

The Evening Herald Everett True

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TUESDAY, FEBRUARY 15, 1921.

THE DEPENDABLE MAN

There is a type of man who is built for success. He may have genius or just ordinary talent—no matter. The point is that he always "arrives." While others plod a weary way, he gets ahead.

Those who take note of his progress often cannot account for it. So they say he is "lucky." Or they whisper it about that he has a "pull with the boss."

But the secret is deeper than that. He is a man who is absolutely dependable.

Make yourself dependable, and you come as near being indispensable as any of us can hope to be. You will be the last one your employer will wish to part with, and the first one that he will want to promote to greater responsibilities.

But do not be deceived. Dependableness is a rare accomplishment—so rare that every executive is on the lookout for it wherever it may be found. It cannot be acquired by wishing for it. It is the prize that comes from self-mastery.

What is a dependable man? You can tell him by these ear-marks:

First, he is one that you can rely upon to do his own thinking. Business requires thinking, and someone must do it. The dependable man never sidesteps his share nor tries to pass it along to someone else. You always find him on the alert. His brains do not lie away on vacations, leaving his job without a guardian.

Next, he is one whose judgment you can trust. He doesn't do foolish things. He knows his own abilities; and, not being conceited, he is equally aware of his own weaknesses. He has the happy faculty of understanding other people's viewpoints and of seeking their advice when he ought. Also he knows when to act on his own initiative.

Finally, he is a man you can listen to, taking stock in whatever he says. You are sure that he speaks only after reflection. He does not talk to the galleries or for the purpose of "grinding his own ax." He makes his suggestions and pleads his cause solely in the interest of the business.

Such a man is safe. Important duties may be entrusted to him and he will handle them with diligence, good sense and earnestness.

If you are looking for the quickest route to opportunity, learn to be this type of man. There is no better time for sowing the seeds of dependableness than the dawn of the New Year. This is when one should take inventory of himself and set out to attain

By Condo

A NEW DRIVE IS TO BE STARTED FOR FUNDS, AND CANVASSERS WILL COVER ALL THE DOWN-TOWN DISTRICT TODAY.



—AND DELIVER IT AT MY OFFICE. I'LL BE THERE IN A FEW MINUTES.



those qualifications which are essential to success.

Be dependable—a burden lifter. By lightening the anxieties of those who must give account for your doings, you will make yourself their favorite. And they will help you achieve your ambitions.

J. OGDEN ARMOUR.

MYSTERY:

We saw it in a Texas paper. "Copper cans. Tight-fitting lids. Made of pure 16-oz. copper. Send money or bank draft. Shipment will be made at once."

It intrigued us. Why this drive on copper cans? Nothing said about the use. Just cans. And money or bank draft must accompany order.

Then we turned over another page, and found this:

"Extra-heavy air-tight copper kettles, ideal for preserving and for general household uses, etc."

Note the "etc.," and the advertisement continued:

"They are easily arranged for the distillation of water for home or garage uses or any legitimate purpose. No orders sent C. O. D."

Why this sudden tenderness for the flivver? Just what would Friend Wife be canning in mid-winter? Note the distillation, and eke the "legitimate purposes"; and likewise "no orders sent C. O. D." Money must accompany orders. Cash on the nail. Nothing at seller's risk. Sizes up to 50 gallons.

What have we here, Watson? Ah, Volstead. Volstead, what new industries have been founded in home and garage, in Texas and Illinois (for the two firms are in these states) in thy name!"

"Oft in the stilly night When slumber's chain hath bound me, Sad memory throws the light Of other days around me!"

And the author of the verse is "Moore!"

WEALTH OF NATIONS.

The estimated wealth of the United States today is three hundred billion dollars, a gain of fifty billion since the outbreak of the Great War in 1914. It should not be thought, however, that this country alone profited during the war, for the estimated wealth of Great Britain is placed at two hundred and thirty billion, an increase of one hundred billion since 1914. This gain is due to the wealth obtained through the acquisition of Mesopotamia oil fields, the African territory taken from Germany and the free field left to Britain for the time being as the result of Germany's elimination as a trade rival.

Likewise the wealth of France, estimated at one hundred billion, has increased thirty-five billion since 1914. Italy and Belgium are reported to have added one-third to their wealth and Japan about fifty per cent.

On the other hand, Germany's wealth is said to be down from eighty-five billion to about twenty billion while Austria is said to have dropped from forty billion to one billion.

English railways handled more freight and passengers during 1920 than any previous year in their history.

Editor Tells Why the Price of Paper Is Higher Than Before

(LA Crosse, Wash., Clipper)

A friend, in a jocular mood, asked us to give our reasons for raising the subscription price of the Clipper.

Four years ago we could buy newspaper at three cents a pound. The other day, in spite of the fact that we have enough on hand to run us for six months or more, we bought a future order at 13 cents a pound. We must pay spot cash, store the stock until we need it in order to protect ourselves against another raise in the market that is sure to come before our old stock is exhausted.

If we waited until we need more newspaper, the chances are we would pay 15 cents or possibly more. If you don't believe the country editor is getting his, these days, we will sell you the Clipper and let you gather a little H. C. L. experience of your own.

Four years ago we "hired" printers for \$18 and \$20 a week. Today they are "employed" at \$42 a week.

Four years ago the wife bought her shoes for \$4 and \$5 a pair, but today she pays from \$12.50 to \$15—when she buys 'em.

Four years ago we bought our stogies for a nickel. Today they cost a dime and the smudge is just as offensive to the sensitive nostril as ever.

Four years ago Lizzie was fed perfectly good gas at 15 cents per. Today the price has gone up and the quality gone down until now we pay 30 cents a gallon (when we can get it) and the aroma is a cross between a disgusted polecat and an overdose of asafoetida.

Four years ago we could buy a loaf of bread for a nickel. Today we buy a smaller loaf for 11 cents.

Four years ago Uncle Sam let us keep what we had left after the bills were paid. Today he helps himself to part of the balance to help pay for putting the kaiser in cold storage.

Four years ago we could buy a respectable meal for 35 cents. Today all you get for that sum is a "cheap skate" glare from the waiter. If you want a full meal leave your jewelry with the cashier as security. Maybe you can redeem it after you get your check and maybe not. Chances are, not.

Four years ago we could get our locks trimmed for a quarter. Today they are twice as thin, but the price is twice as much.

Four years ago we paid our state, county, school and other taxes as a matter of course. Today it is a matter of curse; an operation in which the patient is relieved of everything but his citizenship.

Four years ago we saw the movies for a dime. Today they are a quarter on bargain day.

Four years ago a dollar quite frequently got warm in our pocket. Today it travels on a no-stop schedule. It doesn't ever linger long enough with us to take water. We are not even a flag station on that dollar's route.

Four years ago we bought eggs for two bits a dozen. Last winter we had to send the Clipper four months to buy the result of one day's toil of 12 hens.

Four years ago our plant had a value of \$5,000. Today the replacement value would be double that

amount, if we had the money.

Four years ago "drives" were practically unknown. During the last few years we have known nothing else.

Four years ago one could accumulate the morning-after effects for a few dollars. Today you have to let your store bills go for six months, learn a secret code and carry a magnifying glass to acquire a suspicious smell on your breath. The water wagon is our favorite vehicle as it costs less to travel that way than any other.

Four years ago we had not been introduced to Europe. From the expense account the last few years we must have married her while delirious.

There are other reasons too numerous to mention, as we say on the sale bills, and we told our friend so. He said he would wait until the price went up, as he didn't have the heart to pay less than \$3.00.

Private American shipyards built 1758 merchant vessels of 2,832,343 gross tons for American shipowners in 1920.

RESOLUTION

The City Engineer pursuant to the resolution of the Common Council heretofore adopted, having under date of the 21st day of January, 1921, filed plans, specifications and estimates of the cost of improving Pine Street from Eleventh Street to Esplanade, including intersections; and the Common Council having taken the same under advisement and finding said plans, specifications and estimates satisfactory,

IT IS HEREBY RESOLVED, That said plans, specifications and estimates for the improvement of Pine Street from Eleventh Street to Esplanade, including intersections, be and the same are hereby approved;

AND BE IT FURTHER RESOLVED, That the Common Council hereby declares its intention to improve said portions of Pine Street, in accordance with said plans, specifications and estimates; said improvement to consist of paving said portions of Pine Street with Concrete, Bitulithic or Willite. The estimated cost of the improvement of said portions of said street by placing thereon either Concrete, Bitulithic or Willite to be \$12,662.96, said cost including grading, rolling, curbing and cement sidewalk.

AND BE IT FURTHER RESOLVED, By the Common Council that the following described property be and is hereby declared benefited by said improvement, to-wit:

Lots 5, 6, 7, 8, 9, 10, 11 of Block 2, Hot Springs Addition to City of Klamath Falls, Oregon; Lots 1, 2, 3, 4, 5, Block 3, Hot Springs Addition to City of Klamath Falls, Oregon; also property described as follows: Beginning at the intersection of the southerly line of Pine Street with the easterly line of 11th street; thence northeasterly along the southerly line of Pine Street, 120 feet; thence southeasterly at right angles to Pine Street, 65 feet; thence southwesterly at right angles to 11th Street 120 feet; thence northwesterly along the easterly line of 11th Street to the point of beginning; also, Beginning at the intersection of the northerly line of Main Street with the easterly line of 11th street running thence easterly along the northerly line of Main Street, 58 feet; thence northerly parallel with 11th street, 100 feet, thence westerly parallel with Main Street, 58 feet, to the easterly line of 11th street. Thence southerly along the easterly line of 11th street to the point of beginning; also, Beginning at a point on the northerly line of Main Street, 120 feet easterly from the intersection of the northerly line of Main Street and the easterly line of 11th street; thence northerly at right angles to Main Street 240 feet to the southerly line of Pine Street, thence easterly along southerly line of Pine Street 120 feet; thence southerly at right angles to Main Street, 240 feet, to the northerly line of Main Street 120 feet to the beginning; also, Beginning at a point on the easterly line of 11th street 55 feet southeasterly from the intersection of the southerly line of Pine Street with the easterly line of 11th street; thence southwesterly along the easterly line of 11th street 75 feet; thence at right angles to 11th street northeasterly 58 feet; thence at right angles northwesterly parallel with 11th street 75 feet; thence at right angles to 11th street southwesterly 58 feet to the point of beginning, all said property being in Hot Springs Addition to City of Klamath Falls, Oregon, and that said property above listed and described be and hereby is declared to be assessed for the expense of said improvement.

AND BE IT FURTHER RESOLVED, That Monday, the 7th day of March, 1921, at the hour of 8 o'clock P. M. at the Council Chambers at the City Hall, be fixed as the time and place for the hearing of objections and remonstrances against the said proposed improvement and the Police Judge is hereby directed to cause notice of said hearing to be published as by Charter provided.

STATE OF OREGON, County of Klamath, City of Klamath Falls—ss

I, A. L. LEAVITT, Police Judge of the City of Klamath Falls, Oregon, do hereby certify that the foregoing is a duly enrolled copy of a resolution adopted by the Common Council on the 31 day of January, 1921, declaring its intention to improve Pine Street from Eleventh Street to Esplanade, including intersections, and approving the plans, specifications and estimates of costs submitted by the City Engineer.

A. L. LEAVITT, Police Judge. 15-26



Every Equation Has Two Sides

YOUR youngsters in school can tell you that. Yet, many business men do not realize that conditions have two angles also. When good conditions are with us, bad ones are just around the corner, and the reverse is true, too.

Keep on the lookout for a change for the better, but in no case stop building up that First National account.

The FIRST NATIONAL BANK

Rub Backache Away

Back hurt you? Can't straighten sharp aches and twinges? Now listen! That's lumbago, sciatica or may be from a strain, and you'll get blessed relief the moment you rub your back with soothing, penetrating "St. Jacobs Oil." Nothing else takes out soreness, lameness and stiffness so quickly. You simply rub it on and out comes the pain. It is perfectly harmless and doesn't burn or discolor the skin. Lumber up! Don't suffer! Get a small trial bottle from any drug store, and after using it just once, you'll forget that you ever had headache, lumbago or sciatica, because your back will never hurt or cause any more misery. It never disappears so quickly. For 60 years—Adv.

CLOTHES OF REAL DISTINCTION

must be made for the wearer individually. Let me make your new spring suit and enjoy wearing really distinctive clothing tailored to fit you perfectly and to retain its extra-smartness during long constant wear.

CHAS. J. CIZEK, Merchant Tailor, 518 Main St.

Do you know why so many people eat regularly at

THE REX CAFE

Seventh and Main Streets.

Whether breakfast, lunch or dinner, there's always a variety of deliciously-cooked foods that instantly appeals to your appetite. You are served quickly with liberal proportions of the foods you choose.

Once you have eaten at The Rex Cafe you will readily understand why so many people eat there regularly. Try it tomorrow.

Rex Cafe Snails, Doughnuts and Bake-Rite bread are always on sale. Take some home for your breakfast

REDUCED PRICES ON

Slab Wood \$7.00 Cord

This 16-inch Dry Slab-wood is absolutely your cheapest fuel! We also handle Block and Limb-wood at market prices, but blocks are very scarce, and Limb-wood is high in price. Phone us your orders for Slab.

O. Peyton & Co.

"WOOD TO BURN"

OSCAR PEYTON WILLARD PEYTON 419 Main St. Phone 535

A Herald Class Ad Will Sell It

Ham and Eggs 45c

fried in fresh creamery butter

And a cup of Good Coffee with real Pure Cream 5c

DOUGHNUT SHOP

Take Home a Dozen Doughnuts 30c