

### The Evening Herald

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FRIDAY, DECEMBER 12, 1919

#### THE COMMERCIAL CLUB

The re-organization committee that is seeking to secure a sufficient number of members for the Commercial Club has been canvassing the business section of the city this week, and will conclude its labors today. It is extremely disappointing to have to state that their efforts have not met with the support they deserve. If it were not for the clerks of the city, the campaign would be a distinct failure. To the credit of the clerks their offer was spontaneous and unsolicited so far as the reorganization committee was concerned. One of their number made the canvass and his labors netted him thirty-three memberships. If the business men did their part proportionately, the club would have been started with financial backing sufficient to insure its absolute success.

The Herald has discussed this matter with a number of the business men, and there seems to be a disinclination to contribute any money until some definite policy as to the secretary and other details of the organization are announced. It is manifestly impossible for the re-organization committee to make any such announcement. The ques-

tionnaires submitted gives each member an opportunity to express his wishes. A summary of these expressions will be made and will be considered at a public meeting, at which time the members can go on record.

There is one thing, however, that is certain. There must be a stronger support come from the business men and property owners. As it stands today, it would be foolish to undertake the launching of the club. If it is to be a success, if it is to do for the city that which business men demand, it must have enough financial backing to carry it through. Otherwise it would be better to postpone it until such time as such support is forthcoming. To start it on a career similar to that of former clubs, is foolish, for it would be doomed to failure.

Klamath Falls is urgently in need of a live Commercial Club. It will pay for itself over and over again this summer. There is a big program awaiting it and the time to begin work on it is right now. Let us get together and put it over in real, true Klamath Falls style!

#### LET US ALL RESOLVE TO WORK LIKE H—

(A Statement by John S. Capper, President, Capper & Capper, Chicago)

This timely editorial, which was printed by John S. Capper of Capper & Capper as a paid advertisement in the Chicago newspapers, has attracted more attention and caused more comment than any similar statement in recent months. Congratulations have poured in upon Mr. Capper from all over the country and a number of large business institutions are having thousands of reprints of the editorial struck off for distribution among their employees.

The world is hungry for the things we eat, wear and use. Stark hungry! The cupboard is bare as a bone. Prices mount to staggering figures and the cry of our workers is—more pay; shorter hours—and then a shortage shoots the price of things up another notch; again the cry—more pay; less hours.

Ye Gods! Must the vicious circle continue? Shall we never see that it is more hours we need, that to re-

duce the cost of the things we use, we must produce not less but more? I just received a telegram from my brother in London, reading, "Market bare, prices awful, hopeless, sailing home. Oh, if Americans would grasp their opportunity."

Prices had gotten so high in this country and merchandise so scarce, we sent two of our firm abroad, hoping to find what we needed and at lower prices. The cable message is the answer! Merchandise is even shorter on the other side than here. They have nothing to sell and their shelves are bare. They want to buy—to buy from America—to buy the things that America make—and the answer of our workers is to reduce our hours—44 hours a week instead of 60—a cut in production of 25 per cent.

The writer sympathizes with those who work. He understands what hard work, privation and the struggle of life is—he has lived it. He has walked eight miles a day to earn 50 cents, carrying water for the workers who built the town of Pullman. He has gotten out of bed at 3 o'clock to milk 15 cows on a winter's morning. He has put in 15 hours a day in a store. He is not a natural born plutocrat; rather—he is the son of a steel worker. He feels that he knows the needs of those who struggle, but anyone would be indeed foolish who failed to see that the waste of time by carpenter, plumber or other worker in turn raised the price of rent, raised the price of the very clothes he himself wore, and everything used by him or his fellow worker.

Short hours in the city have made the farm worker restless; he, too, wants short hours and increased pay. May Kind Providence preserve us if the farm workers ever insist on 44 hours per week, or an eight-hour day. You and I, my friend, will go hungry. I farm 800 acres and I know what short hours in the city is doing for the farm.

We may keep high wages, we may keep our present scale, and still reduce the cost of living by a simple remedy—work—work, good, hard, honest, faithful service—not eight hours, rather 10 and then some. Let us for one year, at least, resolve to work, and work like H—!

A subscription to the Evening Herald would perhaps be the most cherished gift for the absent friend.

## Bradley's XMAS SHOE SALE



You should have nothing to say about the "High Cost of Shoes." There is no reason for complaint as long as our sale continues, for you have a chance to get your shoes at a figure that is practically the wholesale cost to us.

Men's Dress Shoes still continue to be very popular and loggers will find it to their advantage to visit our store when they are in need of Boots or Shoes.

# Bradley Shoe Store

UNION STORE  
727 MAIN ST.

UNION MADE  
KLAMATH FALLS, ORE

### Underwear

Extra heavy Hygienic wool fleeced Shirts and Drawers that formerly were \$5.50, we put on during this sale at

95 Cents



### Collars

What we all need is Earl and Wilson, the Arrow Brand and the Silver Brand. Our prices during this sale are

2 for 25c

### SPECIAL IN GLOVES

CANVAS GLOVES—100 dozen in stock; 20c values at 12 1/2c pair.  
DRESS GLOVES—We have the largest assortment in this city. Come and look them over. Everything in the glove line at prices that you will sit up and take notice. PRICES 20 PER CENT BELOW WHOLESALE COST TODAY.  
Uncle Sam's WORK SOX—A grade we are proud of; 25c value. Sale price 18c.  
GARTERS far below wholesale cost—35c value. Sale price 27c; and 25c value. Sale price 19c.

Every head in town is looking for our advertisements and buying that suit of clothes. At these prices you can readily dress up for Christmas.

## HOLIDAY SALE

### FOR MEN

Suits that were \$50.00, now.....\$39.85  
Suits that were 45.00, now..... 36.85  
Suits that were 40.00, now..... 32.85  
Suits that were 37.50, now..... 29.85  
Suits that were 35.00, now..... 27.85  
Suits that were 30.00, now..... 22.85  
Suits that were 25.00, now..... 19.85  
Overcoats that were \$50.00, now.....\$39.85  
Overcoats that were 45.00, now..... 36.85  
Overcoats that were 40.00, now..... 32.85  
Overcoats that were 35.00, now..... 27.85  
Overcoats that were 30.00, now..... 22.85  
Overcoats that were 25.00, now..... 19.85

### EXTRA MEN'S PANTS

Pants \$8.50 value. Sale price.....\$6.95  
Pants 7.50 value. Sale price..... 5.95  
Pants 6.50 value. Sale price..... 4.95  
Pants 5.50 value. Sale price..... 3.95  
Pants 5.00 value. Sale price..... 3.65

### MACKINAW AND PANTS

Karsky-Abraham all wool Mackinaws for men and boys at greatly reduced prices.  
For Men, \$18.00 value. Sale price \$14.85  
For Men, 15.00 value. Sale price 11.85  
For Men, 12.50 value. Sale price 9.85  
For Boys, 12.50 value. Sale price 9.85  
For Boys, 10.00 value. Sale price 7.85



### MEN'S HATS

The market price is advancing daily, but still we are offering Men's Hats at a bargain, so buy at these prices:

\$7.00 Hats. Sale price .....\$5.85  
\$6.00 Hats. Sale price .....\$4.85  
\$5.00 Hats. Sale price .....\$3.85  
\$4.50 Hats. Sale price .....\$3.45  
\$4.00 Hats. Sale price .....\$3.35  
\$3.50 Hats. Sale price .....\$2.95  
\$3.00 Hats. Sale price .....\$2.45

### Men's Fine Dress Shoes

The best makes of Men's Shoes, made by Endicott-Johnson, Cahn-Nickelburg and others, in both lace and button in tan and black. All sizes. \$7.50 values on sale at the price of \$4.95.

MEN'S WORK SHOES—One assortment, all sizes, \$5.00 and \$6.00 values. Sale price \$3.95

MEN'S HIGH TOP BOOTS—One assortment, \$8.50 and \$7.50 values. Sale price \$5.45.

RIDING BOOTS—\$15.00 regular price, reduced to \$9.95.

This is the boot that has stood the test for a year. We have a good stock of these but not all sizes.

GUM BOOTS—All sizes, \$5.00 values. Sale price \$3.95.

GUM BOOTS—All size, \$4.50 value. Sale price \$3.65.

MEN'S RUBBER OVERS, to be worn over your shoe; \$5.00 values. Sale price \$3.95.

"THE STORE OF SERVICE"

# CENTRAL OUTFITTING CO.

Corner Ninth and Main Sts.

Klamath Falls, Oregon

COME IN TODAY—TOMORROW MAY BE TOO LATE