Editorial and Feature Page of Klamath New

THE KLAMATH NEWS

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OFFICIAL PAPER OF THE CITY OF KLAMATH FALLS

"Let us have faith that right makes might, and in that faith let us to the end dare to do our duty as we understand it"-Abraham Lincoln

DID YOU EVER STOP TO THINK

THAT advertising is one of the most important parts of every business.

THAT advertising must be done in a way that will stimulate the people to a more favorable attitude toward the business advertised.

THAT it must be done in a way that will best attract their attention to the merchandise for sale.

THAT it is a good idea to change things around often, arrange stocks so they will look a little different to the customers each time they come in. The same old set-ups gets tiresome; a good looking stock

THAT it is the customers who make a business possible, so too much attention cannot be given to service. Advertising will bring the customers to the door, but it takes the right service linked to the right goods to sell them.

THAT the right kind of advertising is necessary to develop new business, but it must be given time. It won't do all the work, but it will do more than its

ADVERTISING IS SERVICE AND THE PEO-PLE ARE EXPECTING THIS SERVICE. THE BUSINESS CONCERNS THAT DO NOT GIVE THE PEOPLE WHAT THEY EXPECT ARE JUST LOSING-THATS ALL.

CLEAN LITERATURE

In many of the states west of the Mississippi the cowboy and prospector still ride their bronchos and burres and live lives of romance, adventure and exploration—the basis of western open air literature.

The western literary product includes moving pictures, action stories, cowboy songs and frontier ballads, and thousands of story, verse and song writers supply the world with this material that is read by millions.

Two years ago Col. E. Hofer, of Salem, Oregon, a life-long newspaper man and publisher, established a western literary monthly, The Lariat, to encourage western writers, set higher standards, and fight degenerate products.

In its third year, it is followed by The Lariat Story Magazine, published by Real Adventures Publishing Co., New York, and the North-West Writers Bureau at Salem, Oregon, making a market for literary products of the open air and adventure stories in popular magazines.

While thrilling with the romance of a new and robust civilization, western writers as a class turz out a clean, vital, wholesome literature singularly free from all taint of degeneracy.

Carpets should be worn on the feet, not on the

Don't lose your grippe. Sneeze in your handker-

Every sleeping porch is a health resort.

At the End of the Rainbow!



when the man shows a distinct pref- tian and that he is not. And do not

are very good friends and don't want ing. Be as healthy and active We can not possibly do it good books. because we've tried it more than of the boy, and are willing for us to keep company with him. Everyone who knows him thinks he is a very nice boy.

I see no reason why both of you shouldn't continue to be friends with the boy as long as he does not show any preference. When he does, you will know whether you are friends. Because then, if you are friends, the one who loses will step aside with good wishes for the luckier one, and the attentions of other boys.

Amorous Catechism

loves me? He wants to come to my has had a calfica. do this? One of my neighbor boys fectionate brother, Tomica." wants to keep company with mc, and I refuse him, but this doesn't keep him from wanting me to go out with What should I tell him? Am I too young to go with boys? Should I let them kiss me? I was proposed to one time, but refused, although I loved the boy dearly. Should I have POPULAR GIRL. done this?

To you, of course, all this is very To grown-ups, it is silly. The love protestations of a boy of 16 are not to be taken seriously. When he is 25 he nimself will lough that he'd sink to the bottom like a at them. Your parents realize that Your parents realize that you shouldn't be thinking seriously of love and marriage at your age, of taking a holiday in the Isle of and naturally are unwilling for the Wight. boy to come to your house. His parents evidently feel the same way, going there, giving as her reason friendship's sake. Enjoy youth and ing" enough. a free mind while you can.

A LITTLE WIFE: I think your in mock despair.

Friendship of women can undergo trouble is that you make him feel no more strenuous test than their your moral superiority too much. Bo opportunity to express themselves if joint love for one man. Usually not tell him that you are a Chris News. rence for one of them, the friend- he so foolish as to let your health ship ends. Two girls write me: - suffer so you can die. Dear Mrs. Thompson: We are two that be snicide as well as poison? girl cousins of about the same age. Besides, you are not going to in-and we both love the same boy. We crease your attractiveness by mopto break our friendship. And we rou can. Don't antagonise him by can't give up our friendship with the asking where he is going. Do not What shall we do? Do not let him see that these things matter tell us to try and forget the only so much to you. Be alert and interboy we have ever loved. It is im- ested in other matters. Read some

ones. And have seen it can't be are not engaged to the boy, there is nothing you can do You might show your resentment of his treatment to refusing to go out with him when he does not you. Display an interest n other boys. If this boy really ESTHERBELL & ANNABELL likes you he will show it then.

After Jessie had been at boarding school a few weeks she began sign-

Brother Tom thought he would give her a little dig about it, so he Dear Mrs. Thompson: I am a wrote: "Dear Jessica: Dadica and girl 15 years old and in love with a Momica have gone to visit Aunt boy 16. He says he loves me, and Lizzica. Uncle Samica is talking of also acts like he does. His folks buying a new machinica, but he say he is too young to go out nights. doesn't know whether to get a Ford-Do you think he ought to tell me he ica or a Chevica. The old cowica I was going to house to see me, but my parents re. call it Nellica, but I changed it to fuse to let him come. Should they Jimica, it was a bullica. Your af-

> There is a farmer in Georgia who for a long time good naturedly complied with the requests of amateur hunters for the loan of his dog. Finally, however, the farmer's patience was exhausted, and he thus delivered himself to a man who asked for the dog one day:

> 'See here, my friend, there wasn't a better water dog living until you shooting gents took to borrowing him. Now his hide is so full of that

An English actress was thinking

Go with boys for that the climate was not "embrac-

"Now what am I to do with a maid like that?" asked her mistress,

promptly advised the friend to whom

A paper where all the people have

Children's Pictorial Cross Word Pozzle



Running Across Word 1. What the landing in the

Word 6. Some Word 8. An indefinite article, Word 10. A southern state Ab-

Mark Twain was born Abbreviated.
Word 12. A conjunction
Word 13. A small, round mark
made by pencil or pen.
Word 15. A sharp, pointed dart,
usually feathered.

Renaing Down.
Word 2. Exclamation of 'aughter.
Word 5. A heavy tron or steel
implement with a hooked end used

Word 4. A transporation line.

Word 4. A transporation time, ibbreviated, Word 5. Identical, Word 7. An implement used or coving a boat Plural, Word 9. A negative, Word 16. Expression much used to the Bible meaning look, behold, Ward 13. A physician. Abbreviation.

Word 14. Toward. YESTERDAY'S PU ANSWERED. PUZZLE



Breakfast Posched ggs Totals. Cuffee

Luncheon Sponge Cake

> Mille Macaroni and Chem

Perfection Salad Buttered Beans Cantaloope with Vanilla Ice Cream cold water. then all Coffee, Iced or Hot

TODAY'S RECIPES

Potato Salad One quart boiled polation cut in dice, two stalks culery cut in small pieces, one small or cannot berries onion chopped. Mix with salad it in the proporties

Sponge Cake One cup sugar, four eggs, two tablespoons milk, one teaspoun baking powder, one tempoon vanilla or lemon. Flour enough to juices do not jell h make a thin batter, about a cup. Thake in a very alow oven for 20 that has been maked

Macaroni and Cheese-Boll ene desired amount of macaroni in boiling saited water until tender—about linen can assaily a half an hour. Throw the macaroni into the swiftly boiling water and If this falls, spread | keep it boiling briskly all the time. Pour into a columber to drain, rinsing in cold water to bleach. Into the saucepan put a good tablespoon and finally of butter, melt, add one tablespoon flour, stir smooth, and gradually add one cup or more of milk, stirring ! constantly to keep from lumping. Season with pepper and salt. Let it boil a moment and then add from one-half to a cup (more or less ac- yesterday for Pu cording to taste; cheese previously grated or cut fine. Let it boil until will return the cheese is melted and add the days. drained macaroni, then pour all into a buttered baking dish, cover the top with crumbs or crumbled toasted Bonanza section, corn flakes and put into a hot oven transact necess

heat the uses, see out the baking

Sandwiches gelatine, suchair on one-half cap mid to spoons lemon july, o water, cze-half cuy spoon sait, one pay cups ordery, two pix Sonk gelating for for

cold put in regetalie

one-fourth cap of a then add the rest of Turn into a wet a reheat the laice as water, in the same

pouring boiling water

rub it with a solu

was called on be

for 15 minutes to brown. Or, if you Friday

(Reproduction of this little "RTEP-WORD, or of the design, markets in print

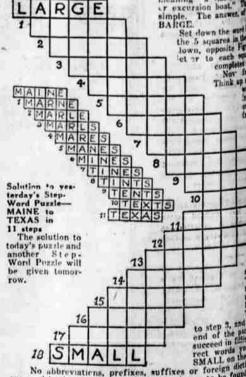
By ARTHUR WYNNE,

Originator of the Modern Cross-Word Passit.

· FROM LARGE TO SMALL IN 18 STEP

Watch our step and the definitions below in soling an you change LARGE into SMALL in 18 simple each start from the word LARGE. To reach step 1 all you to think up a word differing in one letter only from the tothink up a word differing in one letter only from the meaning "a flat-bells or excursion boat." In simple. The answer BARGE.

Set down the seed



No abbreviations, prefixes, are used in these puzzles. All t American dictionaries.

DEFINITIONS.

- A flat-bottomed freight or ex-
- -An insignia
- 3— Lambskin prepared like fur
 4—To be proluberant
 5—Swollen
 6—A noisy, overbearing person
 7—Papal edicts
- 8-Renders stupid and obscure