

## Your Question

How can I, a woman without training and experience, earn the money so necessary to the welfare and happiness of myself and those I love?

## Our Answer

Become a Representative of Poro College

Our answer has solved the problem for thousands of Race Women, who make nice profits through **PORO**.

You can have a profitable occupation right in your own home and build for yourself a permanent income by serving your neighbors, friends, acquaintances and others with **PORO** Hair and Scalp Treatments, supplying them with **PORO** Hair and Toilet Preparations and teaching the **PORO** SYSTEM OF HAIR AND BEAUTY CULTURE.

**PORO** COLLEGE or a nearby **PORO** AGENT will teach you quickly at surprisingly small cost. No large outlay of money is necessary.

The tremendous demand for **PORO** makes it easy to build a profitable business.

Write today for particulars.

ADDRESS  
**PORO COLLEGE**  
4300 St. Ferdinand Avenue  
ST. LOUIS, MO., U. S. A.  
DEPT. V



## NEW WONDERFUL PREPARATION FOR NAPPY, WIRY HAIR!

MAKES ANY HAIR SMOOTH AND WAVY IN THREE MINUTES

Here is the most important beauty discovery of the age. Already tens of thousands of men, women and children of the face are using this wonderful preparation for making any hair soft, smooth and wavy. The wonderful new discovery is

called **KINKOUT** and is now being prepared for the grateful public by **ZURA, Inc.**, 508 S. Dearborn St., Chicago. It comes only in green and yellow tubes and absolutely is guaranteed.

This is the age of scientific miracles. Old women are being made young. Men fly in aeroplanes and talk by radio. Not the least of modern discoveries is this new, simple preparation for taking the kinks out of unruly hair. It's fine for straight hair, too, making it lay down nice with a fine polish.



**KINKOUT** is simple to apply. Just rub a little on according to simple directions printed on each package. comb the hair a few minutes and the job is done. No fuss, no bother. So easy and simple and your hair will look so fine you won't know yourself. Don't have to use hot irons or sleeping caps.

**KINKOUT** will not turn the hair red under any circumstances and in fact some of its ingredients were especially incorporated to act as a scalp invigorator and hair grower. Just see what grateful people all over the land are saying about this new miracle discovery:

"Forward more **KINKOUT** by return mail. It has proven its true value." — C. P. T., Buffalo, N. Y.

"Your wonderful hair preparation. I am proud to say, is worthy of its name. You speak just what is true about **KINKOUT**." — L. E. D., Oriente, Cuba.

"I have used your **KINKOUT** and it has proved so wonderful that I am out telling all my friends about it." — T. M. R., Hudson, N. Y.

"**KINKOUT** is a wonder. I would not be without it now." — W. H. J., Tarboro, N. C.

"This is the third tube I have used and it does my hair more good than anything I have ever used." — P. J., Calera, Ala.

"I was overjoyed with **KINKOUT**." — R. J., Washington, D. C.

"I received my **KINKOUT** a few days ago and it is a wonder. I am telling my friends of your wonderful hair preparation." — J. E. H., Athens, Ga.

"**KINKOUT** makes a wonderful difference in my appearance." — C. B., Philadelphia, Pa.

"**KINKOUT** made me very happy." — E. V., St. Louis, Mo.

**KINKOUT** is based upon the cabalistic medical learning of the ancient Moors and the modern scientists who discovered it are now giving it to the grateful public under the name of **ZURA, Inc.** They are located at 508 S. Dearborn St.

ONE BAR OF SOAP FREE!

In order to introduce this wonderful preparation **ZURA, Inc.**, will send

a large 8-inch tube, enough to last an average family months for only \$1.00. This is equivalent to many ordinary tubes. **ZURA** will also give free with each order for a limited period of time one 25c bar of peroxide bath soap with each order of **KINKOUT**. Write today before it is too late. We guarantee that if **KINKOUT** is not fully as wonderful as described your money will be immediately returned. Send in today, **Now**, before this great offer is withdrawn.

Send cash, money-orders or stamps for one dollar and you will receive by return mail the extra large tube of wonderful **KINKOUT** together with one bar of peroxide whitener soap free. Send all money and letters to Dr. Ibon Benali, **ZURA, Inc.**, 508 S. Dearborn St., Chicago.

Agents can make a fortune in every city, county and state in the United States. An eastern minister makes \$40 a week in a small town in his spare time. Write today before someone else beats you to it. Ask for liberal confidential proposition to agents.

**KINKOUT** is for sale at all good drug stores. Your druggist can get it if he wants to. Insist on the genuine **KINKOUT** in green and yellow tubes. Substitutes may be dangerous.

ENGAGEMENT AND WEDDING RINGS  
SILVERWARE AND WATCHES

**Staples---The Jeweler---Optician**  
Have Your Eyes Tested—No Charge for Consultation  
208 MORRISON STREET, BETWEEN THIRD AND FOURTH

# FEATURE DEPARTMENT

Section Devoted to Attractive Magazine Material



### FOX AND TURTLE MEET

ONE morning Mr. Fox happened to stop in the woods near some ferns where Mr. Turtle was resting. "Good morning, Grandpa," said Mr. Fox. "I expect you must be pretty tired, you travel so fast."

Mr. Turtle was slow to wrath. In the first place he did not mind being called grandpa, for he was very old, and in the next place he was so wise that he was sorry for Mr. Fox, he was so young and flippant.

"Good morning, Mr. Fox," replied Mr. Turtle in a dignified manner. "I am not really in need of rest, but I like to take time to enjoy the things I see."

"Did you know, my good friend, that those who travel through the world swiftly miss a great deal that is going on?"

"I think I see about all that happens around these parts," answered



"I should like to know what I miss."

Mr. Fox rather crisply, "and if I do say so, I travel at a pretty fast rate of speed."

"Yes, that you do," said Mr. Turtle, "especially when our enemy Mr. Dog is on your track, but, as I said, you miss a great deal."

"I should like to know what I miss," said Mr. Fox. "Away down there on the ground you must miss a great deal of what I can see."

"Perhaps, perhaps," murmured Mr. Turtle. "Did you ever see a spider's web all covered with dew, Mr. Fox, under a bush or a leaf where the sun

can just touch it in the early morning?"

"Can't say that I did," replied Mr. Fox.

"You have missed a beautiful sight," answered Mr. Turtle. "Have you ever stopped to notice the ants at work, Mr. Fox?"

"Can't say that I have," said Mr. Fox.

"You have missed a wonderful sight," answered Mr. Turtle. "Have you ever watched the birds that nest near the ground feed their young, Mr. Fox?"

"No, I never have," replied Mr. Fox, beginning to feel uneasy. "I travel fast and I have no time for trifles, Mr. Turtle."

"You have missed a great deal, Mr. Fox. I may travel slowly but I have time to see what is going on around me, and that is more than you can say. The trifles, as you call them, are the things that count in life; remember that, my young friend."

"Just because you have four legs that carry you swiftly over the ground, do not think you have seen all there is in the world. Many of the most wonderful and beautiful things in the world are missed by those who run."

"Well, Grandpa, that sort of reasoning may be all well enough for you, but if I went nosing about the ground instead of keeping my head up where it belongs, I should miss being alive very soon and Mr. Dog—"

Off dashed Mr. Fox, for at that moment Mr. Dog came bounding through the bush with a bark that made Mr. Turtle draw his head inside his shell and Mr. Dog ran over him without knowing he was there.

"Foolish young fellow," thought Mr. Turtle. "If he kept close to the ground as I do, he would keep out of trouble."

"Foolish old fellow," said Mr. Fox

**The Right Thing**  
—at the—  
**Right Time**  
By MARI MARSHALL DUFFEE

### WATCH YOUR WORDS

Words are but the shadows of actions.—Plutarch.

HERE is a bit of worldly wisdom for the young man or woman who is striving to appear to best advantage in a circle slightly higher up on the social scale than the one to which he or she is accustomed. Nothing perhaps counts so much for or against you as the words you use. Your dress may be irreproachable and your table manners perfect but if you don't use discrimination in the words you use you may be dropped like the proverbial hot cake. So go slowly. If you are in doubt as to the usage of any word or expression don't use it at all. Run the risk of being thought a little fun



**The Friendly Path**  
By WALTER I. ROBINSON

### DON'T BE "COPY-CAT"

IMITATING is poor policy. Yet on every hand we find people living, dressing and amusing themselves the way others do for no particular reason other than, perhaps, to satisfy their desire not to permit anyone to get ahead of them.

Probably nothing proves a greater obstruction to the progress of the world than the folly of imitating. Certainly the desire so to do results in a great amount of unhappiness to men and women everywhere.

The only real advancement in any community or for the public at large must come through people doing new things or old things in different ways. Every important advance, with probably a few exceptions, has come to individuals and nations as a result of men or women taking new paths in order to accomplish something worth while for themselves and their fellows. Because they cannot live in houses as fine as others, cannot wear as fine

### Hoot Gibson



Edward Hoot Gibson, born in Tekamah, Neb., twenty-six years ago, stands five feet six in his socks and weighs 160 pounds. He has blue eyes brown hair, and a most captivating smile. With the exception of a short time spent in vaudeville and with a big show in Australia, he has seen seven years' service before the camera. He is married.

later, when he was safe in his den, thinking of Mr. Turtle. "Living down there on the ground as he does is dangerous. Someone might step on him. No, sir, I choose to have my swift feet to use even if I do miss a few cobwebs."

But, after all, Mr. Turtle was right in a way, for those who travel swiftly through life often miss the little things that go to make up the beautiful big things in life.

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**WRIGLEYS**  
After Every Meal  
Have a packet in your pocket for ever-ready refreshment.  
Aids digestion. Allays thirst. Soothes the throat.  
For Quality, Flavor and the Sealed Package, get  
**WRIGLEYS' SPEARMINT**  
THE PERFECT GUM  
THE FLAVOR LASTS

**Explaining the Smell.**  
Betty likes to doll herself up and she makes free with her mother's toilet articles whenever she gets a chance. One evening there were several guests to dinner, and conscious that there was a strong odor of perfume in the air, Betty remarked, "If you smell anything, that's me."—Boston Evening Transcript.

**Home of the Patriarch Abraham.**  
The Temple of the Moon, the home of the patriarch Abraham, recently uncovered in the Chaldees, may be between 6,000 and 7,000 years old. It is probably the oldest known edifice. The British museum and the museum of the University of Pennsylvania have charge of the research work in this section.

**Bear a Swimmer.**  
Nansen claims for the polar bear a farthest north of 84 degrees, says Nature Magazine. It seldom goes more than a day's journey inland, but it is an expert swimmer, and will go 40 miles from shore in the ice-packed seas with ease.

**Noah Webster Wrote of Epidemics.**  
Noah Webster, the great lexicographer who wrote "Webster's Dictionary," also wrote the first general history of epidemic diseases published in this country.

**Nothing New.**  
An auto has been invented that runs on legs, but this is nothing new, as many a poor victim in the hospital can testify.—Boston Evening Transcript.

**Reported by Miss N.**  
School Dentist—"Now, children, you must take care of your teeth. I can't do it all for you. Remember your mouths are in your own hands."—Boston Evening Transcript.

**The Sea.**  
Birds, which habitually lay their eggs in the dark, produce eggs which show an absence of pigment, while those that lay their eggs in exposed places usually produce eggs which harmonize in some measure with their surroundings.

**Stray Bit of Wisdom.**  
Envy lurks at the bottom of the human heart, like a viper in its hole.—Balzac.

**Miners to End Strike.**  
Sydney, N. S. — Coal miners of South Cape Breton decided at a mass meeting at Glace Bay Saturday night to return to work Tuesday.

The North Cape Breton men are expected to follow suit. Their action would end the strike of miners of district No. 26, United Mine Workers against the presence of troops in the district.

Salem.—The 1923 crop of pears in the Willamette valley will be the largest for several years, according to Earl Peary of the Oregon Growers Co-operative association. Although no definite offers have yet been made growers anticipate that they will receive not less than \$35 a ton for their products.

Bend.—A budget for the Bend school district of \$223,271.39, of which the district must raise by taxation only \$76,059.61, will be submitted to the school board at a district meeting to be called soon by the budget committee, which Saturday night completed compilation of the amount necessary to run the schools the coming year.

**A LINE O' CHEER**  
By John Kendrick Bangs.  
THE STORM  
THE thunders crash.  
The lightnings flash,  
The winds blow fiercely free,  
But what care I  
For tempests high,  
And blasts that batter me?  
The wind and rain  
Speak not of pain,  
Or other things of dole,  
But Nature's care,  
To cleanse the air,  
And freshen up my soul.  
(© by McClure Newspaper Syndicate.)

**Red Cross BALL BLUE**  
used for baby's clothes, will keep them sweet and snowy-white until worn out. Try it and see for yourself. At grocers.

Are You Satisfied? **BEHNKE-WALKER BUSINESS COLLEGE** is the biggest, most perfectly equipped Business Training School in the Northwest. Fit yourself for a higher position with more money. Permanent positions assured our Graduates. Write for catalog—Fourth and Grand Portland.