



HALL OF FAMERS BUZZ WITH BUZZY—Mel Ott (left), manager of the Oakland Oaks in the Pacific Coast league, and Carl Hubbell (right), director of the New York Giants farm system, both of whom are in baseball's Hall of Fame, talk things over with Buzzy Bavasi, vice president of the Brooklyn Dodgers at the minor league meetings at Columbus, O. Ott and Hubbell were teammates on the Giants for many years.

Chamber Gets Tip On How Not To Finance Office, Portlander Lauds Basin Payrolls

How not to finance a chamber of commerce was described on Wednesday to the directors of the Klamath county chamber by Guy Leonard, vice-president in charge of membership and finance of the Portland chamber of commerce.

Don't try to do it, he advised, by the 40-year-old system of annual membership fees, for in that way lie debt and eventual bankruptcy. It works out like this, he said:

Nationwide studies have shown that the average cost of "servicing" chambers of commerce—rent, light, heat, salaries, "general housekeeping," etc.—runs up to a total of \$28 per member per year. If you are trying to operate your chamber on the basis of an annual membership fee of \$25, you are running into the hole at the rate of \$3 per member per year.

If you accept the dictum that volume is the answer and put on a big membership drive at a fee of \$25 per year, about all you are really accomplishing is running up your deficit. Besides, he said, you are failing to do the real job that a chamber of commerce must do if it is to be successful—that is, expanding the industry, agriculture and tourist income of your community so that new money and new opportunities for jobs may be kept coming in a steady stream.

been re-elected to the board, will also serve as a member of the study committee.

The committee will begin its work at once, and will outline a program of industrial promotion, along with estimates of probable cost, which will be presented to the directors in the form of a report. If the report is adopted, steps will be initiated to raise a promotion fund sufficient to carry it out on a continuing basis.

"No community of anywhere near your size in Oregon has the potential that you have here in the Klamath country for industrial and agricultural expansion," Leonard told the chamber directors.

"I want you to understand that I mean that," he said. "I'm not just being complimentary. Your area is immense, and your resources are as yet practically untouched. You haven't more than scratched your agricultural possibilities. Your industrial development has barely begun, having been confined so far largely to skimming the cream from your virgin timber stand."

35 Counties Have Gain In Payrolls

SALEM, (AP)—Thirty-five of the 36 Oregon counties had larger payrolls in the first half of this year than they did in the first half of 1950, the state unemployment compensation commission said today.

The total payroll of \$574,720,657 in the first half was the largest on record. The total for the first half of last year was \$460,966,968. The payroll totals include all firms covered by the state unemployment compensation law.

Morrow county was the only county with a decreased payroll. Curry county, with a big lumber boom, had the largest gain over the preceding year, 88.7 percent. Gilliam and Umatilla counties were next with 65 and 59 percent gains, respectively.

Following are the payroll totals by counties for the first half of 1951, and the percentage gain over the first half of 1950. Baker \$3,759,763 and 11.7 percent gain; Benton, \$6,490,785 and 21.8; Clackamas, \$15,517,001 and 26.5; Clatsop \$10,248,046 and 23.4; Columbia \$6,180,178 and 17.9; Coos \$24,545,323 and 37.3.

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PIANO
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Fur (Rabbit, That Is) Flies When Furriers-Government Clash On Terms To Be Used On Rabbit (Coney) Coats

WASHINGTON, (AP)—A group of furriers told the federal trade commission yesterday that rabbits aren't rabbits. They're coney.

Or, more specifically, a rabbit's skin isn't a rabbit's skin, especially if it's a foreign rabbit. It's a coney skin. The furriers fetched along three models (humans, not rabbits) to support their point.

The argument came up because of a fur law passed by congress. Under this law, all furs must be correctly labeled.

The FTC is trying to decide what a correct label is. It has come up with a tentative list of furs. And it also has suggested that, to keep a customer from being confused, no other animal should be named in describing the fur.

The tentative list of furs suggested by the FTC includes rabbits, and Alfred B. Cohen, chairman of the retail fur council of the national retail dry goods association, said it also should include coney.

"Coney comes from the Latin 'cuniculus,' Cohen said, and was used extensively in early Europe. Rabbit was a Johnny-come-lately.

"The earliest reference to this word was in 1440," Cohen said, "when it was spelled 'rabet' and was defined as a young coney."

Why not call them rabbits and be done with it? "The word rabbit when applied to a fur article," Cohen said, "is detrimental to its sale."

The pretty models showed up wearing rab—that is, coney-coats. One coat looked like a leopard skin, another like a beaver skin and a third like a seal skin.

Joseph Vandeweghe of New York argued that you almost have to use the name of another animal to describe the coats properly.

For instance, he called the first coat a leopard-dyed coney. Under the commission's proposed rules, plain old spotted rabbit.

On the other hand, Joseph H. Francis, executive secretary of the national board of fur farm organizations, said he thinks the commission is on the right track, and that the fur people have been wrong in calling a spade a club-like spade.

"Continued persistent pursuit in doing wrong," Francis said, "can't make it right."

DRINKING PAYS OFF
COLUMBUS, O., (AP)—State Liquor Director William C. Bryant predicts the department's net profit will hit an all-time high of \$20 million this year. Ohioans buy liquor through a system of state liquor stores. Bryant says 1951 sales should run between \$170 million and \$175 million. The previous record profit was \$16,943,364 in 1947 on total sales of \$137,528,257.

NEW SCHOOLS
SINGAPORE, (AP)—Eighteen new schools will be built in Singapore next year under a five-year education plan. These schools will provide education for 45,000 children reaching school age in 1952. More than 1000 teachers will be recruited to staff both existing and new schools. In the next 10 years Singapore must recruit and train 5290

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