

A WORD TO THE WISE

Facts Concerning One of the Old Reliable, and Perhaps, Largest Piano Houses in Oregon Outside of the City of Portland.

INTERESTING TO LOVERS OF MUSIC

It is not all gold that glitters, nor does PIANO mean that all pianos are alike nor does it make a piano any better to have a man selling it on a salary or on a commission, neither does it make it any better because it comes from some large house in some far off city, represented by a salaried man. This is what is commonly called now days "hot air," and hot air costs money and the man that buys the piano to use in his home pays for the canvassers, salaried men and also for the hot air. Well, competition is the life of trade, and we have no objection to any competition; a buyer of good judgment will look around carefully before buying. The Coss Piano House, of Ashland and Medford, invites you to call and examine our line of pianos and organs, about twenty-five different makes to choose from, as the Weber, famous for its beautiful, rich singing tone and enduring qualities; Bush & Girts, Schuman, Wheelock, Stuyvesant, Jacob Doll, Sherwood & Sons, Ricca & Sons, Draper, Decker & Son, Pease, Steger, Victor, Krell, Royal and others. Also handle the wonderful self piano-player, the Pianola, Burdett and other organs. Have some bargains in second-hand pianos and organs; also rent pianos. Terms of sales easy to suit purchasers and prices guaranteed lower than any Southern Oregon dealers, when quality is considered, and remember that quality is the only thing to consider in the purchase of a piano; and, as to our reliability, we will leave that to a host of satisfied customers in Jackson and other counties in Oregon and California; people whose names are a credit to any firm to appear on their list as purchasers. Namely: A. M. Woodford, postmaster, Medford; A. S. Bliton, editor of Medford Mail; G. H. Haskins, druggist; J. A. Whitman, J. D. Heard, R. W. Gray, A. E. Reames, Henry Orth, T. J. Williamson, Adam Schmidt, St. Mary's Academy, Jacksonville; Catholic Church, Jacksonville; P. H. Harth, merchant, H. L. Gilkey, cashier, First National Bank, Grants Pass; Henry Harth, merchant; A. P. Cornell, Mrs. C. S. Hobbs, J. D. Fay, S. L. Bennett, W. D. Roberts, E. King, Horace Pelton, J. E. Enyart, H. B. Nye, Baby Grand Piano; Mrs. Ish, Parlor Grand, presented to W. H. Gore; Mrs. E. A. Wortman, J. R. Wilson, opera house, Medford, J. M. Boyd, merchant, Joe Hartly, J. J. Myers, Edgewood, Cal., A. S. Gathberth, Chas. Whitten, Hornbrook, Cal., S. D. Moore, Wilderville, W. J. Dangler, Merlin, Mary Leboa, Leland, A. M. McVay, Althouse, I. E. Deboy, merchant, Gold Hill, Miss Alice Applegate, Klamath Falls, F. M. Lance, miner, Footh Creek, D. N. Snyder, president, Glendale Lumber Co., J. E. Patrick, Mrs. Jenny Besworth, Montague, Cal., Mrs. S. E. Knight, Sisson, Cal., K. K. Kubli, Portland, F. F. Flook, Wm. Wallace, Mrs. Nellie Boivan, F. J. Lowry, Elmer Patrick, merchant, Mrs. O. D. Caldwell, Mrs. Nellie Pracht, J. M. Wagner Wagner Springs, A. D. Helm, orchardist, Mrs. F. M. Calkins, Mrs. V. S. Mickelson, Mrs. A. Virgin, Mrs. M. Julia Evans, Mrs. A. M. White and Alice Foster, M. V. Crocker, engineer, T. J. Ott, dairyman, Mrs. Rose L. Jacobs, Mrs. Chastine, Sarah E. Goodwin, Levi W. Rogers, State Normal School of Ashland, by B. F. Mulkey, Alex Martin, cashier Klamath Falls Bank, T. J. O'Hara, Tolo, E. C. Welch, Prospect, Convent House of Providence, Vancouver, Wash., and

too many more to get space to mention. Besides a host of organ customers that are well pleased. Coss Piano House, Ashland and Medford. Phone (Ashland) 863; (Medford) 146.

Don't forget our sheet music department is complete. Call in or write us. We become responsible for tuning when ordered through us.

Following are a few testimonials which we have reason to be proud of:

To whom it may concern—We, the undersigned, bought our piano from H. M. Coss and are very much pleased with it in every way, and believe that any one making a purchase from him will secure good value for their money and find their goods satisfactory in every way, as we have done.

MRS. J. MARIS,
JOSEPH MARIS,
MRS. W. BEACOM,
MRS. C. HAMILTON.

Smith River, Del Norte Co., Cal., Aug. 16, 1904.

St. Mary's Academy,
Jacksonville, Ore., March 8, 1901.
Mr. H. M. Coss:

Dear Sir—We are highly pleased with two beautiful pianos placed by you in our institution during the past twelve months. The superior quality of tone and pleasant action of these two fine instruments combine to make the hours of practice most enjoyable for the pupils.

Respectfully yours,

THE SISTERS OF THE HOLY NAMES.

Jacksonville, Ore.,

June 27, 1903.

Mr. H. M. Coss, Medford, Ore.:

Dear Sir—The "Victor" piano that I bought of you last February and which was chosen wholly upon its merits, is giving entire satisfaction. We are perfectly satisfied with our choice, and no one has heard it who has not admired the tone of the instrument especially.

Respectfully yours,

T. J. WILLIAMSON.

September 9, 1904.

To whom it may concern—We, the undersigned citizens and residents of Jackson county, bought our pianos of the Coss Piano House and they are thoroughly satisfactory in every way, price and terms of sale, and we feel sure that any one wanting to purchase a piano will find it advantageous to purchase of the same house as H. M. Coss is a competent judge and thoroughly reliable.

W. W. NICKERSON,

J. E. PATRICK,

A. D. HELMS,

V. ST. C. E. C. MICKELSON,

W. D. ROBERTS.

Medford, Ore., Nov. 28, 1902.

To whom it may concern—This is to certify that we have known Mr. H. M. Coss, proprietor of the Coss Piano House, for more than two years past; that during that time he has been engaged in the sale of pianos and other musical instruments. He has done a large and increasing business from year to year, and in all our experience with him we have found him reliable and trustworthy in all respects.

Yours very truly,

JACKSON COUNTY BANK.

Furnished Hotel At A Bargain.

At Newport, on Yaquina bay, the famous Oregon summer seaside resort that is destined to equal the great Newport resort on the Atlantic coast, a 13 room hotel, one block from the main business section, fully furnished with good bedding, carpets, furniture, and kitchen fixtures, and the woodroom full of wood, is offered for sale at a bargain for cash, or will trade for land in Rogue River Valley. Title perfect, house in good repair and supplied with hot and cold water on lower and upper floors, bath room, wood room, closets and all conveniences of a modern boarding house. The house is paying property and is only offered for sale by reason of the owner's wife having asthma and not able to live in a low altitude. Full particulars by addressing the Sentinel office.

Buyer's Guide

To Profitable Bargains

In connection with a Complete Line of Furniture the following articles may be found in my stock:

Carpets, Rugs, Mattings,
Art Squares, Portiers, Opaque
Shades, Couch Covers,
Table Covers, Lineolums,
Oilcloths, Lineolum
Varnish, Carpet Felt,
Building Paper,
Picture Frames,
Room Mouldings,
Brass, Wood and White
Cottage Poles, Paspitute
Binding and Brass
Ornaments, Wallpockets,

Bamboo Furniture,
Sewing Machines,
Extras and Oil.
Canvass and Wire Cots,
Camping Stools,
Glass and Putty,
Sewing Tables and
Chairs, Wall Paper,
"Dustine" Carpet Sweep-
ers, Mirrors, Baby
Carriages, Feather Dusters,
Washing Machines
and Step Ladders.

Pictures Framed and Furniture Repaired.

C. W. CONKLIN,

The Up-to-date House Furnisher and Undertaker

Reduced Excursion Rates.

On and after June 1, 1904, the Southern Pacific, in connection with the Corvallis & Eastern railroad, will have on sale round trip tickets from points on their lines to Newport, Yaquina and Detroit at very low rates, good for return until October 10, 1904.

Three-day tickets to Newport and Yaquina, good going Saturdays and returning Mondays, are also on sale from all East Side points, Portland, to Eugene inclusive, and from all West Side points enabling people to visit their families and spend Sunday at the seaside.

Season tickets from all East Side points, Portland to Eugene, inclusive, and from all West Side points, are also on sale to Detroit at very low rates, with stop-over privileges at Mill City or any point east, enabling tourists to visit the Santiam and Breitenbush hot springs in the Cascade mountains, which can be reached in one day.

Season tickets will be good for return from all points until October 10. Three-day tickets will be good going on Saturdays and returning Mondays only.

Tickets from Portland and vicinity will be good for return via the East or West Side at option of passenger. Tickets from Eugene and vicinity will be good going via the Lebanon Springfield branch if desired. Baggage on Newport tickets checked through to Newport; on Yaquina tickets to Yaquina only.

Southern Pacific trains connect with the C. and E. at Albany and Corvallis for Yaquina and Newport. Trains on the C. and E. for Detroit will leave Albany at 7 a. m., enabling tourists to reach there the same day.

Full information as to rates, with beautifully illustrated booklet of Yaquina bay and vicinity, timetable, etc., can be obtained on application to Edwin Stone, manager C. and E. railroad, Albany; W. E. Coman, G. P. A., Southern Pacific company, Portland, or to any S. P. or C. and E. agent.

Hotel for Sale.

In a Rogue River town. Title perfect and the opportunity for a profitable business. Building well located, in good repair and fully furnished. Six lots and a rich garden tract where all vegetables needed for the hotel can be raised and an abundance of fruit. Timber land tract of 12 acre 2 1/2 miles distant goes with property. All sold at a bargain and immediate possession given. Good reason for selling.
M. Calhoun,
Phoenix, Oregon.

SPRAINS.

S. A. Read, Cisco, Texas, writes, March 11th, 1901: "My wrist was sprained so badly by a fall that it was useless; and after using several remedies that failed to give relief, used Ballard's Snow Lintiment and was cured. I earnestly recommend it to any one suffering from sprains." 25c, 50c, \$1.00. For sale by City City Drug Store.

A BOY'S WILD RIDE FOR LIFE.

With family around expecting him to die, and a son riding for life, 18 miles, to get Dr. King's New Discovery for Consumption, Coughs and Colds, W. H. Brown, of Leesville, Ind., endured death's agonies from asthma; but this wonderful medicine gave instant relief and soon cured him. He writes: "I now sleep soundly every night." Like marvelous cures of Pneumonia, Bronchitis, Coughs and Grip prove its matchless merit for all Throat and Lung troubles. Guaranteed bottles 50c and \$1.00. Trial bottles free at City Drug Store.

SILAS J. DAY

Office one block south of Courthouse
JACKSONVILLE, OREGON

UNITED STATES COMMISSIONER.
Filings and final proof made on homesteads and timber claims. Corrected plats showing all vacant lands.

NOTARY PUBLIC AND CONVEYANCER.
Legal papers of all kinds made out. Special attention given to papers in settlement of estates.

ABSTRACTER OF TITLES.
Most complete set of abstract books in the county. Abstracts made promptly and accurately.

REAL ESTATE AND INSURANCE.
Fine list of country and town property for sale and rent.

MONEY LOANED.
Warrants bought and sold. Collections made. Taxes paid. Rents collected. Prompt reply to all letters. Charges reasonable.

REFERENCES:

Hon. H. K. Hanna, judge of 1st judicial district, and any Jacksonville business man.

O. K. Barber Shop

Wm. Puhl, Prop.

Up-to-Date Shop

Three Fine Chairs

Good Workmen.

Two fine Bathrooms with the best tubs cleanest towels, etc.