

Hood River Glacier

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ADVERTISING RATES

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REACTION OF THE PEOPLE

Reaction of the people of Oregon to the proposal to place this state in business, in competition with recognized private industry, which already involves an investment of millions of dollars, is demonstrated through an analysis of the vote on the much discussed constitutional amendment initiated by the Housewives Council at the recent November election.

Upon this amendment there were 183,405 votes cast, of which 148,092 were opposed, resulting in a vote of more than 4 to 1 throughout the state, and by 8 to 1 in Jackson and Linn counties, 6 to 1 in Benton and Linn counties, 6 to 1 in Baker, Marion, Union and Walla Walla counties, and 5 to 1 in Coos, Douglas, Gilliam, Josephine, Lake, Lane and Polk counties. The unfavorable vote was in excess of the average in the state in Crook, Curry, Deschutes, Malheur, Tillamook, Wheeler and Yamhill counties.

While the amendment was overwhelmingly defeated throughout the state and in every county in Oregon, the record shows that in 22 of the 39 counties, the vote against it was greater than 4 to 1, which is a clear indication of the temper and disposition of the people with respect to a proposal to substitute political government for business administration of public utilities. There appears to be no justification for the submission of legislation of this character, in view of the fact that there is now a surplus of electric energy to meet the needs of a growing state, and to the further fact that in Oregon ten per cent of the farms of this state are served with electricity, distributed under state regulation. There is little enough encouragement, in the face of the decisive returns, for a subsequent submission of such an impractical proposal to the people of this state.

THE HOOD TRAMWAY

We reprint this week a comment of the Pacific Hood News on the proposed aerial tramway, which, if built, will carry passengers to the summit of Mount Hood from the north side. The writer of the comment seems misinformed as to the transportation system, apparently resting under the impression that it will start somewhere below Cloud Cap. The proposed construction will indeed, carry the less strenuously inclined recreationists from the hostelry up to the alluring heights. As we understand plans, the passengers will be carried to Coopers Spur by a cog-rail system and thence to the summit by cable tram.

Many of us have looked askance at such a venture, feeling a little jealous at a proposal that will rob the peak of some of its virgin appeal. And yet there are literally thousands who will never gain the inspiration that comes from standing on the summit of the mountain unless some such system of transportation be provided. Getting to the top of Mount Hood is a worthwhile venture, whether you pay a tramway fare or pay your way up through an expenditure of energy and will power that leave a mighty satisfaction.

SALEM NEWS BUREAU

A Salem news bureau, to handle matters coming up during the session of the state legislature, is being established by the Oregon State Editorial Association, with a clientele comprising leading papers all over the state, and including the Glacier.

A. C. Gage, veteran newspaper man and publisher of the Astoria Journal, has been secured to head the bureau, and he is established at headquarters in the rotunda of the state capitol. Mr. Gage will have the assistance of a staff of trained news writers, and it is the intention of the bureau to write news of more local and community interest concerning the activities of representatives and senators for their home town newspapers.

This activity is an original venture with the editorial association, and from early indications it will prove of great value to the state.

ATTIC WASTE

It has been reported to us that some of the smaller children, attending the Coe primary school, are badly in need of shoes and stockings. In instances, it is said, children have been kept at home during the winter months because of lack of shoes.

We'll wager that householders, if they will search their attics and old storage closets, will find many useful articles of clothing that have been cast off, grown too small for the children. How many pairs of little shoes are lying in the attics, mouldy and decaying? Salvage the attic waste and let it be put to use.

Although there is a skin of new snow on the lower foothills, winter is being rapidly whittled away. Spring is just around the corner.

Last Monday the headlines announced, "Harmony at Salem." Will it last out the week?

REGRETTABLE MISINFORMATION

Stories have been started in Hood River the past several days that are gravely unjust to the more than a score of local men and many more from Portland and other parts of the Pacific northwest who participated in the search for Leslie Brownlee. Why one should by direct statement, or implication, peddle such charges, is a mystery to us. He deserves a keen rebuke.

Men expended their indomitable will and every ounce of their energy there on the south side of Mount Hood last week. The system and efficiency of the search were remarkable. Do not be misled by a story that is a perversion of the truth.

SAFEGUARD RECREATIONISTS

The movement that has been launched to protect impetuous youth and foolhardy recreationists on Mount Hood is a worthy one. Climbing a glacial or snow peak is a strenuous enough task for most of us in the most favorable summer months. None but the most skilled and experienced should be allowed to attempt such a feat in winter months when howling blizzards buffet the precipitous slopes.

It might be well, it seems to us, if the United States Forestry Service will assume some system of policing the recreational areas.

Someone the other day, after Mr. Yotter had finished his story of luring codling moths to their destruction by fermented bait, declared the insects almost human in their appetites. They'll fly a half-mile for a drink of hooch.

We have recorded as a simple fact the discovery of those bluebells by school children. Please observe that we haven't boasted. We pointed with pride to a spring flower in December, and two days later it snowed and the temperature dropped to six below zero.

PROGRAM COMMITTEE HOLDS INITIAL MEETING

(From Apple City Progress)

The committee appointed by the president to supervise the arranging of the program of work for the Chamber of Commerce for the fiscal year of 1927 held its initial meeting at the chamber quarters last Friday afternoon. This committee is planning on conducting a survey of the community to determine just what endeavors the chamber should attempt during the next year, and incorporating its findings into the program of work to be submitted to the board of directors, and later to the membership at the annual meeting.

Members of the program committee are Harold Herschner, chairman; R. C. Samuel, R. L. Barlow, D. L. Pearson, and F. E. Clark. After the work of this committee is completed, the budget committee, composed of C. N. Ravlin, A. L. Anderson, and H. B. Perigo, will meet and consider the amount of money necessary to carry out the different items on the program.

TRAFFIC ASSOCIATION ASKS FOR NEW FARE RATE

At the regular weekly meeting of the Hood River Traffic Association, held last Monday, the association went on record as favoring the instating of a new freight rate on winter passes, in accordance with recommendations made at the last meeting of the Freight Committee of the Northwest Regional Board.

The request for the change, which was forwarded to the Transcontinental Freight Bureau, asked that a new minimum of 31,000 pounds per car be established on winter passes, and that the new rate be made to coincide with the present rate, which is 23¢ per cwt. less than the present per rate.

One of the arguments used in making this request was the fact that a large number of cars would be saved to the railroads by the granting of this new rate, which should have considerable effect on those in charge of rate making. Car supply has been, in the past, one of the most stressing problems of the carriers, and any solutions of that problem are usually welcomed by the railroads.

ANNUAL MEETING MAY BE ADVANCED

The date of the annual meeting of the local Chamber of Commerce may be advanced from the second Monday in February and be held during the latter part of January. This change was discussed at a meeting of the board last Monday, and it was decided to advance the date of the annual meeting to the latter part of January.

The present secretary, having resigned from office effective February 1, will endeavor to close up the work of the local chamber of commerce before leaving. The new secretary, taking office at the time of the annual meeting, will start out with the beginning of a new year.

An effort is being made by President Steele to secure the services of W. T. Hindley, manager of the Retail Merchants Association of the State of Washington, as speaker for the annual meeting. At the time of this writing, it is not known whether Mr. Hindley will be able to be here. He is widely known throughout the Northwest as a fluent and entertaining speaker, and Hood River will be fortunate if he is able to speak here.

At the time of the resignation of the present secretary, the board of directors unanimously elected Kent Shoemaker, present county clerk of Hood River county, to the position of secretary of the Chamber of Commerce. It is not known as yet whether Mr. Shoemaker will accept the position, but the final decision on the matter will probably be made within the next few days.

EMERGENCY COMMITTEE TO MAKE DISTRIBUTION

At a meeting of the emergency executive committee, held at the Chamber of Commerce last Monday, the committee decided to make another refund on the spray fund to its subscribers. A refund of 50% of the original amounts subscribed has already been made, and the present refund will be 10% of the original subscription.

The committee believes that it will be a good policy to hold a part of the

fund intact, to take care of any action which may be necessary in cleaning up the spray residue situation. It is planned that a meeting of representatives from all fruit districts will be held, sometime during January or February, in Salt Lake City, or Denver, and it may be necessary to send a committee from Hood River to attend this meeting.

The emergency committee will make an effort to handle the spray situation with the funds on hand, and hopes to have the problem solved before the next fruit season. The committee also wishes the subscribers to know that the part of the fund being retained will be expended for the purposes for which it was raised, and that any amount left over will be returned to the subscribers.

THE COMING YEAR

The fiscal year of your Chamber of Commerce commences with the annual meeting and election of officers. Committees are already at work in preparing a program and budget for the activities of the chamber, and these committees, in order to properly diagnose the needs of the community, need your assistance and your suggestions in completing their work.

As a citizen of Hood River and a member of your Chamber of Commerce, it becomes an onerous duty and your privilege to assist these committees and your board of directors in determining just what projects your chamber should undertake during the coming year.

In order to properly represent a cross-section of business opinion, your board of directors must know what your ideas and suggestions are in regard to future business policies. Your suggestions from the membership at large will not only be welcomed, but are earnestly solicited, for the good of the community.

There is a business man, must have some ideas in regard to the future conduct of your Chamber of Commerce. It will be impossible for the committees to know what these ideas are unless you tell them. This article, then, may properly be regarded as an urgent request for you to communicate with some member of the committee, which is listed on another page, or with the secretary, with respect to what you think the work of your chamber should be during 1927.

CHAMBER "DO'S" AND "DON'TS"—FINANCING

(By Colvin B. Brown, Manager, Organizational Service, Chamber of Commerce of United States)

"Once upon a time," as all moral tales should begin, it was the almost universal custom of chambers of commerce to base their financing on the amount of dues collected from members. If it was necessary to raise more money, the chamber would conduct a fund-raising campaign through an increase in the total membership.

Time with its accumulation of experience has changed this method. Business men no longer "support" their chamber of commerce. They are buying services that can be bought no place else. The business man no longer pays his dues because he gets a thrill out of being a "pillar of the community."

The chambers have found that it isn't merely getting a great number of members that makes a chamber effective but that it is getting a definite budget for carrying out certain specific projects, with this budget underwritten by a group of men interested in the program.

Programs of work and financing are very closely related, for, under the new order, it is necessary to have the proposed work clearly mapped out before making money with which to accomplish the desired ends.

To go back into history a little, when it was found that membership did not raise enough money to carry on work of a chamber resort was often made to asking business men to finance particular pieces of work.

This did not prove very satisfactory as it tended to split a chamber up into a number of self-financed departments. Other chambers sought to get the needed revenues by establishing graduated dues scales based on capital invested, amount of business done or some other measure. This did not prove satisfactory because of the difficulty in finding an acceptable yardstick.

Use of Plural Memberships

The majority of chambers attempted to solve this difficulty by the plural membership plan. It was wisely adopted and is still used by a large number. We discovered, however, that this membership plan was not as effective as making a direct appeal for contributions of a given amount to carry out the provisions of a definite budget. The business man, like this because there was a definite business purpose to which he could study and in which he could come to a decision.

Many secretaries asked themselves as a result, "Why maintain all the complicated machinery to get the members at all?" The plural plan had been criticised on the grounds that the large holders of these memberships exercised direct or indirect control of the chamber, and that many of the men to whom these plural memberships were assigned took no active interest in the work of the organization.

All these factors, but particularly the desire to approach this matter from the viewpoint of business, have led to the adoption of the budget or service fund plan of financing.

A typical plan is that in use at Tulsa. All memberships are twenty-five dollars, which carry the right to vote and involve the obligation to participate in the chamber's activities. This produces a certain amount of revenue which is not enough to carry out the full program of work that is contemplated. Therefore, a budget fund is established which represents the difference between the total amount needed and the revenue derived from dues, and those who are in a position to do so are asked to contribute to this fund in varying amounts.

The amount of the contribution is usually determined by a committee upon the basis of the contributor's financial stake in the community. These budget contracts do not carry the right to vote, though in Tulsa a subscriber who is not a member is issued a membership providing his contribution is twenty-five dollars or more (the membership dues rate).

Abolition of Members

Memphis has gone even further, having abolished individual memberships altogether and giving each subscriber to the budget one vote. Under this plan, the chamber with some 330 budget-members, has increased, at the time of our last report, its revenue from \$68,000 to \$150,000.

The present practice of some chambers of commerce is to ask subscribers to the budget to sign a contract for one year only. The reason for this is that there is greater reluctance to

Retailers of Everything to Wear

The PARIS FAIR

HOSIERY SPECIALS

We certainly have some wonderful bargains in Ladies' and Children's Hosiery that we are offering you right now. Almost anything you might wish for in cotton, wool and silk.

BOYS' HOSE—Extra heavy ribbed hose for boys. These are mostly large sizes but are our regular 50c and 55c sellers and a full run of sizes in a little lighter weight. All of this lot are big values but some of these are unusual Bargains. Your choice the pair..... **23c**

Special - Heavy Cotton Hose for Ladies

—Nice soft finish, warm and agreeable and will give excellent wear, the pair..... **25c**

Special - Woolen Hose for Ladies

—Black and heather mixture. They just can't be beat for values at the pair..... **48c**

Special - Ladies' Silk Hose

—Don't overlook these silk hose we are offering—slightly irregular but of a much higher quality than the price would indicate. All the wanted colors and all sizes. They'd want sixty-five or seventy-five cents for these most places. We're selling them at the pair..... **50c**

Special - Women's Worsted Merino Hose

—\$1.50 values and a wide wale woolen hose that is a dandy. The pair only..... **50c**

Special - Women's Silk and Wool Hose

—And a Cotton and Worsted Mixture Hose, full fashioned with high spliced heel and double sole. The pair..... **75c**

Special - Men's Slip-On Sweaters

—Heavy knit, wide collars. Good big values at \$3.98. Your choice while they last, at..... **\$2.98**

Special - High and V Neck Sweaters

—For Men and Young men. Good weight and values up to \$3.50. Your choice to close them out..... **\$1.98**



sign for a continuing period of years than for one year and at the end of a year the chamber may want to increase the amount of subscriptions. The reason for the continuing budget contract is that chamber of commerce work should be on as permanent a basis as possible.

There is greater security for the completion of long-time projects, and there is no reason why subscribers cannot be asked to increase their subscriptions by signing a new continuing contract.

The Stockton, Calif., Chamber of Commerce has found it advisable to collect the budget money on a monthly basis. It has divided its membership into 32 business groups, such as retail lumbermen, retail grocers, manufacturers, etc., and a committee is appointed for each group to raise the subscriptions in each classification.

It is not good practice to allow the subscribers to earmark their contributions for a particular activity. All contributions should go to the general fund, under the control of the board of directors, which budgets the various activities, changing allotments as conditions change.

Under this new plan of financing business men are asked to contribute to the maintenance of the chamber of commerce. When asked to contribute to the budget, the business man visualizes his contribution as an aid to carrying on the work that the local chamber is doing for the business and community interests of the city in which he lives. This frank and direct approach to the matter of financing a chamber of commerce has appeared to practical business men's judgment.

"An Apple A Day"

(By Dr. W. A. Evans in Spokane Spokesman-Review)

"An apple a day will keep the doctor away" is an old legend. Sir George Newman, the head of the British health department, quotes it in his outline for health work in Great Britain. His reference indicates that it is a popular saying in his country.

The probability is that it came over in that great caravanserai, the Mayflower. Where there is so much smoke there may be a fire. A folklore health legend. The following facts support the legend. The following facts support the legend:

Apples contain considerable amounts of vitamins. Eaten habitually in winter, they will supply about as much ascorbic vitamin as the average everyday winter diet leaves us in need of.

They are laxative. Most people need a mild, natural laxative daily, especially in winter. The winter diet likely to be a little concentrated and leave rather less residue than is required for the best health. There is activity rather closely related quality. Apples have considerable bulk. They are filling. In the season when the foods tend to be concentrated a bulky addition to the diet is helpful. Even after the winter has passed, the bulk of the apple pulp is bulky.

Apples are an alkali producing food. The winter diet rather tends towards acid production. At this season we are disposed to eat freely of meat, eggs, bread and cereals—all acid producing foods. We need to add some apples to the diet to act as a balance for these acid producing foods. Sausage and friend apple is a good combination. Apples are rather high in mineral content.

Custom has established the morning fruit as the opening gun in the breakfast battle. Custom knew what it was in. The morning fruit is a very good stomach wash. It belongs somewhere in the class with the tooth and mouth wash. And apples and apple juice are just as good for the purpose as oranges and orange juice.

It has been claimed that Sancho Panza said "God bless the man who invented apple sauce." Old Sancho never said it, but had he done so it would have added to his claim for wisdom.

There is no reason why cider should not be used at the beginning of breakfast just as orange juice is. It serves the same purpose and acts in the same way.

There are times when an overfed person will eat an apple rather than load up with a full supper.

Mr. Averette Cullen says more than is good for him. At night he has some discomforts, which his biologic chemist might tell him are due to a slight acidosis from overeating. If he limits his supper to one apple, next morning finds him rejecting in his wisdom.

The Glacier makes rubber stamps.

Maintaining a Good Posture

(By Frederick D. Stricker, M. D., collaborating epidemiologist of Oregon State Board of Health, in cooperation with the United States Public Health Service.)

One of the simplest and most effective methods of bettering one's health is by maintaining an erect posture. Posture is an expression of the mental and physical state; also posture may modify and control mental states. The cultivation of a happy, cheerful, optimistic nature more readily achieves results when efforts are also made to walk with an elastic, springy step, to hold the head erect, and the abdomen flat.

In an erect posture body muscles tend to remain taut, and afford a proper support or pressure to the body including the circulation of large blood vessels. In a habitual slouching posture the blood of the abdomen tends to stagnate in the liver and the splanchnic circulation causing a feeling of drowsiness and mental confusion, headache, coldness of hands and feet, and chronic fatigue or neurasthenia, and often constipation.

One of the most important of all health habits is the habit of keeping good posture. When the head droops the organs in the abdominal cavity are not held in natural position. At the same time the muscles are working a little harder than if the body were erect, for they are making an effort to hold the body from falling forward.

A good posture cannot be maintained unless the muscles are kept strong by exercising. If the shoulder muscles are too weak to hold the shoulders in their normal position, the chest tends to drop in. If the muscles of the back and abdomen are not strong the body slouches forward.

It is not enough to have an erect carriage and a well-set head. We must also have well directed feet. The foot in action should be placed on the ground with the line of direction parallel to the line of movement. The toes should point forward and neither be turned outward nor inward.

Games, outdoor sports, such as walking, swimming, basketball, handball, tennis, and golf are excellent remedies for poor posture. The setting up exercises of the U. S. Army, if practiced daily, will help the muscles do the work of holding the body in a healthful position.

Good posture pays because it improves the health, increases your economy, gives you social standing, and inspires you with the spirit that wins.

Therefore, be it resolved that in 1927 I will establish the habit of maintaining a good posture.

The Home Year

The year 1926 has been prosperous and quiet. There has been work for all; good wages, good crops, good markets, good living, a surplus for pleasure, and for investment. It has been an extraordinary year, for building and enjoying homes.

Sometimes one forgets the greatest blessings, in the glamour of a great emotion, the fear of a great evil, the toll of a great emergency; just as in the rush of business one may temporarily forget the home.

But home love outlasts the furthest passion, blots out the fiercest hate, and still is a benediction when other things bring only remorse and the memory of dead hopes, lost opportunities.

Just so, the quiet home year 1926 will outlast the storm of war and of reconstruction that has been the trying period so lately past. It will go into history, and into the national consciousness, as a great Home Year—the Manufacturer.

Canby Post Install

At a regular meeting Saturday Canby post installed the following officers: George L. Aggers, commander; Thos. G. senior vice commander; C. C. Courtwright, junior vice commander; Simpson Copple, surgeon; S. F. Blythe, adjutant; A. H. Jewett, officer of the day; R. F. Fraser, quartermaster, and G. R. Caster, officer of the guard.

Asbury M. E. Church

Sunday school at 9:45 a. m. Jan. 15. Supt. Classes for every person regardless of age. Morning worship at 11 o'clock. Epworth League at 6:30 p. m. Evening worship at 7:30. Prayer and Bible study every Wednesday evening.

at 7:30. Boys' club every Tuesday evening. Mothers' and Daughters' banquet Friday evening at 6:30. Golden Rule dinner Friday evening, February 21, at 6:30; proceeds to go to the Near East Relief. All the churches are co-operating. You will be welcome to any or all of these meetings.
Henry Young, Minister.

HOOD RIVER CAMP, NO. 732, M. W. A. Meets at Woodman Hall every Wednesday night.
J. R. Reis, Clerk. W. W. Mansfield, G. R.

HAZEL REBEKAH LONGE NO. 156, L.O.O.F. Meets first and third Tuesday evening in each month in the Odd Fellows Hall, seven miles south of Hood River, Ore.
Florence Moore, N. C.

MT. HOME CAMP 340, R. N. A. meets second and fourth Thursdays of each month at M. J. A. Hall.
Zina Carney, Sec. Fernie Culp, O.

FOR SALE

For Sale—One dining room suite and other furniture. Prices reasonable. See Mr. Baker at the Chamber of Commerce.
1317

For Sale—Attention—ex-service men. Just what you want. House made by the best of Oak Grove school. Sacrifice price \$6000. terms. C. G. Lemmon, Hood River, Ore.
1315

For Sale—In the wood on the Mt. Hood Loop highway at the Hood River wood yard, 10 miles N. Lewis.
1315

For Sale—One tractor and oak. Take it Katayama, R. D. 2, tel. 365-Odele.
1315

For Sale—Wood, dry pine and oak. Phone 426.
1315

For Sale—A pick up, 16 acre ranch 1/4 mile west of Oak Grove school. \$2000. Write for information to E. W. Haines, 500 Fremont St., Portland, Ore.
1315

For Sale—Dry body fir wood 16 inch. You may call or will deliver. H. K. 5 corner, tel. 365-Odele.
1315

For Sale—4 gallon cow, test 47, second calf last October. Reasonable. J. R. Ford, 5035 1st Oregon, Clatskanie, Ore.
1315

For Sale—A Thor washing machine, as good as new. Tel. 1221 or see Lynn Davis at P. & L. office.
1315

For Sale—150 acres, best of soil, no rocks. 60 acres of hay land, balance in large pine and fir. Logging. Good mill site. Also 10 tons of hay for sale on place. Mrs. Rosa Phillips, Tel. 2265.
1315

For Sale—Rhode Island Red and Barred Rock baby chicks. March hatch 50c, April 50c, May 17c each. Write for catalogue and price of delivery. W. E. Shaw, phone 3522.
1315

Piano For Sale—High grade sample piano, latest style and finish, new, located at Hood River. Reasonable terms offered for quick sale. Write to J. M. Howard, 515 Clatskanie St., Portland for information.
1315

For Sale—C. R. L. Red cockerels from 200 eggs, \$3.50 and up while they last. Ralph Lewis, phone 4261.
1315

For Sale—Furniture stamp pulper. All conditions. Cables, books and block, \$50. Ralph Sherrieb, Rockford.
1315

For Sale—Ground or cracked barley in half ton lots or more at \$7.50 per ton at barn Tel. 657. A. A. Mohr.
1315

For Sale—Two cozy homes marked down for holiday sale. Modern 5-room bungalow, two sleeping porches, furnace heat, shade and fruit trees. Price \$2800, \$5 cash. Also modern 8-room bungalow, furnace heat and fireplace, shade and fruit trees, garage, \$3500, \$500 cash, balance terms. Home cost \$4000 to \$10,000. Phone 5551.
1315

For Sale—A 2-wheel trailer, with pneumatic tires. A. Trimble, Ralph Lewis ranch, 1/4 mile south of 1/2 mile south of Rockford, Ore. Tel. No. 3.
1315

For Sale—Dry fir wood, cut 1924. Phone 4212.
1315

For Sale—60 cords of dry red fir 4-foot wood. F. W. Stien, Parkdale, Ore.
1315

For Sale—16-inch fir wood, delivered, where. Phone 4728.
1315

For Sale—First-class hay, meadow grown, no spray, 10, discount on 10 tons or more. L. H. Ross, 1/2 mile S. E. Odele.
1315

For Sale or Trade—Nice country home, 2 1/2 acres, 4 room house, good out buildings, family orchard, lots of berries, etc. 4 miles south. Will take house and lot in Hood River to \$2500, balance terms. R. L. Sumner, Home, phone 578.
1315

For Sale—Baby chicks. White Leghorn, Hollywood strain, from best selected 2 and 3 year old hens, bred to high record cockerels. We are booking orders now for