

Business Notes

Walsh guides Cornelius Auto with good selection, buyer fairness

Jim Walsh has been in the auto sales business for the past 12 years; four years with a McMinnville agency and two years with S&J Chevrolet in Forest Grove before setting out on his own with a used car lot on Baseline in Cornelius.

When he started on his selling career in this area, he relates, "I went to Vernonia with a pocket full of business cards, slipping them under windshield wipers around town, beginning a relationship with the town that still maintains."

Initially he stocked his lot with cars on consignment, with no charge to the client unless he sold the car. He still does that, and on the same terms but, with the acquisition of a partner, Tamer Kekhia as buyer and salesman, they keep their lot stocked with a greater variety in a broader price range, including vans and trucks.

The cardinal principle in this career for Walsh has been integrity in dealing with clients. He wants people to know that when they come to Cornelius Auto Sales, they will get an honest and fair deal. "We eliminate all the razz-ma-tazz that people frequently complain about," he

says.

Walsh became a car dealer after tiring of a lifetime career as an entertainer, beginning at four years old, performing as a tap-dancer and singer. When he was in the third grade he was tapped as a member of an upscale bugle corps known as "The Golden Nine", though their rules required members to have completed eighth grade.

Twenty years of this career was spent as a studio musician for RCA, a position requiring great musical versatility. Asked how many instruments he had been required to master, he replied "Eighteen."

Through the years Walsh

also had his own seven-piece band, playing Country-Boogie gigs throughout California.

So, whether you buy a car or not, stop in for a friendly chat with Walsh. In the meantime, you can peruse the Cornelius Auto Sales ad in this issue of The INDEPENDENT.



Jim Walsh

OSU Extension schedules tour of outstanding Rainier-area tree farm

Interested in learning how natural regeneration and selective logging can be used in managing a tree farm? Then mark June 25 at 6:00 - 8:00 p.m. on your calendar, notes Chal Landgren, OSU Extension Forester.

The tour will meet at and feature the VanNatta Tree Farm near Apiary/Rainier. Mark Miller, a consulting forester, has been studying natural regeneration on the tree farm and will be the featured speaker. K.C. VanNatta will also outline some of the history of the tree farm.

The VanNatta farm has been Tree Farm of the Year

for Columbia County three times, in 1973, 1977 and 1984. It is an outstanding example of a family-owned and managed tree farm.

The farm is located off Apiary Road, approximately 1.5 miles southwest of the Meisner Road/Apiary Road intersections, just before Little Clatskanie River. Watch for "Tree Tour" signs. Directions are available at the Extension office or from the VanNattas at 556-6502, adds Landgren.

The tour is sponsored by the OSU Extension Service and is free of charge. If additional information is needed, contact Chal Landgren at 397-3462.

County seeking members for Solid Waste Advisory Committee

The Columbia County Board of Commissioners is soliciting applicants from county citizens who are willing to serve on local Boards, Committees, Commissions, and Advisory Boards. These committees help shape public policy for the county. Decisions on land use issues, developing a recycling program, and promoting economic growth are just some of the areas county committees are involved in.

The County will be consid-

ering appointments to the following committee:

Solid Waste Advisory committee (SWAC)

If you are interested, please call the Board of Commissioners office at 397-4322 for more details.

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Troy W. Horton

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