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120 acres on Cottonwood Creek, about 25 acres into Timothy hay, wheat and oats. Small house and barn, good outside range, 80 acres tillable, lots of water; a fine small dairy ranch. Price \$12.50 per acre.

A nice 4-room house, furnished, and large lot for sale at \$1,000 at Plush, Oregon.

4 acres, a good house, out-buildings, good garden and orchard, for sale at \$1,000. A snap.

We are blocking up the O.V.L. Tracts. If you care to buy or sell tell us your wants.

We are Agents for the Bankers Life Insurance Company.

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Read The Examiner Want Ads

TO REVISE CATTLE RAISING INDUSTRY

The day of raising great herds of cattle on the free and open ranges of the Northwest has passed. Cattle kings, prompted by high prices of beef have "cashed in," leaving this section of the country in the midst of a cattle famine. Normal conditions will return only in the end of a period of transition when the farmer, with a small herd scientifically raised, will have taken the place of the stockmen whose thousands of cattle roamed the ranges and merely grew.

These are contentions advanced by Randall R. Howard in the leading article of the September number of The Country Gentleman, entitled "Getting Ahead of a Meat Famine." The subcaption of the article is "An Opportunity for the Small Stockman and Farmer."

So scarce is feeding stock today, according to Mr. Howard, that buyers are scouring the Texas Panhandle and Southwest, practically begging stockmen of that territory for an opportunity to purchase cattle to ship to Oregon, Washington, Idaho and Montana, so that the Northwestern ranchers may have a profitable opportunity of using the hay they have grown. And the success which these buyers are meeting is aptly described by an interview which Mr. Howard had with an official of one of the biggest cattle loan and feeder companies of the Northwest. He quotes the interview as follows:

"But what are you going to do? Where are you going to get feeders to use up the hay in the Northwest—this year?" I asked.

"We're sitting on a tack," he replied, meaning the bank official. "We can't get feeders. They're being held too high, down in Mexico and Texas. They ask \$62.50 for cows and calves. They want \$62 for two-year-old steers that can't be handled here for less than \$7 more, and that won't be worth more than \$75 after the farmer feeds them for four months. So we're sitting on a tack."

"What are the hay ranchers of the Northwest doing?"

"Some of them are getting pinched."

The history of cattle raising in the West is briefly traced in the article from the time when cattle were not raised but "grew," when the stockmen began to raise hay, when the ranges became crowded and cattle and sheepmen were at war, when Uncle Sam assumed control of thousands of acres of National Forests, and the coming of the irrigation age, when the cattlemen was driven still further back to seek grazing land for his stock. All these stages of development were merely steps toward the inevitable passing of the cattle king, and the coming of the time when cattle in the West must be raised as they are in the East—in comparatively small herds by the farmer. Quoting from Mr. Howard's article, the natural results of the influx of settlers and development of Northwestern lands has brought about the transition period of the West, and Mr. Howard describes its effect as follows:

"The cattle kings have been largely forced out of the business. The small stockmen have been drifting under pressure of decreasing range and the recent high prices have persuaded most of them to 'cash in.' Yet—the orchard land boomers to the contrary notwithstanding—the Northwest is primarily and most naturally a stock-raising country. And the Northwest must turn about and recover its lost livestock prestige if it is to put to the highest economic use its dry-farming grain fields and its irrigated alfalfa lands. The day of the big cattle herd on the free open range is practically over. The day of the small cattle herd on the farm is just beginning."

Mr. Howard then takes up, as an example, the history of the hog-raising industry in the Northwest. He tells of its rise and its sudden decline. The revival came with the establishment of the Union Stockyards in Portland, and the subsequent campaign of education among farmers by agricultural colleges, packers and the Oregon State Bankers' Association. Even the school children were taught the significance of the stock-raising revival. Portland livestock and marketing interests imported carloads of select hogs, distributing them among farmers at cost price. Special trains bearing experts went among the farmers and spread the gospel of the back-to-the-livestock movement. The results are strikingly apparent. The receipts at the Portland stockyards tell the story best in figures. It is no longer necessary to bring hogs here from Nebraska. The Northwest is supplying its own pork.

A movement similar to the "back-to-the-hog" campaign is on foot to reestablish the Northwest as a cattle raising country. Because the returns are neither as prompt nor as promising as in pig business, the movement of necessity is progressing more slowly. One reason for the slowness, according to Mr. Howard, is the practice of selling calves. Mr. Howard writes: "It is estimated that in Tillamook

County, Oregon—the premier dairying county of the Northwest—a total of 10,000 calves are "knocked in the head every year."

The excuse of the dairymen is that it is cheaper to sell the calves, as the profits on milk and cream are about \$90 a year for each cow. To realize that much on a calf it would be necessary to feed it for about three years.

The present conditions in the Northwest are described as a change from one stage of progress to another and higher one. The hog-raising propaganda has already had its effects, as not a single live hog has been imported to Oregon from Nebraska since August, 1912. In 1911 33,789 came from Nebraska, representing about 40 per cent of all the hogs that passed over the scales. The campaign of education among the farmers will also restore the cattle industry to a normal basis in the Northwest, according to Mr. Howard, who concludes his article as follows:

"The 'wheat miner' is being taught that his safest market and his largest profits are secured by keeping his produce on the farm until it is converted into self-transportable meat products. The many open-range stockmen who have 'cashed in' their herds and moved to town or city during the past 10 years are being replaced by more contented small stockmen and farmers. The states of the Pacific Northwest are being stocked up largely with high-grade cattle and hogs. And perhaps not least, science is being injected into the stock-raising revival."

CONSERVATISM.

One day through the primeval wood
A calf walked home, as good calves should,
But made a trail all bent askew,
A crooked path, as all calves do.

The trail was taken up next day
By a lone dog that passed that way,
And then a wise bellwether sheep
Pursued the trail o'er vale and steep
And drew the flock behind him, too,
As good bellwethers always do.

And from that day, o'er hill and glade,
Through those old woods, a path was made,
And many men wound in and out
And dodged and turned and bent about
And uttered words of righteous wrath
Because 'twas such a crooked path.

But still they followed—do not laugh—
The first migrations of that calf
And through the winding roadway stalked
Because he waddled when he walked.

So men prefer to go it blind
Along the calf paths of the mind
And work away from sun to sun
To do what other men have done.
Anonymous.

TAX MAIL ORDER HOUSES.

Congressman Declares They Deplete Population of Towns.

The great American mail order houses are fast putting the country merchant out of business, asserts Representative Hinebaugh, the Illinois Progressive, who recently inserted in the Congressional Record in the house an argument in support of his bill taxing these concerns for rural benefits. His measure proposes that the revenue thus raised shall be expended in building country roads.

Mr. Hinebaugh says that the decrease in village population is due to the elimination of local merchants by mail order competition and that a social deterioration of rural centers is the net result.

"One mail order house in the city of Chicago has sixty-three acres of floor space," he says. "Another one in the same city, according to a statement under oath of its president, made a net profit of \$17,000,000 on last year's business. A million dollar building is to be erected by Montgomery Ward & Co. in Kansas City to duplicate its present building at Nineteenth and Campbell streets.

"This mail order corporation is also about to enter New York, San Francisco and Portland.

"It should be perfectly apparent to every thinking person that the country merchant must go out of business as the great mail order houses gradually close down upon the local markets. In eight of our great states many towns have lost population during the last ten years.

"It is contended by the friends of the mail order houses that as a great economic question the rights of the consumer and purchaser to buy wherever he can obtain the lowest prices should not be raised and that if the extension of the mail order business means the elimination of the country merchant then the country merchant must go.

"If such arguments were logically sound, which I do not admit, there is still the social, moral and religious view to be considered. The retail merchant is the backbone of the country town. The mail order house is his worst enemy. The farmers need the town, and the town must have the farmers."

Representative Hinebaugh concluded his statement with the assertion that "the great mail order houses have no difficulty in underselling the retail dealer, no matter how much he may reduce his margin of profit. Buying as they do from prison contractors the products of convict labor, they secure many of their manufactured articles at prices that would be utterly impossible to obtain if made by free labor. This source of supply is, of course, not open to the small retailer even if he was inclined to avail himself of it."

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The No. 2 Primer gives a snappy ignition—sure and quicker than you usually find in black powder shells.

For results in your shooting, rifle or shotgun—get Remington-UMC ammunition—with the Red Ball Mark on every box. Ask the liveliest dealer in this community. He carries them.

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"EVERYTHING IN HARDWARE AND FARM IMPLEMENTS"
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(Wm. Wallace, Coroner for Lake County)

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Take Hall's Family Pills for constipation.

\$1,000 REWARD

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In addition to the above, the undersigned offers on the same condition \$50.00 for all horse brands recorded in eight counties, Range 14, Range 15, Range 16, Range 17, Range 18, Range 19, Range 20, Range 21, Range 22, Range 23, Range 24, Range 25, Range 26, Range 27, Range 28, Range 29, Range 30, Range 31, Range 32, Range 33, Range 34, Range 35, Range 36, Range 37, Range 38, Range 39, Range 40, Range 41, Range 42, Range 43, Range 44, Range 45, Range 46, Range 47, Range 48, Range 49, Range 50, Range 51, Range 52, Range 53, Range 54, Range 55, Range 56, Range 57, Range 58, Range 59, Range 60, Range 61, Range 62, Range 63, Range 64, Range 65, Range 66, Range 67, Range 68, Range 69, Range 70, Range 71, Range 72, Range 73, Range 74, Range 75, Range 76, Range 77, Range 78, Range 79, Range 80, Range 81, Range 82, Range 83, Range 84, Range 85, Range 86, Range 87, Range 88, Range 89, Range 90, Range 91, Range 92, Range 93, Range 94, Range 95, Range 96, Range 97, Range 98, Range 99, Range 100.

W. W. BROWN, Pittsburg, Oregon.

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