

NOTICE

We are the Representatives in this District for the firm of

J. & H. Goodwin, Ltd.

Dealers in both

Domestic and Export Fruits

We are prepared, as their Representatives to make liberal advances on all Fruits.

We are also in a position to supply the grower with all his orchard requirements.

If an INDEPENDENT SHIPPER see us before making final disposition of your crop.

HOOD RIVER FRUIT COMPANY

TUM-A-LUM LUMBER CO. TUM-A-LUM LUMBER CO.

**Tum-A-Lump Coal
Coal Up
for next Winter**

How about your Winter Coal Supply? We have as good a coal as we can buy. Our prices are as low as the quality will permit.

WE SELL TO SELL AGAIN

Tum-A-Lum Lumber Co.

LUMBER BILL, Mgr.

PHONE 4121—THAT'S OUR SELF-STARTER

TUM-A-LUM LUMBER CO. TUM-A-LUM LUMBER CO.

We have a complete line of Lunch Supplies for your Vacation Picnic

The LAURNELL MARKET

"Nothing But The Best"

Gravensteins, Jonathans and Winter Bananas

Bartletts, Clapp Favorites and Flemish Beauty Pears

GET MARKING STENCILS AT GLACIER OFFICE
SHERIDAN FRUIT COMPANY

Tsungani

I have installed several sets of these wonderful pistons in the last three months, and their performance is wonderful. Drop in and let me tell you about them.

Shay's SERVICE Shop

AT THE FASHION GARAGE

Shop 1261

Res. 3721

S. E. BARTMESS FUNERAL DIRECTOR AND LICENSED EMBALMER
Licensed with Oregon's first class of Embalmers. Phone 1381, 3821
HOOD RIVER, OREGON

Anderson Undertaking Co.

C. C. ANDERSON, Sole Proprietor

Licensed Embalmer and Funeral Director

415 OAK STREET.

PHONE 1394

SCEARCE AND BAKER WILL SELL APPLES

H. M. Scarce, former Mosier orchardist, and W. J. A. Baker, son of W. J. Baker, who planted the valley's first commercial Newtown tract, will leave soon to represent the sales department of the Apple Growers Association in the south and middle west. Mr. Scarce, who has had former experience in apple sales, expects to make territory in Kansas, Oklahoma, Texas and other southern states. Mr. Baker toured through the south last year with one of the sales trucks of the Apple Growers Association. Through his activities and the display of samples of the valley's standard fruit, he created a new distribution in points where the Hood River apples had formerly not been known.

Pescok Beauty parlor, Richard's apt. Tel. 2921.



Here's the place

The merchant who displays this sign is ready to supply you with Fuller Paint and Varnish Products.

It's easy to see — a green enamel sign with the name FULLER in white.

Look for it — then you'll know where to go when you need the products of a manufacturer who has had 75 years experience and makes a "paint or varnish for every purpose."

FOR ANY FULLER PRODUCT CONSULT THE NEAREST FULLER DEALER:

Emry Lumber & Fuel Co. HOOD RIVER
R. J. Melsaac & Co. PARKDALE

W. P. FULLER & CO.
301 Mission Street, San Francisco
21 Branches in Pacific Coast Cities

FULLER PAINTS & VARNISHES
PIONEER WHITE LEAD

It Grows Hair

or Your Money Back
Thousands of women are growing new hair and putting an end to scalp ailments with the new Van Ess method of treatment. Van Ess Liquid Scalp Massage makes it easy to give the scalp proper care and to have a head of abundant and glorious hair. The rubber nipples on the patent applicator feed the treatment directly to the hair roots and at the same time gently massage the scalp. Ask us about our money back 90-day treatment plan. We give you a positive guarantee.



KRESSE DRUG CO., Hood River

FOR SALE SEVERAL THOUSAND APPLE BOXES
Suitable for Orchard Use
7c Each

Located near Hood River on East Side. Many were purchased last year from the canning company and used only once.
A. A. SCHENCK, Brookfield Center, Conn. Rd. 39

Mt. Hood Meat Co.
Tel. 4141 Hood River, Ore.
Deliveries at 9:30 a. m. and 2:30 p. m.

We have a special every Saturday—see our window that day for a bargain in meats.

Our Meats are U. S. Inspected.

C. L. HOWARD, Prop.

DUCKWALL TELLS OF THE CONVENTION

John C. Duckwall, who represented Duckwall Bros. at the St. Louis convention of the International Apple Shippers Association, says:

"While it has come to be spoken of as a meeting to determine apple prices, the International Apple Shippers convention takes up in the course of routine business a great variety of subjects, all of which are important to the apple industry."

"This year the program was if anything more varied than usual. Among the principal topics the following show the scope of the association and the work this association is doing for the betterment of the apple industry:

"National Apple Week, Publicity, Production and Distribution, Better Packing, Foreign Trade, Domestic Freight and Express Rates, Ocean Transportation and Rates, Extension of Heater Service East of Chicago, Refrigerator Car Service and Penalties, Storage in Transit, Overcharges and Undercharges, Pre-cooled Shipments, Trade Welfare, Legislation, Estimated Weights, New Equipment. These were the principal topics on the business program this year. The fight on at this time against the raising of the apple freight rates into Florida is led by the International Apple Shippers Association.

"The meetings were held in the Chase hotel at St. Louis overlooking a park of about 1,200 acres, which was the site of the old St. Louis world's fair in 1904. Besides the business sessions and informal business discussions there was a varied program of entertainment for the ladies in the day time and for all the guests in the evening.

"The business sessions and efforts at getting together on early sales interested most of the delegates present. We believe that while the total volume of sales were not as large in the aggregate, the exchange of views and ideas has resulted in getting more of the viewpoint of all sections. We believe that the east is now ready to buy.

"The situation this season hinges a great deal on the ability of the working man to pay a certain price. The volume is going to depend to a certain extent on whether the idle factories of some sections reopen early this fall. The hesitation of the buyers is on account of the fact that most buyers last year lost money in apples.

"The corn crop promises to turn out better than was predicted some time ago; wheat will be a better crop than generally expected, and cotton in the south has advanced in price. Against these factors are the closed factories in some sections, and consequent unemployment, and the depression of the farming sections that they support those who buy boxed and barrel apples.

"The buyers this year are conservative. They have seen apparent shortages in apples with rising prices, and a consequent market at shipping time that they will refuse to take hold this year of the early varieties except on a reasonable basis, which they think will enable them to get out on the right side of the ledger. We believe that both growers and shippers alike this year must look at the viewpoint of the buyer, and place a reasonable increase on last year's cash prices for the early varieties. If the market stays in a healthy condition we may look for a good speculative element in the Newtowns, which are our principal crop. If we do not have a good, healthy early market, our late market will be dead also.

"We are counseling our growers to sell Spitz, Jonathans and Jonathans on a conservative basis as our shipping season is near at hand with little fruit sold. Any grower who can afford to speculate should do so in the late apples. Pears and Delicious are short in supply and their prices are fully high enough. If the early shipments do not go into consumption, we have a condition of a falling market in sight, which the Northwest cannot afford to face. As one dealer put it in conversation the other day: 'The apples are not sold till the customer takes them out of the grocery in a paper bag.'

Bill Vogt Has Birthday

To many William Vogt, brother of J. G. Vogt, is well known. He was formerly a partner with his brother in business here. Bill was 50 years old last week, and The Dalles Chronicle reporting the event said:

"Friday was Bill Vogt's 50th birthday. He admitted it with as much glee as a school boy exhibiting a void caused by the removal of a large front tooth.

He received the congratulations of his friends with the same modesty a young girl accepts the flattery of her beaux. Fifty years mean just that many happy birthdays to Bill. The half century mark troubles him but little. He is what the boys all term a "good scout."

So Friday the word was voiced around and Halle Rice had sent a formal request for Bill to pick out the best shirt in the shop. Bill exhibited the request in the form of a telegram which was handed to him by a uniformed messenger, to J. Horace Stiles.

"So, this is your birthday, Bill!" exclaimed J. Horace. "Yes, heh heh," chuckled the tall action of the Vogt family. "Well, well, well," mused the theatre owner, and opening wide the portals of the Empire foyer, he bowed and with dignity, said: "Walk right in Mr. Vogt and take a seat with the rest of the kids."

New York Firm Active

Maynard & Child, apple exporters, represented here by O. B. Nye, announce that they have established facilities for the sale of apples, pears and deciduous fruits on the New York market, either private sale on the docks or through the auction, Jas. K. Newbold, well known to the trade and formerly New York representative of Chase & Co., will have charge of dock sales. Formerly the firm only handled fruit for export, but it is now in a position to handle fruit in New York.

Edgar W. J. Hearty, for a long time a member of the firm, will be located permanently in New York. Other members of the firm equally well and favorably known to the trade are Herbert W. Clark, formerly vice president of Kingman & Hearty, Boston, and Robert E. Lewis, many years associated with the firm. Mr. Hearty, who returned recently from a trip to Europe, believes that export prospects are particularly at-

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Built of Latex-treated Cords

TIRE building took a big step forward when the makers of United States Tires invented the Latex Process.

The added strength and wearing quality given by Latex-treated cords is something that the user of Royal Cords can tell you about from his own experience.

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And this holds good whether you are considering High-Pressure Tire, a Balloon-Type Tire to fit your present wheels and rims, or a Balloon Tire for a 20 or 21 inch wheel.

United States Tires are Good Tires

Buy U.S. Tires from
AUTO PARK SERVICE STATION, Hood River
FLOYD MARTIN, White Salmon, Wash.

tractive. With a smaller production in this country, he says, domestic and foreign markets should be relieved of the almost continual and season.

New Trail Praised
Fred W. Donnerberg and Fred Dethman, who recently penetrated the park country to the northwest of Mount Hood over a new trail just cut by the Forestry Service from a ditch cabin, near Parkdale, to Elk Cove, report that the route brings the city much closer to the wonderful flowered floor of Eden park. The two men left Hood River at 4:30 a. m. They reached Eden park at 9:30. After exploring the district, where scores of mountain flowers are now at their best, they hiked back, returning to Hood River at 2:40 p. m.

"The hike over the new trail offers the recreationist one of the best routes for a scenic trip I know of," said Mr. Donnerberg. "The natural flower gardens are now worth seeing."

Grange Opposes Defense Day
The Pomona grange of this county has adopted a resolution expressing unqualified opposition to the proposed "Defense Day" plans for September 12. The committee which presented the petition was composed of Edw. Hawkes, G. A. Weber and W. T. Forry.

"We are fully convinced," stated the resolution, "that any national demonstration of our military forces at this time would have a sinister significance. At the moment when the European nations are making a tremendous effort to adjust their differences our war department should be advised that no action should be taken as a military gesture."

Copies of the resolution were forwarded to Governor Pierce and Secretary of War Weeks.

Mr. and Mrs. W. E. Bullard and children, returning to their home in Ione, from Portland, where Mr. Bullard participated in Buyers' Week activities, stopped last Friday evening for a visit with Mrs. Bullard's father, M. H. Nickelsen, and other relatives and friends.

APPLE GROWERS

HERE WE ARE AGAIN

Delay signing contracts for your export sizes, 150s to 225s, until we have shown you 1923 Sales

Newtowns - Spitz - Jonathans

SAM BIRCH
Waukoma Hotel, Hood River

Liberal Advances - Direct Shipments

London - Liverpool - Hull - Glasgow

MAYNARD & CHILD

WE SPECIALIZE IN THE MARKETING OF

APPLES
DOMESTIC—EXPORT

OUR SOLE REPRESENTATIVE IN HOOD RIVER IS

O. B. NYE

We make most prompt accounting of all Sales. A wire when sold, followed by Account Sale and Check next day, provided charges are available. Growers will find Mr. Nye well posted and eager to be of service.

NEW YORK=BOSTON=EXPORT