

# DAILY REPORTER.

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## The Daily Reporter.

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## WEEKLY REPORTER

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McMINNVILLE - - - OREGON

D. C. IRELAND. E. L. E. WHITE.  
D. C. IRELAND & Co.,  
PUBLISHERS.

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### BUSINESS POINTERS.

Permit me to call your attention to the fact that the world and the people are living in an age of progression. Its progressive in thought, progressive in deeds, and progressive in industry and the building up of all the varied business relations of life, liberty, and the pursuits of a happy life. Things are not to-day what they used to be in the days of our forefathers. All things are not now done as our daddies did them. Our children are not content and satisfied to do, or with what children did and more in times long gone by; hence they have progressed out of the primeval days, and are demanding something higher and better than of yore. They demand and are entitled to a higher and better education than of yore. The competition is so great it is necessary they should have it; the means, by reason of this process, places our schools, churches etc., in reach of them and you. This is the outgrowth of concentration; of people; thought; energy and labor. While this has been going on in the older states and countries, Oregon has not escaped the influences. Those of you who came here the plains across will, by comparing things as they are to-day with what they were in the 40's and 50's, very readily see the difference, and while comparisons are sometimes odious in this particular case, the people are so closely allied to, and interested in and with the progress that has been made in the building up of the states, counties, cities and citizens, it would not be amiss to call special attention to some facts and results as accomplished by the combined and concentrated efforts of mind power and its union with labor and capital in Oregon since that time. Since 1845 Oregon has progressed out of a barbarous state; it has by progress been reclaimed from the savage, and to-day is occupied by a civilized and enlightened people; with their cities, schools and churches; has this been done by labor or laboring men? No. It is the result of the power of some gigantic mind or minds conceiving that this country could be reclaimed and become the home of happy people drawn here from the civilized worlds. Having conceived the thought, next came the more practical question of how, and by what means, these results could be accomplished. That rascally virtue called Prudence suggests that the men who conceived the idea were too poor to make anything out of it; so Grit, Push and Go-aheadativeness becomes indignant and takes the floor, and makes Prudence take a back seat, while they show by argument and logic, that a mind capable of such thought is not to be throttled for want of capital, that the result must and shall be attained, and by united effort Push, Grit and labor knock at doors of Capital, who soon succumb to the trio, and the four become united in one common purpose. Now watch the result. First and by far the most important is our own state, our own farmers and producers; and instead of only now and then one, whose herds of Spanish, or Pratt's "Durham" cattle, ranging over vast ranges, we find nearly every section cut up into small farms, cultivated by progressive and intelligent people. Instead of those vast herds we now

have improved animals and machinery the intelligent use of which, and the land combined, assisted by capital, as we have been able to enlist it in our behalf, we have succeeded in building up the city of Portland, which is to-day, and will for all time, be a Metropolis. Because she has the start and all the elements necessary to maintain her position. She has concentration of people and business men endowed with energy, pluck, grit, combined with capital to take care of herself. Tacoma, Seattle, Astoria, Yaquina, and all these other rivals may snap and snarl. It is like an unwise buffalo attacking old Mt. Hood, expecting to remove it by the force of his horns. We might admire his pluck and grit, but he lacks the combination requisite to success. These places may, however, and doubtless will become business centers, and to the people of their vicinities each a metropolis, like Portland is to us. But to take it from us, never; with such combinations she, and the people behind her, must and will go ahead, and commercially outrival all other points.

We now come to consider a few complex questions, and deal with men. Owing to demagogism many of our producers and farmers of the state are often misinformed and misjudged, and are too frequently led off and induced by such demagogueism to defame and slander some of our best and ablest business men and capitalists; and as a result of this there has been an estrangement, a division or disunion, and lack of confidence between city and country. In the hope of restoring this confidence, and disabuse the minds of all such, it becomes necessary to deal with, and introduce to you these capitalists by taking up the individual man. Not having at my command their whole history and giving it from personal and only a partial knowledge, it may not be complete or perfect as it ought to be; or as creditable to the individual as it should appear in abler hands, but for the purpose intended I hope to give sufficient to produce the desired result. First I will mention W. S. Ladd. Is he the Monster Monopolist he has been pictured out to you? Let us see. I do not care whether he came from a New England state or from Missouri. Suffice it to say that he came here a poor boy, and when he reached Portland instead of waiting and looking around for the best 640 acres of land, a gift to the settler, as many of us did, thereby possessing ourselves of wealth through the munificence of the general government, he went to work at the first thing he found to do, and as Portland then was a wilderness. He grubbed out stumps. He continued at this until he got on to a dray. While thus engaged, the thought flashed in his mind that this was a progressive age, and that there was something better in store for Ladd. But then he could only conceive the road, and with true energy, grit and pluck he started upon it. As he could not go by cars he went by wagon or horse back, or if no better conveyance offered, on foot. Here we see the force of character controlled by a master mind. With energy and pluck combined, Ladd stormed the castle of capital. We next see him and Tilden associated together in a banking business in Portland, where every business man of Portland, and nearly every

farmer went to get their drafts cashed, or to buy drafts, or get money to carry on the various enterprises of the country. For years no manufacturing enterprise could be started, no developments of the country carried on without the aid and assistance of Ladd and Tilden. To them we applied for the necessary capital to assist us in our various business enterprises, and but few who had any foundation to build a hope upon whether it was in shape of a farm, a factory or a building, were turned away without such aid as Mr. Ladd felt he could give. For years there was no great enterprise started anywhere in the state that his house was not interested in, and did not assist it. To him probably more than to any one man does Oregon and her people owe present greatness. Next I would refer to Hon. D. P. Thompson, another one of our great men, who like Ladd, came here a poor boy but with energy and grit acquired sufficient by grubbing stumps and pulling bark off fir trees, footing it all the time until he got a practical education sufficient to enable him to start out with a compass, and blanket on his back, surveying out this new world for settlement. Wherever Dave blazed the trees some one followed to enter upon and occupy the land, hence many of you owning the same to-day, ought to be thankful to Mr. Thompson for the part he performed. Now we see him a capitalist, associating with other capitalists, providing people who follow him with National bank privileges. There are but few National banks in Oregon he is not interested in. He has not stopped at this. Like Mr. Ladd he has either associated himself with or assisted nearly every enterprise that has come up for years, whether locks and canals, railroads, factories, or what not.

Then there is Jacob Bros. of the Oregon city woolen mills, who came here alone from the father land as green boys, and started with their packs on their backs. Like Ladd and Thompson they soon got far enough to realize the necessity of having a partner in business, or the assistance of capital. They got it, and to-day, as a result, they and Brown Bros., of San Francisco, own and control one of the largest woolen mills on the Pacific coast. All the rest combined in Oregon would not equal them in the amount of capital invested, number of employes or the consumption of the wool products. They are shipping their goods by car loads, competing with factories in nearly every state. Oregonians, just think what must be the output of this establishment when run up to its full capacity of three hundred operatives, with all the modern improvement that unlimited capital can furnish to assist them in their work. It is immense; the pay roll for a single day at Oregon city, is not less than \$800, and nearly as much more in their establishment at San Francisco.

The history of H. W. Corbett, Henry Failing, Judge Deady, C. H. Lewis, Corbitt & Macleay, Chas. H. Dood, Hon. Geo. H. Williams, the Durhams, the Stotts, B. Killin, J. Catlin, C. Sitton, Knapp & Burrell, J. McCracken, in short any and all the older established professional or business men of Portland would be simply a repetition of those given. As I was writing these

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