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PRICE FIVE CEN

DEATH BRINGS **end to** career WANAMAKER

World Famous Merchant And Former Postmaster General Dead at 84

WANAMAKER MAXIMS

Mr. Wanamaker governed . his life by many maxims. • "Every undertaking!" he . • once said,, "is made up of the • sum of past endeavors, plus • ambition and the new vision." • Business must rest upon the . uncrumbling foundation of • • confidence in one another." •

"On every road there is . . some young men coming on." . "Keep up the old standards, & and day by day raise them . · higher."

As to his own life he once . • said: "Thinking, trying, toil- • ◆ ing and trusting is all of my ◆ · blography."

PHILADELPHIA, Dec. 12.-John Wanamaker, world famous merchant and former postmaster general, died at his home here at 8:00 a. m. today, aged 84. Ho and identify safes, none of which had been confined to his home since early in November with a heavy

Institution in American life. At the lowed for the interior of the safes stalled, all but eight of which reoutbreak of the Civil War in 1861 to cool, since the authorities have place old ones not having connecwhen he began business for himself in mind the disaster following the tions suitable for the new engine in a humble way in Philadelphia, re. opening of safes of San Francisco pump. A pressure test at Sixth tail merchandising in this country banks after the fire. Coming in and Pine, while water was turnwas in a disorganized state, and, in contact with the cold air, the the opinion of the followated young papers burst into flame, and wigh merchant, it was suffering a rapid destroyed. decline through practices that were then general. Aside from his ambition to make money, "my paramount widening, in connection with the purpose," said Wanamaker, "was to help save the mercantile profession from lowering its flag before other professions and occupations."

There were in those days no fixed selling price for goods. Business Musical Entertainment Thursday to then demanded a thirteen-hour day from all its employes. Customers spent hours price-haggling with salesmen. Wanamaker was impressed with this waste of time and to eliminate it he became a pioneer in fixing a selling price for goods. It ent generation can scarcely find anywhere a trace of the old practices.

Started Career at 24

er's first work was "turning bricks", as they are selling rapidly. He was the oldest of seven children Philadelphia clothing house, where grade. his personality and business ability | All of the boys have received their were developed for his venture in entire musical instruction in Klambusiness for himself.

began business with a first day's regular class work. As a result, the sales account of \$24, and ended its high school students feel that it is a first year with a record of \$24,000 high honor for the Klamath Falls brother-in-law were during their music, aside from that of the Portfirst few months of business unable land schools, at the state teachers to afford a horse anti-wagon for delivery and Wanamaker himself pushed a two-wheel cart to deliver his Applegate on "The boy's voice and goods. His partner's health failing, its possibility in high school." most of the details of the business devolved upon Wanamaker.

Established Systems

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Love Won Out



while serving as

nurse in France

during the war.

ASTORIA STARTS TO SALVAGE PROPERTY FROM BURNED AREA

'ontents of First Safe to Be Opened Found Intact; Naval Men. Guard Bank Property

ASTORIA, Dec. 12.-The first work of digging into the ruins resuiting from Astoria's disastrous bureau and on his report will rest fire was begun today with the opening of safes.

The first to be opened was that of the Budget, Astoria's afternoon not be raised to create an addicharred.

is to be opened until identified, of approximately 50 per cent in relater under direction of naval au- \$60,000 for the new mains. thorities who have been guarding ation of the department store as an them. Sufficient time is being al-

> The council tonight will hear the report of the committee on street "city beautiful" plan.

STUDENTS' CONCERT

Aid School Quartet

high school music department, assisted by Harry Borel's juvenile or- ed. was one of the beginning of many chestra, Mrs. Marjorie McClure-Galsending the high school quartet, through, composed of Clifford Hogue, Kenneth Maier, Harry Peltz, and Delos Wanamaker was 24 years old Mills with their instructor Miss Evewhen he entered upon his career, in lyn Applegate, to the state teachers' partnership with his brother-in-law, convention to be held in Portland Nathan Brown, on a joint capital of December 26, 27, and 28. The con-\$3,500, in a clothing business at cert will fellow the usual moving Catladelphia. He had been born in picture at the Pine Tree Thursday that city, July 11, 1828. His father evening December 14. All seats are er and his father's father had been reserved and those in charge recombrick-makers, and John Wanamak | mend that tickets be obtained early

Three of the boys in the quartet, and early in his boyhood he was ob- Delos Mills, Kenneth Maier, and liged to give up schooling and earn Harry Peltz have lived in this city his own way. His first wages were since they were small boys and have \$1.25 a week as an errand boy in a received their education, thus far, in Philadelphia book store, and then as the schools in Klamath Falls. The a young man he was employed for a fourth, Clifford Hogne, has been in time at Tower Hall, a famous old the local schools since the seventh

ath Falls, and a great deal of it in The Brown & Wanamaker store the local high school in operetta and Wanamaker and his boys to be chosen to furnish the only convention, when they will give relections to illustrate the talk by Miss

CORRECT TECHNICAL ERROR

As a result of motion filed by Aside from establishing his one District Attorney Brower, the grand price policy and making a shorter jury was re-convened this morning business day, Wanamaker establish- and technical corrections made in ed in the new store two systems, one the indictments in the cases of the of sales and the other of organiza- State vs. John W. Siemens, Jr., and tion. He learned it was cheaper to Marshall Hooper; and the State vs. manufacture some classes of goods John W. Siemens and John Siemens, than to buy from manufacturers and he became one of the first retailers to do this. He found it difficult to of the word "or" between words "business commercial,"

New Water Mains Pass Test: Material Insurance Rate Cut Is Expected

Fire protection in this city has seen increased 100 per cent as a result of the new water mains, installation of which has just been completed, and the new fire alarm system, in the opinion of Fire Chief Ambrose.

Tests of the water mains Saturday by C. P. Wagner, engineer for the Oregon Insurance Rating burcau, J. C. Boyle, Del Gammon and Geo. Mang of the Calfornia, Oregon Power company, and Chief Ambrose, were highly satisfactory. Wagner will report his finds to the the insurance rate for this city,

Lower Rate Expected

Not only will the insurance rate newspaper, whose plant was wreck- tional cost to policy holders here of ed in the fire. Everything was \$20,600 per annum, but a material found safe and the backs were not reduction from the present rate in looked for, probably from 10 to A committee of three was named 15 per cent. The power company to go through the devastated area was granted by the public service. commission a water rate increase The banks' safes are to be opened turn for the outlay of approximately

A total of 18,600 feet of mains was laid and 37 new hydrants in-

(Continued on Page 6)

REPAIR WATER MAINS

System Will Be Made Serviceable in Mills Addition

Repairs to the California-Oregon Power company's mains in Mills addition have been started by a crew under direction of Al Graham, local contractor.

It is the intention of the company, said John Boyle, division manager, Tickets are now en sale at the to repair the worst leaks now, and Pine Tree theater for the concert to make the system serviceable until Sportsmens' association, postponed

Because of chemical action of in-

Man of Hour

The iron hand of Colonel Plastirus has gripped political power in Greece. He is virtual dictator and actually chairman of the Revel utionary committee which created the tribunal that sent

former high offcials to death before a firing squad and contemned Prince

OIL COMPANY SUED FOR \$324.80; MONEY IS OWED, SAYS JURY

Recommendation Is Made, However, That Plaintiff Take Stock In Concern For Claim

After a two-hour deliberation yesterday afternoon, the jury in the case of E. J. Lawrence vs. the Crater Oil & Gas company, for recovery of \$224.80 alleged due for services rendered, came to the conclusion tow, that the oil company was indebted to Lawrence for that amount and recommended that he accept stock in the company for that amount,

The verdict of the jury created by the ship. considerable discussion in legal circles, since the issue in the case was not whether the company owed the amount, but whether Lawrence had agreed to take stock in payment for Inclusion of Diamond Lake Into his services.

Lawrence did not signify, follow ing the verdict, whether he would accept the verdict and take the stock or appeal the case.

50 "REDS" EJECTED

Demonstration Staked In British House Quickly Terminated

LONDON, Dec. 12 .- A turbulent eral years. but short lived seene was staged this afternoon in the Great Central hall invaded the place singing the 'Red Fing" and waving placards,

NIMRODS TO GATHER

Meeting Will Be Held In Chamber Of Commerce Wednesday

The meeting of the Klamath of the association.

GETING READY FOR THE COMING-OUT PARTY

I DON'T KNOW

WHETHER DADDY

HARDING IS GOING

TO LIKE THAT TRAIN

EFFECT OR NOT

White Crew Stands By When Asiatic Members Are Removed by Rescuers

SAN FRANCISCO, Dec. 12 .- The rew of the British steamer, Orterio. on the rocks at Fish Rock, off the California coast 10 miles south of Point Arena, was being transferred KLAMATH AUDIENCE to the steamer Cottonplant at 8:00 a. m. today, said a wireless message. The Cottonplant and the steamer Elsegundo arrived at the scene in response to an S. O. S. message

Later wireless messages announced that the Orieric would be abandoned because she rests high on the and holds have been filled. The damage is too serious to attempt a

WOULD EXTEND PARK

Crater Domain Recommended *

WASHINGTON, Dec. 12 .- The director of the national park service, in his annual report to Secretary Fall, has renewed his recommendation that the Diamond Lake region north of the present boundaries of Crater lake national park be included within it. This has been favored by the interior department for sev-

It is stated that unless early action is taken the granting of summer adjoining the House of Commons homes to individuals and the leasing lobby when the police ejected a of sites for small business purposes crowd of 50 unemployed men who will impair the region for ultimate inclusion in the park, where individual concessions are not granted. Senator McNary introduced a bill to annex the Diamond lake area to the park, but differences arose between the forest service and the park service, and objection was made by some of the grazing interests,

he given by Miss Evelyn Applegate's next spring, when replacement of from Monday on account of the with the acquisition of the hotel con- pink. Frank Branch Riley lecture, will be cession by a group of public spirited held Wednesday evening in the citizens of Oregon, with an 80-room evidently a creation of love on the chamber of commerce rooms instead addition under construction which part of the maker, that has cost him city. He is very busy at Santaland mercantile reforms which today are lagher, and solos by Beatrice and gredients of Mills addition soil, wat- of Thursday night, as was annound it is expected will be completed and many a hard climb and a world of so generally followed that the press Kathryn Walton, to raise funds for er pipe is quickly rusted and eaten ced yesterday, according to officers furnished by the opening of the season of 1924.

Exile



RILEY INTRODUCES TO OWN WONDERLAND

sionary work.

Glories of Scenic West Painted In Glowing Colors; Lecture Artistic But Not Financial Success

Introducing a Klamath Falls andience to the scenic glories of the himself-will visit Klamath Falls northwest, when they have such a tonight. He will be seen on Main surfeit of the grandest of northwest. street shortly after 7:30, the guest ern scenery almost in their door. of the merchants who are staging Aslatic members of the crew were yards, might seem as needless as the Christmas opening, with band, transferred to the Cottonplant at carrying coals to Newcastle but proceed lights, evergreens and everymembers of the crew were standing at the Pine Tree theat the process of Christmas.

By the ship.

Aslatic members of the crew were yards, might seem as needless as the Christmas opening, with band, carrying coals to Newcastle but thing that goes to proclaim the approach of Christmas.

Starting at the Elks temple at and got away with

For two he mighty moun tile valleys. ... have and there a screen, while the lecturer kept up a running fire of educational comment, lightened by brilliant bursts of wit.

Explains Methods

In a preface to the lecture, Riley explained his methods with eastern audiences, and asked the local people to imagine-that they knew as little of the west as an audience in at

Then he spread upon the screen the glories of the Some land, the rugged ranges of the Selkirks, the scenery of the Columbia River canyon, the Puget Sound country, Crater Lake, in all their natural color-

It is hard to tell which has the most appeal, the word paintings of the speaker, or his wonderful collection of pictures.

No Flat Moments

There are no flat moments in Rily's lecture, which really should be dignified by a better term for it is as different from the stereotyped The director's report notes that a form of platform address as a vivid, "new era" has arrived at Crater lake pulsating crimson sunset is from pale

It is a thing of art and beauty, study. But he is rewarded in its perfection, as a symphony of prose and picture, blended in a style that has never been imitated, much less

SANTA HAS BRANCH

Local Factory In Manual Training Quarters of City Schools

Santa Claus has established branch toy factory in this city. I is located at the rear of the Central school in the manual training quarters and Santa's lieutenant is Prof. Robert Claye, manual training instructor for the city grade schools. The workmen are the students of the various schools.

Should one have the temerity to doubt the above statement, he has but to visit the boys' workroom to become convinced. There he will see toys of every kind and descriptionsoldiers, clowns, dogs whose tails "waggle" when they are pulled along the floor, doll tables, chairs, bedsteads-everything, in fact, that one would expect to find in any manufacturing plant sponsored by old Santa. And all painted in gorgeous colors to intrigue and delight the youth of Klamath Falls.

Prepare for Bazaar

The toys are being prepared for a bazaar—the first and probably an annual feature hereafter-which will be held at the Chilcote & Smith real estate office next Saturday. The money realized from sales will go to provide new equipment for the manual training department.

Prof. Claye has 250 boys in his various classes at present; in fact, the classes have greatly outgrown the quarters. And he is looking forward to the day when the growth of the city will force removal of the Central school and provide adequate quarters for his department.

Father Dominic,

Merchants of City Prepare Reception for Distinguished Guest

(Santa Claus Radio Special) . Dear Children: Greetings . to you, one and all! Tonight I'll be in your city and I hope 4 to meet every one of you. I · am bringing some candy and a · · few toys as an evidence of my good will, and I hope you will . . be on hand to receive them.

Santa Claus Red coat, long white beard and all, Santa Claus-old St. Nicholas

7:30, the municipal band, led by Prof. Kramer, will march to the



White Pelican hotel, Here a mittee will meet Santa, who then be driven down Main street. At Sixth and Main he will pause to greet the children and present them with candy and horns, and probably a few drums.

Stores Closed

The stores will not be open but all windows will be especially trimmed for the occasion. Christmas wares of every sort the very best obtainable, will be on display. The decision to keep the stores closed was reached when an emissary of Santa deciared that Santa would not appear if things were to be sold. Everything's free tonight.

special lavor to the people of this preparing for his annual journey around the world, and only the need for a short rest before his long journey permitted him to come. since he is coming here instead of to some other city, he hopes the kiddles will show their appreciation by turning out, one and all, to greet him.

Santa's emissary, Brownie Redcap, reports that his master is the same dear old Santa he has always beenhale and hearty, folly as can be, thinking only of bringing happiness to the young people.

Likes Klamath Children

"Santa is particularly fond Klamath children," said the little messenger from Santaland. "He is forever telling about his visits here, and laughs heartily when he recalls the time he nearly got stuck in a chimney out in Fairview. He was so long in getting out of that chimney that he had to drive the reindeer at terrifle speed the remainder of the night so as to complete his journey before morning."

Santa tonight is coming in an automobile. He thought it best to leave the reindeer at home so they will be fresh for the long drive Christmas

WEATHER PROBABILITIES



Barometric changes, as recorded by the Cyclo-Stor-magraph at Un-derwood's Pharalightly

Unsettled;

temperatures today, as