

The Evening Herald

E. J. MURRAY
EDITOR

Published daily except Sunday by The Herald Publishing Company of Klamath Falls, at 116 Fourth street.

Entered at the postoffice at Klamath Falls, Ore., for transmission thru the mails as second-class matter.

Subscription terms by mail to any address in the United States:
One year\$5.00
One month50

Member of the Associated Press
The Associated Press is exclusively entitled to the use for republication of all news dispatches credited to it or not otherwise credited in this paper, and also local news published herein.

All rights of republication of special dispatches herein are also reserved.

MONDAY, MARCH 10, 1919

DON'T ROCK THE BOAT

The following from the "Boot and Shoe Recorder" is so timely that we print it in full. Read it. It is not only for the merchant, but it is applicable to every man and woman in this city. After you have read it, just let its application to you soak in. Don't apply it to the other fellow—just be honest with yourself and your family. Just once, and then resolve, come what may, that you will, from this day forward, meet all things in a spirit of co-operation, and not be the fool that rocks the boat!

If there ever was a time in the history of the world when it was dangerous to "rock the boat," it is today. There are many ways of "rocking the boat." One is just as dangerous as the other. Politicians can do it. Labor can and is doing it in some quarters. Capital can and is doing it in some ways in many quarters as represented by the merchants of the country. Each individual can do it, and is doing it in many ways.

We have just passed through the most terrible war ever known to history. It disrupted industries and the regular mode of living in every respect. We, in America, have been most fortunate and hardly know what the war has meant.

Let us consider France as an example of what our Allies have suffered. They have lost over two million men. One-sixth of the total area of France has been devastated utterly. Three hundred and fifty thousand homes have been destroyed. Ninety per cent of the spinning and weaving industry has been destroyed; 83 per cent of her pig iron industry; 70 per cent of steel production; 70 per cent of her sugar production—and so we could go on and on, and the further we went the more we would realize just how little we really know of the horrors of this awful war.

But the stupendousness of the war has resulted in the readjustment period coming as an aftermath being just as stupendous. Because of the vastness of the problems to be met and the fact that we have no precedent to guide us on such a vast scale we are now passing through the most serious times known to American industry. Because of their great seriousness the slightest "rocking of the boat," one way or another, in spite of the fact that we have the greatest possible reasons for experiencing the greatest prosperity the country has ever known, can lead us to just the reverse and bring about a great depression that will take us years to recover from.

The people as a whole are nervous. They feel as if they had been and, in fact, they have been through a terrible nightmare. The strain has been terrific. None of us knew what was going to happen next. In two million more homes they have feared the sight of a messenger boy. This feeling, of course, was intensified in families that had representatives in the armies overseas. The extent of the tension the country was under was plainly evidenced by the reaction shown by the people on the day the armistice was signed. The universal spontaneous celebrations in all parts of the world were due to a large extent to the terrific nerve strain the people had been under, and the word that the armistice had been signed was all that was necessary to release this tension. But the next morning the people had to go back to their regular pursuits, and for some unknown reason they at once seemed to lose confidence about the future of business. They are still nervous and lack confidence. That there is no real reason for this condition does not change the fact.

Because of this great nervousness and lack of confidence it would not take very much "rocking of the boat" to start something in the way of a business depression that would be mighty hard to stop. There is one way that the merchants of the country right now are "rocking the boat" and "rocking" it more severely than many of them realize. This is, in holding back their orders, "waiting for a drop in prices." Where they get this notion about a "drop in prices" it is hard to learn. It is evident that the news emanates from those who either do not know the real facts or else are trying to start something by the news that will result in a drop in prices. A more dangerous result than any of them want and most of them think of, just let us stop for a moment and

give serious thought to the matter and decide whether or not we really want a drop in prices. Pretty nearly all shoe men have been doing a better and bigger business in the last year or two than they have ever done before. This has been due to the prosperity of the country and the fact that the people, or a great number of them, were making more money than they had ever made before. This was due to the high salaries paid which in turn caused the so-called high cost of living. We cannot have a low cost of living with high wages for labor, which plays too great a part in the cost of production of every kind.

Labor has stated time and time again that it will not accept a reduction in wages and in some sections today it is even striking for higher wages. The wise business men of the country do not want to see a reduction of prices. One common way of these men talk against reduction in wages and then the very next moment say they have not placed their usual orders because they are looking for a drop of prices.

The two cannot go hand in hand. High wages mean general prosperity; mean that people will spend money freely and that all of us will make money. Prices on manufactured goods cannot be cut down as long as the cost of raw materials remain high and labor is paid high salaries. Outside of these facts there is only one way that prices can be forced down and this way means disaster. Yet it is surprising how many merchants, and many of them big merchants who we considered wise business men, are doing their part right now to bring this about.

The way they are "rocking the boat" very severely is by not placing their usual orders for goods right now. If they continue in their policy of waiting for a drop in prices they will have them, but how? It will be brought about by a general refusal on the part of merchants to place orders, with the result that the factories will have a vast over-supply; some of them will have to sell at cost or possibly below cost, to turn their goods into cash; they will immediately cut down production by laying off help, meaning general unemployment, with one great big result—an industrial depression that will take years for us to recover from. And this in face of the fact that we can have, if we will, the greatest period of real prosperity the country has ever known.

Now which will you have Mr. Merchant? It is up to you. By "You" we mean without exception, every single individual merchant who reads these words. We know there are going to be some who think they are "Mr. Weisenheimers" who are going to say "That's all right but I'm not going to get caught." But when you say that and show that attitude the other fellow down the street is going to follow your example and you will have just exactly what you are looking for, bad business. Now it is up to you. Which will you have? Order as usual now. Go full speed ahead and make business better than ever—wait, forcing a drop in prices and making business bad. Each one must decide.

AMBASSADOR APPOINTMENT IS NOW EXPECTED.

LONDON, March 10.—Hal Fisher, the Minister of education will probably be appointed as the British ambassador to Washington, it is reported. Fisher lectured here at Harvard in 1909.

See Charles S. Hood, Klamath Agency, for Indian grazing lands and timber. 12-4f

IF BACK HURTS BEGIN ON SALTS

FLUSH YOUR KIDNEYS OCCASIONALLY IF YOU EAT MEAT REGULARLY.

No man or woman who eats meat regularly can make a mistake by flushing the kidneys occasionally, says a well known authority. Meat forms uric acid which clogs the kidney pores so they sluggishly filter or strain only part of the waste and poisons from the blood, then you get sick. Nearly all rheumatism, head-constipation, dizziness, sleeplessness, bladder disorders come from sluggish kidneys.

The moment you feel a dull ache in the kidneys or your back hurts, or if the urine is cloudy, offensive, full of sediment, irregular of passage or attended by a sensation of scalding, get about four ounces of Jad salts from any reliable pharmacy and take a tablespoonful in a glass of water before breakfast for a few days and your kidneys will then act fine. This famous salt is made from the acid of grapes and lemon juice, combined with lithia and has been used for generations to flush clogged kidneys and stimulate them to activity, also to neutralize the acids in urine so it no longer causes irritation, thus ending bladder disorders.

Jad Salts is inexpensive and cannot injure; makes a delightful effervescent lithia-water drink which all regular meat eaters should take now and then to keep the kidneys clean and the blood pure, thereby avoiding serious kidney complications.—Adv.

PERSONAL MENTION

LITTLE SIDELIGHTS ON LOCAL HAPPENINGS AMONG THE PEOPLE OF THIS CITY AND VICINITY. GOINGS AND COMINGS OF LOCAL FOLKS

Mr. and Mrs. C. H. Miller are recent arrivals from Weed.

Mrs. Geo. Lewis was a passenger on the stage this morning for Bly.

R. W. Churchill was among the train arrivals last night from Yreka, California.

T. J. Turnbull is among the recent arrivals in Klamath Falls from Sacramento.

Frank Barr left this morning on the train for Bray, where he expects to find work.

A. M. Peters and A. M. Dennison were incoming passengers on the

train Saturday evening from San Francisco.

J. H. Hobbs who conducts a general store at Merrill spent Sunday in Klamath Falls.

John O'Leary and Maurice Keane, were guests at the Hotel Hall from Merrill yesterday.

R. E. Bradbury was in the city Saturday afternoon from his ranch in the Klamath Basin.

Floyd B. Miller and S. C. Miller are here for a short time on matters of business from Roseburg.

Dr. A. A. Soule left this morning for Montague for a short visit. He expects to be back tomorrow night.

E. M. Elfenfahl is in the city on a brief business visit from Chiloquin. He is stopping at the White Pelican.

Mr. and Mrs. H. N. Moe have returned from San Francisco where they have been on a visit for a week.

George Gannon and H. N. Rodisch were week-end visitors in Klamath Falls from Chiloquin. They are guests at the Hotel Hall.

Mrs. J. M. Erickson left this morning for her home at Weed, California, after a visit with her sister Mrs. F. J. Porter of this city.

J. B. Mason left this morning for Modesto where he will make an extended visit at the home of his daughter Mrs. Willis E. Faught.

S. A. Brown, who resides at Crystal on the West side of the Upper Klamath Lake is in the County seat today on matters of business.

D. M. McLemore, a well known cattle buyer from San Francisco arrived last evening on matters of business. He is a guest at the Hotel Hall.

Mrs. H. R. Reynolds who spent much of the winter in Klamath Falls with her husband, has returned for a short visit from San Francisco. She is staying at the White Pelican Hotel.

HOUSTON'S

Metropolitan Amusements

HOUSTON'S OPERA HOUSE
DANCING SATURDAY EVENING
JAZZ MUSIC

STAR THEATER

—TODAY—
GOLDWYN PRESENTS
MABEL NORMAND
—In—
"THE VENUS MODEL."
The Story of a Girl who made a Fortune in a Bathing Suit.
—Also—
A Two Reel Big V. Comedy.
Admission 10 and 20 cents. Show Starts 7:30 and 9:15.

TEMPLE THEATER

Vitagraph Presents
HARRY MOREY



Supported by
BETTY BLYTHE
—In—
"THE GREEN GOD"
Also A Big V. Comedy and
Pathe News.
Admission 10 & 15 cents Matinee
2:30. Evenings 7:30 & 9.

MERRILL OPERA HOUSE

MOTION PICTURES
TUESDAYS AND SATURDAYS
Merrill, Oregon

ARNOLD'S
Chili Con Carne
and Tamales
NOW OPEN
211 E. 6th. Solicit Home Trade



LIBERTY THEATER

"THE BEST IN PICTURES"
H. W. POOLE, Owner



NAS TA BEGA!
That's the name of the Navajo who forms a lasting friendship with Shefferson, portrayed by

WILLIAM FARNUM in The RAINBOW TRAIL

Zane Grey's master piece of Western Fiction—the Farnum's greatest work since La Mirabelle.

See it
LAST TIME TONIGHT
Two Matinees Sunday, 1:30 and 4 p. m.

AIRPLANES FOR DELIVERY OF PACKAGES SOON

LONDON, (By Mail).—Airplane fleets owned and operated by London department stores soon will begin delivering purchases to all parts of the British Isles.

One big store now owns a fleet of 10 planes. It is considering applications submitted by demobilized army flyers. Grounds for hangars are being surveyed.

Sir Woodman Burbridge, managing director of the store, said: "We shall be ready to commence delivery flights as soon as the government formulates its air regulations and gives us permission to operate."

"To begin we plan three routes over which planes will travel daily delivering goods. The routes are to Paris, Edinburgh and Manchester. From these points the purchases will get quick forwarding by parcel post, express and auto trucks.

"Each plane will be able to carry two tons of goods and will have a crew of two."

Sir Woodman was the first to book passage on an airship with which it is planned to inaugurate passenger and freight service between London and South America. Lady Burbridge will accompany him on the trip.

"The possibility of danger seems slight," said Sir Woodman. "The ship will be 250 feet long and be equipped to accommodate 15 passengers. I am assured the ship will be cabin and will contain comfortable bedrooms, dining saloon, smoking room and will be equipped with wireless and electric lighting.

"We expect to make the trip across in four days. I can see no reason why it should not be the beginning of a regular freight and passenger service between England and South America. If so it will mean increased business between the two countries. It should prove a great saving of time for passengers who now must spend six weeks on the trip."

See Charles S. Hood, Klamath Agency for health and accident insurance. 12-4f

Tom Watters was a county seat visitor Saturday from the Crane and Watters ranch in the Mt. Laki district. He reports lots of snow and mud.

Pedro Ripodas, who operates a ranch in the Olene district, bought supplies for his home from the Klamath Falls merchants Saturday afternoon.

Dr. Warren Hunt and Mrs. Hunt, who have been spending several weeks on a vacation trip in Southern California, returned to Klamath Falls last evening.

Dave P. Shook, a prominent pioneer stockman who resides in the Dairy district in Klamath Falls for a few days on matters of business. He is stopping at the Hotel Hall.

Mr. and Mrs. William Culver, who have been here from Springfield visiting at the home of Mr. and Mrs. Allan Stansbie and Mr. and Mrs. F. L. Stansbie left for their home today.

President R. A. Johnson of the Klamath Manufacturing Company came in with Mrs. Johnson last evening from San Francisco for a visit in Klamath Falls. They are guests at the White Pelican Hotel.

Life insurance companies have paid \$110,000,000 on account of influenza. Heed the warning and get a low cost policy from Chilcote & Smith. 1-1f

STUFFED UP WITH "A BAD COLD?"

Get busy with a bottle of Dr. King's New Discovery at once

Coughs, colds and bronchitis attacks—they are all likely to result in dangerous aftermaths unless checked in time. And how effectively and quickly Dr. King's New Discovery helps to do the checking work! Inflamed, irritated membranes are soothed, the mucous phlegm loosened freely, and quiet, restful sleep follows. 50c and \$1.20. All druggists have it. Sold since 1859

Constipation Emacipation
No more lazy bowels, yellow complexion, sick headache, indigestion, embarrassing breath, when you use as a corrective Dr. King's New Life Pills. They systematize the system and keep the world looking cheerful. 25c.

AIR MAIL FOR SOLDIERS.

LONDON, March 8.—An aerial postal service has been instituted between England and the continent to carry mails of the army of occupation. The mails will reach Cologne in 10 hours, instead of five days, as heretofore.

The mails arrive at Folkstone by train and are taken by lorries to the airdrome. Twenty-three bags were taken on the first journey by four machines.

COMMANDERS OF U. S. ARMY CAMPS.

The War Department, because of the frequent inquiries, on Feb. 19 made public the latest official list of U. S. Army camps and camp commanders:

- Beauregard, La., Brig. Gen. Henry C. Hodges, Jr.
- Bowie Texas, Col. William L. Reed.
- Cody, N. M., Col. Sterling P. Adams.
- Custer, Mich., Major Gen. Grote Hutchinson
- Devens, Mass., Major Gen. Henry P. McCain.
- Dix, N. J., Major Gen. Hugh L. Scott.
- Dodge, Iowa, Brig. Gen. Stephen N. Foote.
- Doniphan, Okla., Brig. Gen. Dennis H. Currie.
- Fremont, Cal., Major Albert Younglof.
- Funston, Kas., Major Gen. Leonard Wood.
- Gordon, Ga., Major Gen. Geo. H. Cameron.
- Grant, Ill., Col. Chas. H. Barth.
- Greene, N. C., Col. A. C. Maccomb.
- Hamock, Ga., Brig. Gen. Oliver Edwards.
- Jackson, S. C., Brig. Gen. William E. Cole.
- Johnston, Fla., Major Gen. William P. Duvall.
- Kearny, Cal., Major Gen. Guy E. Carlisle.
- Lee, Va., Major Gen. Joseph D. Leitch.
- Logan, Texas, Brig. Gen. Daniel E. Devore.
- MacArthur, Texas, Major Gen. Beaumont B. Buck.
- McClellan, Ala., Col. Joseph C. Myers.
- Meade, Md., Brig. Gen. S. Bayard Schindler.
- Mills, N. Y., Major Ralph S. Kimball.
- Pike, Arkansas, Brig. Gen. Edward Anderson.

- Sevier, S. C., Major Gen. Harry P. Hodges.
- Sheridan, Ala., Major Gen. Willard A. Holbrook.
- Shelby, Miss., Col. P. E. Mullay.
- Sherman, Ohio, Major Gen. Edwin F. Glenn.
- Taylor, Ky., Brig. Gen. Julius A. Penn.
- Travis, Texas, Brig. Gen. Geo. H. Estes.
- Upton, N. Y., Brig. Gen. William T. Nicholson.
- Wadsworth, S. C., Brig. Gen. Willam Wilson.
- Wheeler, Ga., Lieut. Col. J. Alfred Moss.

KLAMATH FALLS BRANCH OF
MASON, EHRMAN & CO.
Wholesale Grocers
TOBACCO, CIGARS, CIGARETTES
Office 120 S. 6th St. Phone 87
E. H. JEFFERSON
Local Manager

High Grade Ladies' & Men's Clothes

MADE TO ORDER
FINEST MATERIALS
BEST OF WORKMANSHIP
LATEST STYLES
PERFECT FIT GUARANTEED
Prices are very reasonable
Your inspection invited
Chas. J. Cizek
MERCHANT TAILOR
514 Main St.

WRIGLEYS

5 long-lasting bars in each package.
The biggest value in refreshment you can possibly buy.
A BENEFIT to teeth, breath, appetite and digestion.
The price is 5 cents.

The Flavor Lasts

WRIGLEYS' SPEARMINT DOUBLEMINT TOOTH PASTE

ALFALFA SEED

GARDEN SEED—Bulk and Package Oregon Standard—Purity and Germination

Murphey's Feed & Seed Store

126 South Sixth St. Phone 87