

Chamber of Commerce Reports on Difficulty in Getting New Business Here

Chamber of Commerce Manager Frank Tucker yesterday gave the C. of C. Board of Directors a graphic picture of the problems to be overcome in drawing new industry to the Klamath Country.

Tucker offered the following detailed report of one instance in which Klamath has apparently failed to secure a new plant.

The firm which Tucker is reporting on is a large Eastern manufacturer of bathroom fixtures. The report does not mention a vast amount of detail work such as tax surveys which went into the Chamber of Commerce effort.

Here is Tucker's report:

1. Notification came to office from Lorenz Co. on Aug. 6, regarding Eastern manufacturer looking for Western state to locate a branch plant to manufacture and distribute from this area.

2. Office wired home office of company asking for audience with Western representative. Name of Western representative was submitted on Aug. 8 as being in Riverside Hotel in Reno.

3. Telephone contact was made with Western representative on Aug. 8, and it was arranged for a meeting in Klamath Falls on Aug. 22 to look over area. Representative was shown around and left on Aug. 23.

4. President and Western representative of company arrived in Klamath Falls to further look over possibilities of locating here. Spent considerable time with city officials. President of company stated when he left, he would send plant superintendent and engineer along with chief chemist to look over area on practical standpoint. Aug. 28-29.

5. Superintendent, chemist and Western representative arrived in Klamath Falls on Sept. 9 to go into complete study of situation. Representative from state insurance rating bureau, and assistant engineer from state sanitary authority met with company representatives to discuss specifications and requirements necessary.

6. Up to this date, full consideration had been given the possible use of the west side of the concrete hangar at the airport. The superintendent of the company then stated that since a triple sprinkling system would be necessary in that hangar, plus the completion of the water mains, and also such other factors as dropping the lights and the ceiling and the installation of an independent heating plant, that the use of this facility was not feasible.

La Gabor Hits Back

SANTA MONICA, Calif. (AP)—The glamorous Zsa Zsa has struck back.

Sued for one million dollars slander damages last August by Corinne Calvet of the movies, Zsa Zsa Gabor filed a demurrer yesterday and asked the court to strike from Miss Calvet's complaint several statements she said are conclusions rather than facts.

Miss Calvet claimed Zsa Zsa, wife of actor George Sanders, "falsely and maliciously" told a Hollywood columnist that instead of being French, Miss Calvet is a Cockney English girl. This Zsa Zsa denied. Her attorney asked the court yesterday to strike these statements from the Calvet complaint.

That Miss Calvet is known "throughout the world as a French actress," that she "truly possesses the attributes portrayed by her in screen roles," that Miss Gabor's allegedly slanderous statement was made for the purpose of causing it to be published throughout the world, and that it was made with actual malice and was defamatory.

Budget Bundles in at 9:00 a.m. are out at 2:45 p.m. Men's Hand Laundry, 11th and Klamath, phone 2-5531.

7. Superintendent asked if the steel hangar was being used. He was told at that time there was a year-to-year lease on one quarter of the hangar to the National Guard. He stated that this would be acceptable if the other area could be used. He was then informed that there was a lease to an aircraft corporation that had 2 1/2 years to termination. He then asked if it would be possible to negotiate with the firm to arrive at an agreeable compromise in moving the tenants to the concrete hangar. The company would stand the cost of moving plus any additional costs within reason. He was told that it might be possible, and that every effort would be made along these lines, and that he would be contacted shortly after his arrival in the east.

8. The Airport Commission, plus representatives from the City Council and the manager of the chamber met with the corporation to discuss this matter on Tuesday night Sept. 23. This discussion was met with resistance by the corporation. They stated they would not move to another location on the field under any circumstance, even though they were offered a considerable reduction in rent by the Airport Commission. The city attorney assured them as did other members in the meeting, that they had a bonafide lease, and that the city nor any one else could or were attempting to break this lease. It was a matter that if an agreeable compromise could be reached, then there was the possible chance of locating an industry in this area that would employ between 75 and 100 local people immediately. This approach was equally declined. The matter was closed as far as the Airport Commission was concerned.

mission was concerned.

9. The mayor feeling that every effort should be made to reach an agreeable conclusion, called in his Advisory Committee to try and arrive at a satisfactory agreement. This committee reviewed the problem, but the end result was the same as had been determined at the first meeting of the Airport Commission. The mayor's Advisory Committee met Monday night, Oct. 6, with the tenants for this discussion.

10. The chamber office notified the Eastern office that it would be impossible to negotiate for the steel hangar, and asked if any other local location would be acceptable. We were informed that this matter would be given consideration along with the other cities that had been studied prior to the time that Klamath Falls had entered the picture.

11. On Oct. 30 the Western representative called from Portland and asked if any consideration had been given to the local corporation selling their business. Plans were then made accordingly to approach the corporation on this basis. One of the stockholders indicated his willingness to sell at a reasonable figure. Another stockholder would not at that time give a figure, nor any indication whether he would or would not sell. A ready buyer from the business was on the local scene.

12. After a period of time, it was found that the one stockholder who had declined to state a figure originally, placed a figure to sell that was completely out of reason to the person who was willing to buy the business.

13. The Airport Commission and others who had been strenuously working with the problem, found

that internal affairs of the corporation were such that there was no further reason to pursue the matter.

14. The Eastern manufacturer was so notified of the latest collapse of negotiations on Monday, Nov. 17. The officials of the company stated that it was regrettable, and thanked all those who had worked so diligently on that matter from its inception. They also stated that if it ever became opportune, they might consider this area for the location of a branch plant. Prior to the time our community became involved in the negotiations, several areas in Nevada and California were being given consideration. It is presumed that because of the nearness of their western markets that full attention will be given those two states immediately. This company is interested in completing negotiations prior to the 1st of January.

CONCLUSIONS

1. Tremendous amounts of time, and money have been expended on this industrial prospect. To state that industrial development is just a matter of going out and getting

"someone" to locate here is easily said, but not easily done as indicated in the above brief historical review on one prospect.

2. Public gratitude should be given to the 15 men, some of whom are on this board, who were most closely associated with this program and their untiring efforts to try and obtain an industry for this area.

3. The public should also be fully informed that the present city administration in all of its departments, and the members of the Chamber of Commerce are consistently striving to obtain new business and commerce for this area. Now is not the time to deviate from the premise that if we all keep swinging, we will hit a satisfactory arrangement whereby all can benefit from new sources of revenue. Too, this is only one case history of one prospect that comes to the attention of our community many times during each year. Continuous alertness on the part of our businessmen and individuals for potential new industries must be maintained. Every effort will be again given to the pursuit of these possibilities, the

same as has been outlined in the above situation.

4. In fairness to the existing local corporation, it should be noted that they have a bonafide lease to operate a business in which they have considerable faith in the future. Because an agreeable compromise could not be arrived at whereby they could continue their business in another location, but in the same general area, or the possibility of a sale of their business, should not be a condemnation of their corporation, nor of them as individuals. Inasmuch as they could not see the relative merits of compromising so that they could continue their business and provide two payrolls, and make their quarters available to a business that would immediately employ between 75 and 100 local people is of no consequence and should not be looked upon in that light. The fact remains—we had an opportunity, that opportunity was pursued from every possible angle, and a satisfactory conclusion was not reached. With this in view, every effort should be redoubled to obtain the next prospect that is invited our way.

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High-gloss Enamel for kitchen, bathroom. Easy to keep clean. GALLON 5.09

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Brass body finished in polished chrome. Foam-Flo. Aerator prevents splashing. With spray.

ATTRACTIVE PORCH LIGHT 2.29

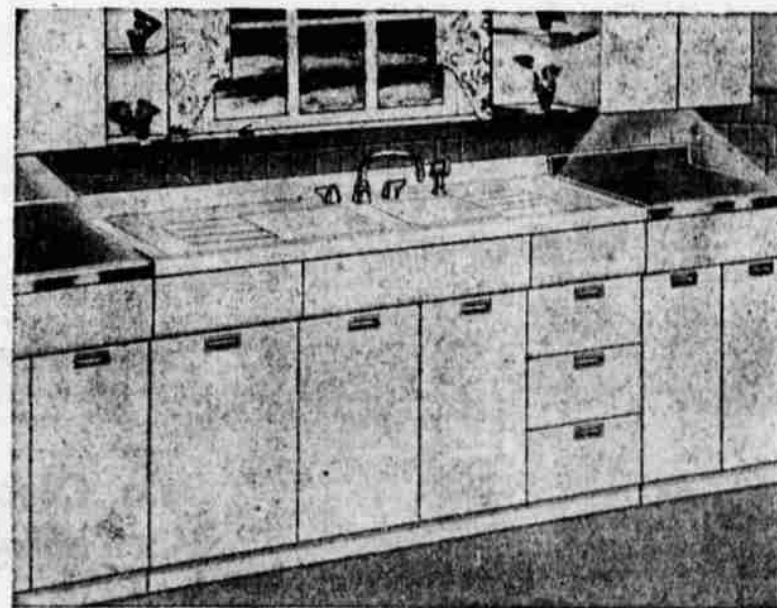
Polished solid copper lantern in gay nautical design. Clear glass globe. Weatherproofed.

FLUORESCENT CIRCLINE 8.69

Radiantly chromed 13" holder. Sparkling crystal center ornament. Complete with 32 W tube.

MODERN BATH BRACKET 2.49

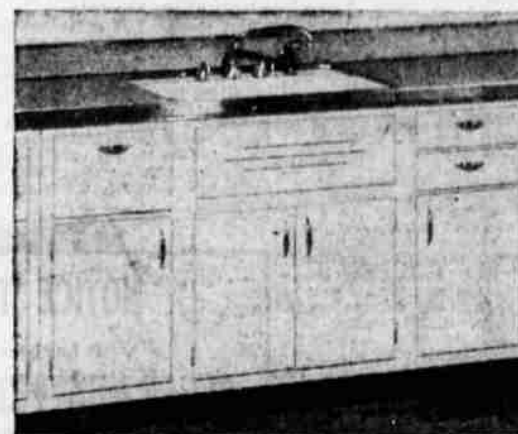
Clear crystal panel in white glass shade. Brightly chromed metal holder. Outlet, switch.



9-FT. STEEL KITCHEN

Installed 17.00 Monthly

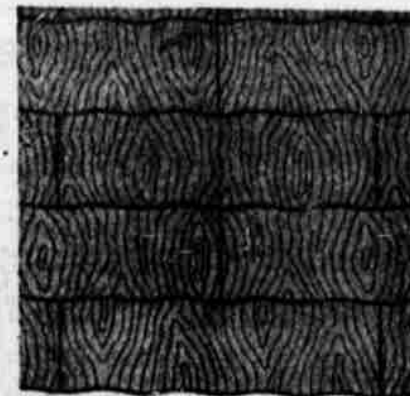
FHA terms. Priced 20% to 30% less than other top-quality brands. Recessed toe and knee space—sound-insulated drawers and doors—Vinyl top in choice of colors. Includes 66" sink with fittings and porcelain-enameled top, 2 base units, 2 wall units, lights, garbage disposer.



MODERN KITCHEN CABINETS

FHA terms, low as \$5 monthly, installed

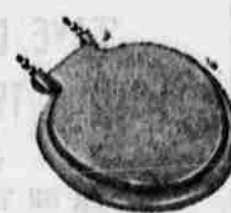
You can have a beautiful, modern kitchen with custom-like features at production-line prices. Hardwood construction. Wards precision-built kitchen cabinets in 4 pastel colors, white, or natural birch.



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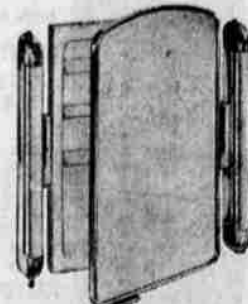
PLASTIC CLOSET SEAT 10.95

Light, solid plastic. Fits any regular style closet. Colors: white, black, green, blue or beige. With fittings.



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A rubber-base flat finish for walls and woodwork. Scrubbable. Many pastel colors. GALLON 4.25



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MONTGOMERY WARD 9th and Pine Klamath Falls

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