

Former Executives Wanted For Jobs

PHILADELPHIA (NEA) — William Wilcox said: "So, they retired me after 24 years in the company because of the compulsory retirement plan, and I found myself sitting around the house getting in my wife's way and figuring I wasn't worth much to anybody. And then I saw this ad. . . ."

Wilcox, like thousands of other retired executives, found himself quickly answering the call put by the new-born Walter D. Fuller Co. The ad, aimed at management men over 50, declared: "There are jobs you can fill as the specialist you have become with your long experience."

Today with its first anniversary coming up, the Fuller Co. is averaging more than 100 placements per month in full-time, part-time and temporary jobs. That's a little shy of the break-even point, but the number is growing.

The idea of reintegrating the retired in the economy is not new. Social agencies and civic groups have been at work on this problem for many years. But no group has ever had the success of Fuller's company.

"I don't know why," Fuller says. "I certainly don't have more information about the matter than the social agencies. The only thing I have is an intimate knowledge of being retired."

Wilcox, who was placed as vice-president of the Fuller company, adds:

"Retirement plans are designed by young men for old men. And the social agencies, doing a good job, are also manned by the relatively young."

According to the Fuller Company's formula for success, you cannot fit a man to a job simply because he is over 50. He must have the right experience, and you must be in business for profit. If you can't make money selling your service, then you must close your doors.

And what is the right experience? In Wilcox's words: "Aside from the skills of management, the older you grow the less you are hamstrung by the opinion of others. Both these facts—executive know-how and freedom to think—are invaluable to industry."

Among Fuller, Wilcox and a small office force of retired personnel (most of the firm's overhead), each application by the re-

tired and each query by a prospective employer are combed carefully for undesirable traits.

No position seeker is acceptable who seems to be looking for a tailor-made job. And no client is serviced if he thinks that the retiring are a soft-touch, eager to work for nothing.

The entire cost of placement falls to the hiring company. The fee—not to exceed \$550—is based on the duration of the specialist's contract and his salary. But regardless of the client's need and the specialist's accreditation, it is the specialist's decision as to whether he will be interviewed by the client.

"And we don't solicit clients at all," Fuller says. "Other than to tell them of our service. It has been my experience that no company will hire a specialist unless it recognizes it has a problem."

Fuller, on the basis of his own

record, would seem to be the man to organize such a service. At the age of 77, he is the past president and retired chairman of the board of the Curtis Publishing Co. He is also a trustee, director, president, chairman or member of 25 firms, associations, foundations and councils. In addition, he holds 11 honorary degrees, awards and fraternal presidencies.

"I've met an awful lot of people in my time," he says. "And I've learned a lot of things. I think this new company has a very definite place in our economy and society. Look at the facts: more than 10 per cent of our business is repeat orders by clients."

A look at one day's activities in the small Fuller office should convince the most skeptical of the validity of Fuller's claim.

Between 8 a.m. and 5:20 p.m. there were 18 interviews with clients and specialists, spade-work in the search for specialists with pertinent new applicants, stacks of mail answering requests, denying service and delivering signed contracts between executive and new company, plus 22 urgent telephone calls for help.

Among them, a call from a manufacturer who was looking forward to retirement himself. "And what he wants," Wilcox said, "is somebody to come with his firm long enough to help him decide which of his three sons should succeed him as president of the company."



"I CERTAINLY don't have more information about the matter. . . . The only thing I have is an intimate knowledge of being retired," says Walter D. Fuller.

Yank Jailed; No Salute

SAN ANTONIO, Tex. (UPI) — An Army court martial board sentenced a recruit who refused to salute officers to one year in prison at hard labor yesterday.

The recruit is Lou A. Lennear, 20, of Oakland, Calif., a member of the Jehovah Witnesses religious sect. He claimed his religion forbade saluting.

The court martial board also decreed that Lennear will forfeit all pay and allowances and receive a bad conduct discharge at the end of his imprisonment.

Lennear was found guilty of failing to salute Capt. Henry H. Gaskins last March 12. The next day as Lennear went to explain why he didn't salute, he failed to salute Gaskins a second time and was sent to the stockade at Fort Sam Houston.

Lennear enlisted in the Army Nov. 25.

Mark Names New NG Boss

SALEM (AP)—Brig. Gen. Alfred E. Hintz, a patrolman in the Portland Police Department, was appointed by Gov. Mark Hatfield Tuesday as adjutant general of Oregon.

At the same time, the governor announced he is reappointing Supt. H. G. Maison of the state police to a four-year term beginning next August.

General Hintz is assistant commander of the 41st Division, which includes national guardsmen of Washington and Oregon.

He served in the Portland Police Department for 22 years, and is 53 years old.

He began his military career in the Wisconsin National Guard in 1925, and enlisted as an Oregon National Guard private in 1933. He became a second lieutenant in 1938, and then began his steady climb to become a general.

He fought with the division in the southwest Pacific during World War II.

Gov. Hatfield said he is announcing Maison's reappointment now to demonstrate that he has full confidence in Maison and the state police.

Solons Approve Indian Measures

WASHINGTON (AP)—Two bills to benefit Indians in Oregon were approved Tuesday by the Senate Interior Committee.

One would donate 48 acres to the Confederated Tribes of the Warm Springs Reservation. It is land acquired by the government 27 years ago for vocational agricultural training under the Indian school program.

The other would authorize a per capita distribution of \$416,000 to the Confederated Tribe of Siletz Indians under terms of an Indian school program. The payment is for lands taken from the Indians under an 1892 pact.

Train Facing Rough Jaunt

GLEND0, Wyo. (AP)—The Oregon Centennial wagon train left this morning for the Ben Kohr ranch, seven miles southeast of Douglas, Wyo.

The party made camp last night near the shore of Glendo Lake, a newly created federal reclamation development between Casper and Kemmerer.

The day's run covered only 16 miles. It was on a back road, to give the travelers experience for rough country ahead.

Monday night when camped between Guernsey and Glendo, George McUne, driver of the Medford wagon, saw a cougar or a mountain lion, but failed to get a shot at it.

The wagons started the journey April 19, covering roughly the pioneer Oregon Trail between Independence, Mo., and Independence, Ore.

SLAVS SPURN ROCKETS
OSLO, Norway (UPI) — "Yugoslavia will never take any steps in building rocket bases on its own territory," visiting Yugoslav Vice President Edvard Kardelj said here Tuesday. He said, "The Yugoslav government has no interest in making our corner of southern Europe a dangerous point in the world of today."

OH, MY ACHING BACK

Now! You can get the fast relief you need from nagging backache, headache and muscular aches and pains that often cause restless nights and miserable tired-out feelings. When these discomforts come on with over-exertion or stress and strain—you want relief—want it fast! Another disturbance may be mild bladder irritation following wrong toilet habits—relief is waiting up a restful, agreeable feeling.

Doan's Pills work fast in 2 separate ways: 1. by speedy pain-relieving action to ease torment of nagging backache, headache, muscular aches and pains. 2. by mild diuretic action tending to increase output of the 15 miles of kidney tubes. Enjoy a good night's sleep and the same happy relief millions have for over 60 years. New! Larger size gives money. Get Doan's Pills today!

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Low Prices On Other Grades
SPECIAL PRICE
1/2"x4"x8' - 25 Sheets or more — \$3.60 ea.
200 SHEETS LEFT
CASH & CARRY
David A. Richardson Co.
Spring Lake Road



"Just how old is this cereal? My little boy says this model airplane they're giving away was in the first comic book he ever read!"

DRAFTEE FINALLY BOOTED
KASSEL, Germany (UPI) — Grenadier Hans Muth, 21, today had his own pair of boots for the first time since he was drafted into the army two months ago. The 7 foot 7 inch Muth needed size 13 boots, and they had to be ordered specially.

DYSENTERY DEATHS
BERLIN (AP) — West Berlin's Berliner Zeitung said today 100 east Germans have died recently from dysentery caused by food imported from Red China. East Germany's Communist press has made no mention of the epidemic.

PENNEY'S What's the big attraction at Penney's?
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terrific cottons at budget prices
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TOP QUALITY PERCALES
4 Yards for \$1.00

Yards and yards of the most terrific group of 80 square percales we've ever seen. All from a famous mill and specially purchased for this early summer event. You'll be amazed! Value and selection you haven't seen for a long, long time! Perfect for gay aprons, centennial dresses, childrens garments, all your sewing needs. All 36" wide and guaranteed to wash and iron like a dream. Every color stays to white and a complete range of prints, stripes, checks, plaids. Sew now and save! It pays to shop at Penneys every day.

— BALCONY FLOOR —

better quality cottons from famous mills
at the lowest prices we've seen anywhere

- ✓ Terry Cloth! Sailcloth! Coton Gab! Others! **68c** Yard
- ✓ Woven Chambrays! Gingham! Rayon Plaids **48c** Yard
- ✓ Woven Denim! Dotted Swiss! Organdy! Others! **38c** Yard

Fashion's newest, most talked-about, most wanted sportswear cottons! All crease-resistant, wash 'n wear, little or no iron drip-dry beauties! All new summer colors, 8 prints!

All combed cottons in a wonderfully wide selection of pastel checks and stripes. All pre-shrunk (maximum shrinkage 2%). Machine washable.

Machine washable denim in colorful stripes and solids. New quick-drying, easy-iron finish. Maximum shrinkage 1%.

ONE NIGHT ONLY



Thursday, June 4
Mills Auditorium
Doors Open 6:45 P.M.
Program at 7:30 P.M.



Left to Right: Susan Soran, Kristie Buck, Marsha Kerns and Jill Eccles.



Center: Susan Drew and Jody Bedord
Left to Right: Jeanie Carnini, Shirley Parr, Ramona Soto, Dorothy Taucher, Patricia Burleigh and Carol Drew.



Jerry Ruth Wickersham



Center: Robbie Hall. Left to right: Dottie Hannon, Joan Nash, Susan Pence, Alice Favell, Stephanie Bunch, Kathy Snyder, Goy Ann Hall. Not in picture - Vickie Carter.



Marylyn Metler
with supporting cast
Left to right: Cauce Martz, Gayle Carnini, Stephanie Olvera, Marylyn Metler, Sue Merryman, Jerry Ruth Wickersham and Cathy Ellingsen.

A corps de ballet of unusual ability will support Marylyn Metler, soloist, in *Waltz of the Flowers* on the above date. Marylyn began her ballet training eight years ago under the direction of Edna Howell. Sincere respect for a strict schedule of disciplined training has made her progress outstanding and qualified her for advanced training at both the San Francisco Ballet School and University of Utah, which she will enter after graduation. Marylyn will major in ballet which she later plans to teach.

Marylyn was outstanding in her role as Odile, the Black Swan, in the Normadean Dance Studio's production at Mills School last year, where she danced with Barbara Blanchard, who danced the role of Odette, the White Swan. Last fall Barbara Blanchard was the only Freshman to be chosen in the Bill Christensen production of the *Nutcracker Suite*. This selection was made after careful screening of dancers from all parts of the United States, and was a high honor, one of which Klamath Falls can well be proud. It was the same production in which Sally Bailey, San Francisco ballerina, was a featured soloist. There is no doubt the Marylyn will also be chosen as her ability and beautiful technique are on the same high level as that of Barbara Blanchard. Both girls were faithful students, and through the careful guidance of their teacher, Edna Howell, their standards have been kept on a high level.

Marylyn will prove her versatility as soloist, in a lively Can-Can dance, led by Janet Kerns and Cathy Chilcote, and an exotic primitive number. Other outstanding dancers will be Jerry Ruth Wickersham and Stephanie Olvera. A corps de ballet of eight dancers will prove their talents in the beautiful *Valse Bluette*, under fluorescent light effect. Students ranging from 4 years old through high school seniors are prepared to entertain you in a variety of tap, acrobatics, Hawaiian, ballet and novelty acts.

The date is Thursday, June 4th at Mills Auditorium, at 7:30 P.M. Doors open at 6:45. All participants are local talent and students of Edna Howell at the NORMADEAN DANCE STUDIO, 211 East Main.

Tickets Available At:
VERA'S CANDIES, 1006 Main
GUDERIAN PHOTOS, 1125 Main
NORMADEAN DANCE STUDIO, 211 E. Main

Students 25c Adults \$1.00