

The Pacific Telephone
And Telegraph Company


Electrical Heat -Perfectly Concentrated

Pancer form max oncentrate the heat directly under the cooking utenail, thereby sending it all into the food,
are excluaive features of the ,

## Hothoint <br> ELECTRIC RANGE

There is no open flame to waste the heat or
o raice the temperature of the vessel except at the one point of immediate application.
You can boil, broil, stew, fry, roast and bake
the Hotpoint Hughea way with the best resulte the Hotpoint Hughes way with the best reaulte and greateat economy.
The Hotpoint Hughes oven, with its thick, insulated walla, retains all the heat, applices it
evenly to the roasting of meat or poultry, and completes the cooking by means of stored heat. Inquire about our special cooking rate.




America's Laboring Classes Sided By Republican Parly




 | HABE CHANCE | Arrival of Power Boat |
| :---: | :---: | :---: |
| if you could get an freat home in |  |
| are country. affording city advan- | Cause of Speculation |

 has aroused considerable
riasity
as to to whether its



Stop at the Red Crown sign the next
time your tank needs filing, and then tme your tank needs filing,
keep track of your mileage.
You'll find that "Red Crown" takes You farther on agallon, and gives you a more powerful, sweeter-running en-
"Red Crown" vaporizes rapidly uniformly in the carturetor and Every gallon is the same, wherever and whenever you buy it.
Fil at the Red Crown sign- at Ser-
vice Stations, at garages, and at other vielers.
standard on company


## "Is the Product Right?"

It is a maxim of advertising ing that a poor product cannot be successfully advertised. It may flash upon the scene with brilliance, become the talk of the hour, and to all appearances be destined to set new records, but unless it is and does what is claimed for it, no amount of printer's ink and artist's colors can give it permanence.
Once in a while some article of merchandise will appear to Public response at first perPubs, quick and active, becomes haps, quick and active, becomes off. The business grows sick, and in a few months or a few years, the very name of the product is forgotten

Advertising men know this so well that today the first question upon which they must be satisfied before they will recommend advertising to any manufacturer is - Is the product right?
And merchandise that is right -mercrandise that will satisfy in service-merchandise that will bring customers back for another purchase is the first requirement of the jobber and the retailer who expect to endure and flourish.
$-\quad=-$
There is no better assurance of this kind of merchandise than an advertising pledge to the public.

