# Final STORY OF A RED TAG <br> Contract uoods Not Included. 

A POLICY WE HAVE FOLLOWED AND WHICH HAS PROVEN PROFITABLE TO BOTH US AND OUR CUSTOMERS. A FIRST-CLASS
FIRM WILL NOT ACCUMULATE STOCK FROM ONE SEASON TO ANOTHER. IT IS UNWISE TO UPHOLD PRICES ON MERCHANDISE AT THE CLOSE OF THE SEASON, JUST BECAUSE THE VALUE IS THERE

## Cost Should Not Be Considered

WHEN DISPOSING OF ODDS AND ENDS, WHEN YOU HAVE ALREADY MADE YOUR PROFITS ON YOUR SEASON'S BUSINESS. WHEN WE THROW OUR ODDS AND ENDS OPEN TO THE PUBLIC AT ACTUAL COST, AND IN SOME CASES BELOW COST, WE CONSIDER CASH ON A BROKEN STOCK TURNED INTO NEW, FRESH, SEASONABLE GOODS FOR THE COMING SEASON FAR BETTER THAN TO HOLD ON TO YOUR REGULAR PRICES AND ACCUMULATE ODDS AND ENDS FROM ONE YEAR TO ANOTHER.

## We Have Established a Reputation for High-Class Merchandise

always new, Fresh and crisp at the opening of each season. in order to uphold this reputation, we must conTINUE TO FOLLOW UP OUR POLICY OF DISPOSING OF EVERY ARTICLE LEFT OVER FROM THE SEASON'S BUSINESS JUST ENDED.

## Carefully Study Our Argument

NOTE PRICES GIVEN HERE BELOW, CALL AT OUR STORE, CONVINCE YOURSELF AND "DO NOT BUY" UNTIL WE CAN PROVE TO YOU THAT OUR METHOD OF CONDUCTING A SUCCESSFUL BUSINESS IS BASED ON HONESTL, COURTEOUS AND CONSCIENTIOUS DEALINGS WITH THE PUBLIC, AND THE MOST IMPORTANT TO "BE TRUTHFUL" IN OUR ANNOUNCEMENTS MADE THROUGH THE NEWSPAPERS

NEVER IN THE HISTORY OF KLAMATH FALLS WAS SUCH HIGH-GRADE CLOTHING SLAUGHTERED AT THESE PRICES. THIS CLOTHING INCLUDES THE FAMOUS BRANDS OF HART SCHAFFNER \& MARX, ALFRED BENJAMIN AND FRIEND BROS.


DO NOT FAIL TO BRING YOUR "RED TAG." IT WILL BE ACCEPTED AS 50 CTS. TOWARDS THE PURCHASE OF $\$ 5.00$ WORTH OF MERCHANDISE.

