## For Service and Quality

 REDUCE THE H.C.L.By buying your meats from the Klamath Packing Co.

## LOOK - SPECIAL PRICES FOR SATURDAY

The following cuts are from the Finest of Klamath County Beef:

|  | 28c |  |
| :---: | :---: | :---: |
|  |  |  |
| duer | 20 c |  |
|  | 17c | OUF. COMP RENDERED |
|  |  | \$1.15 |
| \% Nicose Juiv | $121 / 2 c^{10} 15 \mathrm{c}$ | No. 10. - $\quad \$ 2.25$ |

all the above prices, as well as cuts from our CHOICE CATTLE, CAN BE HAD AT OUR LIBERTY MARKET, CORNER THIRD AND MAIN

## Klamath Packing Co.




# Switt \& Company's 1919 Earnings 

## How They Affected You

During the twelve months ended November 1, 1919, (its fiscal year), Swift \& Company transacted its large volume of business c. tho smallest margin of profit in its history.

## Sales over $\$ 1,200,000,000,00$ Whymy <br> Net earnings $\$ 13,870,181.34$ <br> Our shipments were in excess of $5,500,000,000 \mathrm{lbs}$.

This means that our earnings were less than $11 / 6$ cents on each dollar of sales, or a quarter of a cent on each pound shipped.

## Consumer-

The averase consumer eats about $1 / 2 \mathrm{lb}$. of meat Rer dey -180 lbs , per year. If he purchasidiogly Swift \& Company products he woritylaiee contributed only is cents ( 180 lb \& $6 / 4$ cont a pound) - a year profit to Swift \& Company for its investment and service, lejs than one cent per weele.
Our earnings were so small as to have practically no effact on the family meat bill.

## Live Stock Raiser-

Swift \& Company handled in 1919 over $16,000,000$ head of live stock. Ycu can figure for yourself that our earnings of $1^{1 / 6}$ cents on each dollar of sales are too small to affect the price you received for your stock.
We paid all it was humaniy possible to pay considering what the meat and by-products could be sold for.

Swift \& Company, U. S. A.

