

The Hood River Glacier.

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No. 34

YOUR FORTUNE TELLER

Most fortune tellers make a living by helping us believe that our dreams will come true with no further effort on our part than the exercise of a little patience.

There is a "fortune" teller in our bank who, if visited regularly, will not only prophesy but will absolutely guarantee good fortune and financial independence.

We refer to the Receiving Teller in our Savings Department. Here is one fortune teller you can believe in—visit him at your first opportunity.



The First National Bank
HOOD RIVER, OREGON

It's In The Tailoring

—Only clothes that are smartly tailored ever inspire the question—"Who's your tailor?"

Successful men wear them for the distinction—the personal satisfaction—the service they give.

—The Spring woollens are in—a complete range to choose from.



\$33 and up—snappy, distinctive patterns.

J. G. VOGT

Fountain and Luncheons

We consider ourselves fortunate in securing Mr. and Mrs. Frank Moore of Fresno, Calif., to operate our Fountain and Luncheon Department. Mr. Moore spent four years at the Hazelwood, in Portland, before going to Fresno, Calif., where he had charge of the Fountain in one of Casner's chain of Drug Stores there. We have installed an up to date kitchen. It is open for inspection anytime.

HOOD RIVER DRUG CO.

FOUNTAIN SERVICE AND LUNCHEONS

Phone 1551 Ladies' Rest Room

"We are as near to you as your telephone"

SATURDAY SPECIAL

Pot Roast.....	12½c
Boiling Beef.....	8c
Veal Roast.....	20c
Whole or Half Hams, skinned.....	28c
Lard—No. 5.....	75c
No. 10.....	\$1.45
Compound—No. 5.....	65c
No. 10.....	\$1.25
Bacon, Strip or Half Strip.....	25c-35c

Hood River Market

BRYANT & DU ROSS, Props.
Tel. 4211

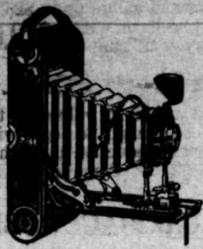
I have secured the District Agency for the MASSACHUSETTS MUTUAL LIFE INSURANCE CO.

We have some new contracts—Old Age Income, with or without Medical Examination—Anything you want in LIFE INSURANCE

See me if you are interested.

FRANK W. WOOLLEY

H. G. COLTON, Manager The Dalles, Oregon
Chamber of Commerce Bldg., Portland, Ore.



If it isn't an Eastman, it isn't a Kodak

Kodaks and Supplies

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KRESSE DRUG COMPANY

The Rexall Store

"A purchase here carries that pleasure of satisfaction"



How Three Men Divide Their Incomes

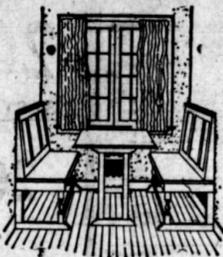
	Tightwad	Spendsbrat	Thrifty Man
Living Expenses	37%	58%	60%
Education	1	1	10
Giving	1	1	10
Recreation	1	40	10
Savings	60	0	20

If you are not already in the right column you will guess that we are about to suggest that you open a Savings Account in order that we may help you into your proper place.

BUTLER BANKING COMPANY

Member Federal Reserve System

COZY BREAKFAST NOOKS



WHY not have one of these cozy Breakfast Nooks in your home? An early breakfast may be eaten in comfort in one of these nooks just off your kitchen. On wash days you can get a hurry-up lunch in half the time and every day it is the handy place for household duties while dinner is cooking or a cake is in the oven.

This is the best time of the year to add such an improvement to your home for now you can get good mechanics when you want them. Come in and see designs in our office. We will gladly help you plan it and estimate the cost without any obligation on your part.

EMRY LUMBER & FUEL CO.

Plans, Ideas and Suggestions

ESTABLISHED 1909

TRUE-TO-NAME NURSERY

H. S. GALLIGAN, Proprietor

Offers a full line of Fruit Trees grown from buds and scions selected from our own bearing trees and guaranteed true to name.

PLANT SOME OF OUR NEW "Superb" and "J. H. Hale" Peach THE TWO BEST PEACHES GROWN.

TRUE-TO-NAME NURSERY
Phone 6796

DAIRY FOLK HOLD MEET

MUCH ENTHUSIASM WAS AROUSED

Orchardists Took Steps Saturday To Secure Additional Herds—Several Prominent Livestock Men Talk

Enthusiasm of orchardists for developing dairying as a sideline of diversification produced what was characterized as a Billy Sunday meeting at Library hall, Saturday. Orchardists and ranchers attended from all districts. Steps were taken for the purchase of a carload or more of high grade cows, experts in the Oregon Agricultural College aiding a committee of growers in selecting the animals.

The meeting, sponsored by the Hood River Creamery, was attended by O. M. Plummer, of the Pacific International Livestock show; Chester Mulkey, president of the Oregon Jersey Cattle club; E. L. Westover, western representative of the American Guernsey club; Frank Lynn, Polk county stock man, and N. C. Marks, representing the Oregon State Dairy and Food Commission.

Truman Butler and E. O. Blancher were present and pledged the financial support of their institutions to the judicious increase of dairy herds. A. W. Peters, who presided, cited that the Hood River Creamery had built up a demand for its butter and ice cream that it was unable to fill.

While some of those present expressed the fear that a stampede might ensue from the enthusiasm and growers in instances would be overburdened with more cows than they could profitably care for on places where it would be necessary to purchase feed, leaders in the movement declared that such was not the purpose in launching a cow drive.

E. F. Batten, member of the creamery board, suggested that the meeting needed some Billy Sunday evangelism and a sawdust trail.

"We have a good supply of lazy ranchers, who don't want to be tied down to a cow, and eight per cent mortgages," said Mr. Batten, "and it makes a combination that can't be beaten in certain ways. We have many acres of orchard that are not adapted to fruit. Every 10 acre orchard place can support two good cows. We want cows, but in some instances it would be a crying shame for orchardists to own cows. In the end it is the man behind the cow that counts."

A. J. Mason declared that it was inevitable that some of those present were knocking the industry that had given the valley its name. He declared special legislation had brought about the hard lot of the orchardist. He asserted that a national anti-profiteering law for those dealing in foods was one of the greatest needs of the agriculturist.

"You want to continue to make apple raising your predominant industry," said M. Plummer. "You have the reputation of having one of the best apple districts in the country. You merely want to add cows to your activities to increase your prosperity and keep it in the first rank."

Mr. Plummer, as did other speakers, emphasized how the fertilizers afforded from dairy cowstaid in rebuilding orchard tracts.

Chairman Peters stated that propaganda had been spread to the effect that the creamery organization would receive a commission from the sale of the cows. Both he and Truman Butler denounced such tactics.

"The soul of one so small as to circulate such stories," declared Mr. Butler, "would rattle in the shell of a mustard seed."

All of the visiting speakers urged that growers purchase cows that had a certain reputation for production. Mr. Mulkey expressed the belief that it would pay those desiring cows to purchase purebreds. He said that he could assure the orchardist that they could secure cows through his association at \$225 to \$250 f. o. b. Salem or Independence. The freight charges here would reach about \$5 each. The Fashion Stables, Mr. Batten stated, offered to take care of the animals for 15 cents each per day while they were being distributed.

One of those who urged that growers be sure they would be able to properly care for cows on land where they could produce no feed stuff was Mr. Blancher. J. R. Edgar and R. S. Hazzeltine, of Dee, asked how far a grower with trees already established could take care of the entire dairy business. Mr. Edgar also pointed out the high cost of hay and other feed stuff. He said that he paid \$1.45 per bag for millrun, when that was a

DR. LARAWAY MAKES REMARKABLE RING

The Laraway Jewelry store has for years been known throughout the country for the excellence of its stocks and the extraordinarily high quality of the work turned out. The store has become known far from the bounds of the state of Oregon.

Dr. W. E. Laraway is truly one of the most remarkable jewelers of the country today. He was trained in an apprenticeship that was thorough. After his apprenticeship, he started in business in 1896. It was before the day of American watches. The timepieces of those times were English cap levers, Swiss detached, Swiss levers, cylinders, Chinese duplex and ballsways. All new parts and pieces for repairs were made by hand on Swiss hand lathes and tools.

Dr. Laraway located at Glenwood, Ia., where he worked about 40 years. His brother, J. W. Laraway, occupied a seat at the bench by his side, and is still at the old stand. Dr. Laraway was the first patron watch inspector west of Chicago. He had the largest jewelry store and optical business in his part of the country. He did the optical work for the state institutions for years.

Dr. Laraway located in Hood River in 1905, having been attracted by the orchard prospects. He purchased 85

acres and set out 60 acres of trees. Finding, however, that he was not content out of his chosen business, he opened a small store with his son, Ralph. This store has ever kept ahead of the demand and times of the town.

Dr. Laraway, during all of his life, has never done anything by halves, and before Christmas this year he accomplished some work that was remarkable for a man of any age. He made as special Christmas gifts five rings. These rings will be interesting heirlooms.

In the early '60s Dr. Laraway's father mined the gold from which the rings were made. In the early '70s Dr. Laraway made a wide band ring from this gold for Mrs. Laraway. She wore this for years until the Tiffany ring came into style. Then Ralph Laraway, who was working with his father, made a ring for his mother. This, by the way, was the first ring the younger man had made. Mrs. Laraway wore it for over 25 years.

This year Dr. Laraway made his



W. E. LARAWAY

wife a new style, engraved wedding ring from the original gold ring; then taking the Tiffany ring made by his son Ralph, he combined the gold of it with a part of the original gold worn by their grandmother and made two rings for his grandchildren, twin babies of Mr. and Mrs. Ralph Laraway, Adelaide and Barbara. Then taking the remainder of the great-grandfather's gold he made a ring each for the daughters of Mr. and Mrs. Seth Laraway, Euphemia and Jacqueline. All rings were engraved inside and out. The name of each donee was in fine Spencerian script, so fine it could be read only with a glass or very good eyes.

This gave the children rings made from gold mined by their great-grandfather (utilizing the twins the ring made by their father and worn by their grandmother for over 25 years) and made and engraved by their grandfather in his 76th year. They are, indeed, gifts that will be prized more and more as years pass.

HOOD RIVER SPITZ ARE TOPPING MARKET

(By A. D. Moe)

Los Angeles, Calif., Jan. 14.—The Glacier: Had a nice visit with C. W. Hooker, Los Angeles representative of the Apple Growers Association, today, and he tells me that Hood River Spitzburgs are at the top of the red apple market this season, and that he has been able to get 25 cents a box more for them than those of other districts. Mr. Hooker says that they are the highest priced red apples on the market outside of the Delicous. They are of much better quality than last year and keeping better.

Apple prices are not quite as good as last year, and are selling for less on the fruit stands. There seems to be a great quantity of common stuff, really cooker grade, on the market and selling at the market later. About 200,000 boxes are being thrown on the market from the nearby mountain districts, being brought in by trucks in loose boxes. The public market at the wholesale terminal was full of them today. The mountain apple district east of Redlands had about 750,000 packed boxes this year and most of them went into storage and will be placed on the market later. These are mostly the red varieties, with Winesaps the principal variety. This is having its effect here, as 85% of them will be marketed in this territory.

Mr. Hooker says he will make an effort to push the Hood River Newtown this year and believes as soon as the trade can be educated to the superior quality of the Hood River Newtown there will be a demand for them here. The trade now associates the Newtown with Watsonville, which grows a good many of this variety, but not a high grade apple.

There are not very many independent shippers on the Los Angeles market this year, and consequently it has been easier to hold up the prices of Association fruit.

"I have studied the matter of grades and package a great deal," said Mr. Hooker, "and I am convinced that it would be to the advantage of Hood River growers to make but two grades. Make one grade extra fancy and combine fancy and choice into a jumble pack for common family use, without wraps. This latter grade would compete with the common stuff thrown onto the market here in such large quantities, and enable the grower to get rid of the common grades with less expense of packing. If they could be put up in about half box cartons, two to a crate, it would be a very convenient and popular sized package for the trade. With the high freight rate nothing but extra fancy should be shipped east and the combination grade worked off nearer home."

Asked how the advertising campaign brought down here by W. J. A. Baker was considered, he said that the results were far greater than he anticipated. It attracted a great deal of attention and was the means of selling many more apples. He only had the car in this territory 10 days, and should have had it a month.

YAKIMA MEET NOT SUCCESSFUL

WENATCHEE WILL NOT COOPERATE

Other Districts Balk at Wenatchee Committee

Local apple shippers and growers and bankers, who returned last week from Yakima, where they had attended a meeting called for the purpose of devising some plan of coordinated sales and distribution of Northwestern apples, say the net result of the session was the possible accomplishment of some future meeting that will permit growers cooperating if they wish.

The local growers and shippers, however, express the opinion that Wenatchee can never be brought into an inter-district cooperative plan. The big Washington district, it is declared, is too closely tied up with a number of large independent shipping organizations.

A further try toward bringing about cooperation is to be made by Northwestern growers. N. B. Coffman, president of the Washington State Chamber of Commerce, was authorized to write a letter to every grower present at the Yakima meeting. He will ask them to suggest details of cooperative plans. Later Mr. Coffman will appoint a committee of five Northwestern growers. He will write them and ascertain if they are bona fide believers in cooperative plans. This committee of five proposes to work out some plan for real cooperation of growers.

The mid-Columbia delegates to the Yakima meeting have returned home determined to push to materialization plans for pooling the distribution of Northwest and Spitzburgs, which are grown almost exclusively in these districts.

I. D. Hunt, of Portland, who was expected to present a "Hunt" or "Portland" plan to the Northwest apple marketing conference, threw a bomb into the gathering when he not only said he had no plan, but if he had one he would not present it to "a packed meeting of sellers and sellers' tools, who had responded to a call to solve growers' problems."

Mr. Hunt declared that nothing but an organization of Northwest growers could solve their marketing difficulties.

"Interests of the growers and shippers are different and cannot be amalgamated," he said, adding: "I don't believe growers can sit around the table with shippers, as the Wenatchee plan proposes, and transact business for the good of the industry."

Wenatchee representatives, said Mr. Hunt, misunderstood their proposal, but he read a letter from a Wenatchee grower stating that no general meeting in that district had considered the plan and two meetings in Peshastin district had rejected it.

A card census of the conference was called for. It showed, growers, 210; dealer-growers, 115; bankers and business men, 50. No dealers were listed, but a number of cards were not turned in.

Near the end of the conference a Grandview delegate moved to reject the Wenatchee plan, but it was later referred to a committee of five later authorized.

A unanimous standing vote of appreciation was given President Coffman, the state chamber, Yakima Commercial club and Northwest bankers, with special mention of Mr. Hunt.

Before declaring the conference adjourned President Coffman asked the delegates to stand and sing the Doxology, and about 400 men joined heartily and tunefully in "Praise God from whom all blessings flow," and forgot their troubles.

Apple growers of the Pacific Northwest will form one gigantic selling organization through which their crop will be marketed hereafter and which will be a cooperative organization from which shippers will be excluded.

This announcement was made by Mr. Hunt to the Oregonian on his return to Portland from Yakima.

"For 20 years," said Mr. Hunt, "the shippers have prevented the organization of a cooperative marketing association by the clever use of sidetracking it in favor of some other scheme, which they convinced the growers would be just as good and much more workable."

"The Northwest apple growers must

(Continued on last page)

UPPER VALLEY WILL HEAR OF MEETING

The first mid-Columbia meeting of orchardists, called for the purpose of tying in on the inter-district cooperative sales of apples, as suggested by Isaac D. Hunt at a conference held at Yakima last week under auspices of the Washington State Chamber of Commerce, will convene at Parkdale Saturday afternoon. While the session was slated primarily for the purpose of informing Upper Valley growers of the trend developed at Yakima, interest of orchardists in various other valley sections indicates that the meeting will by no means be limited to Upper Valley folk.

An address will be delivered by Truman Butler, who was a delegate at Yakima last week.

THE GRANGE STORE REELECTS MACMILLAN

At the annual meeting of the stockholders of the Grange Cooperative store Saturday J. P. Thomson was added to the board of directors. The following men were reelected to the cooperative organization's board: Aug. Gulgard, F. C. Dethman, M. D. Odell, Oscar Bakari. N. H. MacMillan was reelected manager of the store, the report of which showed a satisfactory business for the past year.

The store is planning a substantial increase in the capital stock. A number of orchardists who aided in forming it year before last, have voluntarily offered to increase their holdings. Several propose to double their stock.