

Businessmen Shape Up For Battle On Foreign Competition

NEW YORK (AP)—Some 2,000 businessmen today start a three-day preliminary bout in what should be one of the toughest fought battles of the weeks and months just ahead.

At home the combatants are the advocates of lowering our trade barriers further and those who demand more protection against growing foreign competition. It's shaping up as the biggest tariff battle in years. The knockdown is expected when Congress reconvenes.

In the world ring, the battle threatens to grow ever sharper pits Uncle Sam against the Common Market in Western Europe, the British Commonwealth and Japan.

interchange in Europe and Latin America.

This week five U.S. Cabinet members—the secretaries of state, commerce, labor, interior and agriculture—go to Japan for talks Nov. 3 on what to do about American and Japanese trade competition. Also, they will consider how the two nations are going to make out as Western European competition increases, especially if Britain joins the Common Market—France, West Germany, Italy, the Netherlands, Belgium, and Luxembourg.

American businessmen meeting here hope to work out their own survival plans. They also expect to hear from Undersecretary of State George W. Ball details of

any upcoming changes in the official U.S. policy on world trade.

The administration is expected by most observers to come out strongly for lower trade barriers here as the best way to get more American goods into Western Europe, where internal barriers are falling to the likely disadvantage of outsiders, such as the United States.

Many at the convention here are known to favor freer trade all around as helping everyone in the long run. They would put the accent on lowering our production costs and raising the quality of our goods as the best competitive gambit.

But others are just as firm in

their protests that some American industries are suffering badly from the inflow of cheaper foreign goods. They are demanding that if the administration won't raise barriers against such goods, the Congress should. Tempers are rising, and the new session will fall in an election year.

The United States is exporting more goods this year than it is importing. Latest figures show exports running at \$19.8 billion a year and imports at \$15.2 billion. But this summer exports were slackening while imports were rising. So manufacturers who export are edgy, and those whose goods must compete with the growing imports are aroused.

The U.S. Treasury also is unhappy because the excess of exports over imports isn't enough to offset all the other dollars the U.S. sends abroad. This balance-of-payments deficit is also on the convention agenda.

U.S. manufacturers have lost much of their old edge in world markets. In the early postwar years they had the advantage of great strides in mechanization of plants. But Western Europe and Japan caught up some years ago. And today production costs in West Germany, France and Japan are 6 per cent lower than in 1953, while U.S. costs are up 10 per cent.

West European production is in-

creasing, and so are its exports as well as domestic consumption. Trading blocs there and in Latin America threaten American exporters with being shut out of these growing markets.

Many U.S. companies have opened branch plants within the trading-bloc areas to get the bene-

fits of lower tariffs and less costly operating costs.

But that's only a partial solution. In the world in general there's a big fight brewing.

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President Kennedy has just moved to put American exporters on a more competitive credit basis with those of other lands who have been taking some of our markets. The Export-Import Bank and private insurance companies will cooperate in financing and insuring export ventures.

The 2,000 businessmen and bankers are being joined here by 400 observers—U.S. government officials, educators, students, and foreign diplomats—at the National Foreign Trade Convention. High on the agenda is American trade survival against growing econom-

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No Place For Saturn In Defense

WASHINGTON (UPI)—There is no military use in sight for the mighty Saturn rocket.

Defense sources said today that by the time any military use for the eight-engined Saturn's great thrust is needed the North American Aviation Co. F1 rocket engine should be available.

The Air Force is interested in putting heavy payloads into space. However, experts said, by the time any device such as an orbiting bomb platform could be developed, a better vehicle—such as the F1—could be developed to launch it.

National Aeronautics and Space Administration officials were elated by Friday's successful launching of a Saturn.

"We're on our way to the moon," said one official. Later versions of the Saturn are designed to carry three astronauts around the moon and back to earth.

Space agency head James E. Webb said the launching was "an important milestone in the build-up of our national capacity to launch heavy payloads" into space.

If the Saturn—with upper stages—were used for military purposes, it could deliver a bigger bomb than the B52 bomber can carry, and the B52 capacity is more than 20,000 pounds.

But the United States has no rocket that big and isn't building one.

The sources explained that the Saturn was conceived for peacetime purposes as the quickest way to catch up with Russia's ability to put heavy loads into space.

Fiery Pre-Dawn Crash Kills 4

MEMPHIS (UPI)—Four persons were killed and two injured when three cars collided in a fiery pre-dawn smash south of here, the highway patrol said.

Officers withheld the names of the victims pending positive identification.

At least two of those killed were trapped in their burning car and died in the flames. Officers said the crash apparently happened when a northbound car rammed into the rear of another automobile, knocking it into the path of southbound vehicle.

The car in the middle caught fire, pinning its two occupants inside, police said. The wreck happened about five miles south of here.

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Mrs. Wright's "Oven-fresh" Plain or sugared styles. A perfect "party mate" for apple cider. A "Trick or Treat" favorite, too! **39¢ Doz.**

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Candy Bars All your favorite 5-cent varieties **Box of 24 98¢**

Candy Sticks Roxbury, indiv. wrapped **pkg. of 100 69¢**

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Corn Chex Raisin Cereal **3 13-oz. pkgs. 95¢**

Hershey's Chocolate syrup **2 16 oz. cans 49¢**

Cream of Rice Hot cereal **18 oz. pkg. 43¢**

Easy On Spray starch **15 oz. 69¢**

Santiam Corn Whole Kernel **5 303 cans 89¢**

Nine Lives Pet Food **2 No. 1 1/2 cans 29¢**

Eugene Beets Crinkle cut **5 303 5 1 00 cans 49¢**

Kat Nip Cat Food **6 13-oz. cans 49¢**

Clam Chowder Snow's Homemade flavor **15 oz. can 29¢**

Deviled Ham Underwood **2 1/4 oz. tins 45¢**

Detergent Trend powdered **32 oz. pkg. 49¢**

Fels Liquid Detergent, Gentle! **22 oz. btl. 69¢**

Beef Rump Roast Bone-In "USDA CHOICE" Flavorful **69¢ lb.**

CUBE STEAKS Boneless rolled beef roast **lb. 89¢**

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