

Difficulties Seen For Union Negotiations Now Underway In Lumber Industry

PORTLAND (UPI) — Negotiations between the two large lumber unions and management groups were underway today. Sessions are to continue through May.

The contracts between the International Woodworkers of America, AFL-CIO, and the Lumber and Sawmill Workers Union, AFL-CIO, and fir producers expire June 1.

Industry spokesmen feel the results of the talks could set a stabilizing trend for the industry for the next three years — or, throw it into chaos. The unions say they will strike if they don't get their wage demands.

But management says the demands are unreasonable.

The IWA, western regional council, today held talks with the Timber Operators' Council, representing 196 operations from Northern California to Alaska. The LSW, western regional council, met with the TOC last Friday.

Industry officials say lumber is still fighting for its life against Canadian imports in its own market place. But the unions say the industry is in good shape.

The unions did not ask for wage hikes in 1962 although contracts were open for increases. They received a five cent per hour hike as a result of 1961 contract agreements. For this reason, both unions say they are entitled to more money this year. They are asking for three year contracts.

The IWA has asked for 40 cents more per hour with additional money for "some classifications." The LSW seeks 60 cents more per hour in wages. Earl Hartley, executive secretary of the western regional council, heads the LSW negotiating team. His counterpart in the IWA is Harvey Nelson.

Karl Glos, executive vice president of the TOC, heads a management negotiating group.

Hartley said in a statement to the TOC last Friday that a largest cost package would be justified. Nelson's point of view is that management is in "real good shape" and in fact, did not suffer the setbacks it claimed in 1962.

But management sees the situation quite differently.

G. Cleveland Edgett, executive vice president of the West Coast Lumbermen's Association, who is not directly involved in contract talks, said "demands as they have been presented cannot be absorbed at this time."

Glos said the wage demands are "certainly excessive."

"Even they (the unions) are aware of that," he said. He said the industry is still suffering from last year's recession and Canadian competition.

The question of Canadian competition remains a point of contention between industry and the unions. Other factors that appear to influence the negotiations are climate conditions, 1962 production, the Columbus Day storm and "buy American" policies.

Management contends that Canadian imports have forced some mills out of business, and has forced U.S. producers out of their own market place.

IWA International President Al Hartung told delegates to a regional convention early this year that Canadian imports have not caused U.S. lumber losses.

Harvey Nelson said Americans shipped more lumber than Canadians last year.

A statement to the TOC in the opening session last Friday contained what is apparently a minority opinion among union leaders. Earl Hartley said during the last two years exports have dropped an additional 29 per cent while imports have climbed an additional 18 per cent.

By statistics, Canada has taken over about 75 per cent of the east coast markets. It can produce and ship lumber at a lower cost and takes advantage of expensive promotion of American lumber producers.

Lumbermen have tried to have imposed a 10 per cent quota on softwood imports, but without success. Proposals for a "buy American" policy has also met with no success.

The unions feel that "buy American" is not necessary.

Cargo shippers, however, say they suffer greatly from the disparity of cost in having to ship in American vessels under terms of the Jones Act, while Canada can ship in lower cost foreign flag ships.

Edgett said the union brotherhood stretches across the border as if it weren't there.

"The third country is the unions," he said.

The IWA and LSW are international unions and choose to stay aside of national preferences.

Government Policies Differ

In this regard, the border affects only management. The same forests that supply U.S. producers stretches into Canada and supplies British Columbia producers. And the same unions work them.

The policies of the two governments, however, are very different in regard to timber policies.

The Columbus Day storm will have lasting ramifications in the market place, Edgett said.

Billions of board feet of timber were felled. It must be cleaned up before an endemic insect situation becomes epidemic. But the situation also will make the fire season extremely hazardous.

When forests are closed due to dry weather, there isn't going to be any work whether contracts are in force or not.

The unions say the blowdown can actually help small operators by making the timber available.

Union spokesmen have said any could withstand it. A strike against those operations which months could play havoc with the about 40,000 men in each union.

HERALD AND NEWS, Klamath Falls, Ore.

Tuesday, April 16, 1963 PAGE 7

STAR GAZER

By CLAY R. POLLAN

Your Daily Activity Guide According to the Stars.

To develop message for Wednesday, read words corresponding to numbers of your Zodiac birth sign.

ARIES MAR. 22 - APR. 20 2-8-28-35 55-60-67-88	TAURUS APR. 21 - MAY 21 9-12-27-44 65-73-84-90	GEMINI MAY 22 - JUNE 22 3-4-19-33 40-59-70	CANCER JUNE 23 - JULY 23 10-13-20-29 48-57-62-69	LEO JULY 24 - AUG. 23 36-44-54-63 75-76-77	VIRGO AUG. 24 - SEPT. 23 5-11-25-32 53-61-80-81
1 Money 2 Self 3 Someone's 4 Out 5 Some 6 Favorable 7 Matters 8 Your 9 Excellent 10 Inevitable 11 Unfinished 12 For 13 New 14 For 15 Brighton 16 Economic 17 Examine 18 Face 19 Surprise 20 Insurance 21 Merchandise 22 You 23 Personality 24 Contacts 25 Business 26 Sharp 27 Hobbies 28 Heart 29 Follow 30 Twice	31 Shines 32 Awaits 33 Gift 34 Hold 35 On 36 You'll 37 Seeing 38 Over 39 Problems 40 Love 41 People 42 Back 43 Sincerely 44 See 45 Have 46 Confidential 47 Turnout 48 Begin 49 The 50 Key 51 Before 52 And 53 Your 54 And 55 A 56 Going 57 Small 58 They're 59 Taken 60 Prescribed	61 Personal 62 Smaller 63 Head 64 Throat 65 Masters 66 To 67 Purchasing 68 Places 69 Turnings 70 Waiting 71 Friendship 72 Talk 73 And 74 Door 75 Something 76 To 77 They 78 Over 79 Thin 80 Attention 81 Affairs 82 Saving 83 Appear 84 Creative 85 Talker 86 Ignored 87 Course 88 Immediately 89 Account 90 Endeavor	91-99 26-42-47-52 69-72-78	SCORPIO OCT. 24 - NOV. 22 16-17-21-30 38-51-62	SAGITTARIUS NOV. 23 - DEC. 22 18-29-43-58 62-64-79-83

People Read
• SPOT ADS
— you are now.

FREE DELIVERY SERVICE

ON ANY ITEM IN THE STORE

Phone Us Your Needs

Deliveries Each Day at 11:00 - 2:00 - 4:00

CORONA DRUGS

IN THE VILLAGE LOUKE
9th & Main TU 2-3475

MONTGOMERY WARD

9th & Pine TU 4-3188

AIRLINE PICTURE TUBE SALE

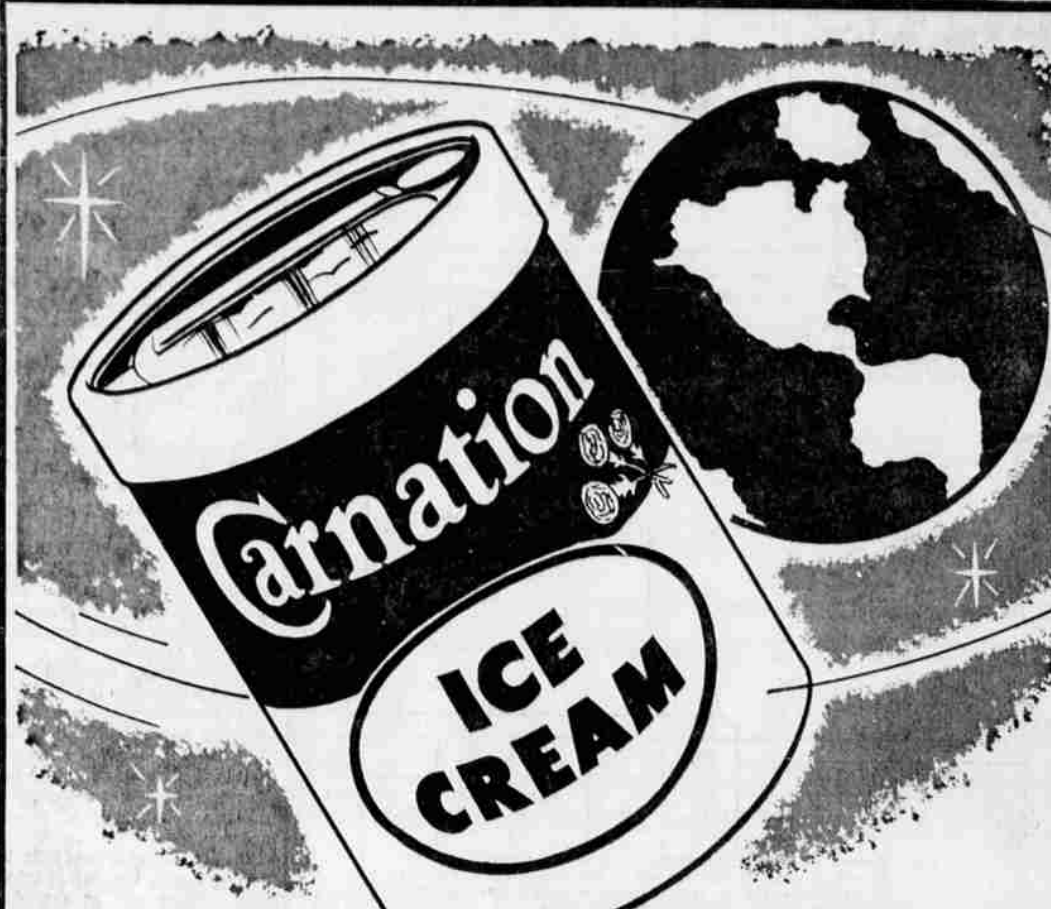
On Popular 21" Tubes

35⁸⁸ Plus Your Old Tube Trade-In

Installed by Factory Trained Technicians

Enjoy shop TV pictures with a super aluminized picture tube... made for Wards by a leading tube manufacturer. Guaranteed for one year.

COMPARE AIRLINE QUALITY AND LOW PRICES ON ALL OTHER SIZE TUBES



Carnation ice cream in Orbit

Yes, delicious mouth-watering Carnation Ice Cream is literally out of this world. You'll be in orbit, too, after you've tasted creamy-smooth Carnation Ice Cream. If you're in outer space or your own home, you'll enjoy Carnation in your favorite flavors. Get some today!

if it's NEW...

if it's ADAPTABLE...

it's ELECTRIC HEAT!

Building or remodeling? Remember — ELECTRIC HEAT, utilizing pure, clean energy rather than messy burning fuels, is the only truly new and modern way of heating under the sun! And it's the most adaptable. There are electric heating devices — simple, inexpensive and worry-free — to fit homes of all sizes, shapes, and decor — and to fit every living area, every need, within the home. A few to choose from:

RADIANT CEILING CABLE: Provides exceptionally even heat. Completely concealed in your ceiling. Very inexpensive to install.

ELECTRIC BASEBOARD: Installed around outside walls, take up no valuable wall space. Created to blend with any decor. Especially adaptable to new rooms and wings.

ELECTRIC WALL PANELS: Especially adaptable to small rooms. Installed in or on walls, with decorative grills or flat, heat-radiating surfaces.

HEAT PUMP: Heats and air-conditions, according to your needs! Thermostatically-controlled heat pump means complete and automatic climate control in your home! Very economical to operate. Initial cost compares favorably with traditional (and out-moded) central heating and cooling systems.

AND THERE ARE MORE! Investigate thoroughly before you decide.



B&B RADIO & ELECTRIC	TU 2-4434	SHAFFER ELECTRIC	TU 2-5503
EASTSIDE ELECTRIC	TU 4-3184	UHLIG ELECTRIC	TU 4-5512
LEACH SERVICE CO.	TU 2-2528	D. D. VAN FLEET ELECTRIC	TU 4-4415
JOHN M. OWENS, Elec. Contr.	TU 4-7350		

Enter the Carnation LIMERICK CONTEST

Here is the limerick

"THERE ONCE WAS A MILKMAID
NAMED JANE
WHO THOUGHT THAT ALL MILK WAS
THE SAME
'TIL SHE TASTED CARNATION
AND TO HER ELATION
....."

Just fill in the last line

Just fill in the last line of the limerick above! You can win valuable free prizes for your whole family — there are treats and surprises for everyone at your friendly United Grocer stores. Entries will be judged for neatness and originality. Bring your entry to any United Grocer today.

Name _____
Address _____
City _____ State _____
Phone No. _____

at all

UNITED GROCERS

