Who Pays for the Advertising?

Wouldn't you prefer, if you had a clothing store, to sell a hundred suits of clothes in a day, making an average profit of \$2.00 per suit, to selling ten suits in a day, with an average profit of \$5.00 per suit?

Suppose that, to sell a hundred suits a day you should spend, say, \$20.00 per day in advertising.

Who would be "taxed" for the advertising? Your patrons? Scarcely-when they pay you \$3.00 less than they would have to pay for the identical suits to the merchant who does NOT advertise.

You? Scarcely-when you make a great deal more money than you would if you "saved" your advertising appropriation.

Your non-advertising competitor-in the penalty he pays for not doing so large a volume of business as he COULD by advertising, and taking a smaller per-sale profit?

That's it-precisely.

AVIATION MEET AT

Will Occur January 6 to 15, and Promises to Be Satisfactory

Francisco, Dec. coming neroplane meet at Aviation Park, Tanforan, from January 6 to Americal secured here a few days public and by far the most import this city, and that was the dedicaant from the utilitarian point of tion and occupation of the Young country. The military tests and ex- at a total cost of 8750,000. Nearly all periments that will be completed at of this money came from the most. such importance that they will cause his check for \$250,000. The success the re organization of boards of strate of this collection is due to Henry J. egy in every faceign government, and McCoy, the General Secretary, who the spectacular features are certainly has been untiring in its efforts since for in advance of those shown at pre- the destruction of the former huma-

chines, such as are shown at the Tan- premium foran meet, much more safe and certhe Channel by Bleriot or Latham.

Channel while attempting the trip from Calais to Dover will be a com- and religious work, a social center. petitor at the Tanforan meet tot Law College and 145 living rooms, race because it will be impossible for at a reasonable price. The building him to carry a passenger on the tiny is situated at the corner of Leaven-Antoinette monoplane which ha drives.

The machine to be used by Ely in biplane fitted with pontoons in case of sudden descent into the water. In passengers will float comfortably until picked up. This is the machine used by Ely in his historic flight zens and honest noble men. from the deck of the U. S. S. Birmingham at Sheephead Bay on November 4th last, a feat which will be repeated at Tanforan meet next st., close in. Enquire R. T. Striplin.

For the second time in the history JUHN A. KAKER of aviation as areoplane will be SAN FRANCISCO launched from a warship and engage in naval scouting. The first time launched from a warship and engage this was attempted was on November 14 from the U. S. S. Birmingham when Ely made a specessful flight auder adverse conditions, and was warmly thunked by Secretary of the

Doings in Bay City San Francisco, Cal., December 18 .-

Navy G. V. L. Meyer.

15 is destined to be the most seems ugo which cannot fail to exercise a tional from the standpoint of the great influence upon the toture of ciew over held in this or any other Men's Christian Association, erected Tanforan are said by experts to be of The oil king Rockefeller alone gave by fire in April, 1900. Things looked Perhaps the most difficult and pretty blue then, after years of selfstandpoint of the public will be the been cleared, and the mortgage night "but I want the people now Rafael and return with a lady passen- when the appalling calamity of April, tederal domain has to offer in the ger for a prize of \$5,000 affered by 1906 demolished the structure. The the Marin County Improvement present home is called a 'character League. The distance from Tanforan factory,' as it shapes the future lands, but it might very profitably Aviation Park to San Rafael is 24 destiny and usefulness of hundreds sell the products of those lands to the miles and the successful completion of boys, who will be the future rulers of the journey will establish a record, of San Francisco, when the present for the famous English Channel trip generation has passed away. Here, of Hieriot was just a triffe over 22 boys will be trained not alone to miles. The superior qualities of the become mere accumulators of dollars he take enthusiastically to the Harbipisne as regarde stability and relia- and centa, but will be taught the mon presidential boom, now being tollity in the face of sudden guete and theory of right thinking, right living inflated in the Buckeye state. He is air currents is counted upon to make and sterling manhood, where honesty an avowed admirer of Woodrow Wilthe journey by the improved ma- of life and action is always at a son. Parts of the building are devoted

tain than the monoplane trip scross to boys. Here are located hand ball courts, ocean water swimming tanks, Lathum who fell into the English automobile school, night school, trade school, employment bureau, moral will be barred from the San Kaluel fitted up in the most modern style worth street and Golden Gate Avence on a hill commanding a splendid view of the city and is absolutely fire his trip across the bay is a Curtiss pro-f, built as it is of steel girders and reinforced concrete. It has a great and good work ahead and every case of a drop the machine with its right minded citizen wishes it 'God Speed' in its efforts to raise boys who will do honor to it alike as citi-

WILLIAM BRADFORD.

For rent, furnished house on Main

Seems to Be Democratic Insurgent and Conservationist

Hon. John Baker. the First destrict of California, was a left just night for his home in Alturus. Mr. Ruker was elected by a majority of 140 in a distract normally regulation by more than 6,000. He has the added distinction of being the only democrat to be chosen by the people of his native state.

The congressman elect made his fight jon a conservation platform, STRAYED-Black cow with white agreeing substantially with the ideas of Gifford Pinchot, whose official head was lopped off at the request of Secretary Ballinger

"I believe thoroughly in the principle of conservation. Mr. Raker spectacular of all the feats from the denial, the indebtedness had just told a Journal representative last flight from Aviation Park to Ban burned by ex-President Recevelt, living to get the benefits of what toe way of timber and minerals. The government need not surrender the highest public bidders."

The congressman-elect is not so certain that Champ Clark will be elected speaker of the house, nor does

Mr. Raker is also out for a further revision of the house rules, so that Cannonism may be forever squelched. He wants and will right for a revision of tariff downward, but believes it should be done schedule by schedule, and that a non-partisian commussion be entrusted with the task

Unquestionably it will be necessary to alter the basis of representation in Congress. At the present ratio of 204,000 people to each member of the Houe of Representatives, the House would contain 474 members, as against 392 at present. It is the general belief that this number would be uawieldy. Even at the rate of 220,-000 as a basis the House would contain 418 members, as increase of 27.

Children Cry FOR FLETCHER'S CASTORIA

Classified Want Ads

A Want Ad In The Lake County Examiner

Repeated a few times, if necessary, will find a customer for that property of yours. They are scanned closely by intending buyers, and the cost is nomnominal-5 cents the line each insertion. Special long-time rates.

WANTED

WANTED. - Cheap lots in the O. V. L. addition. Give No. of block and lots. Add Box 288 Lakeview.

WANTED A RANCH TO RENT with stock and implements, stock taken on shares or run on a salary. Best of references. Wife good cook. of references. Wife good cook. Inquire of G. W. White, Alturas, Cal., care J. C. Richardson's camp.

WANTED-A Stock Salesman Capable of earning \$250 a month, to han dle High Class legitimate oil stock. Big returns for small investments. To a capable man we offer attractive inducements. Answer giving references. The Saelling Oil Company 351-353 Bush Street, San Francisco,

WANTED -- We mount all kinds of birds animal heads, etc. We tan skins and make rugs and robes. Utley and Simmons, Taxedermists Valley Falls. Oregon.

FOR MALE

BOOKS FOR SALE-32 volumes of Marion Crawford's works; All good stories; cloth binding, gold letter At a bargain. Ben Bertcher, at Planing Mill.

FOR SALE-Graphophone and rec ords, good as new and complete, only \$15. Enquire at this office.

FOR OUICK SALE-80 seres in Lake County, Oregon, \$3 per acre if taken before Decemer 5. Wi SEi, Sec. 13, T 36 S., R. 23 E. Send draft to State Bank payable upon delivery of deed. T. A. Haley, Indianola, Neb.

OR SALE-Standard Bred driving team safe for woman, Inquire Hall & Reynolds drug store.

OR SALE - 10 acres with a 5 acre water right, O.V.L. Tract 10, Sec. 7, T. 41, R. 19, and Lot 11, Bik, 67, for \$160, \$170, paid. Address Alfred a uykendati, Gen. Del. Los Angeles,

FOR SALE. - 10 acres, with 5 acre water right, O-V-L. Tract 10, Sec. Twp. 41, R. 19, and Lot 11, 67. Must sell at once. Price \$170. \$180 paid.

80 paid. Address
A. KUYKEADALL,
Gen. Del., Los Angeles. Cal.

LOST AND FOUND

LOST-In the city of Lakeview, Oregon, in the summer of 1910, a negtiable promissory note bearing da-March 7, 1910, due March 7, 1911, for the sum of \$158, with interest at 5 per cent per annum. Payee, W. C. Patten. Finder return to this office and receive suitable reward. Nov.22-Jan 22.

grapes pendant. Finder will please leave same at Examiner office.

STRAY NOTICE

ANDREW MORRIS, Adel:

shoulder; weight about 2700 lbs, date. \$100 reward for their return. PAT BUANE, Lakeview.

face. Reward for any information leading to her recovery. Ben B. Bartcher, Lakeview Planing mill.

LIQUORS AND CIGARS

OST & KING HAVE THE BEST grade of Liquours and Clgars to be found in Oregon.

NOTICE FOR PUBLICATION

(Not coal land.)

Isolated tract public land sale. Department of the Interior, United States Land Office, Lakeview, Ore. Nov. 19, 1910.

Notice is hereby given that, as directed by the Commissioner of the General Land Office, under the provisions of the act of Congress approved June 27, 1906 (34 Stat., 517) pursuant to the application of John W. Wells, serial 03213, we will offer at public sale to the highest bidder at 10 A. M., on the 22nd day of December, 1910, at this office, the following tract of land: Lots 1 and 2, Section 6, Tp. 37 S., 15 E., W. M.

Any and all persons claiming adversely the above described lands are advised to file their claims or objections on or before the time designated for the sale.

ARTHUR W. ORTON, Register. FRED P. CRONEMILLER, Receiver

Trappers Receive Quicker Returns More Money BISSINGER & COMPANY RENO, NEVADA

MISCELLANEOUS

\$50 REWARD.

A REWARD of lifty dollars is here by offered for information that will lead to the arres and conviction of any person who has stolen wires or other property, from our Company and the same reward is hereby offered for information that will lead to the arrest and conviction of anyone destroying the property of the Company,

Chas. Umbach, Secretar, Lake Co. Tel. & Tel. Co.

A full assortment of Stationary, Confectionery, Notions, Tobacco and Cigars at Elmer C. Abistrom's, the Post Office Store.

Don't forget that we carry in stock for sale all kinds of iron, bol's and chains, thimble skeins and iron and steel axles Arzner Bros. tf steel axles Arzner Bres.

WHY NOT.—Spend your vacation at "The Jefferson," San Francisco? A city hotel situated in a beautiful park but five minutes from Market St. Special rates for the summer.

Blue Prints of any township in Land District showing all land entries, names, dates, etc. To-pography. Your order filled on day of receiving. Price \$1. J. C. TURNEY, Burns, Oregon

Cheap flour at Bonanza. Quality guaranteed or money refunded. tf

TELEPHONES

LOOK AT THE NOTICE FOR RE-Company for destroying its prop-16tf ward issued by the Telephone

SHEEP BRAND

\$1,000.00 Reward

The Oregon, California & Nevada Protective Association Livestock will give \$1000 Reward for the conviction of any party or parties steal-ing horses, cattle or mules belonging to any of the following members of this Association:

Cox & Clark, Chewacan Land & Cattle Co., Heryford Land & Cattle Co., Lake County Land & Livestock Co., Warner Valley Stock Co., Wm W. Brown, Geo. M. Jones, Geo. Han kins, S. B. Chandler, C. A. Rehart, N. Fine, W.A. Currier, Frank B. Bauers, J. C. Hotchkiss, Calderwood Bros., T. J. Brattain & Sons, T. A. Crump, Cressler & Bonner, W. T. Cressler Maud I. Pambo.

OFFICERS (W. P. HERYFORD Prest ') W.P. HERYFORD FINANCE COM. F. M. GREEN

S. B CHANN TO

NOTICE OF FINAL ACCOUNT LOST.—Gold necklace, with bunch of dersigned, Thos. II. Sherlock, executor of the last will and testament of C L. Mitchell-Innes, decensed, has filed in the County Court in h County of STRAYED or stolen.—about Acc. ahales of said estate and that said
15., 1909, one gray mare, branded court has fixed Saturday the 31st day
15. and the state and that said
15. and the state and that said
15. and the state are on of December, 1910, at the hour of 10

on October 23, 1 05, made homestead

on October 23, 1 05, made homestead Lake, State of Oregon, his final acjections to said final account and for TRAYED or stolen.-From Cannals having objections to said final ac-Prairie, one team horses, one from count are required to an ear at said gray the other white; both branded time and bases or to hie the same in 14 on left staiffle; vinted on left said court in writing on a before said

Dated this 26th day of November,

THOS. H. SHERLOCK.

Executor of the last will and testament of . L. Mitchell-lunes, deceased,

NOTICE FOR PUBLICATION Not coal land. Department of the Interior, U. 8

Land Office at Lakeview, Oregon, Nov. 28, 1910. Notice is hereby given that Thomas H. CUTLER WHISKY AT THE B. McGrath, of Lakeview, Lake Hotel Lakeview bar. The best and County, Oregon, who, on December purest whisky made.

1, 1905, made homestead entry No. 01308, for SW 4 NE 4, W 5 SE 4, Sec. 24; NW 4 NE 4, Sec. 25, Township 40 S., Range 20 E. W. M., has filed notice of intention to make final five year proof, to establish claim to the land above described, before Register and Receiver, this office, at Lakeview, Dregon, on the 6th day of January,

Claimant names as witnesses: J. P. Duke, of Lakeview, Ore.

K. Funk, of Lakeview, Ore. R. Patch, of Lakeview, Ore. E. C. Thruston, of Lakeview, Ore.

ARTHUR W. ORTON, Register.

A GOOD POSITION

Can be had by ambititous young men and ladies in the field of "Wireless" or Railroad telegraphy. Since the 8-cour law became effective, and since Cie Wireless companies are estatlishing stations through out the telegraphers. Positions pay begin-ners from \$70 to \$90 per month, with good chance of advancement. The country there is a great sho-tage of good chance of advancement. The Nacional Telegraph Institute of Portland, Ore., operates six offical in-e stitutes in America, under the sup-ervision of R. R. and Wirelss officials and places all graduates into positions It will pay you to write them forfull

Many persons find themeives affected with a presistent cougn ater an attack of influenza. As a result this cough can be quekily cared by the use of Chamberlain's Cough Remedy. It should not be allowed to run on until it becomes troublesome. Sold by all gooddeal ers.

Not coal land.

Department of the Inter Land Office at Lake-lew, Or

Notice is hereby given nand Bassett, of Lake County, Oregon, who, 1909, made homestesdent for NE% SEM, Sec. 31, NWM SWM, Sec. 32, To Range 20 E., W. M. has intention to make final proof, to establish clabove described, before Receiver, this office Oregon, on the 27th

Claimant names as C. W. Reynolds,

J. A. Bishop, of Herman Greber W. F. Paine, c

ARTHUR W

NOTICE FO Not (

Department of Land Office at Nov. 16, 1910. Notice is berel

gon, who on I Desert land entr No. 0970 for N Section 13, Townsh E., Willamette Meri il notice of intention to make Desert land Proof, to establish claim to the land above decribed before Register and Receiver, at U. S. Land

Office, Lukeview, Oregon, 27th day of December 1910, Claimant names as witnesses:
L. B. Woodward, of Paisley, Ore,
W. K. McCormack, of Paisley, Ore, J. L. Woodward, of Summer Lake,

D. Woodward, of Paisley, Ore. ARTHUR W. ORTON, Register.

NOTICE FOR PUBLICATION Not Coal Land

Department of the Interior, U. S. Office at Lakeview, Oregon. November 5, 1910.

Notice is bereby given that George Wellmunster. Wellmanster, whose post office address is Lake City, Modec County, Calif., did on the 4th day of September, 1910, file in this office Sworn Statuent and Application No. 02445, to purchase the SE14NNW14. Section 33. Township 40s, Range 22b, Willa-metta Meridian, and the timber there ner the provisions of the act of June 3 1878, and acts amendatory knows as the "Timber and Stone Law, "at such value as might be fixed by appraisement, and that, pursuant to such application the land and timber thereon have been apprecised at a total of 816, the timber estim-ated 110,000 poard feet at 81.00 per M, and the land \$50.00; that said appert of his application and aworn statement on the 12th day of January. 1911, before Register and Receiver. this office, at Lakelew, Oregon.

Any person is at liberty to protest this purchase before entry, or uniti-ate a contest at any time before patent lasnes, by filing a corroborated affidavit in this office, alleging facts which would defeat the entry.

ARTHUR W. ORTON, Register,

NOTICE FOR PUBLICATION

Not Coal Land Department of the Interior, U. S. Land Office at Lakeview, Oregon.

front leg, weight 1400, about 10 years o'clock A. M. of sain day as the flow, entry No. 200, Schot, to make final five year proof. to essettlement thereof. Therefore, all tablish claim to the land above despersons interested in said estate or eribed, before Register and Receiver, U. S. Land toff c. at Lakeview, Oregon, on the 28th day of January, 1911.

Chimas t pames as witnesses Polk Banni ter, of Pat-ley, Ore, R. N. Phelps, of Phisley, Oac, Elmer Stanley, of Paisley, Ore. M. B. Whitehouse, of Paisley, Ore.

ARTHUR W. ORTON, Register,

If you are suffering from billians, uess, constinution, indigestion, chronto headache. invest one cent in a postal card, send to Chamberlain's Medicine Compa y, Des Moines, lows, with your name and address plainly on the back and they will send you a free sample f Chamber-lain's Stomach and Liver tablets, Sold by all good dealers.



The peculiar properties of Chamberiain's Cough remety have been thoroughly tested during epitemios of influesuza, and when it was taker in time we have not heard of a single case of pneumonia. Sold by all good dealers.

Every room in your home will be more enjoyable if properly lighted

Mazda Tungsten Lamps

are more like daylight than any other artificial light

T. SPENCE