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Call up COMSTOCK, 595, if
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Register at the COMSTOCK if
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MADAM AND PROF. TIMMS
Manicure and Chiropractic
Cure corns, bunions and in-
growing toenails. Mrs. Timms
stops hair from falling out in
five treatments and a perma-
nently cured for dandruff. Give
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No. 217 Klamath Ave.

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Good Black Wood \$2.50
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Delivered ..
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We have everything you
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Hook, line, rods, reels,
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J. A. CHAMBERS
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KLAMATH BURIAL CO.
Robert Haysler, Funeral Direct-
or, formerly of Los Angeles.
Most convenient Chapel
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Lady Attendant. Phone 1193

**Guaranteed
Groceries**
BUT—Don't think it is neces-
sary to buy those and under
an Eastern jobbing house trade
mark—Have a guarantee from
nearer home. We sell the
famous

**S. and W.
Canned
Goods**
and guarantee them absolute-
ly—Should they fall short of
what we claim them to be, the
Very Best, we will gladly re-
fund your money.
The S. & W. brand on every
kind of groceries that are
worth while.

Van Riper Bros.
Phone 551
Exclusive Agents for Chase &
Sanborn Tins and Canned.

Our Business is Good!
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**Because our
Groceries
are Good**
A complimentary order will
convince you.

Yours anxious to please.
Monarch Grocery
Try a can of our
"ALTA COFFEE"
None Better.
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Jericho Club
- FOR -
Odd Fellows
And
Rebekahs
- ONLY -
In basement of I. O. O. F. Tem-
ple. Bowling, Billiards, Pool,
Card Rooms, Reading Rooms.
Private Sitting Room for Re-
bekahs only.
Visiting Brothers and Sisters
always welcome.

**TALK ABOUT
LUMBER LASTING—**

Why, it is about as durable as
anything on this earth. Quoting
from bulletin 100, issued by the
Iowa State College in 1908—we
find "a white pine home made
silo erected in 1894 was visited
and found to be giving good
service. It was apparently good
for a number of years yet."
Think of it, 14 years old—and
used in a silo. In another in-
stance we were shown a recent
photo of an old English block
house on San Juan Islands in
Puget Sound, built in 1860, on
which the red cedar shingles
are apparently as good as when
laid. But if you are hesitating
about using wood for your
home there are plenty of illus-
trations as to its durability
right here at home. Houses
built before you were born are
still good. Don't be fooled
about first costs—come in and
see our lumber and talk it over.

"There's No Place Like Home"
Savidge Bros. Lumber Co
Phone 1341
6th St. at S. P. Track

Everything in Music at


Klamath Falls Music House
Sole Representative of
SHERMAN CLAY & CO.'S PIANOS,
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THE EVENING HERALD
W. O. SMITH, Editor and Proprietor
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dress in the United States:
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KLAMATH FALLS, - - OREGON
WEDNESDAY, MAY 15, 1912

COUNTY FAIR IS POTENT FACTOR

LOUIS HILL SAYS THEY FORM
THE PIVOT IN DEVELOPMENT
OF THE NORTHWEST STATES
AGRICULTURALLY

Special to the Herald
SEATTLE, May 15.—"Do not over-
look the county fairs. They form the
pivot in the development of the
Northwest states agriculturally. They
are the great clearing houses for the
big land products and livestock shows
as well as all state fairs."

This is the keynote which Louis W.
Hill, president of the Great Northern
railway has sounded, and which will
be taken up with a vim when the
Northwest Development League meets
in Seattle in June. Among the bene-
fits to be derived from the county
fairs of the seven Northwestern
states, Mr. Hill sums up epigram-
matically, as follows:

"1—They start many persons ex-
hibiting who would never think of
making exhibits at the state fair.

"2—They bring the fair sufficiently
near so that all may attend.

"3—They educate the farmers in
attendance along the lines of their
own greatest needs.

"4—They stimulate effort in the
direction of highest excellence.

"5—They tend greatly to the build-
ing up of the state fair, both in re-
gard to attendance and exhibits. Be-
cause of these benefits the small fair
is well worthy of the support of the
state and of all actively engaged in
business in the communities in which
they are held."

Mr. Hill further says:
"One of the reasons why many
farmers do not exhibit at a state or
other large fair is the apparent hope-
lessness of ever winning a prize, be-
cause of the extent of the competi-
tion, coming as it does from so wide
an area, but when the area is limited
as it would be in the case of a county
fair or even of a fair more local than
a county fair, the farmer feels that
he is competing against one of his
own class, and, therefore, when he is
the possessor of a product that he be-
lieves to be superior, he is encouraged
to exhibit the same. This he can do
with little or no expense in placing
the article on exhibition, hence, if he
does not win he does not feel the
pinch of financial loss as he would
had he exhibited at the state fair. In
this way hundreds and thousands
would be led to exhibit who never
would have done so but for the op-
portunity to exhibit at the small fair.

"The location of the smaller fair
makes it easily possible for many a
farmer to attend, who may not be
able in the meantime, to afford the
expense incurred in journeying to the
state fair and of maintenance while
there. Such men are content in the
absence of the smaller fair to stay at
home, and therefore they miss the
benefits in educational times that fairs
furnish so effectively by way of oc-
currence demonstration. He is encour-
aged to go to the smaller fair because
he knows many of his acquaintances
will be there whom he can meet and
he has friends in the town who are
glad to care for him, it may be, dur-
ing his stay at the fair.

"Such fairs are highly educational,
indeed, all fairs are. The farmer
may have concluded that a certain
product which he grows is about as
good as can be produced with that
line. As long as he stays at home
he becomes no wiser with reference
to shortcomings in his work. When
he goes to the fair and puts that pro-
duct on exhibition he finds to his
astonishment that half a dozen others
are ahead of him in the competition.
He is naturally anxious to know the
reason why, and in this way he comes
to see the imperfections in his meth-
ods that he would never otherwise
have seen. In a hundred ways valua-
ble information may be obtained. The
farmer comes to know about new and
valuable grains, and he becomes ac-
quainted with the possibilities of at-
tainment in growing all kinds of pro-
duce in his locality. These are away
beyond his long cherished conception
in regard to these things, and he nat-
urally desires to know the methods

by which such excellence has been at-
tained. He sees livestock, much bet-
ter, it may be, than he possesses, and
he desires to know the measures by
which such excellence has been
brought about. He finds machinery
on exhibition better than anything in
that line that he has used, and he be-
comes acquainted with the source
from which he can obtain it. He can
get such information with less of dis-
traction than would attend the secur-
ing of the same at the large fair, be-
cause of the many side attractions at
the latter.

"The farmer who becomes a reg-
ular exhibitor at a small fair is almost
certain to become an exhibitor at a
large fair. At the small fair he has
received the stimulus to try and dis-
tance all his competitors. This leads
him to study methods by which high-
est excellence may be attained. When
he succeeds in his effort at the small
fair, his ambition leads him to desire
to enter a larger field, and so he en-
ters the large fair with his product.
In this way some farmers who have
produced the very finest of products
that have been put on exhibition have
been educated in the line of such pro-
duction. "In no way can support be
furnished so cheaply and so surely for
the state fair as by encouraging the
small fair. The man who has attend-
ed the small fair for years will not re-
main content with that alone. He
knows that products will come from a
wider area to the state fair, and he
wants to see them. This leads him to
attend, and such attendance becomes,
as it were, a habit. He wants to go
every year. As previously intimated,
the small fair becomes a school to the
man who exhibits there. It tends to
multiply exhibits greatly, because of
the opportunity which it furnishes, and
this means, in time, a corresponding
increase in exhibits and exhibitors
for the large fair.

"The small fair, then, is worthy of
every encouragement. State money
given to sustain it is given to sustain
a good cause. Chambers of Com-
merce who give moral and material
support to such fairs are engaged in a
good work, and the same is true of
local boards of trade. Even mer-
chants, land men, business men of all
lines and professional men, are cast-
ling bread upon the waters that will
come back to them, when in a judi-
cious way they give tangible encour-
agement to the local fair. In no way
can agriculture in a neighborhood be
lifted to so high a plane as at little
cost as by maintaining a county or
even a more local fair in a thriving
condition. The Ontario government
sides fairs in every township, and in
no place on the continent has agricul-
ture been more perfected than in that
province."

We have some very desirable 6th
street property for sale—Stephens
Hunter Realty Co.
Cut flowers, 44 Main St. Phone 825
Edison Records for May now on
sale at Muller Music Store.

Indian

Agent
A. J. WHITE
for Klamath County

BACKED BY EXPERIENCE
Guaranteed materials and thor-
ough workmanship, we are in
position to turn out the highest
grade of plumbing work in any
branch, at moderate charges.
No matter what the job is, we
can handle it to your perfect
satisfaction. Let us estimate
on your next order.
E. C. Greeley
706 Main St. Phone 1761

**NO MATTER WHAT
YOU CHOOSE**
Here in the way of jewelry, the
choice is bound to prove satis-
factory. For you'll not find a
single article in our exhibit that
does not show good taste and
correctness of design. The
adornment you select will ap-
pear more beautiful when you
get it by itself. It will have no
rivals then to dispute its at-
tractiveness.

H. J. WINTERS


"Doan's Ointment cured me of ec-
zema that had annoyed me for a long
time. The cure was permanent."
Hon. S. W. Matthews, commissioner
of labor statistics, Augusta, Me

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cent meal in town try the Hotel Held
win dining room. Rates by the week
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MILLINERY
WHAT IS SO FAIR AS THE
FLOWER-TRIMMED HAT?
Seriously ask yourself the question.
What is so becoming to me as a large
hat, flower trimmed? Be the woman
tall or short, blonde or brunette, the
large hat is most dainty, picturesque
and becoming, and when the hat is
banked with pretty flowers and foli-
age the effect is magical. The women
of the country who dress well, those
who are leaders and makers of fash-
ion, are now wearing large, flower-
trimmed hats. You must see how
they look on you. At
GERTRUDE & CO.
Cor Fourth and Pine Streets.

ACT QUICKLY

Delay Has Been Dangerous in Klamath
Falls

Do the right thing at the right time
Act quickly in time of danger.
Backache is kidney danger.

Doan's Kidney Pills act quickly.
Plenty of evidence to prove this.

J. B. Shafer, 965 E. Main street,
Ashland, Ore., says: "I was in a bad
way from kidney trouble, and despite
all my efforts I seemed unable to get
relief. The kidney secretions were
unnatural and my back was extremely
tired and painful. At night I was
restless, and if I caught cold it set-
tled in my kidneys, causing my trou-
ble to become worse. Being told of
Doan's Kidney Pills, I procured a
box, and before I had used them long
I felt better. I am now well and my
kidneys no longer bother me. My
advice to everyone afflicted in a sim-
ilar way is to give Doan's Kidney
Pills a trial."

Confirmed Proof
When Mr. Shafer was interviewed
on October 23, 1909, he said: "My
former endorsement of Doan's Kid-
ney Pills still holds good. I am now
in excellent health, and my kidneys
give me little or no trouble."

For sale by all dealers. Price 50
cents. Foster-Milburn Co., Buffalo,
New York, sole agents for the United
States.
Remember the name—Doan's—and
take no other.

HOTEL TURPIN
F. L. Turpin—A. W. Turpin
(Reinforced Concrete Building)
17 POWELL STREET, AT MARKET, SAN FRANCISCO
Rooms—With private bath, \$2.00 per day up; without bath, \$1.00.
European plan. Both phones in each room.

Up-to-date
IN OUR
BANKING METHODS
Courteous Treatment
and
Efficient Service
We will appreciate your Business
THE FIRST NATIONAL BANK
Capital \$100,000

With Apologies to **THE "HOUN' DOG"** Post
"Every time you come to town
And start to throw your money around,
Say, 'Home-made goods are the goods for me,
Because they spell Prosperity.'
"A dollar you send to the Eastern store
Says, 'Good-by, Bill, for evermore.'
But the dollar you spend with the home-made sound
Keeps a-comin' and a-comin' and a-comin' around.
"The people around are getting wise
To the way to beat the catalogue guys,
Who keep what they get and never come around
With enough of the coin to buy a hound.
"We love our town and we love our state,
It's here we ought to co-operate;
If you want health, wealth and a groaning table
Always ask the clerk for the Home-Made Label."
WM. C. HURN

A Clean Scalp And Healthy Hair
Many of your friends have found that a luxuriant growth of
hair—soft and glossy—and a scalp free from dandruff, will result
from the use of
NYAL'S HIRUSTONE
This is the procedure—
Wash the hair with warm water and a pure soap—rinse thor-
oughly—rub the scalp with a stiff brush—apply Hirustone—rub it
in well and dry the hair before combing.
Please understand that Hirustone is not merely a hair wash—
it is a tonic—a food.
While it thoroughly cleanses, it also prevents bac-
terial action—nourishes and stimulates the roots of the
hair—removes all dandruff—prevents its return—and
preserves the natural beauty and color of the hair.
Nyal's Hirustone should be on your dressing table.
It sells at 50 cents and \$1.00 the bottle.

**A Bank Account
is a Protection**
Against many frauds, a pre-
venter of disputed payments,
and a stopper of much needless
spending. Come and have these
things proven to you. When
you are convinced, your own
good sense will tell you that
you should enjoy these benefits
by opening an account of your
own.
First Trust and Savings Bank
Klamath Falls, Oregon

Vacation Time is at Hand
The Southern Pacific
AND CONNECTIONS
ARE OFFERING THE USUAL LOW ROUND TRIP RATES TO
EASTERN PORTS OF INTEREST
Beginning May 3rd
AND CONTINUING ON CERTAIN DATES THROUGHOUT THE
SUMMER SEASON.
Round Trip Fares from Klamath Falls to Few Points, as follows:
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KANSAS CITY, Mo. \$10.00
MEMPHIS \$10.00
MONTREAL, Quebec \$10.00
NEW ORLEANS \$10.00
NEW YORK \$10.00
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ST. LOUIS \$10.00
Rates to all other principal points correspondingly low. Round
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mentioned fares.
Limit—Going trip, 15 days from date of sale; final return
limit October 31st, 1912.
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Agent, Klamath Falls.
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JAMES O'GARA,
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