 south, Range No. 10 West, and will offer proof to show that the land sought is more valuable for its timber or stone than for agricultural purposes, and to establish his claim to said land before the Register and Receiver, at Tillamook, Oregon, on Saturday, the 18th day of April, 1908. He names as witnesses: Chas. E. Hays, of Portland, Oregon; Jas. S. Strickler, of Portland, Oregon; J. C. Bowers, of Portland, Oregon; Bert Biggs, of Barnegat, Oregon. Any and all persons claiming adversely the above-described lands are requested to file their claims in this office on or before said 18th day of April, 1908. ALGERNON S. DRESSER, Register.

TIMBER LAND, ACT JUNE 3, 1878.—NOTICE FOR PUBLICATION. United States Land Office, Portland, Ore., January 20th, 1908. Notice is hereby given that in compliance with the provisions of the act of Congress of June 3, 1878, entitled "An act for the sale of timber lands in the States of California, Oregon, Nevada, and Washington Territory," as extended to all the Public Land States by act of August 4, 1892, ELIZABETH BARTLE, of Arlita, county of Multnomah, State of Oregon, has this day filed in this office her sworn statement No. 7676, for the purchase of the S 1/2 of Sw 1/4 and Sw 1/4 of Sec. 14, section 19, tp. 1 south, range 8 west and Ne 1/4 of Sw 1/4, section 5, tp. 2 south, range 8 west, and will offer proof to show that the land sought is more valuable for its timber or stone than for agricultural purposes, and to establish her claim to said land before the Register and Receiver, at Tillamook, Oregon, on Tuesday, the 28th day of April, 1908. She names as witnesses: H. W. West, of Tillamook, Oregon; Jack Rupp, of Tillamook, Oregon; L. Viggers, of Arlita, Oregon; J. E. Bartel, M.D., of Arlita, Oregon. Any and all persons claiming adversely the above-described lands are requested to file their claims in this office on or before said 28th day of April, 1908. ALGERNON S. DRESSER, Register.

TIMBER LAND ACT, JUNE 3, 1878.—NOTICE FOR PUBLICATION. Department of the Interior, United States Land Office, Portland, Ore., December 6th, 1907. Notice is hereby given that Mrs. LIZZIE HADLEY, of Tillamook County, Tillamook, State of Oregon, has applied to purchase, under the act of Congress of June 3, 1878, as extended

by act of August 4, 1892, the E 1/2 of Sw 1/4 and Lots 3 and 4, section 19, and Ne 1/4 of Sw 1/4 of section 20, in Township 3 north, range 7 W., and will offer proof to show that the land sought is more valuable for its timber or stone than for agricultural purposes and to establish her claim to said land before the County Clerk, at Tillamook, Oregon, on the 23rd day of April, 1908. She names as witnesses: Fred L. Sappington, of Tillamook, Oregon; Frank Hadley, of Tillamook, Oregon; William Ryan, of Tillamook, Oregon; E. D. Hadley, of Tillamook, Oregon. Any and all persons claiming adversely the above-described lands are requested to file their claims in this office on or before said 23rd day of April, 1908. ALGERNON S. DRESSER, Register.

NOTICE FOR PUBLICATION. Department of the Interior, United States Land Office, Portland, Ore., February 29th, 1908. Notice is hereby given that JAMES H. WOODS, of Blaine, Oregon, has had notice of his intention to make final five year proof in support of his claim, viz: Homestead Entry No. 1411, made May 22nd, 1904, for the Sw 1/4 Sec. 6, section 17, N 1/2 Ne 1/4 of section 20, township 3 south, range 8 west, and that said proof will be made before W. H. Cooper, U. S. Commissioner, at Tillamook, Or., on, on the following 17th, 1908. He names the following witnesses to prove his continuous residence upon and cultivation of the land, viz: William May, of Blaine, Oregon; Forest Ayer, of Blaine, Oregon; John Moon, of Blaine, Oregon; John Greedy, of Blaine, Oregon. ALGERNON S. DRESSER, Register.