

THE KLAMATH LUMBERLOGUE

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A weekly paper for the men and women employed in the lumber industry of Klamath County. Issued Every Wednesday.

A. H. Raymond Editor

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RIGHT OF ELECTION

The problem involved in the displacement of the wooden box as against the fiber container, in its final analysis, is an economic one and the challenge, to be successfully met, must be made along this line. The right of election of the purchaser will govern if he can make himself effectively felt. The suggestion made by Frank Blagen, manager Davies-Johnson Lumber Co., Calpine, California, that the buyer must not only nominate the type of container he desires the goods packed in but he must signify his willingness to pay any slight increase in cost imposed by the manufacturer between goods packed in fiber containers, if such be a just one, strikes at the very kernel of this controversy. It puts the question of election squarely up to every logger and lumberman in placing orders for goods. It tests his sincerity and if conscientiously carried out will bring results.

In the campaign for the wooden box the entire lumber industry is called to support one of its branches by means of buyer's demand. Commissaries in logging camps and mill towns are issuing orders with the instructions "Ship this order in Wooden Boxes." This is a case of the industry utilizing the right of election to protect itself. Willingness to pay the justified price makes the campaign ironclad. The manufacturer, canner or baker who caters to the business of the lumber industry may be enterprising enough to see that this demand, coming from the large group as it does, may be the means for greater volume in his individual business. Thus he can join in with their demands, let it be known that he is shipping his goods in wooden boxes and by reason of the increased volume of business, he can absorb the small difference, if any, between the cost of the wooden box and the fiber box, making less profit per item but far greater in the aggregate than he did before.

The question is raised by some dealers, however, as to the right of the buyer to elect the type of container in which his goods shall be shipped. To this it need merely be noted that the dealer considers the cost of the container in quoting the price of his product to the buyer and the buyer, therefore, pays for the container. If the buyer desires a wooden container and is willing to pay the additional cost, he is simply naming what he wishes to purchase and he cannot be denied the right to designate what he desires to buy. It is not uncommon, however, for the seller to be in a position to disregard the wants of the buyer but this is not a natural state and will not prove profitable in the long run.

It is through failure to review the history of containers that a dealer is prompted to answer the demands of the lumber buyers with arguments that he cannot carry separate stocks of goods in wooden boxes for one group. Wooden boxes were used exclusively before the days of the fiber box. The change was made to fiber by the seller and not due to the demands of the buyer. The advent of the fiber box is therefore merely upon the approval of the buyer. The wooden box has undisputed merits. It assures against breakage and pilferage. It is far more reliable as a container of foodstuffs when subject to moisture and hard usages in transportation to distant logging camps and messhouses in badly adapted vehicles of transport. The lumber industry has elected the wooden box as the type of container for the goods they purchase. This is within their rights and the adjustment should be made.—The 4L Bulletin.

Walkemeyer Will Take Parents on Long Motor trip

William Walkemeyer, who has been engineer at the Harlin and Davis sawmill at Bray, California, for the past six months, motored to Klamath Falls and spent Sunday visiting with friends and attending to business. While in Klamath Falls he sold his Chevrolet and bought a new Buick. He left for Portland on Monday, where he will meet his mother and father from Victoria, B. C. He expects to take them on a motor trip to Florida to visit relatives and from there to New York to visit a sister, visiting places of interest en route.

Benson Timber company, Clatskanie, has started its camp after the summer shutdown.

FILL THIS OUT—It Means More Money And A Better Job For You!

Lumberlogue, Klamath Falls, Oregon. No. .... Gentlemen: I desire to receive the Correspondence Course in Lumber and Construction Information for Retail Lumber Dealers. I expect to apply myself to the study of this course and to comply with the requirements of administration. In case I find it impossible to continue the work with due diligence, it is my understanding that the course will be re-assigned. Signed: Name of firm or employer: City: State: Street Address: (This Course is Free!)

VENEER PLANT TO BE ENLARGED

Timber Around Camp Makes Move Necessary

MARSHFIELD.—The Coos Veneer and Box company is planning the enlargement of its plant so that within a short time all the work will be done during the day shift, eliminating the night work at the plant, Benjamin Ostlund, president of the company, announced today.

The first step on the enlarging program has already been taken, that of ordering a new veneer lathe and clipper, which is one of the speediest machines on the market. The new machine is expected to arrive here about the first of December.

Other equipment will be needed for the increasing of the output of the plant, it is stated, and which will be secured as soon as possible. The move to eliminate the night shift and still take care of its large business is a big one, and it will take some time before the change can be made.

Mill Man Sends Snappy Note to Mail Order Firm

This one, concerning Dusty Hannen, is told by P. A. Albertson, sales manager for the Pelican Bay Lumber company, and it must be so:

Dusty, according to Albertson, became obsessed with the idea that for cleanliness the soap in which he works should be provided with paper towels. He accordingly wrote to a prominent mail order firm enclosing 15 cents for a roll of the towels. In reply he received the following letter:

"Dear Sir:

"We refer you to page 287 of our 1925 catalogue. You will note the price of paper towels is now 25¢.

To which Dusty replied:

"Gentlemen: Your letter received. Beg to state that if I had a copy of the catalogue mentioned, I would not have needed to send for the towels.

Very truly yours, Dusty Hannen.

James Johnston Keeps Reputation As Great Hunter

Jimmie Johnston, Pelican Bay logging engineer, is nothing if not consistent. Friday he went duck hunting and maintained the same high average set by him during the deer hunting season. He got an even two dozen less than the limit and with his usual generosity gave a portion of what he got to each of his friends.

PLANT RESUMES OPERATIONS CHEHALIS, Wash.—After being closed down since July 1, the Snow Lumber and Shingle company plant at Littell has resumed operations. Three hundred men will be given employment in the mill and woods.

Face Tremendous Job



Coach Knute Rockne and Captain Clem Crowe have a tremendous task ahead of them if Notre Dame is going to live up to its gridiron deeds of the past few seasons. With the celebrated "four horsemen" gone, as well as many other stars, it will take some real work to put the Irish on the football map this campaign. Rockne (on the left) and Crowe are shown in the accompanying photo looking over prospective candidates.

The Social Whirl

Edited by Juniper Jellicoe Joynes

With the coming of fall, members of the younger set are looking forward with much interest and some thirst to the opening events of what is expected to be by far the most interesting season in years.

A deterrent to several planned affairs has been the influence of one McBride, his activities having caused a sensational rise in the price of ingredients. Unseasonable activity in the corkscrew market has brought about a rise in prices. A general indication that times will be higher has prevented several from carrying out plans which have been cherished all summer.

By far the most successful affairs of the season so far have been impromptu. Several of these affairs have resulted in the exposure of hitherto unexpected vocal qualifications on the part of some members of the elite. These efforts have been somewhat frowned upon, however.

I intend to make this column a real one and to that end will appreciate your assistance in informing me promptly concerning any and all affairs which should properly be included in the column.

JUNIPER JELICOE JOYNES, Ya Society Editor.

One of the most charming affairs of the opening season was the farewell party given by Shieks Dusty Ben Hannen and Earl Ben Wright, popular young members of the sawdust social set a week ago Saturday evening in the Chinese restaurant. The motif of the affair was the intended departure of the two for Hollywood, where they will double

for Ben Turpin in the rougher slapstick work. Although the party was really given by Shiek Dusty Ben Hannen, Shiek Earl Ben Wright assisted in pouring to such an extent that he was really one of the hosts.

Emil Larsen, one of the most popular members of the sawdust set, is spending the week in Seattle and Vancouver, where he will be the motif for a number of lovely social affairs in the British Columbia city. Before leaving, Larsen was showered with invitations from prominent members of the sawdust set, but was obliged to send regrets, due to his determination to open the season in the north.

Larsen Journeys to Seattle; May Visit B. C. City

Emil Larsen, superintendent of the Swan Lake Moulding company's plant, left Saturday morning for Seattle for a week's trip combining business and pleasure.

Larsen motored through in his coupe, expecting to make Seattle without a stop. Larsen gave the absence of speed cops on the highway as the reason for his early departure, but his friends declare that he has figured his schedule to exactly coincide with the Seattle to Vancouver boat schedule.

NEW LUMBER FIRM MEDFORD, Ore.—C. M. Simus, formerly vice-president of the Jackson County bank, has purchased a half interest in the George Porter Lumber Co., of this city.

Interior Department Makes Defense Against Charges Concerning Fire Practice

PORTLAND.—Charges preferred against the Interior Department alleging that no fire patrols, provision for fighting fires or other protective measures on Oregon and California grant lands and that the department was selling timber and allowing the slashings to remain in the woods contrary to federal and state regulations, was the subject for a hearing held at Portland September 8 and 9, before members of the Senate public lands committee. Complaints in regard to the attitude of the department for failure to provide adequate fire protection was but one feature of a series of problems presented to the committee.

Forest service officials, representatives of the interior department, state forestry officials and stockmen offered testimony for the committee's records. Committee members present were Senator Stanfield of Oregon, Senator Cameron of Arizona and George Bowden, counsel for the committee conducting the hearing.

"The accumulation of slashings in logged over areas of the grant lands constitute a menace to all timber in the district," declared L. F. Cronmiller, Oregon deputy state forester. "The condition is particularly bad in Curry county, Oregon, where a serious fire hazard has been created. If this situation is not remedied I predict a great fire will sweep that entire section."

The need of a congressional appropriation of about \$25,000 a year for protection against fire on lands contained in the grant was placed before the committee by Mr. Cronmiller, who stated that the area of grant lands embraces about 9,750,000 acres, not all of which is, however, merchantable timber.

"Oregon has a state law requiring that all slashings be burned after the timber has been taken off, but the regulations do not apply to the lands under the control of the department of the interior," said Mr. Cronmiller. "The forest service, operating under the department of agriculture, also maintains strict regulations in reference to burning of slashings and other protective provisions. However, these regulations do not apply to the lands under the control of the interior department."

Other witnesses said that in order to protect their holdings private owners, through their protective associations, have been shouldering the expense of patrolling the public domain under the control of the department of the interior. These protective associations were reported to have spent as much as \$26,000 fighting fires on the lands in question.

Witnesses stated that Oregon and California land grant timber should be placed either in the hands of the forest service or else sold to private individuals and come under state regulations.

Better Market For Lumber Is Seen in Report

Lumber industry on the Pacific coast shows improvement, according to the American Lumberman. In its weekly lumber market review the magazine says:

"The west coast mills, now generally resuming operations following the fire hazard period, are apparently making some effort to build up stocks. Aggregate bookings for the week ending September 5, however, were but two and one-half per cent below an enlarged production. Atlantic coast consumption of fir is large and, while yards in that section are well stocked, prospects of a healthy activity in the building industry during the fall indicate that considerable buying will yet be done before winter sets in. The California movement, while heavy promises to expand during the next three months as fruit producers increase their purchases. The rail movement to the middle west appears to be holding up well."

NIGHT SHIFTS ANNOUNCED

ABERDEEN, Wash.—A night shift will be added at the Aberdeen Lumber & Shingle Co.'s mill, October 1, it was announced recently. About 150 additional men will be employed.

The Bay City Lumber company will add a night shift October 5, company officials said today. They were unable at this time to give the number of men required.

Lumbermen!



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OUT-OUR WAY



GROOMING, ANOTHER DARK HORSE