

### The Nettleton

#### SHOES

Are the foundation of Good Dress

The value in buying Nettleton Shoes is that they not only look well when new but they grow old gracefully.

Avoid the loss and disappointment of experimenting. We recommend Nettletons.

SOLD BY THE

## KKK STORE

Exclusive Agents

Agent for Nettleton Men's Shoes—the World's Finest

## SOUTH AMERICA TRADE DEPENDS ON EXPORTERS

SAN FRANCISCO, Cal., Nov. 21.

American business houses must mend their ways if they are to compete with European manufacturers in the Latin-American trade, according to H. H. Miller, proprietor of a large brass foundry in Torreon, Mexico, who will be a delegate to the National Foreign Trade council which will convene here next May.

There are four practices American houses perform, or fail to perform, which are discrediting them in the eyes of the Latin-American buyers, according to Mr. Miller. The first and most pernicious practice, he says, in a letter to the Chamber of Commerce here, is failure to observe shipping instructions. Miller points out that every country has different customs and requirements, methods of transportation, etc., and that few American houses are conversant with these. To make the matter worse, he emphasizes, when given detailed instructions for shipment, the American houses ignore them.

Substitution of articles ordered and failure to pack properly are other points the Americans neglect, he says.

"Another kick against shipments from the States is the packing," says Mr. Miller. "Most houses pack for export the same as for domestic shipment. They do not take into consideration the longer haul, the number of transfers or the fact that the packages are to be opened at the border for customs inspection. More goods from the United States are lost or broken because of poor packing than from any other country in the world."

Of substitution, he says: "This may work all right in the States, but not in Latin America."

"If a Mexican peon has been using a 'John Brown' plow with a red handle and likes it he will want another just like it. If you show him exactly the same plow with a green handle he will not buy it. You must cater to his whim and paint his plow handle red if you want to sell him one."

American business houses are also lax in handling correspondence, Mr. Miller asserts. "The average Mexican business man will write a polite acknowledgement of even a circular letter so when he sends an order or writes a business letter he expects an answer, even, though from an American business man's standpoint an answer may not really be necessary."

### ALL HAVE FAVORED NUMBER

Inhabitants of Various Countries Show Marked Preference for Numerals to Their Fancy.

Some curious conclusions have been reached as the result of what are called the "preferred numbers" of the inhabitants of different countries. The basis of the investigations had to do with the various denominations of money, postage stamps and other mediums of value.

It appears that nearly all races evince a marked preference for the numbers two, three and five and their multiples. The Mohammedans, however, avoid the use of the number three. Among the French and other Latin peoples two and five are more popular than three, while the English prefer two and three and the Germans three and five.

The Chinese are said to resemble the Latins in their choice, while the peoples of India have a strong liking for two. The number seven is most used in the Slavic countries. The higher numbers are not much used except in Spanish-speaking countries, as eleven in Salvador, seventeen in Mexico, nineteen in Spain. The people of Hawaii are said to be fond of thirteen.

### Mediterranean Quail.

In the Mediterranean no bird is better known than the quail from the Spanish littoral to the Arabian hillsides. Twice a year it passes over the great inland sea, northward in spring, and southward in September and October. Its coming is quite a festival, and many an outstanding bill and many a peasant's overdue rent is paid at its expense. When it goes northward in May to its nesting place in the middle of Europe the sandy Italian sea beaches are lined in the line of its flight with fine netting loosely held up by stakes, and the unhappy little quails, flying low over the sea, plunge into these, and are securely held by the falling meshes. No fewer than seventeen thousand have been received in Rome in one day, and in the small island of Dapri, near Naples, one hundred and sixty thousand are sometimes taken in a season.

## Criticism and Citizenship

It is the plain, public duty of every citizen to criticize proposed government measures believed to be harmful.

Swift & Company is in a better position perhaps, than others, to understand the meat packing business in all its relations to public and private interests, even though the others may have been giving the subject a great deal of sincere attention.

Swift & Company is convinced that interference with its legitimate business function by governmental agencies, however well intentioned, would be an injury to every man, woman and child who wants meat to eat, as well as to the men who raise the meat and to those who dress and distribute it.

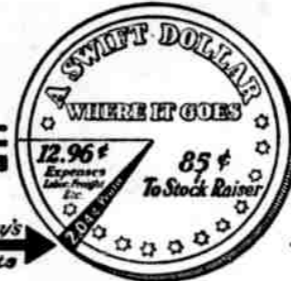
Maximum service that cannot monopolize because of keen competition and lack of control over sources of supply is furnished at a minimum of profit—a fraction of a cent per pound from all sources.

Therefore Swift & Company is taking every legitimate step of citizenship to prevent such interference.

These advertisements are intended to help you, and to help Congress decide what is best to be done. Mistakes are costly and apt to be harmful in these trying times.

Let us send you a Swift "Dollar."  
Address Swift & Company,  
Union Stock Yards, Chicago, Ill.

## Swift & Company, U. S. A.



Swift & Company's Profit 2.04 Cents

**PIONEER PRINTING AND STATIONERY COMPANY**  
Office Supplies: Xmas Goods

We are opening a first-class Stationery Store, in which will be carried everything for the Office, as well as a select line of Holiday Goods. PRINTING of all kinds.

W. E. BOWDWIN  
JOHN J. JOHNSON  
126 Main Street

## High Grade Ladies' & Men's Clothes

MADE TO ORDER

FINEST MATERIALS  
BEST OF WORKMANSHIP  
LATEST STYLES  
PERFECT FIT GUARANTEED  
Prices are very reasonable  
Your inspection invited

### Chas. J. Cizek

MERCHANT TAILOR  
519 Main St.

Whitens like Peroxide better

**Peredix**  
Tooth Paste

Sold only where ADS goods are displayed

## SALTS FINE FOR ACHING KIDNEYS

We eat too much meat which clogs Kidneys, then the Back hurts

Most folks forget that the kidneys, like the bowels, get sluggish and clogged and need a flushing occasionally, else we have backache and dull misery in the kidney region, severe headaches, rheumatic twinges, torpid liver, acid stomach, sleeplessness and all sorts of bladder disorders.

You simply must keep your kidneys active and clean, and the moment you feel an ache or pain in the kidney region, get about four ounces of Jad Salts from any good drug store here, take a tablespoonful in a glass of water before breakfast for a few days and your kidneys will act fine. This famous salt is made from the acid of grapes and lemon juice, combined with lithia, and is harmless to flush clogged kidneys and stimulates them to normal activity. It also neutralizes the acids in the urine so it no longer irritates, thus ending bladder disorders.

Jad Salts is harmless, inexpensive; makes a delightful effervescent lithia-water drink which everybody should take now and then to keep their kidneys clean, thus avoiding serious complications.

A well-known local druggist says he sells lots of Jad Salts to folks who believe in overcoming kidney trouble while it is only trouble.

It is a much lesser crime in China to steal a neighbor's ox than his dog. The former is simply personal property, while the latter takes the place of a man—a watchman.

## COMB SAGE TEA INTO GRAY HAIR

DARKENS BEAUTIFULLY AND RESTORES ITS NATURAL COLOR AND LUSTRE AT ONCE

Common garden sage brewed into a heavy tea, with sulphur and alcohol added, will turn gray, streaked and faded hair beautifully dark and luxuriant. Mixing the Sage Tea and Sulphur. An easier way is to get the phur recipe at home, though, is trouble-free to use preparation improved by the addition of other ingredients, costing about 50 cents a large bottle, at drug stores, known as "Wyeth's Sage and Sulphur Compound," thus avoiding a lot of fuss.

While gray, faded hair is not sinful, we all desire to retain our youthful appearance and attractiveness. By darkening your hair with Wyeth's Sage and Sulphur Compound, no one can tell, because it is done so naturally, so evenly. You just dampen a sponge or soft brush with it and draw this through your hair, taking one small strand at a time; by morning all gray hairs have disappeared. After another application or two your hair becomes dark, glossy, soft, and luxuriant, and you appear years younger.

The word which is variously spelled as "catsup," "catchup," and "ketchup" is a corruption of the Chinese word "kitjan", the name given to an inferior kind of soy made in China.

A company of thirty actors can be engaged for thirty dollars in China to play as many dramas, tragedies, comedies, and vaudeville sketches as may be desired for two days at a stretch.

### OH! YOU MINCE MEAT

Just like Mother used to make, Eighth annual Mince Meat sale made by the Ladies Aid of the M. E. church. On sale at Roberts & Whitmore, 8th and 6th St. store. 21-11

Tortoise, pike and carp have been known to live 150 years, but they are short-lived in comparison to the whale, which is believed to live from 300 to 400 years.

### Klamath Lodge No. 137 I. O. O. F.

Meets Friday night of each week at I. O. O. F. hall, 5th and Main streets. P. J. Gorges, N. G.; Fred Bromer Secretary; P. L. Fountain Treasurer. Ewauna Encampment No. 46, I. O. O. F., meets Tuesday night of each week at I. O. O. F. hall. Arlie Worrel, C. P.; Nate Otterbain, Scribe; P. L. Fountain Treasurer.

## ROGUE RIVER APPLES

Just received a full car of Rogue River boxed and sacked apples at the Sunset Grocery.

This is without a doubt the best and cheapest car of apples that has come to our city this fall. Therefore, we are in position to make you your winter supply at a great saving. Without a question apples are going to go higher later on and we urge you at this time to take advantage of our wonderful buy, and which we are able to quote you as follows:

- Fancy well-colored Spitz, per box \$3.00
- Selected Spitz, per box \$2.75
- Fancy, Juicy Bennett Seedlings, fine eater \$3.25
- Exera Choice Bennett Seedlings, fine eater \$2.75
- Fancy Telephopkin, per box \$2.50
- Fancy Shackelfords, per box \$2.35
- Fancy Ben Davis, well colored \$2.75
- Unwrapped tock, good cookers, per box \$1.65

A large lot of sacked stock which will not last long, at 3c pound.

Get action quick and let us fill your orders.

Phone 200

## THE SUNSET GROCERY