

Herald's Classified Advs.

SITUATION WANTED

COMPETENT GIRL would like position at housework. Tel. 197X. 10-31*

FOR RENT

OFFICE ROOMS—Choice suites in the Odd Fellows and Willets buildings; best location in the city. See W. O. Smith, Herald office. 20-1f

NICELY FURNISHED steam heated rooms at the Clairmont. 11-27 1m*

MISCELLANEOUS

MONEY TO LOAN—I have a few thousand dollars to loan on real estate security. W. S. Slough. 7-6t

FOR LEASE—500-acre ranch in Wood River Valley, known as the "Albright Ranch." One of the best stock ranches in the upper country. See R. E. Smith Realty company. 8-1f

TO TRADE—Two close in lots and 160 acres unimproved land, for city residence. Klamath Investment company, 431 Main street. 9-3t

PROFESSIONAL CARDS

CITY AND COUNTY ABSTRACT COMPANY ABSTRACTS INSURANCE Members Oregon Association Title Men

Office and Residence, Phone 115 NW cor. 7th and Main CLAYTON E. WHEELER Physician and Surgeon Osteopath Spondylotherapist (Spinal Treatment) Office hours: 9 to 11:30 a. m.; 1 to 5 p. m.; evenings, 7 to 9

THE KLAMATH FALLS STEAM LAUNDRY Guarantees first class work as well as first class service. If you have occasion to make complaint and do not get immediate attention, phone D. B. CAMPBELL

Wood! Wood! Block Wood, single, double loads Rock Springs Coal (Extra on hill) 16-inch Body Wood 16-inch Limb Wood 4-ft. Body Wood 4-ft. Limb Wood Leave Orders at Square Deal Store Our 8th and Main P. C. CARLSON Phone 185

WOOD Blockwood, Load \$2.75 Blockwood, double Load \$3.75 16-inch Green Slab \$2.75 16-inch Dry Slab \$3.50 Dry Slab, 4-foot \$3.00 Buy your green slab early KLAMATH FUEL CO., Office 505 Main. O. Peyton, Mgr Phone 187.

IMPORTANT EVENTS

1914-15 AT OREGON AGRICULTURAL COLLEGE WINTER SHORT COURSE—JAN. 4-30 Agriculture, including Agronomy, Animal Husbandry, Dairying, Horticulture, Poultry Husbandry, Insects, Plant and Animal Diseases, Creamery Management, Marketing, etc. Home Economics, including Cooking, Home Nursing, Sanitation, Sewing, Dressmaking and Millinery. Commerce, including Business Management, Rural Economics, Business Law, Office Training, Farm Accounting, etc. Engineering, including Shopwork and Roadbuilding. FARMERS WEEK—FEBRUARY 1-6 A general clearing house session of six days for the exchange of dynamic ideas on the most pressing problems of the times. Lectures by leading authorities. State conferences. EXTENSION SERVICE Offers lectures, movable schools, institutes and numerous correspondence courses on request. MUSIC: Piano, String, Band, Voice. No tuition. Reduced rates on all railroads. For further information address, The Oregon Agricultural College, Corvallis, Oregon 10-124-1-11 CORVALLIS, OREGON

The Evening Herald

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KLAMATH FALLS, OREGON FRIDAY, DECEMBER 11, 1914



AND STOP AT KLAMATH FALLS

KEEPING MEN AT WORK

IN THE December American Magazine, Ida M. Tarbell, who is beginning a series of articles for the publication entitled, "The Golden Rule in Business," writes under the title "Keeping Men at Work." She shows how care and scientific management can provide steady employment for men in place of spasmodic employment. She gives many instances of businesses in the United States, which are being operated on this principle to-day. Following is an extract from her present article:

"We must organize men and women for labor as for war. Watch the perfection of the training and the movement of the masses that at this moment are meeting in unspasmodic, infernal slaughter in Europe. See how the humblest are fitted to his task. With what great ease great bodies wheel, turn, advance, retreat. Consider how, after standing men in line that they may be knocked to pieces, they promptly and scientifically collect as have escaped, both the friend and foe and (oh, amazing and heart-breaking human logic!) under the safe sign of the cross, tenderly nurse them back to health.

"If this can be done for War should we do less for Peace?"

SENSELESS BUYING

BARGAIN buying commonly is foolish buying. Benjamin Franklin, one of the wisest of men in the management of his business affairs, said: "Never buy anything because it is cheap." This advice means, of course, that a prerequisite of every purchase is positive need of the thing bought. Practically the only selling inducements offered by catalogue concerns are price, not need; and cheapness, not quality. The mail order buyer who habitually pores over the mail order catalog inevitably acquires the habit of considering price rather than quality, and every purchase he makes is a speculation. He seldom or never at the time needs the things he buys. On the contrary he buys them in anticipation of needs that may never arise, and he does so under the delusion that he will be unable to buy them so cheaply again.

Advantage is taken of this bargain-hunting, gambling instinct by including with needed or staple items at low prices other items that are not so generally bought and that pay the seller bigger profits. Thus the 50 cents the mail order buyer "saves" on a sugar purchase, say, he loses many times over on the coffee, tea and other items included in the "bargain" offer.

The net results of this kind of buying are extravagance and loss. The buyer, in his eagerness to save a few cents on his sugar purchase, is blinded to the larger losses on other items. In other words, he "strains at the gnat" of price and "swallows the camel" of quality.

Scattered Shots

WHAT'S IN A NAME, really? Novo Georhievsk and Przasnysz, for instance, and the answer is—a hull dorned alphabet.

SAYS DAD: "What's the use of wishing for a million? 'Sposing I had it, I'd have to steal or borrow another to get half the things my kid wants in his sock the 25th."

WHEN PARTNERS disagree, there is bound to be an upset—as was demonstrated in Mills Addition last night.

NATURALLY, the old maid wonders if the bachelors are as selfish

Big Nitrogen Plant for San Francisco

United Press Service SAN FRANCISCO, Dec. 11.—If the search for a suitable site for a hydro-electric plant site now under way is successful, an entirely new industry that will call for the investment of \$500,000 will be established in California. The industry is the manufacture of nitrogen compounds, such as ammonia and nitrates, by the electric process. This is something new in the United States, but is a demonstrated success in Norway. Walter V. Clark, a mining and hydraulic engineer from New York, is making the preliminary search for a site. "I have already examined two sites in the north," he said, "and there are other proposed sites that will be looked into before the final decision

and stings in Heaven as on the terrestrial sphere.

DISPATCHES say that the French have driven the Germans from a lot of territory stolen in the 1911 convention. The same thing happened here last month between the republicans and progressives.

BUT IF NOTHING else is being accomplished by the Sims-Chandler-Ernst prosecution, the trial is at least furnishing edification as a new entertainment for many who are wont to linger on the streets with "small-town" comedy.

BY THE WAY, have you sent your contribution to the Chamber of Commerce for the world's fair fund? If not, give it to one of the popular young ladies who are in the contest for a trip to the fair.

In Pennsylvania a woman cannot mortgage her real estate without the joinder of her husband.

Lifetime Presents



How often do people give lifetime Xmas presents? Not often, and yet these are the kind that bring lasting pleasure to both giver and receiver.

These long winter evenings nothing else can bring you the pleasure that you can derive from a good piano or player-piano. Music is the most cheerful sort of medicine you can take. Our prices suit almost every purse and terms are such that you can buy now for Xmas Eve delivery and pay later. Hear the very latest music at

Shepherd Piano Depot Next door to the Postoffice

GIFT PICTURES

The cabinet is the standard size for photographs, yet nearly everyone would like one or two large fancy pictures for some friend.

With our modern equipment we can finish any size from a kodak to the largest size picture from one sitting. This will save you time and money.

Come in and let us show you our work.

COTTAGE STUDIO ARCHIE C. HENLINE, Prop.

as to location is made. I am making the investigation in behalf of some New York men who are familiar with what has been done in Norway.

"The production of nitrogen compounds, commercially, from the inert nitrogen of the air, is something of recent years. In Norway at the present time about 2,000,000 horsepower of energy is used for this purpose. What I'm looking for is a dam site with sufficient watershed and with enough of drop to generate constantly from 40,000 to 60,000 horsepower.

"There are several processes employed in Norway, all depending on the same principle. They are producing nitric acid and the valuable nitrate, and these should be an opening for an industry of the same sort on the coast."

In England about 9 to 10 per cent of the women workers are now unemployed.

Many women principally Cossacks, are applying in Russia for service in the ranks.

Miss Kate Berdan of Chico, Colo., recently bagged a bear weighing over 400 pounds.

"Eyes of World," "Auction Block," and all the latest copyright fiction and gift books. Also for boys and girls. THE BONBONNIERE 11-2t Next door to Postoffice.

Herald want ads bring results

NO HEADACHE OR NEURALGIA PAIN

Get a 10 cent package James' Headache and don't

When your head aches you simply must have relief or you will go wild. It's needless to suffer when you can take a remedy like Dr. James' Headache Powders and relieve the pain and neuralgia at once. Send someone to the drug store now for a dime package of Dr. James' Headache Powders. Don't suffer! In a few moments you will feel fine—headache gone—no more neuralgia pain.

Golden West Coffee Week All This Week Better Coffee for Less Roasted and Packed in Oregon ALWAYS FRESH! 3 POUNDS Regular \$1.10 95c 5 POUNDS Regular \$1.75 \$1.50 1 POUND Regular 40c 35c At Your Grocer's THE BEST It's Guaranteed! Closset & Devers The Oldest and Largest Coffee Roasters in the Northwest. Sold by Ashland Fruit Company

Insurance that pays. See Chilcote. 635 Main street. Phone 60. 15-1f

Don't Be Misled

Klamath Falls Citizens Should Read and Heed This Advice

Kidney trouble is dangerous and often fatal. Don't experiment with something new and untried. Use a tested kidney remedy. Begin with Doan's Kidney Pills.

WINES

GENUINE—PURE GRAPE BRANDY, PURE APPLE BRANDY, PURE PEACH BRANDY FOR THE CONNOISSEUR Ideal for the Home. KLAMATH LIQUOR COMPANY

OLD-TIME COLD CURE DRINK HOT TEA!

Get a small package of Hamburg Breakfast Tea, or as the German folks call it, "Hamburger Brust Tee," at any pharmacy. Take a tablespoonful of the tea, put a cup of boiling water upon it, pour through a sieve and drink a teaspoon full at any time during the day or before retiring. It is the most effective way to break a cold and cure grip, as it opens the pores of the skin, relieving congestion. Also loosens the bowels, thus breaking up a cold. Try it the next time you suffer from a cold or the grip. It is inexpensive and entirely vegetable, therefore safe and harmless.

RUB RHEUMATISM FROM STIFF, ACHING JOINTS

Rub 1/2 tea spoon from joints and muscles small trial bottle of old St. Jacobs Oil. Rubbing Rheumatism. In only, not one case in fifty internal treatment. Rub soothing "St. Jacobs Oil" right tender spot, and by the time you say Jack Robinson—out comes the rheumatic pain. "St. Jacobs Oil" is a harmless rheumatism cure which never disappoints and doesn't burn the skin. It takes pain, soreness and stiffness from aching joints, muscles and bones; stops swelling, lumbago, backache, neuralgia, lumbago! Get a 25 cent bottle of old-time, honest "St. Jacobs Oil" from any drug store, and in a moment you'll be free from pains, aches and stiffness. Don't suffer! Rub rheumatism away.

used in kidney troubles fifty years. Recommended here and everywhere.

The following statement forms convincing proof of their merit: Mrs. M. E. Bailey, 500 Second street, Yreka, Calif., says: "I suffered from pain in my back and other symptoms of kidney complaint. Before long Doan's Kidney Pills completely cured me. I have never had any trouble from my kidneys since." Price 50c at all dealers. Don't simply ask for a kidney remedy—get Doan's Kidney Pills—the same that Mrs. Bailey had. Foster-Milburn Co., props., Buffalo, N. Y. (Paid Advertisement)

Today's news in The Herald.

LEGAL NOTICES

Administrator's Notice Notice is hereby given that the undersigned, having been duly appointed administrator of the estate of John W. Cox, deceased, all persons having claims against said estate shall present the same duly verified, to me, at the office of C. C. Brower, attorney at law, Klamath Falls, Oregon, within six months from this date. VIOLA COX, Administrator. Dated December 10, 1914. C. C. BROWER, Attorney for Estate 10-17-24-31*

NOTICE INVITING BIDS ON FURNISHINGS FOR NEW CITY HALL

Proposals will be received by the undersigned for the following furnishings for the new city hall at Klamath Falls, Oregon, up to and including Monday, December 14, 1914, at the hour of 3 o'clock p. m.

- Council Chamber 13 Revolving office chairs, leather perforated seat (No. 754 L.P. (Bids also requested on same chair with leather spring seat) 1 Mayor's chair, leather spring seat, back 28 in. high (No. 741 1 Directors' table, proposals on 8 and 7 ft. length, with three and four drawers on either side, plate glass top (No. 755 1 Flat top desk, 50x32 in., draws on one side only (No. 614 1 Table, 72x34 in. (No. 725 1 Table, 48x30 in. (No. 722 2 1/2 Doz. Assembly chairs, saddle wood seat, high back arm chairs. Recorder's Office 1 Flat top desk, 60x48, plate glass top (No. 6 25 1 Flat top desk, 50x32 (No. 6 614 1 Typewriter desk (No. B. G. 20 1 Typewriter chair (No. 712 L.P. 2 Revolving chairs, leather apring seat (No. 724 2 Leather spring seat chairs (No. 716 1 Typewriter—Underwood. Chief of Police Office 1 Flat top desk, 54x48 in. (No. B. 314 1 Revolving chair, leather perforated seat (No. 754 L.P. 1 Chair, leather spring seat (No. 710 Mayor's Office 1 Flat top desk, draws on one side only (No. 52 1 Revolving chair, leather perforated seat (No. 754 2 Chairs (No. 753 W. 1 Settee, length 6 ft. (No. 753 W. Mayor's Private Office 1 Table, 60x32 inches (No. 224 1 Revolving chair, leather perforated seat (No. 754 L.P. 2 chairs (No. 752 W. Engineer's Office 1 Typewriter desk (No. 144 1 Typewritten chair, leather perforated seat (No. 712 1 Two-draw filing case (No. 442 1 Shaw Walker Vert letter filing cabinet 1 Sets Ideal Indexes. 1 Flat top desk, 60x48 inches (No. 5 324 1 Revolving chair, leather spring seat (No. 724 2 Stools, leather perforated seats (No. 106 L.P. 1 Underwood Typewriter, No. 5 1 Drafting table, with draws 1 Blue print frame, 20x42. All furniture except assembly chairs to be quarter-sawn oak, Durby or oak finish.

Writing beds to be built up 5-ply with all edges showing figured wood. Desk legs showing figured wood and equipped with brass sockets. The numbers of different pieces specified are taken from Hushong & Co. catalogue of desks, tables and office chairs for the purpose of indicating grade and style of furniture upon which proposals are requested. VAULT FURNISHINGS—STEEL WORK Recorder's Vault and Engineer's Vault. In accordance with plans and specifications on file in the office of the undersigned. Duplicate plans furnished on application of bidder. Quality to be of Berger Mfg. Co. or equal. Steel work to have of mineral Eddy and three coats enamel baked and hand rubbed and cases striped, color green. Proposals must include installing steel work and furniture in place. Payment to be made after acceptance by City Council. A certified check for five per cent of proposal must accompany each proposal, check to be certified by some responsible bank as a guarantee that the successful bidder will fully comply with the award. The Council reserves the right to reject any and all proposals. A. J. LEAVITT, Police Judge of the City of Klamath Falls, Oregon. By order of the Common Council. 3-10t

Why Not a Kodak For that Christmas Present? SUITABLE FOR ALL AGES BROWNIES from \$1.25 to \$12.00 KODAKS from \$6.00 to \$80.00 Remember, there is no Kodak except the one made by EASTMAN, and UNDERWOOD is their agent in Klamath Falls. UNDERWOOD'S PHARMACY Corner Main and 7th Streets, Klamath Falls, Oregon

INDEPENDENCE BORN OF SAVING Is the kind every man may possess. A small amount deposited weekly in our bank will, with the added interest, develop in time into a comfortable sum, so handy later in life. It affords you a chance of a career or of starting a business. Start an account with a dollar and watch it grow. FIRST STATE AND SAVINGS BANK KLAMATH FALLS, OREGON