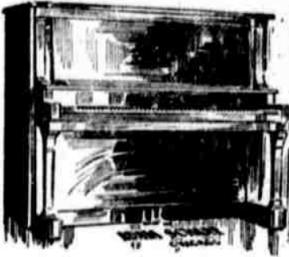
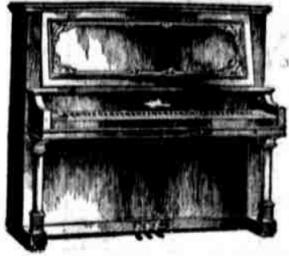


EARL SHEPHERD COMPANY

Klamath's Only Exclusive Music House



SPECIAL INDUCEMENTS.

We have disposed of thirteen fine musical instruments since Christmas. Our business has been especially heavy on pianos and player pianos, a fact that we attribute to the special concessions we are able to offer owing to carload buying for cash, shipping pianos unboxed in harness and to getting our stock on the ground before the 35% raise in freights.

You are still being offered these concessions for one reason only—the successful merchant sells his entire stock just as many times each year as possible and the banker calls this "the turnover." If the farmer could raise six crops of alfalfa each year you can readily see how much more successful he could become.

We again call your attention to the fact that during the last two years you could buy as cheaply at our store as in the east. In every instance not one cent of freight or express was added to the standard price and this at a time when profiteering was a general rule.

In short, to place our stock in position for a rapid turnover in 1921 we wish to dispose of a dozen more fine instruments quickly. Prices and terms have got to be right.

EARL SHEPHERD.



Personal Mention

R. B. Davis is in town from his home at Swan Lake.

C. C. Cooper of Macdoel, Cal., is a visitor in this city.

Edgar Johnson of Medford is a visitor here and registered at the White Pelican hotel.

A. B. Lund has returned home after spending the holidays in California.

Miss Mabel Christy left for Berkeley this morning to resume her studies.

L. D. Stevenson and W. E. Seehorn left for Grants Pass yesterday on business.

C. A. Webster, Stockton attorney, is registered at the White Pelican hotel.

R. E. Gordon and sister-in-law, Mrs. H. J. Gordon are visitors from Fort Klamath.

Mrs. G. W. Palmer and Miss Violet Palmer returned to Chiloquin this morning after a short visit here.

A boy was born here this morning to Mr. and Mrs. T. H. Heim of Bonanza, and both mother and child are doing nicely.

Dr. George E. Mallett, osteopath, is leaving for Portland tomorrow to bring back his wife and daughter. They will return January 17.

'Buck' Goddard, brother of Mrs. F. C. Bamber, left for San Francisco yesterday and will pass the winter months there.

R. S. Anderson of Merrill is in the city for a few days' visit with his sons, Anderson Bros., proprietors of the Anderson Bros. grocery.

C. V. Holmes, accompanied by Mrs. Holmes, came up from Malin yesterday to visit his local grocery. Mr. and Mrs. Holmes returned to Malin today.

Paul McKee, president of the California-Oregon power company, and Fred G. Phelps of Medford, arrived last night for a business visit at the local office.

W. E. Lamm of the Lamm Lumber company and sister, Miss Edith Lamm, and Miss Ella Elliott returned to Chiloquin this morning after a brief visit here.

The Misses Veva and Dorothea Martin have returned to school at Berkeley after having spent their holiday vacation with their parents, Mr. and Mrs. S. E. Martin.

Fred Eberhart, contractor, has almost completed the new steel bridge across Lost river, at Olene, and considering the trying weather conditions, has done wonderfully well with the work.

Miss Cecelia McMahon returned Thursday night from a visit of two months with friends and relatives in Portland. Miss McMahon has resumed her position with the Gertrude Millinery company.

Mr. and Mrs. O. L. Larson and infant son returned last night from Portland, where they made a holiday visit with Mrs. Larson's parents and other relatives and friends. They were absent two weeks.

Mr. and Mrs. A. A. Cottle of San Jose, Cal., who recently purchased the Enright ranch in the Dairy district have arrived to take charge of the place. They left for Dairy this morning. They are accompanied by their infant daughter.

FROCK OF FLANNEL



Here is another of those good looking flannel frocks, so very comfortable to wear. The straight, full skirt has its two square pockets banded with plain buff toned flannel, then the flat collar and the sleeve bands are similarly of the plain flannel while the sash is of the checked material with only a narrow binding of the plain along its edges.

Business Men Take Kindly to Housing Plan, Says Holland

James Holland, manager of the chamber of commerce corporation which is sponsoring the Holland housing plan, states that there will be no trouble in financing the project which is expected to provide many homes in Klamath Falls during the next year.

H. D. Mortensen, chairman of the committee, interviewed local business men yesterday, said Mr. Holland, and everywhere found support for the plan.

The Holland plan contemplates the erection of a dwelling for any person, who can furnish a lot and an initial payment of 20 per cent of the cost of the building. Succeeding installments are paid monthly and will be approximately the rent value of the houses.

The corporation, which will be underwritten by local men, will have a capitalization of \$100,000. There will be no loan or brokerage features. Building houses for people who want to own their homes is to be the sole business of the corporation.

Weather Probabilities

The barometric pressure, as shown by the Cyclo-Stormograph at Underwood's Pharmacy, has been very high for the 24 hours preceding noon today, but since that hour has been falling quite rapidly, indicating a change in weather conditions. Forecast for next 24 hours: Storm brewing in southwest.

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HE HAS TWO HOMES



GARDINER BOTSFORD

Gardiner Botsford, aged 3, will live six months of every year with his father, A. M. Botsford, formerly an actor of note, and the other six months with his mother, now the wife of Botsford's best friend. When Botsford learned his wife loved his friend, Raoul Fleischmann, he refused to stand in the way of her happiness. She went to Reno,

got a divorce, and married Fleischmann, who had been Botsford's college chum and best man at the Botsford wedding.

SUES FOR PAYMENT ON AUTOMOBILE TRUCKS

Louis Roach has commenced suit against T. W. Pheneger, J. S. Bailey, W. T. Estep and A. W. Walker, for the recovery of \$4000, said to be due through promissory notes delivered to Messrs. Estep and Walker in consideration for the transfer of two Atterbury trucks. Payment was promised in October, and the complaint alleges that no money has been paid. Mr. Roach, who secured the notes from Estep & Walker, asks \$400 attorney's fees.

It is estimated that nine-tenths of the coasts of the world are covered with sand.

Canals of a total mileage of more than 5000 miles are in efficient use in England.

A classified Ad will sell it.

Worth Doing.

A dear old man, whom the neighbors call Uncle Joe, is noted for his patience in making perfect every task he starts. He will spend hours working on some small detail and will not stop until he has it perfect. When we laugh at him for being so exact and persevering, he says, "Well, if it's worth doing at all, it's worth doing well."

We are inclined to make fun of him, and we sometimes scold him for being so slow; yet when we want something especially choice mended we take it to Uncle Joe. We know it will be just right when he is through with it.

The habit of doing things well grows, just as all habits grow, and it soon becomes as easy to be thorough as it is to be careless. Uncle Joe has the habit of being thorough. There is a glow of satisfaction which comes when a task is well done that is not equalled by anything else. There is no joy equal to that of knowing that one's duty has been well done.

Thoroughness in everything is worth while. If life is worth living at all, it is worth living well.

NEW TODAY

FOR RENT—Furnished apartment; also sleeping room, with heat. 634 N. 8th St. 8*

FOUND—A bunch of keys at the Liberty theatre. 8-10

FOR SALE—Used Cambridge piano. 708 N. 9th St. 8-10*

FOR SALE—Sixty acres of irrigated land southeast of Klamath Falls, all planted to alfalfa, an excellent stand. Box 123, care Herald office. 8

KLAMATH COUNTY LAND—

CHEAP. I have been authorized to sell about 3000 acres of land in Klamath county belonging to an eastern client for any reasonable amount. These lands are scattered all over Klamath county and many of the tracts are favorably located under present oil indications. The lands are well worth the price asked for their grazing value alone, and some tracts have timber. None of these lands are under oil lease. Rather than invest in oil stock, why don't you buy some of this land out-right at almost government prices? I shall sell these lands for the best price I can get but they must be sold. Act at once if you want to invest your money safely with a free chance to fully profit by an unexpected value which may attach to these lands. R. E. SMITH 517 Main Street 8-11

WANTED—Housekeeper. Apply room 2, Swanson Building. 8-15

BIG WOODMEN MEETING

Ewaunna Camp, Woodmen of the World, will hold a rousing meeting Tuesday evening, January 11. All members are urged to turn out for the first meeting of the new year and help plan for progress. Visiting neighbors are cordially invited to attend. The clearing is in the west hall of the I. O. O. F. building, between Fourth and Fifth streets, upstairs. By order of, H. G. Shidler, Consul Commander. 8-11

SPECIAL MEETINGS

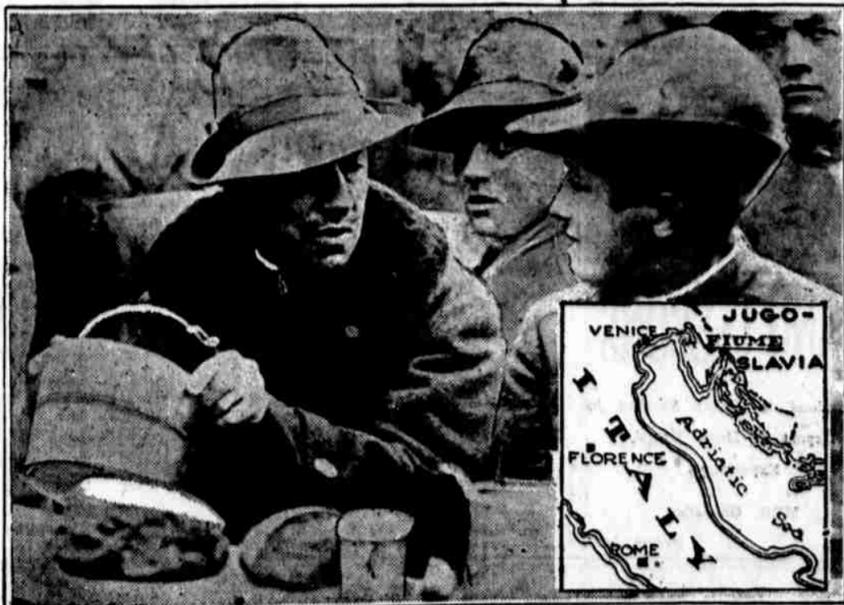
Eld C. A. Waterhouse who is a successful evangelist is holding meetings in the First Baptist church at 8th and Washington, every night. The Theme for Saturday evening is "One Thousand and One Men on a Drunk." Sunday evening the Theme will be "The Garden of the Gods." Both subjects are of vital interest in the affairs of men. Come out and hear him. 8

NOTICE

The Study Department of the Library club meets Monday p. m. Mrs. Harrison, Leader. Book discussed to be "The Great Hunger." 8*

Scotland Yard has on record about 340,000 different sets of fingerprints.

URNS FROM THE SWORD—GRASPS PEN



Italian poet-warrior who concluded life was too sweet to sacrifice. He has accepted the conditions of the Italian government regarding Fiume and it is reported will go to South America to devote his time to writing of his experiences.

And In the Meantime

