

The Hood River Glacier.

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Seven Tips on Finance

1. Buy only what you know.
2. Never buy, give, lend nor invest under pressure.
3. Speculate on properties—not schemes.
4. Buy only what can be resold without a loss.
5. Take your profits.
6. Borrow for expansion—not show.
7. Ask your banker.

FIRST NATIONAL BANK

THRIFT

Is the foundation of success. We will help you lay that foundation by a liberal saving on parts for your car.

Courteous service, and a man always on the job.

THE BONEYARD

Auto Wreckers on the Highway

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Office Phone 2211 Residence Phones 3402 and 3354

TRUE-TO-NAME NURSERY

H. S. GALLIGAN, Proprietor

OFFERS TO PLANTERS:

Apple, Pear, Cherry and Peach

Consisting of the leading commercial varieties adapted to this locality.

These trees are grown on virgin soil from buds and scions of my own personal selection and are the finest lot of trees I have grown for 25 years, and are absolutely guaranteed every way. My policy is to sell direct, therefore saving agent's commission.

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HOOD RIVER AUTO WRECKERS

We have wrecked over 600 cars and are selling all parts at less than half price. Here are a few we have on the shelf: Buicks, all models to '22; Chevrolets, 490 and F. B.; Studebaker to '22; Oakland; Olds; Dorr 4-6; Overlands, all models; Chalmers; Reos; Maxwells; Willys-Knight; Elgin; Paige.

ON THE HEIGHTS

A GOOD STOCK OF TRUCK PARTS

COME LOOK US OVER

J. G. BRADFORD

RADIO

At your service
Res. Phone 1264

"Wright's Condensed Smoke"

The Modern Way-Smoke your meat with

Wright's Condensed Smoke

Also Wright's "Ham Pickle"

KRESSE DRUG CO.

The Rexall Store

NEW VICTOR RECORDS EVERY FRIDAY

This Particular Bank

Our Ad Man much prefers those general advertisements which tend to create a friendly atmosphere in which to do business, but his advisers insist that there is real value to definite specific publicity that applies to this bank. For example:

There are very few country banks in the state that have a separate vault built expressly for the safe keeping of customers' securities.

OUR WELL-APPOINTED VAULT, ELECTRICALLY PROTECTED, WITH ITS SIX INCH, SIX TON TRIPLE TIME-LOCKED STEEL DOOR

affords convenience, safety and protection worthy the serious consideration of anyone seeking those features of bank service which appeal to careful people.

BUTLER BANKING COMPANY

Member Federal Reserve System

BAND MINSTRELS

THE SHOW YOU'VE BEEN WAITING FOR
RIALTO THEATRE
Wednesday Ev'ng, Mar. 3

A REAL FIRST AND SECOND PART
MINSTREL SHOW

ONE WHOLE EVENING WITH A RIOT OF FUN

JOKES, SOLOS, DUETS, BAND NUMBERS

The costuming of this show has cost the sum of \$3000. The Rialto stage will be ablaze with such a blending of colors as you have never seen before.

GET YOUR TICKETS NOW BEFORE IT IS TOO LATE

RESERVED SEATS, 75c—Including Tax

The First Four Rows will be reserved for Children at 25c each.

The next 10 Rows and Loges Reserved for Adults.

General Admission, 50 cents—Includes the balance of the house.

All proceeds for benefit of Hood River's Band.

FINE STATIONERY

For Business Man and Orchardist.

BLANK FORMS

For Keeping Account of Every Ranch Activity
They will help you in making your income tax return

THE GLACIER OFFICE

PIONEER TO BE HONORED

JUBILEE CELEBRATION NEXT WEEK

Hans Lage Will Observe 50th Year of Hood River Residence Next Thursday Evening

Hood River friends and neighbors will gather next Thursday evening at the Pine Grove grange hall to honor a pioneer, Hans Lage. That day Mr. Lage will celebrate the 50th anniversary of his removal to his East Side place, on which he still resides.

Hans Lage has been the tried and true friend of many men. Through his long life he has breathed geniality, good cheer and optimism. His capacity for sympathizing with neighbors during days of sorrow and of joining in their joyful laughter has caused the bonds of deep love to extend beyond the family circle. Is there a neighbor of the past 50 years who does not remember with pleasantness that hearty chuckle of his when he greets one? And there are many who have seen his eyes fill with honest tears as he extended the hand of sympathy.

Mr. Lage was born in Schleswig Holstein, Germany, in 1847. At the age of 21 he came to America, landing at New York city and traveling immediately to Davenport, Ia., where he began work on a farm on arrival in the month of April, March 2, 1871, he was married to Lena Hock.

For four years Mr. Lage pursued the life of an Iowa farmer. In October of that year he was seized with a desire to take his wife and three children and accompany his father-in-law, Claus Hock, and family, to the Pacific coast. A brother-in-law had already left for the mining region west of the Rocky mountains.

The family traveled by a Union Pacific immigrant train to Sacramento and thence by river steamer to Port Francisco. The journey north to Portland made aboard an old sidewheeler, filled a week. After three days in the Columbia to the Blugen, Wash., place of B. S. Joslin, one of the mid-Columbia's first settlers, Hansdorf Hane, had purchased the ranch. From Blugen Mr. Lage and two other young men proceeded on a hunting trip to Gilmer. Before they returned three feet of snow fell and the temperature dropped November 17 to seven below zero. While wandering through the dense woods, the men were heard by Mr. Gilmer, who gave them shelter in his cabin. The accommodations, however, were meagre. The log cabin, with chinking, was small, and the heat from the fireplace was unable to penetrate the chill that settled in the little room.

In January Mr. Lage accompanied a party to Glenwood, encountering another severe storm. The storm on the Canas prairie region a lake. Mr. Lage recalls that on his return to Blugen he told his friends that he was looking for a farm and not a fish pond. He turned his attention to Hood River valley, and February 22 he made his first journey to the region that was to be his home. Mr. Lage liked the lay of the region where nestled the wooded homestead of Milton Neal.

From that time all of his years, said Mr. Lage, "and three days later the deal was closed. March 4 I moved with my family to our new home. The improvements consisted of a four-room shanty and a small barn. A half-acre of land was cleared. A single pear tree and a Red June apple tree had been planted. Both these trees, the oldest surviving on the East Side, still bear an abundance of fruit annually and members of the Lage family and neighbors declare that no fruit was ever better in taste. The only neighbors of the now populous orchard section were the Jackson, New Turner, Coram, and Divers families. Baldwin and Tieman had established a ranch place in the Mt. Hood district. A small school had been built at a spot now known as Lena station, on the Mt. Hood railway line, and Henry Howe, now city recorder here, became the community's first teacher.

Game was plentiful. Each fall it was customary to gather acorns to fatten the hogs. One fall day Mrs. Lage, who was very deaf, was sitting near the acorns near the homestead. She failed to hear the shot of a neighbor's gun as he felled a huge bear under a tree but a few paces from where she worked. On returning home, however, and learning how close she and her husband had been, she lost her ardor for gathering acorns and henceforth refused to go forth alone in the forest. In these days, Hood River was little more than a crossroads, and it was the custom of Mr. Lage and neighbors to journey twice a month to The Dalles for supplies. A mule team furnished the motive power. One day Mr. Lage purchased a handsome mirror for his wife. Nearing home, fatigued after the long ride, Mr. Lage lifted his arms in a luxurious stretch and brought his hands down rather forcefully on the mirror, which had rested on his knees for the 20-mile rough trip. His blow was more forceful than he had intended, and he discovered that he had about a thousand little looking glasses. One of the most amusing incidents Mr. Lage tells of the pioneer life deals with his flock of five ducks and a drake. Thinking they had become accustomed to their surroundings, the family permitted the fowls to run free in the spring branch. But they disappeared. Two months later Will Neal, a neighbor, reported that a flock of ducks was on a neighboring homestead, the Winchell ranch.

"I investigated," says Mr. Lage, "and discovered my lost adult flock intact and 45 ducklings. The duck place has never had a mortgage on it. Except for 16% acres sold in 1906 to Willis Van Horn, the entire quarter section still remains in the family. Mr. Lage did not plant all of his acreage to apple trees. He likes

a green meadow for his cows and it has been his custom to raise his grain and hay. The green patches of the Lage place attract attention in spring, and the ripening grain is golden in mid-summer.

"I was never a fisherman or a hunter," said Mr. Lage, "but my family always had plenty of fish and game. The neighbors did not raise hogs. But I always had a herd and packed my bacon and hams. They were eager to trade me fish for bacon. Trout in those days were taken in abundance in a trap by the Neal family on a creek that bore their name. The trap was operated near the present home of Wilson Fike.

"Although no hunter I always kept a good hunting dog. One day I heard a terrific noise near the spring. It proved that a deer, chased by the dogs and nearly exhausted, was unable to (Continued on last page)

FEW APPLES REMAIN IN LOCAL STORAGE

Less than 100 carloads of apples are held here unsold by the Apple Growers Association. Seventy cars are held for instructions from purchasers. The cooperative's total tonnage for the 1925 season reached 1,400 cars.

The fruit remaining unsold is of the highest quality, according to Manager Dr. Nelson. The season to date has been such as to indicate a yield of early fruit, which normally is of the best quality and which also brings the peak of the market. Because of prevalence of strawberry root weevil, the valley's strawberry acreage the past four years has shown a steady decrease, and it is not anticipated that more than 40 acres of berries will be rolled to the fresh fruit market this season.

Discovery of a poison bait, proved by experiments to eliminate the weevils, has revived the berry industry, and many new tracts will be planted this season.

Although apple markets throughout the country have been quiet during recent weeks, dealers in general are still hopeful concerning spring prices and many feel that the market must improve. While some of the apples in storage are not keeping as well as expected, there has been a tendency to move rapidly the questionable stock and keep the best fruit for the later market.

From total cold storage supplies, the equivalent of more than 1,500,000 barrels apparently moved into consumption during January, leaving the February holdings equal to 2,691,000 barrels, divided as follows: 2,152,000 barrels, 9,850,000 boxes and 1,674,000 bushel baskets. This is 20 per cent more boxes, and 80 per cent more baskets than a year ago. Combined cold storage stocks are about one-third heavier than last season, but 11 per cent lighter than February 1, 1924.

Movement out of storage has been fairly satisfactory, though only slightly greater than during January, 1925, and one-fifth less than two years ago.

More than half the present cold storage holdings of boxed apples are still in the Pacific coast states. February 1, the Yakima district was reported to have 4350 carloads in cold storage and 500 in common storage. Holdings in the Wenatchee district were 1500 and 400 cars, respectively, making a total for these two leading districts almost twice as great as last season and exactly the same as in 1924. Washington shipments of 28,700 cars to date are several thousand more than came from that state all of last season, and movement still exceeds 500 cars weekly. Idaho, with 7000 cars to date, has shipped more than three times as many apples as during the light 1924-25 season and has also exceeded the heavy output of 1923-24.

Weekly export movement continued at the rate of 72,000 barrels and 50,000 boxes, according to reports of the International Apple Shippers' association. This is more barrels but slightly fewer boxes than last February and is far below the record established in 1924. Both barreled and boxed exports this season to February 6 have now passed last season's totals to the same date. Aggregate forwardings from United States and Canadian ports are 2,415,000 barrels and 4,009,800 boxes, the equivalent of 13,800 carloads of barreled fruit and 5345 cars of boxed apples.

JUSTICES SEEKING LAW MODIFICATION

In the opinion of justices of the peace of Oregon, who met in Salem the first of the week and organized an association, according to the report brought back here by Justice F. H. Blagg, some of the laws of the state ought to be so modified as to permit the justices, "To Temper the Wind to the Shorn Lamb."

"We think the drunken driver law, which now makes it mandatory that fines and imprisonment be inflicted, with no provisions for a parole, should be modified," said Justice Blagg. "As the law now stands no parole can be invoked, and the only recourse, where leniency is desired is for the governor to issue a pardon. In all justice the parole should be applied in many such cases. We also believe the minimum, mandatory fines in cases of game law violation should be modified."

Officers of the new association are: Justice Noble, of Oregon City, president, and Justice Snell, of Salem, secretary-treasurer.

DEAN NELSON MAKES TALK

DIRECT GROWER SELLING DIRECT

Washington College Man Elaborates on Steps Necessary by Farmer in Handling His Product

The last of a series of meetings, staged during the previous two weeks at various valley points by the Apple Growers Association, was held Saturday night at Dee, where the chief address was delivered by Dr. S. B. Nelson, dean of the Washington State College at Pullman.

Dr. Nelson gave an elaborate discussion of marketing from the viewpoint of the farmer. Eight distinct steps are necessary for the agriculturalist or horticulturist to get his products successfully and profitably to the consumer, Dr. Nelson declared. He characterized as primary and most important of all the raising and preparation of the article. Various phases of transportation, from the orchard to the warehouse and thence to railway point of distribution and to the retailer, were considered in the talk. He declared that packaging and labeling were too often sacrificed by the fruit grower. However, Dean Nelson said, the members of the local cooperative association have set an exemplary pace in this phase of getting their product successfully to the consumer. Dr. Nelson mentioned marketing as the final step for consideration by apple growers.

"You farmers," he said, "have finished with your part of your product when you have grown it and delivered it ready for shipment. Then you are through. You haven't the machinery for marketing your product. You must hire somebody to do that work for you."

The visiting college man then expressed a praise for the efforts of members of the Apple Growers Association in organizing cooperatively to establish selling machinery for their fruit.

Friday night an address was delivered by R. H. Kipp, manager of the bureau of marketing of the Portland chamber of commerce. Thursday evening W. C. Schuppel, manager of the Oregon Life Insurance Co., delivered an address on "Getting Together and Sticking Together."

The plan of the district meetings was initiated at the suggestion of R. J. McInnis, president of the association's executive committee. They will be made an annual feature of the cooperative, it was stated. Detailed reports of all departments of the business of the organization, which annually possesses approximately \$1,000,000 in value, were given by officials. The mid-winter sessions will also prevent the glutting of the annual meeting of the cooperative with a congestion of queries on business details.

BAND MINSTRELS HERE WEDNESDAY

Tickets are selling fast for the annual Hood River band minstrel show, scheduled for the Rialto theatre next Wednesday night. The show will be a full, two-part minstrel performance, with stunt sketches that are sure to be certain-fire pleasers. Because of the popularity of the band and the merit of their show, it is indicated that the house will be sold out for some days before the show.

The program will be as follows: Opening, band and chorus. "It's Three O'Clock in the Morning" and "Some Possum."

Jokes by the interlocutor and end men; southern melodies, by chorus and the band; bass solo, "Asleep in the Deep." Mark Kvanda; selection, minstrel quartet; soprano solo, "Sunrise and You." Mrs. Frank Gilbert; selection, minstrel quartet; overture from William Tell in four parts, by the band.

COUNTY W. C. T. U. MEETING TUESDAY

The Hood River county W. C. T. U. institute will be held March 2 at Riverside church. It will be an all day and evening affair, commencing at 9:30 a. m. The lunch at noon will be pot luck style with coffee, cream and sugar furnished by the county union. All members and friends are invited.

Part of the day will be given over to a school of methods. Duties of all officers and superintendents will be explained. The departments of work will be discussed and new ideas advanced on how best to carry on each department's work.

Mrs. Mary L. Mallett, state president, will conduct the school of methods. Mrs. Nellie Clinow will deliver an address in the afternoon and evening. Mrs. Clinow will be remembered as the convention speaker at the state W. C. T. U. convention last fall.

Special numbers on the program are: Solos by Mrs. J. E. Smithson and A. T. Holmes; duet, Mrs. J. Jarvis and Miss Hunt; readings, Mrs. A. L. Anderson and Mrs. John Wirrick; piano solo, Beulah Kincaid.

Mrs. J. F. Hall is chairman of the lunch.

Rev. A. E. Hall, pastor of the Christian and Missionary Alliance church, has resigned, and his last sermon will be delivered next Sunday. Rev. Hall will enter evangelistic work. His family, however, will make their home here for the present. His successor has not been named.

MARSHALL N. DANA WILL ADDRESS CLUB

Marshall N. Dana, of the editorial staff of the Oregon Journal, will address the members of the Tuesday Lunch club next Tuesday. Mr. Dana will discuss the proposed highway and railway line from the mid-Columbia to Yakima, Wash.

The meeting will be held at the Waukena hotel and every member is urged to bring a guest.