

GOOD TIME FOR OPTIMISM, SAYS NAT'L BANK HEAD

By JOSEPH W. HARRIMAN
President Harriman National Bank

Once upon a time there was an old woman about to die, who confessed that her condition was due to fear of things that had never happened. We have a lot of old women of both sexes, in this class, surrounding us at the present time.

Some papers seem to take delight in proclaiming how many mills are closing, and how many people are being thrown out of work. They enlarge upon 22 1/2 per cent wage reductions without reckoning that even that reduction is a mere curtailment of luxuries, and that the remaining wage is still self-supporting. The reduced wage is met by the reduced cost of living.

Results of Election

The papers do not remind their readers of the extensions that have been made to plants, of the machinery installed, of the housing for betterment of employes, insuring comfort and up-to-date outfits when the turn comes. They do not remind you that the war is over, that the daily toll of the dead at the battle front has ceased, that our boys are home, that our crops have been excellent, and that prices, though reduced for our products, exceed the average for ten years; that there is no pestilence in the land, that we are an energetic people; and if one reflects upon the immigration reaching our shores—the rush is due to the thought that here is a country of opportunity, of milk and honey, of great possibilities; that individual effort is recognized, that our homes are full of comfort, our lands full of vegetation and cattle.

Our recent election promises to result in a repeal of the excess profits tax and the reduction of heavy surtaxes on incomes; a large part of the reduction on our present floating debt will be accomplished; our Victory loans will be refunded; our extravagant and many criminally incompetent public servants will be dismissed, and we will have a protective tariff.

Our children are growing up with a new viewpoint, and, as some one has remarked, for every day that passes a new generation approaches just that much nearer to maturity, and in the heart of youth there is a fountain of hope and a well of optimism and an urge to accomplish splendid things that cannot be quenched.

Nation Sound to Core

The true hope of the world lies there, and not in any diplomatic patchwork covered with the meanness and hatred of soured old men. Our country is sound to the core;

EASY TO DARKEN YOUR GRAY HAIR

You Can Bring Back Color and Lustre With Sage Tea and Sulphur

When you darken your hair with Sage Tea and Sulphur, no one can tell because it's done so naturally, so evenly. Preparing this mixture, though, at home is messy and troublesome. At little cost, you can buy at any drug store the ready-to-use preparation, improved by the addition of other ingredients, called "Wyeth's Sage and Sulphur Compound." You just dampen a sponge or soft brush with it and draw this through your hair, taking one small strand at a time. By morning all gray hair disappears, and after another application or two your hair becomes beautifully darkened, glossy and luxuriant.

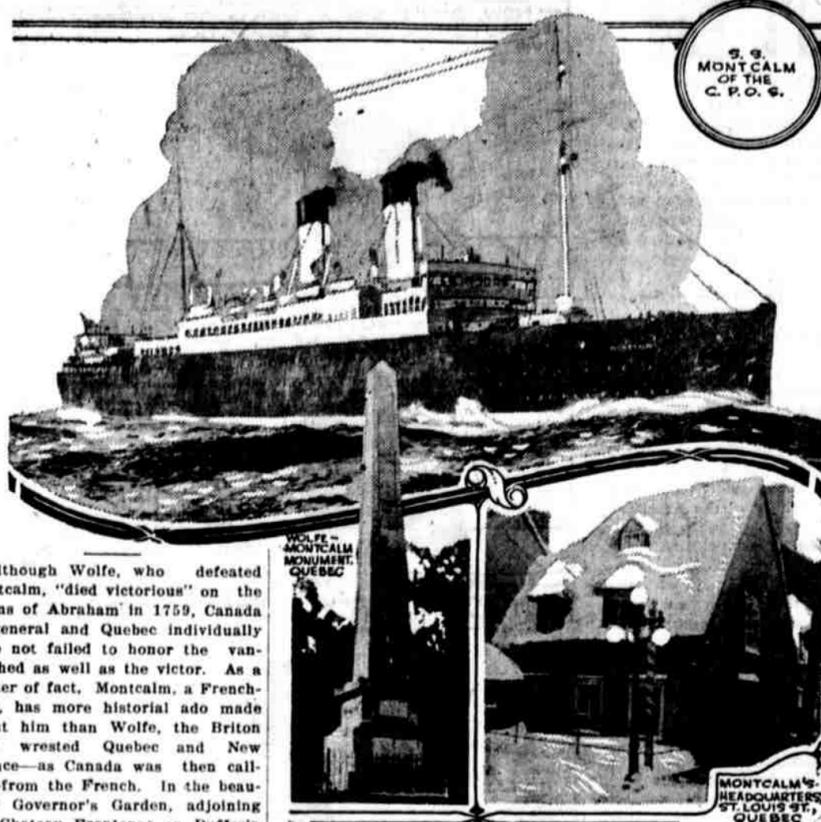
Gray, faded hair, though, no disgrace, is a sign of old age, and as we all desire a youthful and attractive appearance, get busy at once with Wyeth's Sage and Sulphur Compound, and look years younger.—Adv.

Let Us Do Your Collecting

A number of business houses are saving the time of their bookkeepers and individual collectors by letting us collect their monthly bills. It is the modern method. It cuts down your overhead. Get your bills ready and we will do the rest.

MRS. T. H. JOLLY
123 Eighth St.
Phone 320-W

MANY MEMORIALS TO MONTCALM, DEFENDER OF QUEBEC



Although Wolfe, who defeated Montcalm, "died victorious" on the Plains of Abraham in 1759, Canada in general and Quebec individually have not failed to honor the vanquished as well as the victor. As a matter of fact, Montcalm, a Frenchman, has more historical ado made about him than Wolfe, the Briton who wrested Quebec and New France—as Canada was then called—from the French. In the beautiful Governor's Garden, adjoining the Chateau Frontenac on Dufferin Terrace, is the Wolfe-Montcalm monument in honor of both of these great soldiers.

On St. Louis street, which a century and a half ago was the fashionable promenade of old Quebec, is still to be seen a quaint building which was Montcalm's headquarters. The building, now used as a cigar store, bears an inscription stating this fact. There is also a very striking and artistic statue of a soldier has been further honored

by having a big steamship Montcalm in Quebec.

Very recently the great French "Montcalm," named in his honor. This ship, built for the Canadian Pacific ocean services is 566 feet long and has a gross tonnage of 16,200, twin screws and geared turbine engines. The Montcalm, and her sister ships, the Montmorency and Matapedia, will be in passenger and freight service between Mon-

treau and Liverpool, passing up and down the broad St. Lawrence which Montcalm loved. The St. Lawrence is a mile wide and is noted for its beautiful scenery. The river played a conspicuous part in Montcalm's undoing, for Wolfe used it to secretly transfer his army from below Quebec to Wolfe's Cove above the city, thereby gaining access to the Plains of Abraham, from which the fortified city was vulnerable to attack.

and we have passed through a sickness like typhoid fever, and as a result of such sickness, which has laid us low, we cannot expect to get up immediately and run around like athletes, but we are on the mend.

A hundred million dollar foreign trade corporation has recently been organized and will be functioning very soon, which will educate our farmers in foreign obligations—a little late maybe—the writer asking pardon for the statement that he advocated it some two years ago, but then we are two years late in everything—two years late in going into the war and two years late in getting into peace, but still we are on the way.

The sun still shines and it is up to us to organize by team work, so that our European friends will realize that we are not only helpful and energetic, but a nation of men, glad we are living, with the courage to face the work ahead with cheerfulness and steadiness.

Sit up! Put another pillow under your head; light a good cigar—smoke up!—even if you think you can't pay for it—and take a look through the smoke. It's just as clear as crystal beyond. You are the only thing hazy—not the dear old

country. Now is the time for optimism.—Reproduced (with permission) from the Evening Mail, December 20.)

Arizona Is Facing Hard Tax Problem

PHOENIX, Ariz., Jan. 22.—How to make Arizona's income and outgo balance without boosting taxes to a painful altitude is affording state officials and country assessors much concern, as was brought out at a meeting of the state tax commission and the county assessors here just after the new state administration took office.

The three great industries of Arizona, mining, agriculture, and livestock raising from which Arizona has derived most of its tax revenue, have been suffering extreme depression. Other industries and businesses have also suffered in the general readjustment.

Assessors, having been warned against reducing assessments of any class or property and thereby placing heavier burdens on the rest, are nevertheless faced with what appears to them the fact that many industrial holdings actually are worth less than

last year and, therefore, will make strong bids for reduction of assessments. If general reductions were granted, the tax rate would have to be raised correspondingly or the state's expenses reduced far below the 1920 figure.

State officials already have been pondering over the 1921 budget and trimming it down. They consider they have pruned it about as severely as possible, but the total is understood to be well over \$4,000,000; in fact, to be larger than the 1920 figures.

For Durham and Jersey milk, phone Premium Dairy 22F3. It costs no more. 19-26

Newly remodeled and clean. Owl Cafe. 17-22

REVIVAL AT METHODIST CHURCH IS SUCCESSFUL

The Methodist church of this city finds itself in the midst of a very successful revival under the leadership of Dr. George Bennard of Chicago. He is not only an eloquent speaker, but also an excellent singer. Rev. Bennard preaches the Gospel with a newness and vigor that is contagious. Mr. Bennard will speak and sing at both the morning and evening services on Sunday. There will be meetings every evening next week. The other churches of the city are co-operating in the meeting and helping to make it a success. All are invited to all the meetings.



A classified Ad will sell it.

Connolly Bros. SADDLERY



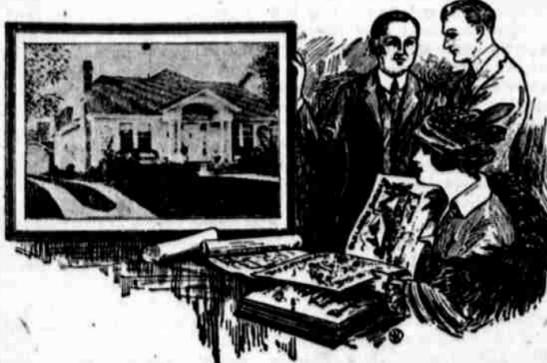
Will be open February 1, for the manufacture of Harness, Saddles, Auto Tops and Side Curtains. Repairing of all kinds at 912 Main street, store now occupied by Sunset Grocery.

Is a Baby Worth \$10?



Americans who believe that a baby's life is worth \$10 are sought by the European child relief, headed by Herbert Hoover. There are still starving children in central Europe who will die unless the work continues. Raymond Hitchcock, the actor, and "Ethel," the talking horse (with a man inside), are shown helping raise funds in Washington.

Everybody Is or Should Be Talking of Building, Now---



"Let HER dream of a new Home come true this year! Start planning now, so that as soon as the weather permits you can get the work under way, and have the new home completed in time to plant the flowers and garden."

The days of "high cost of lumber" are past. Recent price readjustments, covering a number of months, have brought lumber prices back "to earth." In fact, Lumber was the first of all great living commodities to come back to anywhere near a normal basis.

EASY TO BUILD—Made So by "Big Basin" Service

We have established a reputation in this community as an authority on lumber and its products, and how to use them. Years of experience in the building and material business, and a special study of the different kinds of wood, enable us to give you practical advice as to the varieties and grades of material best suited for each particular purpose. Our experience saves you money and mistakes. We take a personal interest in your building problems, helping you plan the arrangements and construction, making estimates, securing competent workmen, and helping you in every way we can. That this service is appreciated is evidenced by our growing list of Satisfied Customers, who insist on telling their neighbors and friends about us, intimating that the "BIG BASIN" is a good place to go when buying lumber.

The Big Basin Lumber Company

W. H. KLINGENBERG, Manager Main and Spring Streets. Phone 107
EXCLUSIVE NATIONAL BUILDERS BUREAU REPRESENTATIVES