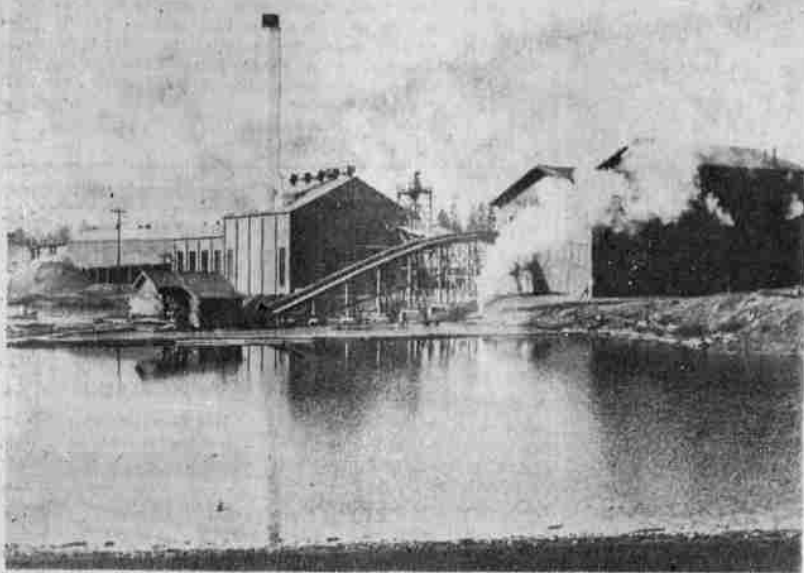




THIS MODERN mill operation is the backbone of Gilchrist. Logging is conducted on a year-around basis, and the mill is capable of producing 90,000 board feet per 8-hour shift.

Gilchrist Built Around Timber Firm

Located in the extreme north end of Klamath County, about 90 miles from Klamath Falls, is the area's most unique community—a town built for a specific purpose.

The village of Gilchrist is home for the employees of Gilchrist Timber Company and their families. It embodies all of the essentials of a "desirable" community—with a shopping center, modern schools, churches, recreation facilities, and attractive homes.

The town was planned to establish homes and other facilities in the tall pine trees that are landmarks of the area. Although the planning was done on a tract basis, all of the houses are different and each has an individuality of its own.

Outstanding element of the town is the shopping center. Architecture is of modern Norwegian style. It houses a grocery store, meat market, post office, barber shop, beauty parlor, drug store and restaurant.

Construction of the village was begun in 1938, with about 120 houses included in the original construction. All are finished in pine siding, and stained in harmonizing colors.

Other principal buildings include a Methodist Church, a theater, fire hall, and manufacturing sheds and buildings. The installation is located on both sides of Highway 97, with the home of general manager F. W. Gilchrist, apartments, sawmill and offices located on the west side of the road, adjacent to the Deschutes River. Other buildings and homes are on the east side of the highway.

Supporting all of this is the Gilchrist Timber Company, which owns and is responsible for this unique development.

The Gilchrist Timber Company is the latest of three operations of the Gilchrist family, the first two being extensive holdings in Michigan and Mississippi.

In 1938 the family moved the business to Central Oregon and built the village and sawmill and started operations in 1939. Heading the company as president is Frank W. Gilchrist.

Many of the present employees have been with the company for more than 40 years, having moved to the West Coast from the South.

Backbone of the operation is the sawmill and manufacturing plant which is one of the most modern in the country. Using a nine-foot headrig and an eight-foot resaw the mill is capable of producing 90,000 board feet per eight-hour shift. In addition, a large dry kiln, planing mill and box shook factory allow the complete processing of forest products from the tree to the finished article.

Transportation of the finished lumber from the mill to the main rail head is provided by the Klamath Northern Railroad which is owned by the Gilchrist interests.



THE ATTRACTIVE headquarters and office building is the nerve center of the extensive Gilchrist Timber Company operations. In the foreground of the picture can be seen a part of the dam that forms the mill pond.



IT WAS MANY years ago when the above was the J. W. Copeland Yards operation in Klamath Falls. When the Portland-based company first entered the area by purchasing the Lakeside Lumber company, the lumber and building supply yard was at Center and Klamath Avenue. Modern up-to-date yard now is at Center and Main Streets.

Copeland Lumber Yards Among Oldest In Area

The J. W. Copeland Yards have played an important part in helping build Klamath County and surrounding area for more than three decades. The familiar black cat and orange and black colors are particularly well known to residents of Klamath Falls, Chiloquin and Tulelake, Calif.

The big Copeland Yard at Klamath Falls has been at Center and Main streets for a long time. When Copeland first entered Klamath Falls in 1926 it was through the purchase of the Lakeside Lumber Company and it was operated such as that for a long time. "In those days," reports Lou Kellison, Klamath Falls Copeland manager, "the yard was located about a block away from Center and Klamath Avenue."

Kellison has been a Copeland manager for 20 years and at the annual meeting of the company's 37 yard managers he was awarded a service pin by Joseph W. Copeland, president and general manager. That meeting was held last month in Portland.

It was about 1930 when Copeland Yards acquired lumber and building supply yards at Chiloquin and Tulelake. John Manning is manager at Chiloquin, while the Tulelake yard is managed by Richard Terry Jr.

"We're proud to have been able to play such an important part in the fast-growing Klamath area," J. W. Copeland says. "We can look back on three decades with pride and face the future with optimism. We believe 1961 will be a good year, from indications from our managers and customers."

Copeland gets reports from lots of areas and with 37 lumber and building supply outlets in Oregon, Washington, Nevada and California, Copeland Yards are the largest of its kind in the West. Headquarters are in Portland.

The line of yards extends from Seattle to the north and to Santa Ana in the Los Angeles area and to Brawley and Holtville in California's Imperial Valley. The growth of Copeland Lumber Yards has been steady and sure. The organization enters its 40th year this year. Four years ago a number of yards were bought from the Hammond Lumber Company. More recently, Sept. 1, 1960, the White River Lumber Company's five yards in Washington were purchased at Prosser, Pasco, Toppenish, Mabton and Wapato.

The White River purchase boosted the Copeland line of yards to 37 outlets. It wasn't long before these yards were painted with the traditional Copeland orange and black and the black cat insignia showed up. Copeland is convinced that even if you don't purchase lumber at his yard, the bright orange and black will at least let you know the location of his particular establishment.

The black cat and orange and black colors had their origin in Idaho. "In 1912, my father and brother Lee bought out the Fenton Lumber Company at Meridian, Idaho," the tall Portland lumber executive recalls. "The Fenton company used orange and black colors and a black cat. Our company has used it ever since."

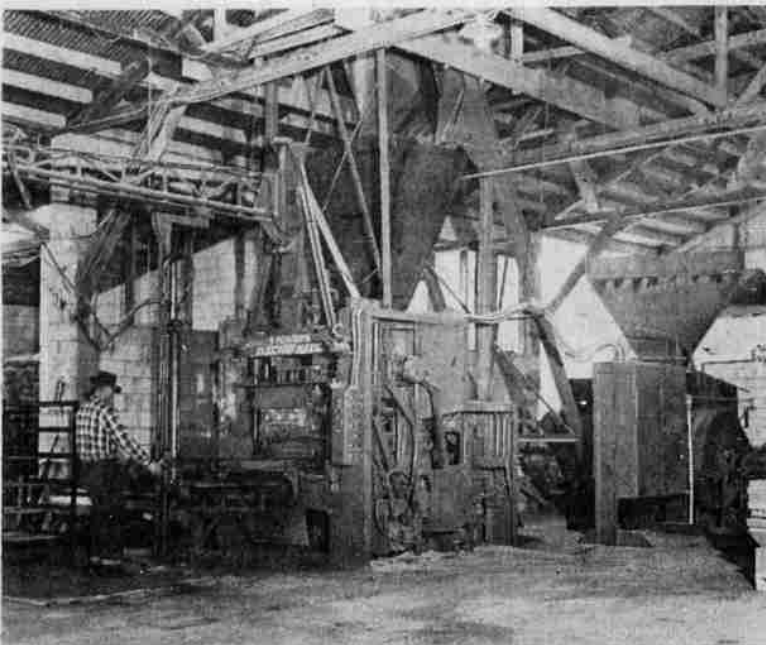
"I was told," added Copeland who joined the family firm in 1912, "that a cat had kittens in the Fenton yard about Halloween time one year, so the Fenton people embarked on the orange and black and black cat. We know that our brightly-painted yards are not missed in Oregon, Washington, Nevada and California."

The Copeland line of yards this year expects to retail at least 50 million feet of lumber which is purchased in the open market from West Coast manufacturers. Along with lumber, of course, goes into building a house. Plywood, wall board, paint, hardware, doors, windows, screens, flooring, etc.—everything that goes into building a house. Plywood and wall board account for more than 20 million feet yearly.

"All a homebuilder has to do is to bring us a list of items needed," Copeland explains. "Our yards can furnish every item."

The head man of Copeland Yards attributes much of the success of his yards to quality of products and service. "We try to make every customer feel right at home," he says. "We try to fill his every need, even down to credit."

Apparently the formula has been successful for 49 years. Do-it-yourself fans, carpenters, builders and contractors have been beating a pretty steady path to Copeland Yards for a long, long time. The line of yards now has more than 300 employees.



THE NEW STEARNS ELECTROMATIC block making machine is shown in operation at the Glass Mountain Block Company plant. Here, Fred Purvis is handling the off-bearing chores, racking up the blocks which are wheeled from here to the dry kilns.



HOME OF MUSIC, fun and frolic is this headquarters for the Merry Mixers Square Dance Club. It was a former store and had been unoccupied for a number of years prior to being purchased and completely remodeled by the club members into their own hall.

Merry Mixers Build Headquarters

The typical old pioneer spirit that made America great was never better exemplified than in the actions of a group of square dance enthusiasts who set out on an ambitious program recently to provide their own quarters.

Members of the Merry Mixers Square Dance Club combined forces to purchase an old unused former store building from the late CarAdCo firm in the Pelican City area in October, 1959.

They took this long unoccupied, run-down building and refurbished it into a sparkling square dance headquarters for their club.

It wasn't easy, and members of the club pledged their funds for the cost of remodeling. Much of the remodeling work was done by members of the group who were square dancers who took time out for the business of carpentering, plumbing, wiring and other activities.

Today, about 90 per cent of the money pledged to do the remodeling has been repaid to the members, and the mortgage on the building is steadily being reduced through activities of the club.

Square dances are the order of activity with at least one dance scheduled each week, and classes also being conducted for persons desiring to learn the fun and flare that comes with this activity.

The local club hosts square dancers from other areas, and in turn, visits other towns for square dances. They are a member of the Highland Division of the Oregon Federation of Square Dancers which takes in such other cities as Alturas and Lakeview.

The annual highlight of the season comes when the club plays host to the square dance festival which draws as many as 2,000 or 3,000 persons to Klamath Falls. Last year, this event was held at Gem Stadium, and over an acre of floor space had to be built to take care of the dancers.

Bill Mayhew, dean of local callers, handles the calling for the club. He also trades his services off to other clubs which in turn furnish guest callers for the Merry Mixers.

Club officials said, "The fact that we have the most active square dance club of the area is due to the permanent home which our group owns."

It's a case of an energetic group providing for itself in an age where dependency on government or some other source has become a habit.

About 60 couples at present make up the roster of the Merry Mixers, but as their officials indicate, they always have room for more, and anyone is welcome.

INVITES PRESIDENT

WASHINGTON (UPI) — President Kennedy has accepted an invitation to attend the Women's National Press Club annual dinner and stunt party on June 3, White House Press Secretary Pierre J. Salinger said Thursday.

Legislature Reaches Halfway Point

By PAUL W. HARVEY JR. SALEM (AP) — Monday will be the half-way mark of the Oregon legislative session — if the leaders of the legislature are correct in predicting a 100-day session.

But with each passing day, it looks more and more as if it will go longer than that.

Only 26 bills have been signed by the governor. The legislature can be expected to pass from 600 to 700. The important legislation is still in committee, without action by either house.

One trouble is that opinion has not jelled on much of anything yet. Potential deadlocks between the House and Senate might preclude agreement on big bills.

Disputes between the two factions of the Senate Democrats broke into the open last week when the conservative faction introduced a bill that would prohibit party conventions from trying to influence members of the legislature.

This was a slap at the Democrats who are liberals. They run the party organization, but a coalition of Republicans and conservative Democrats runs the Senate.

Here is the status of major legislation.

Taxation — The House Taxation Committee says it will act within two weeks on the major bills to levy a 3-cent cigarette tax, reduce income taxes, and replace the inventory tax with a net business income tax. If the House passes it, the package seems headed for Senate defeat.

The Senate Taxation Committee members say they do not want any part of it. This committee favors income tax reduction and repeal of the personal property tax, and would like to let it go at that.

Finance — Subcommittees of the Joint Ways and Means Committee now are working on the major appropriations. They are ahead of schedule. There are numerous proposals to reduce the governor's budget, but no action.

Reorganization — This problem will be with the lawmakers right up until the end of the session. Even after the hearings on the governor's plans are completed, the bills will have to go to the Ways and Means Committee. One of the most controversial — setting up a Department of Social Services that would take over public welfare — will be given a hearing Thursday night.

Labor — The bill setting up state-conducted labor elections was passed by the Senate last week and sent to the House. It is not controversial. But the other bill in the package — providing for enforcement against unfair labor and management practices — is still in Senate committee for more hearings.

Education — There has been no committee action on bills to redistribute basic school aid, to increase that aid, increase teacher minimum salaries, provide educational television in the classroom, or to establish junior colleges.

Reapportionment — House Republicans and Eastern Oregon lawmakers are agreed on a plan to reapportion the legislature that would make the least changes possible. Legislators from the more populous areas oppose it.

Highways — Measures to reduce the gas tax are headed for defeat. Nothing has been done about billboards on freeways. The Senate has voted to reduce taxes on big trucks \$1 million a year, but it now is in the unlikely



NIILO HYYTINEN, founder of the Glass Mountain Block Company, is shown here at one of the sales offices of the firm. Niilo discovered the pumice site at Glass Mountain in the northeastern corner of California and established his production plant there. From a staff of 3 in 1954, the business has grown to 23 employees today.

Idea Built Glass Mountain Brick

The story of the Glass Mountain Block Company is the story of a man with a workable idea. In 1947, Niilo Hyytinen discovered the pumice potentialities of the area and imagined a place called Glass Mountain because it is virtually a mountain of molten glass from volcanic eruptions of the past.

CHAMBER COMMENTS

by GEORGE T. CALLISON
Manager
KLAMATH COUNTY CHAMBER OF COMMERCE

It is said that there are people who live in the city of Niagara Falls, N.Y., within hearing distance of the two mighty cataracts of the Niagara River, who have never viewed this spectacular natural phenomenon.

If this is true, it is certainly a perfect, though extreme example of the apathy many Americans display toward their surroundings. It also points out another unfortunate fact — that to some degree most of us are guilty of dwelling on those services, attractions and developments our communities lack, while we completely ignore the many advantages our areas offer.

Klamath County is no different from any other section of the country in this respect. We have our detractors among us — people who feel we are standing still, or, at best, aren't getting anywhere very fast. To them, in particular, but to all of us, generally, this first Progress Edition of the Herald and News, re-dedicates itself to a constant and untiring effort during the years ahead to bring about future development of Klamath County in which we can all take pride, and which will serve the best interests of all of us.

Meanwhile, the chamber extends its congratulations to the management and staff of the Herald and News for a magnificent job, and to the hundreds of individuals, firms and organizations whose success story made this chronicle of progress possible.

How to save a \$2 phone call and lose a sale doing it!



"Thundering nonsense," said Mr. Terwilliger. "I'm not blowing two bucks on a coast-to-coast call when a four-cent stamp gets the job done! Take a letter, Miss Moon." So he dictated, and she took the letter down, and she typed it, and he signed it, and she mailed it.

And the whole routine didn't take so much time — just a half-hour of his, and forty-five minutes of hers.

And five days later, he got a prompt reply from the client, asking him to clear up a point that wasn't quite clear. So he wrote again, and he got another prompt reply from the client which said, "Thanks very much. But while I was waiting for your second letter, your competitor called me Long Distance. He offered me just as good a deal and since I was short of time, I took it. Why didn't you telephone?"

Moral: It's easy to save money, as long as you don't care what it costs.

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