

## DEVELOPMENT NEEDS STATED AT CONFERENCE

Facts and Figures Indicating Need of Transportation in County's Development Laid Before Portland Business Men

Whirling through a maze of figures so vast and so fast that an overworked lead pencil had little chance to follow, Klamath and Lake county boosters last night presented a mighty argument in support of a united Oregon at the get-together banquet with a hundred visiting Portland business men, members of the Southern Oregon trade excursion, at the White Pelican hotel.

The spacious hotel dining room was taxed to accommodate the crowd and overflow tables took up all the available space before the final guest of the 200 or more present was seated.

Summed up tersely the speeches proved beyond question or cavil that Klamath county, with an area as large as the state of Massachusetts, is an undeveloped empire needing only transportation to place it in the leading rank it deserves. The solution of the transportation problem was advanced by Robert E. Strahorn, president of the Oregon, California & Eastern, who in turn produced the problem of financial backing for his proposed system linking this territory with the world via Portland on the north and connecting with the transcontinental lines east at Idaho and Nevada points.

**Stupendous Figures**  
The meeting took a large lead on a newspaper man when someone said the Portland delegation represented a quarter of a billion dollars' worth of capital. This staggering amount of money is hard to get a grasp on. Strahorn said that a million and a half would finance the road construction and bring it to the self-supporting stage, and it would not have surprised at least one of those present to have seen checks for that amount passed over the table. According to the statistician, those Portland financiers could have lent that trifling assistance and then had \$248,500,000 left.

**Lumberman III**  
H. D. Mortenson, president of the Pelican Bay Lumber company, was ill and unable to attend, but sent a paper dealing with the timber wealth of Klamath county. At present, it appears, the fourteen mills of the county are sawing a million and a half feet daily, exporting 8,500 carloads of lumber and box stock yearly. A path of boards could be laid round the earth once and lap half over the lumberman said, with a year's product. At the present rate of manufacture there is standing timber to last 125 years. Should the production double, it will then last 50 years, and during that time expend \$300,000,000 for labor alone. When one considers the cost of feeding, housing, clothing, doctoring and otherwise, caring for the labor that will share this sum during the next two generations, the typewriter ceases to be useful. It needs a battery of adding machines to comprehend it.

**Strahorn Tells Plan**  
Everyone is familiar with R. E. Strahorn's plans for railway development. He went into the matter thoroughly for the benefit of the Portland financiers, emphasizing the need of the road, not as a local carrier but as a system linking together the transcontinental lines north and east. The Portlanders will hear more of the road today when they take a trip over the line as far as it is completed with Mr. Strahorn.

**Great Bank Gains**  
Financial gains in Klamath county were ably presented by A. M. Collier, assistant cashier of the First National bank. As a duck takes to water, so do these financial gentlemen to figures. When Mr. Collier said that two years ago total bank

deposits were \$2,400,000, and on October 7, last, they were \$3,795,000, he made a point they all could understand. When he said that the gain between October 7 and now was best indicated by the fact that yesterday the deposits of the First National, for the day alone, the biggest in the bank's history, jumped \$158,000, they rattled the windows with applause.

Here are some sale figures he gave them, deals made since January 1st: City property, \$700,000; farm land, \$800,000; standing timber, \$2,000,000. In the same period building permits totaling \$170,000 were issued; \$100,000 worth of street improvements let for construction, and \$132,000 worth made ready for construction.

Mr. Mortenson is probably correct about the lumber product statistics. He should know. But it's a wager that if the figures indicating an empire's wealth that were produced at last night's banquet were placed side by side they would run a close race with the board lengths in globe encirclements.

**Agricultural Resources**  
For E. H. Thomas, county agricultural agent, was on hand to tell of the 45,000 acreage under irrigation, the vast tillable area still to be brought in, the herds of cattle, the flocks of sheep, the fruit, the vegetables and the countless agricultural resources of a territory that has barely dropped the swaddling clothes of a wilderness.

And Capt. J. W. Siemens spoke of an empire in itself; the Klamath Indian reservation, with its timber and farm land and its livestock, its homes housing one of the most advanced aboriginal tribes, whose per capita wealth is from \$30,000 to \$35,000.

Transportation problems were presented by Fred A. Baker of the First State & Savings bank.

**Lake County Speakers**  
Although the showing made by the local speakers would seem to justify the building of half a dozen railroads, it was not all, for when they had done there rose the Hon. Bernard Daily of Lakeview, silvery-haired and polished. He spoke of a land adjoining Klamath, as rich as it is. He told of Lake county's twenty-four billion feet of standing timber, two million acres of pasture, one million acres of agricultural land, of which the greater part can be irrigated.

He spoke of the six irrigation projects now under way, of all the other development being done, solely on the strength of Lake county people's belief in the future of the Strahorn railroad.

"We ask no financial aid for our domestic problems," he said. "We'll back ourselves with our last dollar and last ounce of credit, but we feel that the expense of transportation should be shared by those who will reap equally with us the benefit."

**Portland Men Reply**  
It was past midnight when Nathan Strauss, president of the Chamber of Commerce, and W. L. Thompson, state highway commissioner, whose resignation is effective today, took the floor. Their speeches were necessarily brief but they said the eyes of Portland were opening to the great loss of trade Portland suffered and the growing loss that every year of delayed transportation development entailed. They promised co-operation in putting the Strahorn road project through.

**Promises Construction**  
Speaking of highways, Mr. Thompson said that now the trunk lines were well under way, the local roads would receive attention. While the last construction bids for Klamath construction received no offers, he said that an attempt was being made to get some of the big firms to take hold. Work on the Ashland road will be rushed, he said.

Next May, said Mr. Thompson, the proposition of increasing the state's bonding power from 2 to 6 per cent will be put to the vote of the people. If it carries much more money will be available to deal with the highway problem.

California will construct the Dunsmuir-Redding stretch of road soon, tearing up that route for at least two years and, to care for the stream of traffic that will be diverted this way, it is desired to get the Ashland road completed at once. Men who have attended boost meetings for years characterized the

## NEW POSTOFFICE TO BE ON SIXTH ST. SITE

Word has just reached this city that a decision has been given on the question of the location of the postoffice for the next ten years, through the acceptance of the offer of Paul Bogardus and J. M. Watkins to erect a building for the government on property owned by them and located on the east side of Sixth street, between Klamath avenue and Walnut street.

This decision comes as a great surprise, for it was not known that these gentlemen had made an offer. It was known that offers had been made by W. O. Smith and H. F. Murdoch and also that a third offer was under consideration, and this third proposition was supposed to have been made by someone on the vicinity of the Central school. It now develops, however, that it was for the Sixth street site.

## KLAMATH POST BACKS JOHNSON

◆ Klamath Post No. 8 of the American Legion, at its meeting last night, went on record as favoring Senator Johnson's amendment to the League of Nations covenant and 100 per cent Americanism in the following resolution:

◆ "Resolved, By Klamath Post No. 8 of the American Legion that this post favors the amendment offered by Senator Hiram Johnson to the League of Nations covenant, which seeks to equalize the voting power of the United States and Great Britain in the League of Nations; and be it further

◆ "Resolved, That we stand for a 100 per cent Americanism and that we do not concede superiority over the United States to any nation in the world."

## ENTERPRISE BONDS SOLD

The board of directors of the Enterprise irrigation district yesterday accepted the bid of the Lumberman's Trust company of Portland on the \$40,000 irrigation bond issue. The bid 95.12 per cent of the par value of the bonds. Other bids were J. R. Mason & Co., San Francisco, 93.18 per cent of par value and Freeman Smith & Co. 91.5 per cent.

Contracts for the construction of the main canal and the feeder canal for Plant A were let to A. E. Gale and Oscar Campbell of Langell valley. These bids were on a scheduled basis.

Bids on remaining construction were taken under advisement until next Thursday at 4 o'clock, when the board will hold another meeting. Contracts for construction of the elevation canal, feeder canals and the installation of pumps, motors and other machinery are still to be let.

## WILLYS-OVERLAND NEW CAR IS HERE

W. D. Lee, of the White Pelican garage, was one of the southern Oregon dealers, who received a car from the carload of Willys-Overland five passenger touring cars unloaded at Medford yesterday. The new car is made to meet the demand for a low-priced car, which still retains strength, durability and style.

The car is tested to carry 2500 pounds in weight. In bringing it over from Medford, Lee had 1000 pounds, in addition to a passenger and himself aboard. The car is on display at the White Pelican garage.

banquet as the most helpful, harmonious and sincere gathering that Klamath county has ever had and expect great good to come of it.

The gathering had an able president in Percy Wells, high school principal. A neat welcoming address by Mayor I. R. Struble opened the meeting.

## VISITORS ARE ENTHUSIASTIC ON OUTLOOK

Great Future for Klamath Predicted by Leaders Among Visiting Business Men—Evidences of Prosperity Startling Surprise to All

A. C. Clark, manager of the Associated Industries of Oregon and the man who is doing such splendid work for the development of the state, summed up the opinion of the members of the Portland delegation today when he said:

"We have heard much of Klamath Falls and expected to find and see a good deal here, but there is not a member of our party who is not astonished with what we have seen. The one gratifying thing of it all is the fact that there is an entire absence of the boom spirit and the apparent determination of the people here to build and develop in a sane, substantial manner. We realize now more than ever before, that you are going to have a city here—a greater city than any of us have ever dreamed of. We are glad, too, to find a spirit of co-operation in contrast to what some of us thought might be indifference."



A. G. CLARK  
Manager of The Associated Industries of Oregon, an organization that is doing so much for the development of the latent resources of the State.

Portland is out to help the entire state, and that includes Eastern Oregon just as fully as the western part of our commonwealth, and we now feel that in the task we are undertaking we will have the cordial support of one of the best cities in Oregon, Klamath Falls. Best because it has the two essentials for making a city—the raw material and the payrolls. With over 2,200 men employed in the timber industry alone, producing a payroll of over a quarter of million dollars a month and furnishing the means of livelihood to nearly one-half the population of your county, there can but one result flow from such a source—prosperity, and evidence of it is to be seen on every hand. It is this amazing factor that has stunned us all. When we add to it your other resources—well, words fail us in expressing our real feelings."

## SIDELIGHTS AND CHATS

A. J. Bale, manager of the Pacific Coast Biscuit company, whose "Snowflake Biscuits" are gaining such popularity here: "I would not have believed it if I had not seen it with my own eyes! Klamath Falls is a city of destiny and when you claim the title of 'The Spokane of Oregon,' you are not exaggerating."

Edward Ehrmann, president of Mason, Ehrmann company, which concern The Herald predicts will soon have a branch here: "I am afraid we have been looking upon what we learned about Klamath Falls too much in the light of it

## DANCE TONIGHT

The local Business Men's association is giving a dance for the Portland visitors at the White Pelican hotel tonight. There is no admission charge. Everybody is invited to attend and help entertain the visitors. Dancing will start at 8:30. Borrell's orchestra will furnish the music.

## PRIZE AWARDS FOR DISPLAYS

The awarding of prizes for the best display of Oregon made goods was made this morning by the jury of awards, consisting of Rev. E. P. Lawrence, chairman, Miss Twyla Head, supt. of county schools, and R. H. Dunbar, supt. of city schools. The prizes were furnished by The Associated Industries, which was represented here by H. C. Huntington, president and A. G. Clark, manager.

The first prize a check for \$25.00 was awarded to Baldwin Hardware Co. Its magnificent window was attractively arranged with miniature tents, manufactured by Hirsch-Weis & Co. of Portland, Zan Bros. baskets and brooms and those of the Rogue River Broom Co. and the Oregon Wooden Ware Co.'s line of ironing boards and the other products made by this company. The other window contained Klamath products which were gathered by Judge Baldwin.

The second prize of \$15.00 was awarded to K. Sugarmen, and even if he did not get a prize Mr. Sugarmen wouldn't be mad at anybody. His windows were attractively arranged with bags, trunks and leather goods, from the Multnomah Trunk company, Navajo blankets, bath robes, mackinaws, shirts, etc., manufactured by the Oregon Woolen Mills.

Third prize \$10.00 was awarded to the Star Drug company, for its display of myrtle wood, manufactured by J. H. Oerding & Son, Coquille. Vogan's Candies, Dennos Baby Food, Deppyrol and their own products.

Special mention should be made of the windows of the K. K. K. Store, with exhibits of Bergman Shoes, Blankets from the Pendleton Woolen Mills, Mackinaws from Fleischner-Meyer, clothing from Oregon Woolen Mills, gloves from Salem and pants and shirts from Hirsch-Weis company of Portland. It was certainly an artistic display.

The Winnek Co. had perhaps the best arranged window of Oregon products of any of the grocery stores. With a background of Martin Bros. Crater Lake flour, which is Klamath Falls own product, made in one of the finest mills in southern Oregon, to the dehydrated fruits and vegetables of Wittenberg and King, which are a joy to the housewife in these days of high prices, and Tillamook cheese and Columbia River salmon in the foreground, they deserved one of the first prizes. Owing to the fact that Mrs. Winnek had been commissioned by Mr. A. G. Clark, manager of the Associated Industries of Oregon, to arrange for the window displays, the Winnek Co. refused to enter the contest. The judges, however, wished that they be given honorable mention.

Honorable mention should be given to Garich's Grocery, The Klamath Department Store, Klamath Cash Grocery, Roberts & Whitmore, and The Golden Rule for excellent exhibits of Oregon manufactures.

America, and, in the last analysis, hotels mirror the spirit of a community."

R. E. Morton, district salesman for the Portland Flour Mills: "This has been an eye-opener to all of us and we will return to Portland with a lot to think about. There is one thing, above all, that we hope our visit will bring forcibly to your people here: Klamath Falls has a warm friend in Portland. We have been trying to make our actions speak louder than words, and we are going to continue doing so. We have gathered many ideas that will help this plan and the future must be productive of greater help from us to gain for you the things you want."

Theodore Bergman, president of the Bergman Shoe company: "I came here expecting to find the ordinary small city. I leave with a realization that I have been to a section of Oregon possessed of potential possibilities greater than I ever thought existed within its borders. After this nothing I hear about the development of this section will surprise me."

A. H. Devers, president of Closset & Devers, wholesale grocers: "I am now ready to believe most anything they tell me about this country, for what I have seen convinces me that in the near future you are going to astonish the whole state with your development. When you get the transportation that is in prospect for you, Klamath Falls will leap to the front in a manner that none of you can realize at this time."

J. W. Vogan, president and manager of Vogan Candy company: "My first visit to your city will always be remembered as one of the surprises of my life, for the reason that I had no idea there was any section of Oregon possessed of the possibilities I see here on every hand. Nothing in the world can stop your city from being a leader in the development of the state."

George Lawrence, Jr., secretary of the George Lawrence company, manufacturers of harness and saddlery: "Klamath Falls is undoubtedly justified in its belief of being the second city in the state, but of one thing it may be absolutely sure: It stands alone as being the only city on the Coast that is too modest to climb on the housetops and proclaim its real greatness to the world. If any city on the Coast had the possibilities of Klamath Falls, the whole world would know. Don't be afraid of shouting out your possibilities. You can't overdo it."

C. C. Chapman, publisher of the Oregon Voter, and one of the great factors in uniting the state: "This is the first time that a permanent union has been effected between Klamath Falls and Portland. I can see that the people of this city now realize that we are in earnest and that we are going to get back of everything you people down here want. And, take it from me, this visit is going to be productive of real results to all concerned."

Harry Huntington, president of the Portland Rubber Mills: "You notice that we are not here gumshoeing. We are down here to tell you that we are anxious to join in your work of development. Portland will lend a hand financially and any other way it can to bring about the things you are asking for. If anyone questions this, just let him put aside his doubts and ask for help and see how quickly it comes. Portland is going to help build up all of Oregon, and simply asks for an opportunity to prove her sincerity."

Fred E. Krussee, president of the Tru Blu Biscuit company, whose products are well known in this territory: "Klamath Falls has certainly been a surprise to me. It is a surprise to practically every member of our party. I can now understand why there has been so much talk about this section and I can also see why there is going to be a great deal more."

E. N. Strong, manager of the Oregon Life Insurance company, is getting more satisfaction out of this excursion than any other one in the party, for he can say "I told you so" with a vengeance, for he has been doing a great deal of talking about Klamath Falls, but the stories he told seemed so incredible that it required ocular proof to prove their truth. This has been done, and now Mr. Strong can lead the singing with enthusiasm.

## LEGION OPPOSES LAND LEASING IN RESOLUTION

Productivity to Upper Lake Tract Aligned, and Adaptability to Settlement by Private Individuals Assured by Klamath Post

"The first consent that Mr. Davis, or the department of the interior, has ever given to the use of these lands is the 30-year leases of 10,000 acres of them in one bulk to the wealthy and opulent, but at no time has he ever held out any inducement or permitted the ordinary homebuilder, or settler, to acquire the soil."

So reads one paragraph of a resolution by Klamath post of the American Legion, challenging the stand of A. P. Davis, director of the federal reclamation service, on the leasing of 10,000 acres on the Upper Klamath lake to a California development corporation, a move, the Legion holds, that "would deprive ex-service men and other individual settlers of valuable rights."

The resolution was passed last night at a meeting of the post. Copies were ordered sent to Oregon senators and representatives at Washington, to Senator Borah, the San Francisco Legion post and the Portland post.

"The post is not interested in the question of whether or not the Upper Lake will be controlled by a dam, as stated by Mr. Davis, but it is interested in seeing that the only public lands in the state of Oregon available for entry are not leased for a 30-year period to speculators and monopolists."

The resolution also takes up a letter from Secretary Franklin K. Lane of the interior department, declaring that the post has been misinformed regarding the character of the land; that it is swampy in character and not susceptible to irrigation by gravity.

"It is not necessary to place these lands in 'cold storage' with speculators and monopolists for 30 years in order to make use of them," further declares the resolution.

A government appropriation to dike the lands and make them available for settlement is suggested. The production by Melhase brothers of big crops of rye hay, oats and other cereals and grasses on lands identically similar to the land in question is pointed out.

The alleged benefit of individual settlement of this body of land over corporate development has raised an issue which has been taken up by Portland post and the state Legion. Secretary Lane has temporarily suspended action on the leases and it is to obtain the lands permanently for private settlement that the Legion asserts it is waging a fight.

## LANGELL VALLEY PEOPLE MARRIED

The Rev. E. P. Lawrence left this morning for Langell Valley to officiate this afternoon at the wedding of Frank Grohs, a well-to-do rancher of the valley, and Miss Neva McReynolds, a teacher. The wedding will take place at the McReynolds ranch.

## LEGION DANCE, NOV. 11

Moore Hall was chosen as the place for the big dance of the American Legion at last night's meeting. The date is November 11. Garrett Van Riper heads the entertainment committee having the affair in charge.

The membership of the post is proceeding favorably, reports show.

## HUNTING TRIP PLANNED

Bob Hunsaker, Henry Stout, Chester Avery and C. F. Stone will start in the morning for a week's hunting trip, near Prospect, on the Middle Fork of Rogue River. They expect to live on venison during their stay but will take a good supply of bacon along for their dog.

H. E. Hauger, representing Wellman-Peck, groceries is in the city calling on trade in the interest of his company.