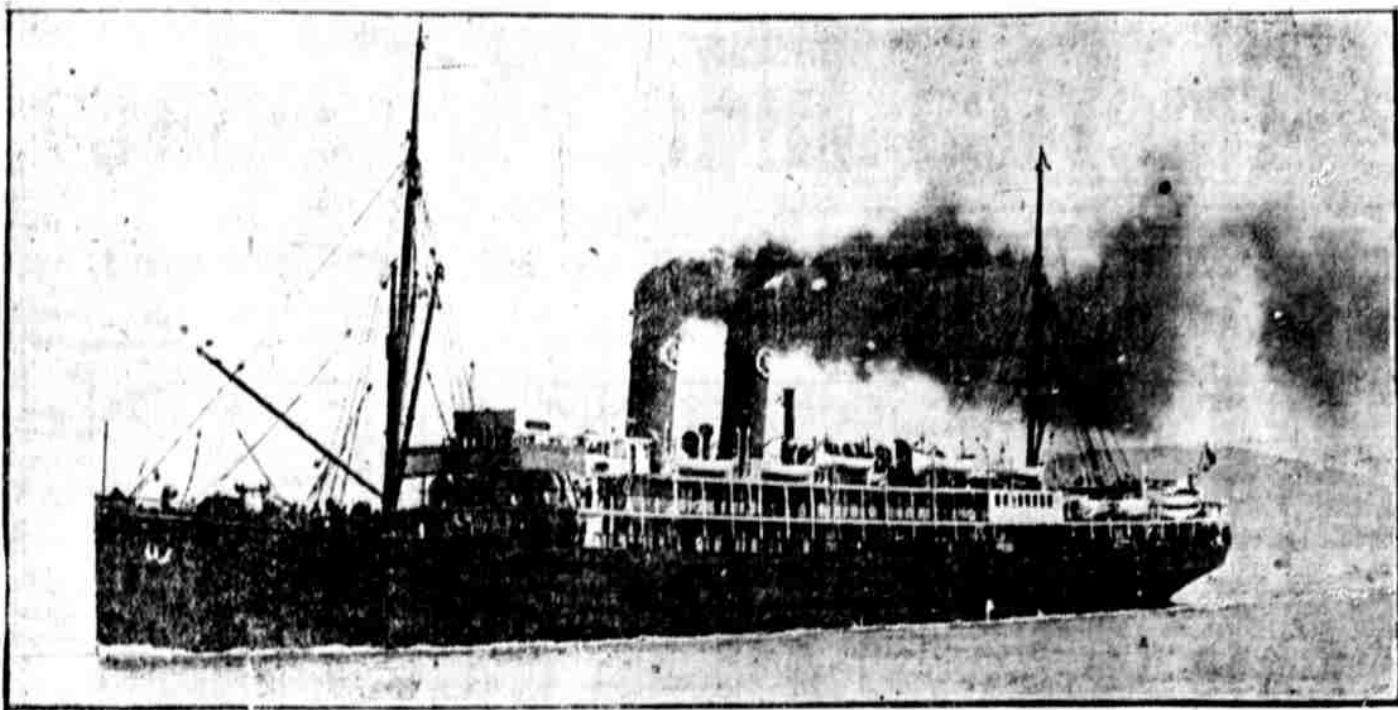


## ILL-FATED STEAMSHIP, GOVERNOR, BEFORE HER LAST VOYAGE



Photograph of the Admiral line vessel, which was rammed in the fog off Point Wilson by the freighter, West Hartland and sank in an hour with a loss of nine lives. The Governor carried a few more than 300 persons in passengers and crew.

## C. OF C. MEMBERSHIP CONTRACT

(Continued from page 1)

the people of Klamath Falls a greater appreciation of their obligations as citizens, and of their opportunities for constructive community leadership through a modern Chamber of Commerce, and in defraying the expense of special activities incidental to its work.

## Installation Service

(c) Following the membership and financial campaign, to put into effect a plan for ascertaining the wishes of the membership as to:

I. Activities to be undertaken immediately because of a general demand therefor;

II. Projects of fundamental merit the need for which is understood by an intelligent minority but which cannot be achieved until made popular; and

III. Improvements and activities primarily affecting limited groups or localities.

(d) To outline a system of committee control and organization procedure adapted to serve the public needs as thus ascertained.

(e) To organize a Members' Forum.

(f) To suggest an office system.

(g) To retain a staff member of the Bureau in the city of Klamath Falls to co-operate personally with the officers and directors of the party of the first part in installing and perfecting the foregoing services for four weeks following the termination of the campaign.

(h) After the close of such installation service to present to the organization:

## Continuation Service

I. A special report to the directors embodying the program of work developed in accordance with section "c" and a written manual of organization procedure, together with recommendations for its application and use;

II. A separate research report on activities elsewhere relating to the most important plank of the program of work.

(i) Approximately twelve months after the conclusion of the original campaign, to provide a staff member for a period of five days to co-operate in stabilizing the organization through work on delinquents and new members and thru formulation of plans and procedure for the second year based on local accomplishments in the first year.

(j) Approximately twenty-four months after the conclusion of the original campaign, to provide a staff member for a period of three days to co-operate in the re-writing of the program of work, and to make recommendations in regard to membership, procedure and publicity of accomplishments.

(k) Upon request to furnish to the organization research reports similar to that provided for in section "h-II," two additional during the first year, three during the second year, and three during the third year.

(l) To advise the manager (or secretary) and directors at any time by correspondence on questions not requiring special investigation of a research character, if so requested; and to have The American City Magazine sent for three years to five of the directors of the party of the first part.

(m) To give the manager (or secretary) of the party of the first part the benefit of instruction at the Summer School of Community Leadership for three years, without charge for tuition.

## Commission Payment

(2.) The party of the first part agrees to pay to the Bureau for the above services as follows:

(a) A commission of twenty-five per cent (25%) upon the collections actually made of such membership dues as shall be receivable during the first year following the campaign;

(b) A commission of ten per cent (10%) upon the collections actually made of such membership dues as shall be receivable during the second year and third year following the original campaign.

(c) A commission of twenty per cent (20%) upon the collections actually made of such financial pledges or payments, other than membership dues, as shall be receivable during the first year following the campaign.

(d) All dues and pledges paid before, after, or during the commission period shall be subject to the regular commission charge insofar as they cover any portion of said period.

## Terms of Settlement

3. The method of payment shall be as follows:

(a) Within thirty days from the termination of the membership and financial campaign, settlement of estimated commissions for first year shall be made by the party of the first part to the Bureau by the payment of fifty per cent thereof in cash and the remaining fifty per cent in a seven months' negotiable note.

(b) If at the beginning of the second fiscal year, commissions earned by the Bureau on the basis of actual collections for the first year shall exceed the amount of estimated commission for that year, payment shall then be made by the party of the first part to the Bureau in cash for the amount of such excess; but if commissions earned shall be less than the estimated commissions, the party of the first part may deduct the amount of such over-payment from its subsequent payments to the Bureau.

(c) Within thirty days from the termination of the first fiscal year, commission payments for the second and third years shall begin; and such payments shall be made quarterly by the party of the first part on the basis of actual collections until final settlement of all obligations under this agreement shall have been completed.

## Special Settlement

4. It is further agreed that within thirty (30) days after the conclusion of the original campaign, if the total estimated income as represented by the membership and financial pledges and payments in possession of the party of the first part shall then exceed the contract goal by five per cent or more, settlement in full for the Bureau's services in lieu of settlement specified in Article 3, shall be made as follows:

(a) A cash payment, covering estimated commissions for the first year, less ten per cent;

(b) A note due thirteen months after the close of the campaign, covering estimated commissions for the second year, less ten per cent.

(c) A note due twenty-five months after the close of the campaign, for estimated commissions for the third year, less ten per cent.

5. The term "estimated commissions" as used in Article 3, shall be interpreted to mean the total commissions which would become due to the Bureau if collections should be made in full on all memberships and applications for membership and financial pledges in possession of the party of the first part at the date of settlement provided for in Article 3, Section (a) of this agreement.

6. The notes provided for in Article 3 and 4 shall bear interest at the current local rate of interest on commercial paper, and shall be negotiable at the bank or banks in which the party of the first part deposits its funds.

## Division of Expenses

7. It is understood that the Bureau is retained in a professional capacity by the party of the first part, and that all expenses incurred by the parties to this contract shall be paid as follows:

(a) The Bureau shall pay all the expenses connected with the salaries, transportation and maintenance of its own staff members during the three-year period of service, and for work preliminary thereto.

(b) The party of the first part shall pay all other expenses connected with the campaign and return visits, provided that the party of the first part, through its representatives, may designate one or more persons to pass upon expenditures proposed by representatives of the Bureau.

(c) If the services of the staff member, which are covered by Section "g" of Article 1, should, in the opinion of the party of the first part, be needed for a longer period than four weeks, they may be retained at a compensation to be mutually agreed upon.

## Pledge of Co-Operation

8. The party of the first part pledges to the Bureau the hearty co-operation of its officers and directors and of its membership in general in the work of the campaign and in the services to be rendered by the Bureau subsequent thereto, to the end that the maximum of net income and of organization efficiency may result for the party of the first part.

9. Promptly after the conclusion of the membership campaign, the party of the first part agrees to elect to membership all reputable applicants and to proceed with the collection of annual dues and pledges for the first year.

10. It is understood that the services specified in Article 1 are limited to matters affecting the technique of chamber of commerce administration and community relationships, and that this contract does not cover technical advice on city planning, municipal administration or other local problems requiring the services of technical consultants.

## Access to Books and Records

11. The party of the first part agrees that the Bureau shall have full access to its books and records at any time until a final settlement, under the terms of this contract, shall have been made.

12. Formal authority for the execution of this contract, by the officers or agents of both parties, is hereby acknowledged and assured; the party of the first part certifying that its representatives have carefully read the contract and that no promises of services by the Bureau other than those herein specified have been made, verbally or otherwise; and until all obligations herein contemplated are discharged, this contract shall be binding on both parties, their successors or assigns.

IN WITNESS WHEREOF the party of the first part has signed and sealed this instrument the day and year first above written.

Attest: T. L. Stanley, Secy. Klamath Falls Chamber of Commerce  
By: E. B. Hall (Corporate Seal, if any Pres.)  
Accepted at New York City, New York, and the terms and conditions hereby agreed to.

Attest: C. A. Simmons, Mgr. Western Dist. A. C. B. By: Harold S. Bittenheim (Corporate Seal, if Pres.)

## LOS ANGELES STARTS SCHOOL FOR WOMEN DRIVERS

LOS ANGELES, Cal., April 6.—Increasing numbers of women automobile drivers in Los Angeles has led to the establishment of a public lecture course for women who wish to be taught the fine points of their cars and how to drive them safely and tend them.

The lessons used are prepared by the National Safety Council as applied to automobile traffic and the course is under the direction of the manager of the safety and fire prevention department of the chamber of commerce.

## AUTO RACES

LOS ANGELES, Cal., April 6.—Plans have practically been perfected for the American automobile sprints championship race to be held at the Los Angeles Speedway Sunday, April 10.

Four 25-mile qualifying heats and a final heat of 50 miles will constitute the race.

Prizes will be \$15,000 in cash and championship points. Barney Oldfield has been named referee.

A number of drivers have signified their intention to enter.

## POSTAL CLERK MAKES SPEED RECORD, SORTING

GRASS VALLEY, Cal., April 6.—A Grass Valley post office clerk, O. J. Fuller, Jr., set a record here recently when, in a rigid test, he placed 900 cards in their different route boxes at high speed without an error.

## Diamond Slump Causes Distress In South African Field

JOHANNESBURG, March 8. (By Mail).—Economic distress prevails in the Western Transvaal on account of the great diamond slump, says the Central News. Starvation is reported in some cases.

The government officials are powerless to diminish the distress for the few special allowances which the government have granted have been swallowed up without appreciably relieving the situation.

Although the living is comparatively cheap, the moneyless diggers are unable to purchase any goods. Stones formerly worth 40 pounds a carat are gladly sold for 7 pounds and tiny stones are gladly swapped for a bucket of maize or meal. Some of the diamond diggings are deserted as the inhabitants have gone to the towns where they are overcrowding the slums.

A peculiar custom of the Hindus during their Hull festival consists in the sending of persons away with messages to dead individuals, or persons known to be from home, and enjoying the laugh at their disappointment.

## TRY SULPHUR ON AN ECZEMA SKIN

Costs Little and Overcomes Trouble Almost Over Night

Any breaking out of the skin, even fiery, itching eczema, can be quickly overcome by applying Menthosulphur, declares a noted skin specialist. Because of its germ destroying properties, this sulphur preparation instantly brings ease from skin irritation, soothes and heals the eczema right up and leaves the skin clear and smooth.

It seldom fails to relieve the torment without delay. Sufferers from skin trouble should obtain a small jar of Menthosulphur from any good druggist and use it like cold cream.—Adv.

## TAKE SALTS TO FLUSH KIDNEYS

Eat Less Meat If You Feel Back-ache or Have Bladder Trouble

Meat forms uric acid which excites and overworks the kidneys in their efforts to filter it from the system. Regular eaters of meat must flush the kidneys occasionally. You must relieve them like you relieve your bowels; removing all the acids, waste and poison, else you feel a dull misery in the kidney region, sharp pains in the back or sick headache, dizziness, your stomach sours, tongue is coated and when the weather is

bad you have rheumatic twinges. The urine is cloudy, full of sediment; the channels often get irritated, obliging you to get up two or three times during the night.

To neutralize these irritating acids and flush off the body's urinous waste get about four ounces of Jad Salts from any pharmacy; take a tablespoonful in a glass of water before breakfast for a few days and your kidneys will then act fine and bladder disorders disappear. This famous salts is made from the acid of grapes and lemon juice, combined with lithia, and has been used for generations to clean and stimulate sluggish kidneys and stop bladder irritation. Jad Salts is inexpensive; harmless and makes a delightful effervescent lithia-water drink which millions of men and women take now and then, thus avoiding serious kidney and bladder diseases.—Adv.

## MR. SMITH COMES TO THE FRONT

Tells His Friends and Neighbors of His Experience

Every Klamath Falls resident should read what Mr. Smith says, and follow his example. He has used Doan's Kidney Pills and speaks from experience. Is there any need to experiment with imitations or untried kidney medicines?

Edd Smith, plasterer, 1229 Lakeview Ave., Klamath Falls, says: "My work was a strain on the kidneys and I had attacks of kidney complaint. They made it most impossible for me to do any lifting or stooping. My back ached dreadfully and I had severe pains across my shoulders. My kidneys acted irregularly, too. Doan's Kidney Pills used as directed helped me wonderfully by relieving the aches and pains and putting my kidneys in good shape."

Price 50c. at all dealers. Don't simply ask for a kidney remedy—get Doan's Kidney Pills—the same that Mr. Smith had. Foster-Milburn Co., Mfrs., Buffalo, N. Y.

## SAGE TEA KEEPS YOUR HAIR DARK

When Mixed With Sulphur It Brings Back Its Beautiful Lustre At Once

Gray hair, however handsome, denotes advancing age. We all know the advantages of a youthful appearance. Your hair is your charm. It makes or mars the face. When it fades, turns gray, and looks streaked, just a few applications of Sage Tea and Sulphur enhances its appearance a hundredfold.

Don't stay gray! Look young! Either prepare the recipe at home or get from any drug store a bottle of "Wyeth's Sage and Sulphur Compound," which is merely the old-time recipe improved by the addition of other ingredients. Thousands of folks recommend this ready-to-use preparation, because it darkens the hair beautifully; besides, no one can possibly tell, as it darkens so naturally and evenly. You moisten a sponge or soft brush with it, drawing this through the hair, taking one small strand at a time. By morning the gray hair disappears; after another application or two its natural color is restored, and it becomes thick, glossy and lustrous, and you appear years younger.—Adv.

## Hot Water Each Morning Puts Roses in Your Cheeks



To look one's best and feel one's best is to enjoy an inside bath each morning to flush from the system the previous day's waste, sour fermentations and poisonous toxins before it is absorbed into the blood. Just as coal, when it burns, leaves behind a certain amount of incandescent material in the form of ashes, so the food and drink taken each day leave in the alimentary organs a certain amount of indigestible material, which if not eliminated, form toxins and poisons which are then sucked into the blood through the very ducts which are intended to suck in only nourishment to sustain the body.

If you want to see the glow of healthy bloom in your cheeks, to see your skin get clearer and clearer, you are told to drink every morning upon arising, a glass of hot water with a teaspoonful of limestone phosphate in it, which is a harmless means of washing the waste material and toxins from the stomach, liver, kidneys and bowels, thus cleansing, sweetening and purifying the entire

alimentary tract, before putting more food into the stomach. Girls and women with sallow skins, liver spots, pimples or pallid complexion, also those who wake up with a coated tongue, bad taste, nasty breath, others who are bothered with headaches, bilious spells, acid stomach or constipation should begin this phosphated hot water drinking and are assured of very pronounced results in one or two weeks. A quarter pound of limestone phosphate costs very little at the drug store but is sufficient to demonstrate that just as soap and hot water cleanses, purifies and freshens the skin on the outside, so hot water and limestone phosphate act on the inside organs. We must always consider that internal sanitation is vastly more important than outside cleanliness, because the skin pores do not absorb impurities into the blood, while the bowel pores do.

Women who desire to enhance the beauty of their complexion should just try this for a week and notice results.

KEEP a supply of PEARL OIL (kerosene) on hand for use in oil cookstoves, heaters and lamps. Pearl Oil is clean and economical. Your dealer can supply you. Ask for PEARL OIL.

STANDARD OIL COMPANY (CALIFORNIA)