Russia Paints Picture Of Enormous Trade Potential

WASHINGTON (AP)—Russia is often long on grandiose schemes in international affairs but a short and sharp trade in actual performance.

Just now Moscow is conjuring up a vision of 800 million customers, from Germany to Indochina, for Western production and has offered to buy a billion dollars' worth of goods from Britain from 1955 through 1957.

Officials of the U.S. Commerce Department see these feelers as part of a campaign they believe will soon wind up with a call for a return to normal trade relations.

These officials are among the men who will contribute to the final decision on the free world's reply to the expected Soviet offer. What it will be they will not say.

Before summarizing the factors upon which the decision will be based, here is a short history of Moscow's trade campaign:

At the very time (from about mid-1953) when the Soviet "let's-do-more-business" campaign got under way, Soviet trade with the free world was falling off.

It is estimated in Washington that Russian imports from the West declined from 480 million dollars in 1952 to about 300 million in 1953, while Russian exports declined from around 460 million to about 280 million. The export decline was chiefly due to failure to deliver as much grain to Britain as the Soviet had promised.

Grain shipments to Britain at the end of September 1953 were some 60 million dollars behind the 1952 schedule. The fall in its exports compelled Russia to use gold to pay for imports, although they were down too. The Soviet sold gold estimated at a minimum of nearly 100 million dollars in London during last November and December to foot the bill.

But if Russia's 1953 trade performance was sour, its promises were sweeter than ever. Here is a roundup, from a previously confidential government report, of how the Soviet trade offensive developed:

Mikhail A. Menshikov, a former U.S.S.R. minister of foreign trade, was sent as ambassador to India "to negotiate a formal arrangement of trade." Another top Soviet trade official was sent to Argentina to arrange a bilateral trade agreement.

Bilateral agreements were signed with France, Greece and Iceland. These are barter agreements, providing an exchange of certain Soviet goods for certain Western goods.

Russia placed ship-building contracts with France, Finland, the Netherlands, and Denmark and was negotiating at the end of 1953 with ship firms in Belgium and West Germany. Ships ordered included fishing trawlers, cargo ships, refrigerator ships, dredgers, floating cranes, tugboats, barges and tankers.

For the first time in Communist Russia's history, the Soviet Union in 1953 committed itself to send industrial equipment outside the Communist world.

India and Argentina were chosen with the two countries call for Soviet exports of machine tools, ball bearings, oil drilling equipment, mining equipment, excavators, bulldozers, electric power equipment, testing and measuring instruments and farm machinery. The Argentine agreement was reportedly for Russian exports of 30 million dollars.

Soviet negotiators offered road-building equipment to Sweden toward the end of 1953.

For the first time since World War II, Russia last year made important oil shipments to Western Europe. It made agreements for crude and fuel oil shipments estimated at 2½ million tons, and started deliveries. Countries signing up for oil deliveries included France, Italy, Argentina, Greece, Iceland, Norway, Sweden, India, Denmark, Israel and Finland.

Russia also made small shipments of automobiles to Europe.

Among its 1953 imports, Russia received items for mass consumption. These included herring, fish oils, butter, meat of citrus fruit, coffee, tea, synthetic fibers, rayon cloth, wool cloth tobacco and cocoa beans.

But with all this, Russia's 1953 foreign trade with the non-Communist world amounted to only 10 per cent of its total six-billion-dollar foreign trade. It is estimated in Washington. The rest was trade with Communist allies and satellites.

Thus, it would appear that Russia's ability to trade with the West is still fairly small and specialized. But its big proposals suggest an effort to turn more of its production outward. Concentration of the new industrial exports on countries like India and Argentina, which stand aside from actual alliance with the West's concerted defense drive, suggests that political effect is at least as important to benefits.

All this must be weighed in the West's defense scales. But other factors are involved.

A decision on trade with the East must take into account the eagerness of countries like Britain, France, Italy and West Germany to expand their overseas trade, especially if a business dip in this country is likely to cut their Western trade.

Any threat of increased unemployment in Western Europe would have a powerful effect on governments there. Up to now that threat has been met by the great economic expansion of recent years in this country, and by large-scale foreign aid.

Political events here at home must also be taken into account. The feeling of Congress, which often runs at fever-pitch on the question of trade with the Reds, can hardly be ignored.

And what of the domestic political effects of refusing to sell huge agricultural surpluses while agricultural prices are falling? Or of turning away any genuine Soviet trade offers that would make jobs at a time when unemployment, though still small on a national scale, is rising?

These questions best illustrate the dilemma the West must solve in deciding whether a new tack must be taken in cold war trade with Soviet Russia. The answer could reverberate around the world for years to come.

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The Herald and News is the basic advertising medium of the Klamath Basin because it enters most all homes every day by paid invitation and carries the complete messages of commercial concerns, politely yet forcefully, to all members of the family at the times they wish to receive them.

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Three days ..... per word 12c
Week run ..... per word 20c
Month run ..... per word 65c

MINIMUM

The minimum charge for any one ad is 50c.

BOX NUMBERS

Answers to ads may be handled through box numbers at the paper for a service charge of 25c.

ADJUSTMENT

Please make all claims for adjustments without delay.

Corrections or cancellations received by 5:30 p.m. will be made in following day's publication, by 12 Noon Saturday for Monday.

DEADLINES

Classified ads accepted up to 5:30 p.m. for following day's publication, up to Noon Saturday for Monday, classified display ads accepted up to 12 Noon for following day's publication.

C—FUNERAL HOMES

WARD'S Klamath Funeral Home, 866 High Street. Phone 3364.

1—MEETING NOTICES

SPECIAL COMMUNICATION
Klamath Lodge No. 77 A.F. & A.M. Friday, March 26 1954 at 7:30 p.m. Work in the MM Degree. Visiting brethren invited.
Elvin E. Phillips, W.M.

NAOMI SHRINE No. 5, officers' practice and pot luck Sunday 4 p.m. Appointive officers practice first, regular officers 5 p.m.

2—LOST AND FOUND

LOST Female Golden Cocker. Answers to Melody. Phone Merrill 2611 or 2041.

4—GENERAL NOTICES

LUCKY NUMBER 11 starts soon! It's brand new! Watch for it!

ALCOHOLICS ANONYMOUS will gladly help you. Box 50. Phone 3382 or 3453.

6—PERSONALS

SPENCER Corsetierre. Phone 7152.

REAL SILK. Phone 7182.

STANLEY Home Products. Phone 6609.

FOR STANLEY Home Products, call Buff Jones, phone 8863.

KLAMATH Detective Agency. P. O. Box 624.

10—SERVICES

Septic Tanks Cleaned
NEWEST SANITARY METHODS
also
ROTO ROOTER SERVICE
Cleans Sewer Lines of Roots, Etc.
Ed F. King
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DRESSMAKING and alterations. Call 9308. In Hot Springs.

OREGONIAN — For service subscriptions—Call 2-3086 before noon.

ELSIE'S ALTERATION SHOP. Outside work accepted. Hartfields.

CURTAINS LAUNDERED, stretched. Pickup, deliver. Phone 9171.

NURSING Home. Ladies. Phone 2-3188.

ELECTRIC SHAVER REPAIRS
One day service on all makes electric shavers. Remington, Schick and Sunbeam.
RICKYS JEWELERS
700 Main Street Phone 3181

SERVICE AND repair shop. We fix anything. Phones 2-6689, 9831. Pickup and delivery. All work guaranteed.

LUCKY NUMBER 11 starts soon! It's brand new! Watch for it!

LANDSCAPE Designing — Ask us to talk over your plan, at your home. Malin Nursery, Homedale & Harlan. Phone 5502.

CUSTOM TRACTOR work. Phone 2-1975.

Legal Notice

NOTICE OF FINAL ACCOUNT
IN THE CIRCUIT COURT OF THE STATE OF OREGON
FOR KLAMATH COUNTY
DEPARTMENT OF PROBATE

In the Matter of the Estate of Elmer C. Manning, Deceased.

Notice is hereby given that the undersigned, as administrator of the estate of Elmer C. Manning, deceased has filed his Final Account in the Circuit Court of the State of Oregon for Klamath County, and that Monday April 5, 1954 at 10:00 a.m. of said day and the court room of said court has been appointed by the said court as the time and place for the hearing of objections thereto and the settlement thereof.

Dated and first published March 2, 1954.

Date of last publication March 30, 1954.

Howard KaKelday
Administrator
G. A. Heikkila, Atty.
511 Pearson 4th Ave. Bldg.
Portland, Oregon
Mar. 2, 9, 16, 23, 30 No. 813

10—SERVICES

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Put "SPRING" in your car

at

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WILL WASH, VACUUM INTERIOR, AND SIMONIZE YOUR CAR . . . ANY MAKE!

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W. McDANIEL, House mover. Phone 6817, 1730 Oak.

CURTAINS laundered and stretched. Phone 4814.

CUSTOM WORK. Deep rototilling, lawns, gardens and fields. Phone 2-0943.

TREES TRIMMED AND REMOVED
Phone 8066, evenings — 8651

SEWING and alterations. 3623 Ward.

13—EDUCATIONAL

BOOKKEEPING office machine, typing, shorthand, Speedwriting, kindred subjects. Klamath Business College, 733 Pine. Phone 4780.

14—HELP WANTED, FEMALE

HOUSEKEEPER, part time, must have references. Phone 2-3635 for appointment.

16—HELP WANTED, MALE

LOCAL STORE needs auto accessory salesman. Guaranteed salary and commission. Experienced man preferable but not necessary. Write box 798, care of Herald and News, giving age, experience, etc.

PONDEROSA PINE
LUMBER GRADER
Must Be Certified For Shop, Commons & Selects
Day Shift
$2.45-½ per Hour
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GILCHRIST TIMBER COMPANY
GILCHRIST, OREGON

MANAGER, part time. See business opportunity.

SALESMAN WANTED
to sell building products, including exclusive aluminum and asbestos siding and roofing. Set your own salary. Phone 8656.

SET-UP AND
KNIFE GRINDER
for molding plant. Capable of developing into Plant Superintendent. Salary open. Write box 796, care of Herald and News.

WANTED — Expert tree pruner, or man now in pruning business who needs extra work. Apply between 8:00 and 5:00. Malin Nursery, Homedale and Harlan.

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Sound All Night—Awake Fresh

Users of new safe Dormin Sleeping Capsules have found—as you can—blessed sound sleep. Dormin has been clinically tested for safety and is guaranteed non-habit forming. The world of medicine proclaims—why tolerate a sleepless night that makes you tired and worn out the next day. Now for only 69c per capsule you can find the rest you want. Dormin costs but $3.25 for 36 capsules—so safe no prescription is needed and Dormin must help you or your money back! Accept no substitute.

There Is No Substitute For

DORMIN

SLEEPING CAPSULES

17—HELP WANTED

OMAR'S RESTAURANT in Ashland Oregon will open April 1st. Apply in person.

18—SITUATIONS WANTED

IRONINGS DONE in my home. Phone 5611.

RELIABLE man with experience wants steady work on stock ranch. Phone 2-0060.

HOUSEWORK. Dorothy Lambert, phone 2-0730.

RELIABLE baby sitting, my home. Days. Phone 7072.

EXPERIENCED Negro gardener. References. Phone 8663.

WANTED housework. Phone 2-6662.

SPRING cleaning, lawn mowing done reasonably. Phone 2-6180.

CHILD CARE. Phone 6078.

CHILD CARE, Phone 5301.

BABY sitting. Phone 2-1566.

WANTED, OFFICE work, 10 years experience. Bookkeeping, typing, payroll and general office procedure. Local resident, references. Phone 2-1587.

22—ROOMS FOR RENT

FURNISHED, HEATED rooms, $8 per week. 630 North 10th.

SLEEPING ROOM. 627 Walnut.

STEAM HEATED sleeping rooms. Quiet clean. Close in. Phone 2-5214.

DESIRABLE ROOMS. 535 Pacific Terrace.

ROOM FOR rent. 607 High.

ROOM, BOARD, gentlemen. 1607 Crescent.

NICE FRONT room for rent. Greer Apartments, 710 Main.

ROOMS. 1034 High.

24—APARTMENTS FOR RENT

BRIGHT, furnished two room apartment in brick building, steam heat. $40. 334 Broad.

THREE ROOM furnished apartment. Two blocks from Main. Adults. No pets. 312 No. 11th.

FURNISHED three rooms, bath, laundry. Adults. No pets. 533 No. Eighth, phone 3581, evenings 2-3170.

FOR RENT, large two bedroom unfurnished apartment. Call 8250 after 6.

FURNISHED apartment, steam heat, electrically equipped. Children allowed. Glen Court, phone 5024.

FURNISHED APARTMENT, private bath and entrance, heat furnished. 1421 Esplanade, phone 2-2770.

APARTMENT for rent. $8 week, utilities furnished. 410 So. 5th.

TWO, THREE room duplexes, one furnished, one unfurnished, garages. Phone 2-8126.

TWO BEDROOM furnished apartment, $55. Phone 2-1589.

24—APARTMENTS FOR RENT

BEAUTIFUL newly furnished duplex. Private bath, kitchen, entrance, five rooms. Call 3274.

TWO ROOM furnished apartment, utilities paid. 517 Pine, phone 2-3343.

FURNISHED three room apartment. Walking distance. No children or pets. Phone 5183.

FURNISHED three rooms. Heat furnished. Phone 6006.

FOR RENT — clean, attractively furnished apartment for two employed persons. Close in. Phone 2-6606.

FURNISHED, modern, large apartment heated. Close in. Adults. Phone 4681.

VERY NICE, one bedroom apartment, living room, kitchenette and bath. Completely furnished. 2141 Gary, ¼ block off South 6th. Couple only. Phone 2-1087

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MODERN, two room furnished bachelor apartment. $30 per month. 3136 Reclamation.

TWO ROOM furnished apartment. Phone 6361.

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SECOND FLOOR. Unfurnished flat. Phone 3542.

FOR RENT — Nicely furnished two room apartment. Private bath. Suitable for one or two persons. Phone 6430.

TWO ROOM furnished, steam heated apartments. Close to city center. Phone 7731 days.

THREE rooms and bath, partly furnished. 830 Prospect, phone 9761.

FURNISHED apartment. 300 Market. Apartment 6.

THREE ROOM unfurnished apartments. No children or pets. 402 Market, phone 8348.

FURNISHED three rooms and bath, centrally located. 121 South 2nd.

FURNISHED two room apartments, $35 and $47.50; all utilities paid. 418 North 10th.

FOUR ROOM furnished apartment. Private bath. Call 5366 between two and eight p.m., 233-235 Cedar and High.

TWO BEDROOM unfurnished duplex. Phone 2-0885. 458 Hillside.

TWO ROOM furnished apartment. Utilities paid. Close in. For business woman. Phone 4470 or 3613.

TWO APARTMENTS. Phone 3634.

SMALL APARTMENT. Phone 6878.

TWO ROOM furnished apartment, girl preferred. Phone 3678.

UNFURNISHED apartment in Mills Addition. Phone 3978.

26—HOUSES FOR RENT

UNFURNISHED two bedroom home for rent. 1611 Oregon Avenue. $45 per month. Burt Gray Real Estate. Phone 3663.

TWO BEDROOM unfurnished house, redecorated, electric water heater, insulated. $40. Available April 1st. Inquire 606 Mt. Whitney.

TWO BEDROOM unfurnished house. 3442 Hilyard, phone 2-1906.

FOR LEASE, cheap rent for large unfurnished duplex, close in, for two working families. Phone 4533.

FOR RENT — one bedroom partly furnished house. Phone 8076.

FOR RENT, March 30, two bedroom furnished house. $40. a month. 1440 Wilford.

FOR RENT modern, furnished three room house. Inquire 1836 Summers Lane.

FOR RENT, clean, two bedroom unfurnished duplex. $60. Phone 7390.

UNFURNISHED five room house with dishwasher and use of automatic washer and dryer. Call 6715 days, 7362 evenings.

FOR RENT two bedroom furnished duplex. No children under 10 years. 721 No. 11th.

FOR RENT three bedroom unfurnished house. $50. 615 Commercial.

CABIN FOR rent. 519 Broad. Inquire at 1125 Walnut.

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SMALL FURNISHED house, close in. Inquire 1320 Oak, Apartment A.

PARTLY FURNISHED two room cabin. $15. 3430 Boardman.

FOR RENT, furnished cottage, one child welcome. Phone 9066.

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We have a qualified buyer for each of the following type homes:

HOT SPRINGS: Good two bedroom (or more) home, should have large rooms; dining room, fireplace, full basement. Prefer party room, hot well. $14,000 to $17,000.

HOT SPRINGS: Any good two or three bedroom home in the $9,000 to $12,000 bracket.

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If your home will qualify and if you want to sell we can GUARANTEE ACTION within 10 days! ! ! This is no idle statement. We actually have such customers, ready and waiting.

Call us now and let us come out and talk it over, without cost or obligation.

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REALTOR
111 So. 8th — Phone 3136—2-3713

Salesman:
JOE LEONARD — Eves. 2-0527

GOODYEAR office manager needs clean two bedroom house or duplex. Will lease. Phone 8141, 8:30 to 5:30.

WANTED TO RENT, or lease by Apr. 15th, three bedroom, unfurnished house. Prefer south suburban area. Will pay up to $75. Write Box 794 care of Herald and News.

HOMES FOR SALE
Everett Dennis Realtor, 121 No. 8th. Phone 8401.

30—REAL ESTATE FOR SALE

Summers Lane

This attractive two bedroom home on 75x238 lot completely fenced, irrigated, hardwood floors throughout. Insulated, circulating fireplace, kitchen full of builtins. Garage with concrete floor and work bench. Excellent garden spot. $10,500 F.H.A. terms.

Laverne Avenue

This two bedroom home is on ¼ acre fenced, attached garage, insulated, fireplace, hardwood floors, either oil or electric heat throughout. Storm windows all around. Nice kitchen, large utility. Picture windows, all in lawn. $11,000 F.H.A. terms.

St. Francis Park

Three bedroom home on two floors, living room with fireplace, dining room, kitchen, bedroom, bath and utility on first floor. Two bedrooms and bath on second floor, oil fiber furnace and electric heat, stucco on outside. Like new on inside. Garage, fenced back yard. $12,800 F.H.A. terms.

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Overlooking the city this beautiful home offers everything in comfortable living. Hardwood floors throughout, large living room with fireplace, dining room, breakfast nook and modernistic kitchen. Two bathrooms, full basement including guest room also with fireplace. Abundant natural hot water heat piped to each room. Price $17,000, terms.

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Small down payment, three rooms, bath, garage.

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Eves. 2-6226

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1 acre of good irrigated land with exceptionally clean 1 bedroom modern home. Double garage with cement floor. Insulated, fruit house and laundry. On paved street, close to bus line. Consider trade for rental income property. Price only $5500, terms.

2 bedroom modern home on Shasta Way. Over ½ acre irrigated. Full basement. Everything like new. Price only $7250. Consider trade for rental income property in town.

2 bedroom modern home in Mills District. A good home for only $4200 terms.

4 Bedrooms
$750 Down

4 bedroom modern home with garage on large lot. In mill district. Only $4850, $750 down, balance like rent.

2 bedroom modern home on ½ acre located on Keno highway close to Weyerhaeuser Junction. A real good buy at $8250 terms.

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with
T. B. WATTERS
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(Eves. 9460)

FOR SALE or exchange for property of equal value. Two acres, improved. Close in. Call 9984.

FOR SALE or lease, 1000 acres top farm land. Small down payment on sale basis. Phone 5186.

EXCELLENT garden spot and small clean house. All new plumbing and wiring. $3000. 4345 Arthur.

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Three Bedrooms

Ranch style all on one floor. Large living room, dining room, kitchen and utility. Two complete baths. Hardwood floors, well insulated, has two car garage, workshop and fruit room. 100x150 lot. Well landscaped. Surrounded by nice homes. $18,750. May take small farm in trade.

Home of Beauty And Distinction

Roman brick exterior, large living room and dining room, wall to wall carpeting, hardwood floors throughout. Modern, convenient kitchen. Philippine mahogany paneling in living room and den. Large fireplace, builtin Mahogany desk in den. Three large bedrooms, one has complete builtin vanity. Two baths. Completely insulated, storm windows, electric heat, attached garage, 1½ years old. $21,000, may take smaller home in trade.

ANDY SILANI
REALTOR
Salesman—Bill Cresswell, eves. 8924
Ore. and Cal. Broker
631 So. Sixth St. Phone 9195
Eve's. 5544

$1000 Down

For this LARGE FOUR BEDROOM home on an ACRE of ground with large double garage, large workshop & other outbuildings. Mother will enjoy the large living room, DINING room & large kitchen. Has nice landscaped yard. This is a buy for $10,000. Seller will take a car or trailer as down payment. Call now this won't last long with these terms.

$750 Down

and move into this comfortable 2 bedroom home on the Northside. Newly redecorated inside, also has a brand new roof. The conventional floor plan is good, with rooms large. You have good T.V. reception here, too. This is a good buy for $4750. Better call now.

$750 Down

Do you work at Weyerhaeuser, Kesterson or Kalpine? If you do, see this comfortable 2 bedroom home in LINDLEY HEIGHTS. This home is made for living: with Youngstown kitchen, electric heat, large garage, and nicely landscaped yard. Call now to see this for $4500.

$300 Down

TIRED OF PAYING RENT? Here is the rent beater you are looking for. A TWO BEDROOM home in Shasta District, ¼ acre for that garden spot, & some outbuildings for chickens. You get all this for $2250. Don't pass this by, call now for appointment.

DEANE SACHER
REALTOR & INSURANCE
339 East Main Street
Phone 3734 Eves. 8054
Salesman
Bruce Binkley Eves. 8478

For Sale

Large well constructed old home, near Academy and Fremont Schools. Exterior in good condition, interior needs redecorating. 4 bedrooms. 1½ baths, full basement, furnace. Price $7500.00. Terms.

★ ★ ★ ★

2 bedroom home, near school, on pavement. Price $4500.00. Small down payment. Balance monthly.

★ ★ ★ ★

Approximately 6 acres on Highway near City. Fair improvements. Price $4500.00. Terms.

★ ★ ★ ★

30 acres, 9 miles from City on Highway. 20 acres meadow pasture, 3 bedroom modern home, good barn and other buildings. Immediate possession. Price $17,500.00. Reasonable down payment. Balance can be arranged.

★ ★ ★ ★

Small well - equipped restaurant in good location. Ideal for couple to operate. Owners must sell due to illness. Priced — Very low.

See Fred Cofer
(Evenings - 3593)

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CALIFORNIA AVENUE — $6950, very nice one bedroom home, garage, 10% down, G.I. Terms.

SO. SIXTH ST. — Three bedroom home. Automatic heat, garage. ½ acre. $10,500, terms.

SEVEN APARTMENTS—Two buildings, five garages. Close to Main. $25,000, Reasonable down payment, easy monthly payments.

SO. SIXTH ST. — Three 1 bedroom houses on two lots. Within city limits. $11,250, good terms.

Three room furnished apartment for rent.

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DUNBAR-ROBINSON
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130 S. 5th — Phones 3581 or 7211
Eves. 2-3170

FOR SALE two bedroom modern home at 3519 Hilyard. $1350 down. FHA Terms. Immediate possession. Phone 2-3368.

80 ACRES, Mt. Hebron, Siskiyou County. 2nd Growth timber, road to property. (lots six and seven) W½ of SW¼ Sec. 6, T. 44 N. R.1W. Price $1200 terms. W. Quinn, 530 F St., Davis, California