

## STATE CHAMBER REPRESENTATIVE FAVORS KLAMATH

The ranchers and dairymen of the Owens Valley country in California are becoming much interested in the stock, dairying, and agricultural possibilities of Klamath county, according to Arthur Foster, of the land settlement board of the Oregon state chamber of commerce, who was here early this week in the interests of his work with the state organization.

"I spent two weeks in Owens Valley recently," said Mr. Foster yesterday. "While there I found the people very much interested in the Klamath country. I did not hesitate to recommend your country in the highest terms, particularly for stock-raising and dairying. When it comes to fruit raising, your country is good, but the country around Grants Pass and Ashland, where I live, is somewhat better suited for the best results."

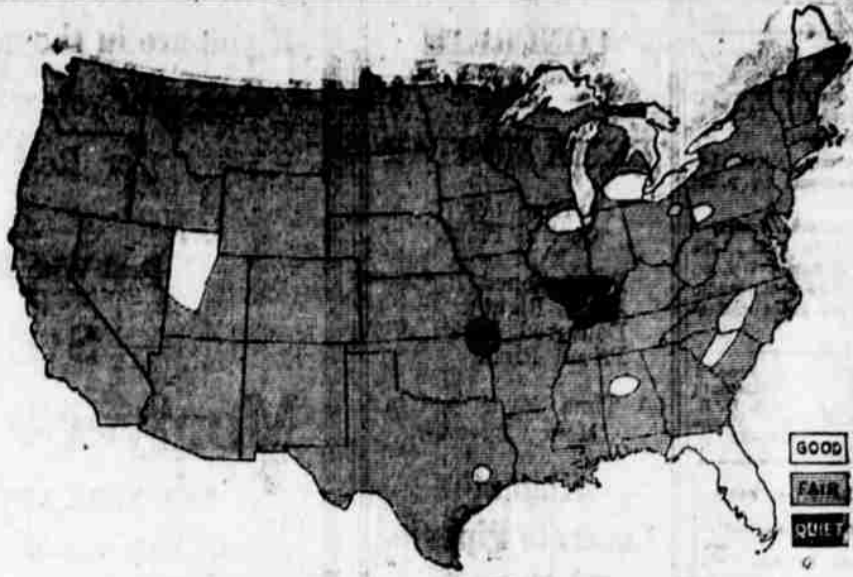
"To get better information as to the success of Owens Valley settlers in the Klamath country, I have personally called on every one of them and secured statements and letters that showed them to be absolutely satisfied with the change that they had made. Many more will come in from Owens Valley this summer," said Mr. Foster.

Mr. Foster spoke highly of the work done by Sam Head, Klamath Falls realtor, in interesting Owens Valley settlers in Klamath lands and prospects. It is Mr. Foster's duty as member of the land settlement board of the state chamber of commerce, to advance the interests of every section of the state in accordance with its needs and deserts.

**Miss Drumm Pledged**—Of interest to a number of her friends in Klamath Falls is the announcement made recently of the pledging of Miss Geneva Drumm of Portland to Theta Sigma Phi, national honorary journalistic fraternity. Miss Drumm is one of the editors on the Emerald, student daily publication on the University of Oregon campus. Miss Drumm visited in Klamath Falls during spring vacation when she was the house guest of Miss Ruth DeLap. She was entertained at a number of interesting affairs.

**Courtesy Hostess**—Mrs. Warren Hunt will be courtesy hostess on Tuesday afternoon at the May chapter meeting of Delta Gamma chapter of Delphian club. The subject of the afternoon will be Ancient Rome and Romans.

## National Reports on Trade and Industry Shown



This map shows business conditions in every state in the Union as shown in the June number of The Nation's Business, the official publication of the Chamber of Commerce of the United States.

WASHINGTON, May 28.—A general and accurate characterization of trade and industry in April is rather difficult on account of a curious interplay of opposing forces visible during the month, says Frank Greene in his monthly review of general business conditions in the current number of Nation's Business magazine, official publication of the chamber of commerce of the United States.

"In purely trade lines," Mr. Greene writes, "something like a 'step down' was seen, or, if this is not exactly accurate, it may be said that weather conditions prevented the decided 'step up' that was hoped for. Industry also moved irregularly as witnessed for one instance in a new high peak for a year being made in pig iron production, whereas steel mill operations and pig iron and some steel quotations declined from the March level."

"Building, too, showed a sag in value of permits taken out; export trade in grain and cotton continued to shrink, as did prices for those products; and an agreement to curtail southern cotton mill operations was reported, this latter line showing a slight net decline in goods prices while silks and woolsens and their raw materials sagged in price or in output."

"Automobile production showed a slight decline from the output of March."

"Finally, the general level of all commodities, influenced by rubber, textiles, leather, naval stores and lumber, went lower."

"On the favorable side it might be noted that the stock market, which undoubtedly aided in the spread of pessimistic feeling by its big break in March, rallied during April, this being helped by marked ease in money, which likewise aided the bond market. The speculative

ship's burden was lightened, and the money market likewise was helped a good deal by the reduction in brokers' loans of \$687,000,000 in the period from the middle of February to the middle of April.

"During April, the net trend of trade, as reflected in the weekly and monthly returns, showed a slight sag from March in value of sales, some of which may have been due to one business day less figuring in the reports for April as opposed to March, but mainly because unseasonable weather held down final distribution."

"As compared with a year ago, wholesale trade showed a gain, whereas retail trade showed rather less favorably. Even here a distinction must be drawn between the reports as to mail order, chain store and department store sales, which showed best results, whereas reports as to small retail trade were less favorable. Industry seemed on the whole to maintain the superiority over a year ago, and over trade distribution proper, noted in earlier months. Failures were more numerous than a year ago in April, and the number of bank suspensions, most of these in rural districts, remained quite large. Collections showed up relatively less favorably than did actual trade."

"Weather conditions made for a

but the net trend was downward, although the congested condition of that delivery promised speculative fireworks at one time. Pacific coast crop reports were good, this applying to both fruits and grains, owing to plentiful moisture.

"The cotton crop season was conceded to be late, as was the general crop situation in most northern areas owing to the lingering of cold weather. Some large potato growing areas reported snow covering the fields as late as early May."

"Domestic production and total consumption of petroleum in March was the largest since December and a little larger than a year ago; stocks on hand decreased slightly and are the lowest in at least three years. Gasoline production in March was the largest since last August, and stocks rose heavily in preparation for the busy season. Soft coal production for the year to date is 15.5 per cent ahead of last year, this mainly due to the strike in the anthracite field."

"Mail order sales (two houses) for four months exceed a year ago by 10 per cent of those of the like period a year ago, and exceed the first four months of 1926 by 3.2 per cent. Chain store sales for four months exceed a year ago by 10 per cent. Department store sales for three months ending with March exceeded a year ago by 5 per cent."

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