

Winter Carnival Entrants Ready

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Alec Peterson, Chiloquin, youngest entrant in the race, champion of southern Sweden. Peterson and Pearson competed for the King's trophy cup this same year.

W. Nordquist, who will represent Klamath county in the race, was former champion of the Swedish army.

Andy Myra, Finnish skier, marathon runner from the Olympic club in San Francisco.

Bend Man Oldest
Oliver Puckett, nicknamed "Sourdough of the Cascades," Klamath's best native skier.

Emil Nordson from the Skyliner's club at Bend, oldest entrant in the race and known among Crater Ski club members as "Old War Horse." Nordson is 43 years old and has the reputation of being the most scientific skier in the country, besides being a manufacturer of ski grooves.

Nels Skpersaa, Norway, winner of third place in the race the past two years, and a running mate of Emil Nordson.

Dan Mueller, unknown entrant from Seattle.

Louis Bergstrom, Portland, past history unknown.

Andy Versto, gigantic Norwegian, also a ski jumper with an established record of 153 feet, 7 inches.

J. P. Linman, well-known Klamath county man and final entrant in the race.

Bob Gordon, prominent Fort Klamath man, told of the preparations made for Klamath county's winter carnival. He told of the history of the ski club which sponsors the carnival and something of the events for the day.

Some of the history of the Ski Carnival which originated three years ago, fostered by John Malen was told by the speaker. How the thought of having an annual event grew in interest each year, until now skiers from throughout the world are taking part in the event, were told by Mr. Gordon.

The Fort Klamath ski club was formed the second year to promote interest in winter sports, which now boasts members throughout the United States.

"The club boasts one member from South Africa, a prominent doctor, who visited Fort Klamath last year," the speaker said.

Praise was given those who first ventured the trip from Fort Klamath to the lake.

"It is because of their splendid spirit, of their sportsmanship that this carnival has become an annual event. Without their support in the beginning, the idea, fostered by Mr. Malen, who has worked untiringly, would have been a failure," Mr. Gordon stated.

L. C. Sisemore, chairman of the forum introduced a number of those entered in the third annual event for Friday.

Miss Ida Briscoe, present holder of the woman's cup was introduced as the "First Daughter of the Snow." Miss Briscoe made the record trip in 6 hours and 32 minutes.

John Peterson of San Francisco, 23 years of age and winner of many trophies in the old country was introduced.

Peterson landed in New York on February 23 of 1927 and spent the whole of two years reaching Klamath county's ski race course. He landed in Fort Klamath exactly two years to a day after reaching America. In the year of 1925 Mr. Peterson was champion of the Sweden carnival.

Alex Peterson, the youngest man entered in the longest ski race in the world comes from southern Sweden, having been in this country little more than 10 months. In 1925 he was champion of his country and would have competed with Mr. Peterson for the Kings Cup but for illness of Mr. Peterson which prohibited the match. The young men will fight it out at Fort Klamath on Friday.

W. Nordquist coming from the northern section of Sweden was next introduced. While in northern Sweden he was champion of the Swedish army.

Andy Myra of Finland, member of the Olympic club of San Francisco was introduced as an all around athlete specializing in a marathon runner. Mr. Myra has a table full of trophies. He first began skiing in major events in Finland in 1919. He was winner of the trout for the Olympic games in San Francisco in 1928 against 21 entrants in the 26 mile race. The race was from the ferry building to the Cliff House in late January of this year.

Oliver Puckett, termed as the Sourdough of the Cascades was next introduced as Klamath's best native skier and one of the best boosters of winter sports in Klamath county.

Emil Nordson of the Ski Liners of Bend was introduced as the "Old War Horse." He has been a veteran of many events in Northern Sweden and of two former 12 mile races. He is often termed as the most scientific skier ever in this country. He is the oldest man in the entry list. Nordson is 43 years of age.

Andy Versto, a gigantic Nor-



wegian is ready for the event. Versto is a jumper of ability, establishing a record of 153 feet and 7 inches.

"Klamath county could and should some day be the winter play ground of America", Mr. Sisemore told the guests in urging them to support the carnival which is gaining publicity throughout the entire country.

The need of moral support to make the annual event successful was stressed by the speaker.

With the ski race sold to the guests, the chairman devoted a brief time to telling of the grazing possibilities of the Wood River valley before the close of the forum.

"More than 12,000 head of cattle grazed on the meadows of Wood River Valley last summer which were later taken to winter quarters," Mr. Sisemore said.

To give his listeners a vague idea of what this means, Mr. Sisemore told of more than one-million dollars worth of beef being weighed out last year alone.

The season of grazing in Wood River valley is from May to October, according to Mr. Sisemore who expressed gratitude for the amount of snow which has fallen this winter.

"Snow is essential to make grazing land valuable and stockmen like to see it remain on the ground until late February."

Report Kidnaped Girl in Portland

PORTLAND, Ore., Feb. 20. (U. P.)—A possible case to the whereabouts of Doris Virginia Smith-Murphy, the four-year-old San Francisco girl for whom police have been hunting six days, was uncovered tonight when A. K. Johnson of Salt Lake informed the Oregon Journal he had seen a girl resembling the kidnaped victim in the old post-office here.

Johnson, after studying the picture of the tot, was struck in his belief he had met the child.

Sales Record Is Announced

A new high record for sales volume attained by a new make of automobile in its first year was created by the Graham-Paige Motors Corporation in producing cars to a total retail value of more than \$80,000,000 in 1928, according to an announcement from the company received by Harold Wires, Arendt Garage, the Graham-Paige representative here.

The second year of Graham-Paige finds the company well on its way to creating new records with its line of new sizes and rights, as indicated by the figures for January when 5679 cars were built, nearly four times the total for January last year. In fact Graham-Paige is already a full month ahead of 1928, the first month's output this year exceeded the total for the first two months of the preceding year.

The Graham-Paige company has equipped itself to take full advantage of the prestige it has built up.

Jobs Are Hunting For Men, Industrial Executive Says

Head of Largest Employee-Owned Concern Finds All Big Corporations Seeking New Executive Material

By BORTENSE SAUNDERS
NEA Service Writer

NEW YORK, Feb. 20. (AP)—There are more good jobs asking for men than there are men asking for jobs, according to Frank A. Ketcham, who started as file clerk and has just been elected president of the Graybar Electric Company, the largest employee-owned concern in the world.

"Big industrial firms are expanding so rapidly today and executive jobs are so numerous.

The opportunities are not only for the college man, however.

"In our concern, we have many men in high positions who were never in college," Ketcham declared. "However, with the practical training which men get in our colleges today, university study is an advantage."

Ketcham believes the "fighting" element in business success greatly exaggerated. Looking back on his own rise, he said it seemed to be the result of logical promotions, rather than a series of scrapes.

In selecting men for his concern Ketcham said he regards a friendly disposition and the ability to cooperate and get along with others the most important qualification—presupposing, of course, average ability.

"The lone worker, the man who cannot adjust himself, does not work well in the big organization. The odd genius may or may not find his niche. But the man of poise and enthusiasm, who gets along well with his fellow men—who has the qualities of leadership, finds the way clear sailing. Because there are so many departments in the modern corporation, that as soon as a man has learned the groundwork of the business, he can specialize in the financial or the legal side, in advertising, salesmanship, or wherever his particular talents dictate."

Trained Men Valuable
Ketcham laughs at the idea that there is no personality in a large concern, that it is just a big machine.

"Look at General Motors, many another of the largest organizations," he advised. "They are selections of the personality of the men who have built them up. They are full of character and individuality."

"More than a quarter of our men have been here over 25 years, and half of them have been here for 20 years. It takes a long time to train a man in his job—and when he knows it, he is valuable to his concern."

Ketcham is most enthusiastic over the idea of the employee-owned concern. Until four years ago, the Graybar Company was the supply department of Western Electric. When the new company was formed, all the employees took stock and all the stock is owned in the company. They do a business of \$75,000,000 a year.

He tried Ranting
He declares the greater interest and cooperation shown by employees in a convincing indication that it is the coming method in business.

Ketcham has been with the company nearly a quarter of a century. A Michigan boy, he earned his way through the University of Michigan by working on a farm and tending cattle. He

that no young man needs to fear being lost in the shuffle if he starts out in a big firm.

"As a matter of fact, if a man is any good at all, he can't help progressing."

Watch College Men
The Graybar Company has 72 distributing stations, and could have 100, Ketcham says, if there were enough men ready to take them over.

"The need is reflected in our colleges where men are trained. Ketcham went on. "When I went to college, I did not have much idea what I would do when I finished, except be an engineer—because I was taking the engineer's course. I had to go round and hunt a job, and 'sell' myself to someone."

Today, the large corporations watch all the colleges, and the promising young men are signed up during their senior years. Approached by different companies, they can take their pick. To be sure, they may not usually do start at the bottom, but every step of their progress is watched.

Loreman Interests South America Nix, Haley, in Well Jaunt Planned

(Continued from Page One)

Last August, 1928, Mr. Loreman went to Los Angeles, Calif., where he met Mr. Edward McClaran, an oil drifter, through Arthur Collins, of Klamath Falls. Mr. McClaran introduced Mr. Loreman to R. H. Nix and T. J. Haley.

Nix, Haley Experienced
Mr. Nix has been in the oil producing business in Oklahoma, Texas and California for the past 20 years. Mr. Haley is also an experienced oil production manager. After thoroughly going over Mr. Loreman's statement of the structure at the Bonanza location Mr. Nix visited the site with another geologist who could find no faults in the structure as examined and explained by Mr. Loreman.

Later Mr. Nix brought another noted geologist in the oil business to Klamath county and after a thorough examination also stated that it was a perfect structure, and that according to the findings in other fields should be oil producing.

Bring Crew, Equipment
Subsequently Mr. Nix and Mr. Haley came to Klamath Falls and took over the active management of the Southern Oregon Oil company. They brought with them their experienced crew of workmen and a large amount of additional necessary equipment and agreed to invest as much of their funds as available in the project.

Harry Phillips, known to be one of the best drillers in the business and a man with 20 years of experience and Edward McClaran also a capable driller

took a flier with Texas ranching and cattle trading, finally went broke, sent to Chicago to look for a job. It was then that he started with General Electric. He is enthusiastic about motoring, swimming, sailing and his ranch out west.

What was no longer have use or may be just the thing another seeking The Klamath News classified ads bring buyers and together

Washington, Feb. 20. (U. P.)—Col. Charles A. Lindbergh is contemplating a flight to South America some time in the near future, he told the United Press Tuesday.

"I hope to fly over South America," he said. "I have always wanted to visit the continent down there. I have no definite plans and do not know when or if I can go."

Friends of the flying colonel said it was possible he would fly the first plane over the proposed extensions of the Pan-American airways from the Canal zone to Santiago, Chile, on a mission similar to that which he undertook when he piloted the first mail plane from Miami to the Canal zone recently.

and two tool dressers came with Mr. Nix and Mr. Haley.

Final Promising Strata
After installing additional equipment drilling was started where Mr. Loreman was forced to abandon the work.

Mr. Nix stated that his operating force is one of the most capable in the business and that steady progress will be made until oil producing strata is reached.

Mr. Loreman is chief geologist for the company and all of the various kinds of strata that should be found in an oil producing region is being found as the drills pound through the earth.

Tomorrow, the kind of formation found will be described, and the present drilling operations will be told. A later article will tell of the pre-historic materials found which are on display in the office of the Southern Oregon Oil company in the Williams building.

MALIN HIGH NOTES

MALIN, Ore., Feb. 20.—Carrie Weaver won first prize, a bronze medal, in the Lincoln's essay contest at Malin high school. This is an annual national contest for high school juniors and seniors. Viola Worlow and William Paulson, juniors, received second and third places. Ernest Stewart, Lloyd Smith and Vivian Williamson, seniors, received honorable mention.

The first three essays were read as part of a Lincoln's birthday program, Tuesday afternoon.

The Malin five played a basketball game against the Dorris squad Friday, February 15 at Malin.

All the substitute men of the Malin team were put in during the half and played a full quarter the first string finishing the game. The score was 37 to 12 in favor of Malin.

The Dorris team was given a light lunch by the student body of the Malin high school after the game.

Four of the group soliciting advertisements for the Malin Annual of '29 visited Merrill last Friday, the results being highly favorable.

This phase of the work in the Annual is practically completed and has proved satisfactory.

Class meetings were held by all of the classes last Thursday. The purpose of the meetings was to elect class historians. Edwin Stasney was elected from the freshmen class, Bertha Paulson from the sophomore class and Viola Worlow from the juniors. The seniors have not yet decided.

Many Malin high school students attended the basket social and dance February 17, given by the Bohemian Sokols.

The Klamath county grade and high school teachers held a teachers' meeting at Merrill all day Saturday, February 16. Luncheon was served by the Merrill townswomen.

Following the meeting, all the coaches and principals of the county met for the purpose of

changing the basketball schedule. Winners of second place in the team division one will play against the second place winners in the team division two, and the team placing first in the team division one will play against the team placing second in the team division two on the same night, March 4, instead of on different dates. This alteration will make it possible to have the championship game March 8.

The girls' game to have been with Henley Friday, February 15, was postponed due to sickness.

The challenged Merrill women's team was also not able to come, so the girls held a practice game among themselves as a preliminary to the boys' game with Dorris.

Many Klamath Falls people are making the

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Their Home When in Portland

A pleasant place to live, in beautiful surroundings. An unusually good dining room service and food.

Accessibility to business center and garages.

Eleventh and Main Sts.
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PRESENT SUBSCRIBERS—Fill out the coupon on this page and mail it with the price of the policy (\$1.00) to The Klamath News.

NEW SUBSCRIBERS—May take advantage of any of the travel accident policies by filling out the coupon below and mailing with the price of the policy to The Klamath News. It is understood that new subscribers will continue to take News during the term of policy, paying the carrier or agent at the regular rate of 65c per month.

MEMBERS OF FAMILY—If the News is delivered to a home, other members may take out a policy on the same subscription. Additional policies in the same home may be had at the regular quoted price of the policy.

INSURE TODAY

No medical examination—no red tape. Every person between the ages of 15 and 60 years can obtain this protection and should have it. The man who works for a living and shoulders the responsibilities of supporting a wife, family or home can not overlook this opportunity. These tidy sums may prove a necessity to you before another day passes.

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I hereby apply for the \$10,000 Travel and Pedestrian Accident policy issued by the Continental Life Insurance Company of St. Louis, Missouri, through the

for which I enclose \$1.00, the cost of the policy for one year. It is understood and agreed that this policy shall not be in force until the premium and the application have been received at the newspaper office and the policy actually issued, and that there shall be no coverage unless the applicant is within the age limits specified in the policy; is in sound condition mentally and physically; and unless the disability or loss under which claim is made is specifically covered under one of the various parts of the policy.

What is your full name? _____ Age _____

Address _____ City or Town _____

Name of Beneficiary _____ Relationship _____

Are you in sound condition physically and mentally? _____

SIGNATURE OF APPLICANT _____

Dated at _____ this _____ day of _____, 192____

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