

# The Daily Reporter.

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McMinnville, Or. Oct. 14, 1886

## CORRESPONDENCE.

### BUSINESS POINTERS.

To sell a man a suit what wants a suit of clothes that is not business, but to sell a man a suit what don't want a suit of clothes, that is business.—Old Story.

To which there is a moral. To sell a man that is hungry and wants something for his family to eat, a grindstone, might be business for the seller, but not very good for the hungry persons. Just now the mechanics fair is in full blast, and many of you will doubtless attend, and you are expected to take your loose change with you. It is likely you will buy business experience "at wholesale and retail." A proper thing to do is to go to your home people who, perhaps, have been carrying you for the past year or two, ascertain their prices for goods at home; if necessary take samples and prices, so you can, by comparison, judge something as to quality and value. This to you would be cheap, but valuable when some unscrupulous fellow would attempt to sell a shoddy article at the price of good goods.

Don't for a moment think all Portland business men are unscrupulous. In no way. There are many as honorable business men in Portland as anywhere, but in all large cities you will find unscrupulous men in business and out of business, and they are not confined to any particular nationality or creed. They seem to be an unnecessary evil in all communities.

Perhaps a better thing to do would be to go to your home merchants whom you have accommodated by buying their goods on long time, and borrow what spare change they have got, which of course you will agree to pay back "after next crop," whenever that may be. When you get to Portland be sure to go to some unscrupulous dealer and tell him what a smart thing you have done in saving your money for the trip, and borrowing of your neighbors, and especially the home merchant, then you are sure to get goods as cheap as cheaper than they were even sold before. Upon your return don't forget to call on your host and show him who shall you when hardest and waited for his pay, show him the bargain you got for your cash in Portland elsewhere. Be the same with your grocery house, grocery goods, clothing and hardware houses. And when parting with them remind them they can you wait on you "until next crop," for that little balance you owe them. I venture you have succeeded at least in making all at home happy. Then in a few weeks when you run out of some of the necessities of life call upon your home merchants for it, and you are no longer time, and if he declines and refuses to wait it is an unnecessary place on the coast.

thing to do. That the American eagle is insulted; get right up on your ear, and tell them what your rights are. If they don't relent, but insist on refusing you the privilege of ruining his credit as well as your own, spread the news. It is then time to stop and think and ask why they once accommodated you and will do so no longer.

Don't you readily see its because of such business transaction you overdraw your bank account of credit and become the wrecker of your own credit. Don't scatter your credit among too many. Guard well your credit; keep it good at home, and it will be good abroad. URSULA ENNS.

## EDITORIAL NOTES.

Wm. Reid, president of the narrow gauge railroad and Portland National bank is in San Francisco on business.

Col. Cornelius has a contract for getting out 40,000 ties and will put up a sawmill where he expects to get his timber.

John Kelly, of the firm of Kelly, Tunnell & Co., left last Thursday for a four weeks pleasure and business trip to New York city.

The trial of Mattie Allison will come off this week at Salem. The state has engaged Capt. K. E. Humphrey, of Pendleton, to assist the prosecution.

Lewis & Dryden's railway guide is becoming more and more famous with age. Its leading conundrum this month is: "Will Portland become a railway center?"

The rodding moth threatens to do great damage to apples and pears in Oregon. It was brought here from California and distributed in boxes of diseased fruit.

San Jose says that every kind of sin described in the Bible is committed in Chicago. The papers of that city are read. They pride themselves on having a larger list.

Cheese two hundred years old has been discovered in Switzerland. Some of this cheese may be found in the cellars of Portland. From the robust flavor of the stuff, we supposed it was about two hundred thousand years old.

The company lately formed to build a Astoria and Tillamook railway, really mean business. The road to the Sound house will be built this winter. It will cross Youngs river where it is a mile in width, the right of the bridge having been secured from congress last winter.

A guest of a family in Portland, en-journing for a day at the metropolis, visited the bandstand and her friends to accompany him to the mechanic's lathe one evening. The trip cost him just twenty-seven dollars, then he says he is not going to kind. He believes when a man buys a porous plaster he ought to stick to his bargain.

B. Campbell, who for the past two years has so acceptably filled the position of U. S. and P. agent for the U. S. and P. in Portland has been appointed U. S. of the O. R. R. to take the office October 11th. Mr. Campbell assumes the office made vacant by the resignation of John Blair, and right in the connection it might not be out of place to say that he is perhaps the best qualified man for the place on the coast.

## A Business Proposition to Everybody.

Having the most complete and best selected stock of goods on the west side, outside of Portland, as conceded by all commercial men, and my facilities for buying being equal to or better than any house here, I am prepared to furnish you with Dry Goods, Clothing, Gents' Furnishing Goods, Boots and Shoes, Groceries, Glassware and Crockery, at prices as low or lower than any house outside of Portland, and if you buy upon same terms as you do when you go to Portland, buy in quantities paying cash, I engage to compete with the retail houses of Portland on the same class of goods, save and except Sugar, Salt and such goods as freight figures up on so that it cannot be done. This does not apply to some cheapen houses who would bait you by selling some special article at a sacrifice, and making it up on some other articles. IT SHALL BE STRAIGHT BUSINESS. I especially invite purchasers, to call and make an inspection of the goods and price, before buying elsewhere. All goods marked down during clearance sale will be sold at clearance sale prices. Prices of all goods will be plainly marked on them, and no clerk is authorized to make any cut or deviation on them, and will be discharged for doing so before he has authority. SMALL PROFITS AND QUICK RETURN IS THE MOTTO. CASH IN HAND OR SHORT CREDITS MUST BE THE RULE. A. J. APPERSON.

## Jones & Co.,

Proprietors of  
McMinnville Saw Mill and Planing Mill.  
McMinnville Saw, Plan and Milling  
Manufacturing Machinery, Dealers in  
Saw Mills, Brackets, Builders Hardware,  
White Lead, Linseed and Lubricating oils,  
Colors, Varnishes of all kinds, Paint  
Brushes, and P. and B. Roof paint.  
(Our saw mill is now running at new location, when we are prepared to furnish the best quality of lumber at last years prices.  
A Splendid Road to the Mill.  
Parties wishing first class lumber will do well to call and check prices before purchasing elsewhere.  
JONES & CO.

## Family Grocery Store.

Third Street, McMinnville, Oregon.

## L. Harv. Henderson,

(Successor to L. Root.)

Dealer in

All Fresh Goods, Groceries, Flour, Bacon, and

Gleanings and Dainties.

Goods delivered to purchasers in the city.

## NEW STOCK

—OF—

## CLOTHING

Just Received at

C. SYMONS.

## MISCELLANEOUS.

## E. B. FELLOW

Successor to D. C. Narver  
Third Street, McMinnville, Ore.

## The Largest FURNITURE HOUSE

In Yamhill Co.

## Undertakers Go



Burial Robes and Shrouds  
Constantly on Hand  
Hearse Furnished.

## Parlor and Chamber Sets

TO ORDER at prices which defy competition.

Make no purchases until you price my goods.  
E. B. FELLOW

## A. H. & O. O. HODS

Have a Few

## HEATING & COOK STOVES

That they will

## SELL FOR CASH VERY LOW.

They also have a SMALL LOT of

Hardware, Tinware, Etc.,

That will also be sold

## Low for Cash.

They have a few

## PLOWS, HARROWS, SEEDERS AND BAIN WAGONS

That will be sold

## Low for Cash.

When you want anything in that line will consult your own interest as well as ours to call and see us. We think worth you. Try it. A. H. & O. O. HODS

## A. D. Howard, M. D.

PHYSICIAN AND OPTICIAN.

At defects of the eyesight, namely, Presbyopia, Myopia, Hypermetropia, and Astigmatism, when glasses are required to correct the defective eye I am prepared to meet. I can sight and fit the proper lens to spectacles and eye-glasses. Give me call and satisfy yourself. Office Third Street, McMinnville, Oregon.

## FASHIONABLE

## MILLINERY

Direct from New York.

Buy Fashionable Goods From the Headquarters of Fashion.

## FALL STOCK RECEIVED

MRS. F. E. BROWN,  
McMinnville, Or.