

Great Conference to Discuss Foreign Trade

United Press Service
ST. LOUIS, Jan. 21.—With considerable emphasis placed upon the subject of interference with American cargoes, the National Foreign Trade Convention begins today the first of a two days' constructive conference upon foreign trade conditions. Commercial, industrial, financial and transportation men are represented among the delegates and speakers.

John Bassett Moore, formerly the counselor to the State Department, will speak on "Problems Arising in War and Commerce," an address based upon a close study of the subject and dealing with the present controversy between belligerent nations and neutral shippers. His address will be discussed by men like E. W. Kempner, of the Galveston Cotton Exchange and Henry Howard, vice-president of the Merrimac Chemical Company of Boston.

Trade opportunities with the Near East will be described by J. Wylie Brown, executive secretary of the American Chamber of Commerce, for the Levant at Constantinople. Brown is making a special trip to the United States to organize branches of the Levant Chamber in cities of the rank of New York, Boston, Detroit, Chicago, Baltimore, New Orleans and this city. Brown says that conditions in the near future will furnish an unusual chance for American exporters.

The difficulties of the smaller manufacturers and producers are to be considered at the conference by a discussion, "Problems of Smaller Manufacturers and Merchant in Developing Foreign Trade," with W. C. Downs, United States commercial attaché for Australia, as the leader. He will be followed by such experts as H. C. Lewis, manager of the National Paper and Type Company, and C. D. Mitchell of the Chattanooga Plough Company.

The merchant marine is on the program for discussion by James J. Hill and Welding Ring, ex-president of the New York Produce Exchange.

Educators like Professor Edwin F. Gay, dean of the Graduate School of Business Administration at Harvard University, Professor J. W. Jenks of New York University, and Professor G. L. Swiggett of the University of Tennessee, and bankers like James B. Forgan of Chicago, Benjamin Joy of Boston, James K. Lynch of San Francisco and A. W. Ferguson, general manager of R. G. Dun & Co., are on the program.

The opening address will be delivered by Secretary of Commerce W. C. Redfield and James A. Farrell, president of the United States Steel Corporation, will speak on the general foreign trade conditions. Other prominent men will be heard in short speeches and the conference will be divided into small sections for practical work.

Heroic Statues of Striking Character Stud Tower of Jewels, 435 Feet High



The 445 foot Tower of Jewels of the Panama-Pacific International Exposition, San Francisco, is studded with heroic sculpture. In the accompanying picture are some of the figures done by John Flanagan. The type on the left is the "Adventurer," and on the right is the "Philosopher." The photograph was taken just before these figures were drawn into place.

Quakers Declare War on Being Trade Mark

United Press Service
WASHINGTON, Jan. 21.—The "hard hand of trade" is being laid upon the faith of the Society of Friends or Quakers. At least, they so claim in a flood of letters that are coming to legislators, the patent committee and the judiciary committee. The Friends ask specifically that soon a law be framed to prevent the manufacture of oatmeal, whiskey and other food products using the title of Quaker in their advertising matter.

The Friends insist that such uses trades on the reputation for honesty established by their society through years of quiet, square dealing.

They are as near war as their religion allows them to be. They insist that congress must do something to lift what they call the "hard hand of trade" from their humble faith.

The society is likely to have support from Representative Butler and Representative Butler, Pennsylvania Quakers. The society now has a delegation of half a dozen of these advocates of peace. Strangely enough, Butler, though deploring wars and the things of war, is one of the leading members of the minority side of the House naval affairs committee.

"But I care a whole lot more about the men that man our battleships than I do about the ships themselves," he confided to me one day. And it is not surprising for Butler has a son, Smedley Butler, who has distinguished himself in a number of leading engagements of the marine corps—the last time at Vera Cruz. And though a man of peace Butler is the proudest father ever over his boy's achievements.

Little Mary Pickford

"Little Mary Pickford," the most popular and highest salaried motion picture star in the world, who recently returned to the screen under the direction of the Famous Players Film company, after a great stage triumph in David Belasco's production of "A Good Little Devil," will now be present in the Famous Players production of "Hearts Adrift," a romance of tangled lives.

Mary Pickford's characterizations of "Caprice" and "In the Bishop's Carriage," two recent releases of the Famous Players, have been qualified by critics as the brilliant efforts of her phenomenally successful film career, but the role which she portrays in "Hearts Adrift" gives her even a wider scope for dramatic impression.

"Hearts Adrift" is a drama of the shifting sands of time and the surging, changing tides of life, an epic of the sea with the deep human undercurrent. Mary Pickford endows the

character of Nina, a little Spanish girl, with a combined savagery and gentleness that will alternately amaze and charm. "Hearts Adrift" will be another Mary Pickford triumph.

It is not too much to say that Mary Pickford is the Maude Adams of the screen, and she has the sort of personality intangible but subtly effective, that captivates the heart of her audience. It is said that she never appeared in a failure, and considering the numerous roles which she has already created, this is indeed, an enviable and unusual record.

"Hearts Adrift" was produced at the Los Angeles studio of the Famous Players, under the skilled direction of Edwin S. Porter, who is known as the father of the photoplay, having produced the first dramatic story in motion pictures. Mary Pickford directed by Edwin S. Porter, in a subject produced by the Famous Players company, required no other assurance of success.

"Hearts Adrift" will be presented at the Star theater Saturday and Sunday. Every lady patron will be presented with a souvenir photo of Miss Pickford on Saturday and Sunday.

CITY MARKET
 214 MAIN

The new market can furnish you with anything you want in Meats. Fresh Sea Fish and Eastern Oysters always on hand.
COLUMBIA RIVER SALMON
 A SPECIALTY



FIRST NATIONAL BANK
 OF KLAMATH FALLS, OREGON
 Capital Stock, 100,000 Surplus, \$12,000
 U. S. DEPOSITARY

OUR POLICIES
 To distribute the bank's assets in such a way as to maintain under any conditions and at all times an ample reserve to meet the demands of its depositors and take care of its borrowing customers.

Oliver Suggests the Raising of Sheep

The following by C. T. Oliver, of this city appears in the Western Stock Journal:

One of the greatest problems we are now confronted with is the shortage of meats of all kinds. It is true that the most of the wholesalers in meats give out that meat is as high as it will go, and they know as well as we that this is not true, as the supply is becoming shorter each year.

The time was when the sheepmen numbered their sheep by the hundreds of thousands, and today there are comparatively few that number them by the thousands. The decline in cattle has been more marked proportionately than in sheep, and with the depletion of our large government ranges, and their being cut up into small farms there is no longer the opportunity to range large flocks and herds of yore. The new farmers of the West that have taken these lands are of limited means, and are not prepared to stock their farms up as they should to meet the shortage that now exists.

The only rapid solution that we can suggest is sheep of some beef variety. The writer would suggest the Shropshire, as they are of a large, vigorous animal and produce a lot of meat and are comparatively safe as far as the coyotes are concerned. They increase rapidly, and are not subject to disease as much as either cattle or hogs.

If every owner of a small farm would maintain a flock of from 20 to 40 ewes, the meat shortage, as far as concerns the rural districts would be solved.

There is no domestic animal that is of more benefit to a farm than sheep, especially where they are held in small flocks, and about the only time they would require attention is during lambing season.

There is no greater natural agency for the clearing of weeds than a flock of sheep, and the convenience of hav-

ing ready meat at all times of the year is no small object, and there is money in them more proportionately than in other domestic stock, when the sale of the wool and pelts are considered, for the part of the revenue that they represent, and when they are kept in small flocks there is less danger of scab as well as other disease.

OLD MAN WHEAT CUTS UP AGAIN
 OPENING AT \$1.48 1/2 IN CHICAGO
 —GRAIN MARKET HOPS UP A FEW MORE NOTCHES THEN SLIPS BACK A LITTLE

United Press Service
CHICAGO, Jan. 21.—May wheat took another jump today. It closed at \$1.44. This morning wheat opened in the stock exchange at \$1.43 1/2. Later it advanced to \$1.44 7-8, but it wound up at \$1.44.

LINK-VILLIANS TAKE A COUPLE

TEAM WITH THE LARGEST MEANING IN ITS NAME COMES OUT THE LITTLE END OF THE HORN IN BOWLING BEANCE

After taking the first ten frame engagement by fifty-six pins, Maxwell's "Maximums" were trimmed two straight last night at the Palm Alleys, by the ten pin knights composing the Linkville team. In the second game, they finished 169 too weak.

The next game, Tuesday night, will be between the Lynx and the Palms, and the following evening, the Maximums will roll the Regal team.

Last night's scores follow:

Maximums	1	2	3
Ambrose	180	183	133
Chilcote	180	120	136
W. P. Johnson	136	112	136
W. C. Hurn	128	130	88
C. Maxwell	173	132	158
Total	797	677	629

Linkville	1	2	3
L. Bice	143	201	180
P. Sholl	215	171	146
L. McClure	131	135	116
F. Bremer	130	191	180
Sheet and Leavitt	120	148	163
Total	739	846	785

WAGES WHEN WORKER IS GIVEN DISCHARGE

SALEM, Jan. 21.—Under the provisions of a bill introduced in the House by Representative Olson, the wages of all laborers upon their discharge will immediately become due.

They will also immediately become due when a laborer quits, provided he has given his employer three days' notice.

In case of a strike, it is provided that they shall not become due until the next regular payday, but provision is made that they shall not withhold the pay more than 30 days.

WOMEN JURORS WOULD BE EXEMPTED AT WILL

SALEM, Jan. 21.—A happy medium, by which women can serve on juries if they wish to do so, and yet cannot be compelled to serve, is what some of the legislators are worrying about, since a committee of women from Portland appeared here and urged such legislation.

A bill to so exempt women has been introduced in the House by Representative Huston, and is now before the committee, but is meeting with some opposition owing to the very right claimed by the women, that they will claim exemption if they so desire, after expensive trips have been made by sheriffs in summoning them, especially in the rural districts.

PLAN TO HAVE COUNTY BOOKS CHECKED OFTEN

SALEM, Jan. 21.—Representative Anderson, of Wasco county, has introduced a bill in the House requiring county clerks to have audited the affairs of all county officials, handling county money at the end of each calendar year.

If the county commissioners fail to have an audit made by an accountant at the time designated, they shall forfeit their salaries.

Shipping men become a big industry at Florence.

THE HIGH COST OF SALVATION

In the February Woman's Home Companion, the Rev. Charles Steisle, superintendent of the bureau of social service of the Presbyterian board of home missions, writes an interesting article entitled, "Making the Church Do Real Work." It is a practical talk on the business of the church and how it can be best accomplished the work for which it was organized. Following is an extract from his article:

It would shock the average church member to be told that the conversion of each new recruit for this church had cost \$370.25—if this were true. And most of the members of the church in question would become indignant if they were criticized on account of the high cost of salvation when it was compared with a church in which the cost per conversion had amounted to only \$20.10.

"It isn't fair to consider the matter of conversion from the standpoint of dollars and cents," is the general attitude of the church worker. And he is right. If the principles for which the church stands are true, then it doesn't matter how much it costs in money value to win men and women to the standards of the church, whether it be through conversion, confirmation, or whatever else may be the method of accession.

But if it were possible to have each of the churches under consideration so organize their work as to make these amounts accomplish the same results for ten persons instead of one, would it not be right and proper to introduce the methods which would produce the best results for the money expended?

There are some perfectly sincere, warm-hearted people who shudder at the thought of "efficiency" or "system" in the work of the church, because they like to do religious work "joyously and spontaneously." They abhor the introduction of business principles into church life, because they believe that such work is too sacred to be defiled by "the commercial spirit." The rank and file in the church should not balk at "system" in religious work, when the preachers themselves talk about the "plan of salvation" and "the laws of prayer," and when even God himself employed science and system in every piece of work, down to the minutest detail, that he ever undertook.

WHITE PRESCRIPTION IN ENGLISH NOT LATIN

SALEM, Jan. 21.—Physicians now write their prescriptions in English whenever there is an English word equivalent to the Latin term, if a law introduced by Representative Butler becomes a law.

Provision is also made that a physician shall write his prescriptions in triplicate; that he shall retain one copy, the druggist one, and the patient the third.

Nine Pounder Arrives
 A nine pound son was born this morning to Mr. and Mrs. Ralph W. of Odessa.

Girls are barred from competing in the tournaments conducted under the auspices of the Women's Western Association unless they have attained the age of 16 years.

Subscribe for the Herald, 50 cents a month

Accurate information about Klamath Basin. Ask Chilcote.

Theater Guide

Houston's Metropolitan Amusement
HOUSTON'S OPERA HOUSE DARK

STAR THEATER
 "A Diamond in the Rough" Kalem drama, in two parts.
 "The Gang" Vitagraph drama
 "The Adventures of the Marquis" Edison comedy
ANY SEAT 10c

COMING
MARY PICKFORD
 in "Hearts Adrift"

Matinee every Saturday and Sunday at 2:30

Orpheus
 KLAMATH'S CLASSY SHOW HOUSE

"The Shooting Match" An explosion of laughter in two parts Featuring Ford Sterling.
 Animated Weekly Latest war news and current events
 "Be Neutral" Inspired by President's proclamation.
ADMISSION 10c

TEMPLE THEATER
 "Girl from Thunder Mountain" Essanay two-reel drama
 "For Her People" Biograph drama
 "Soul Mate" Selig comedy

COMING
 Next Sunday and Monday
"PAID IN FULL"
ADMISSION 10c

MERRILL OPERA HOUSE
 Merrill, Ore.
MOTION PICTURES TUESDAY

You Must Look Smart, Correct and Stylish

IF WE TAILOR YOUR CLOTHES

We will give you special style, unexcelled tailoring and correct fit. We have all the latest novelties of the season in fabrics—500 and more designs. These are herringbones, pencil stripes, pinchecks—all beautiful imported and domestic goods. Our prices are right—one price and honest value. We want you to come to see us and get better acquainted, even though you have no intention of placing an order.

LOEWE BROS, Tailors