

**STRONG ROOTS
HEALTHY FOLIAGE
FINE FRUITS**

The Modern Method of
Spraying Fruit Trees is with



Soluble Sulphur
(Compound)

A dry powder, easily dissolved in cold or hot water. Makes a perfect solution. Use in the same way as lime-sulphur. No sediment; no grit to wear out pumps and clog nozzles. No freezing—no crystallization—no leakage—no loss. Economical and put up in 1-lb. cans, 10-lb. cans and 100-lb. drums. Send for Soluble Sulphur Bulletin. It tells you how to spray. Write.

Seattle, Portland, Ellensburg and Wapato



**VALLEY WOMEN
ARE CLUB GUESTS**

With 185 members and guests present, the members of the Hood River Woman's Club were hostesses Wednesday afternoon of last week at their annual reception to the women of the rural communities of the Valley. The visitors were welcomed by Mrs. Chas. H. Castner, president of the Oregon State Federation, who is a member of the local club. Mrs. J. F. McLean responded.

The following program was rendered: Piano solo, Mrs. C. E. Coffin; vocal solo, Otto T. Wagemeyer; piano solo, Miss Ada Laraway; piano solo, Miss Jean Sinclair; readings, Mrs. J. W. Sifton, Mrs. J. E. Ferguson and Miss Dorothy Battey. A feature of the meeting was an address by Senator R. Wilbur who explained to the women the chief points of the \$6,000,000 road bonding act on which the Oregon citizens will vote on June 4. The Woman's Club has endorsed the act and aid in the local campaign for its passage. Mrs. W. F. Laraway, president of the organization, has appointed Mrs. William Munroe and Mrs. C. A. Bell as a committee to work with the executive committee of Hood River County Good Roads Association. Mrs. Harry H. Bailey was in charge of the club women's program, while the dainty refreshments that were served were prepared by a committee headed by Mrs. W. F. Cooper. A St. Patrick's Day color scheme was used in the decorations of the assembly hall of the county library, where the meeting was held.

Money Talks

Fruit Growers

**Northwestern Fruit Exchange
No. 26--Transportation
Department**

CONTINUED
TO FRUIT GROWERS:

In my last talk I told you some very important constructive phases of this department's work. Now, I shall tell you something of its operating phases. The department is run on the theory that "an ounce of prevention is worth a pound of cure," and it is much better for all concerned to prevent claims than to collect them. To this end, it works in the closest possible cooperation with shipping associations and railroad companies. The EXCHANGE believes that it is entirely possible to organize this fruit and vegetable industry that the transportation risks can be reduced to a pig-iron basis, instead of the present basis which involves both growers and railroads in very heavy annual losses. The speeding up of the harvest of the products, as soon as they are mature; the speeding up of the packing and shipping operations; the rejection at shipping point of fruit or vegetables unfit for shipment, etc., all will operate toward the desired end. And, incidentally, there is very little use in shipping interests going to the railroads for rate reductions until they are able to show that they have so improved their own methods as to save the railroads a large proportion of the sums paid out on damage claims. However, the railroads, like any other human institution, are not inflexible; hence, it becomes necessary to check a close check on their service. To this end, the EXCHANGE has developed a comprehensive system of transportation records. As soon as the shipping documents are received in this office, a card is made up for each and every carload lot. These cards show the car number, the date of shipment, the point of shipment, whether iced or vent, to what point billed, to whom billed, and via what route moving. Then, a full list of principal junction points, by which the car will move, is written in, and opposite each point, the date and hour at which the car SHOULD pass that point. This data is obtained from train schedules on file in this office. Then, as the car proceeds, its progress is noted on the card in parallel columns, the information being furnished to the EXCHANGE by the participating carriers, from day to day. Thus, if the car should lose time between any two junctions, the EXCHANGE calls the attention of the railroad company to the delay and cautions them. Under this system it is practically impossible for a car to become sidetracked indefinitely. If a car delays at a junction point, a full record is kept of the amount of ice placed in the bunkers of each refrigerator car in re-icing at such junction, and if, through inadvertence, one or more icings are omitted, the consequences are self-evident. The facts are known and enter into the certification of attending claim. Likewise, if the ventilation or heating instructions are not observed, resulting in damage and loss claim is filed, and if carriers' records show they did not comply with instructions on bill of lading, they make settlement accordingly for their negligence. Then, when the car finally arrives at destination, it undergoes inspection both by the purchaser and ALSO by the EXCHANGE's own resident representative, and should there be any damage or loss, due to apparent negligence by the railroads, the local representative by the EXCHANGE is called in to the matter of fortifying claims. First, he gets the local agent of the railroad to inspect the car and note the damage on the expense bill; then, he serves that agent with written notice of claim; if necessary, he calls in witnesses and takes affidavits covering the exact facts. All these documents he promptly forwards to the TRANSPORTATION DEPARTMENT at Seattle, where the evidence is assembled and eventually presented to the railway company with claim for loss. However, the EXCHANGE has always had a very definite policy in dealing with the railroads. It does not go on the theory that they are thieves and robbers, but rather on the theory that they are a high class of business organization, desiring to deal fairly with the public and only desiring to be accorded like treatment. The EXCHANGE never files a claim with a railway company when the evidence shows that the shipper, the grower or somebody else is at fault and the railroad not at fault. In other words, it so conducts its relations as to assure the railroads of a scrupulously square deal. This policy has been appreciated by all roads and they have responded in kind. The result is that an overwhelming proportion of all claims filed by the EXCHANGE are collected.

**C. B. COMPTON WINS
A SKOOKUM PRIZE**

When the apple season of 1916-1917 was well under way, and apple lovers America over began to bite into crisp and palate awakening Northwest apple, there appeared in the Literary Digest a full page advertisement in brilliant colors representing a Skookum apple party. The guests of this apple party were the most notable individuals in the world, the most advertised personages, the most costly personages. The money spent on Mary Pickford is a mere nothing compared with the lavish amounts spent on these princes and princesses who formed the Skookum apple party crowd. There were present the Gold Dust Twins—enormous millions have been spent on them. Also present Mr. Cream of Wheat, the Colored Gentleman who has cost his employers fabulous sums, Miss Bon Ami, the Chicken that has-not-scratched-yet was also there. Then there was Miss Dutch Cleanser, Mr. Dutch Boy Fainter, and numerous others who have reached the pinnacle of fame. So here was the Northwest apple leader in advertising society at one bound. This advertisement was repeated in car cards and in other magazines and newspapers, and its unique character made it highly successful. Also, it was announced that the best title for the picture would receive a prize of \$50, and the next best \$20, the next ten best a box of Skookum apples each.

"They left their pages and their places To join in singing Skookum's praises. The above won the first prize, submitted by Georgiana Young, La Crosse, Wisconsin. The sixth prize was awarded to C. B. Compton, of Dee, whose reply was as follows: "Secure in fame this happy band Unite in Praise of Skookum brand."

**SPRAY PLANT IS
A BUSY PLACE**

With spring weather just opening and orchardists beginning preparations for first application of spray material, the busiest place in Hood River at the present time is the spray manufacturing plant of J. C. Butcher. The local concern not only supplies all local orcharders with spray material, but also manufactures product for shipment to other districts. A carload of micible oil was shipped Thursday to the Wematchee district. The local plant also manufactures arsenate of lead and lime-sulphur solution. Mr. Butcher has made many improvements at his plant since last season. Fills have been made around the plant that make it much easier to load material on the wagons of growers.

Oak Grove School Play

The annual play of the Oak Grove school will be given in the school auditorium at 8 p. m., Friday evening, March 23. The play, a three act comedy, entitled, "The Parson's Perversity," portrays the troubles of a very serious person, Mr. Mason, whose wife is deceased. He is much distressed over the way in which his daughters, Julia, Agnes, and Ella, look after his social duties and his home. In his perplexity, upon receipt of a telegram from New York, he decides to leave home. From certain suspicious circumstances ensuing, the daughters infer that he has gone in search of a wife. Many complications result; all decide to leave home when the parson returns, and clears up the situation.

853,150.12 IN RAILWAY CLAIMS

In less than seven complete seasons that the EXCHANGE has served the growers, it has collected from the railroads and returned to the local organizations the impressive sum of \$853,150.12 NET CASH. This is the record up to the close of business December 31, 1916. This sum includes loss and damage and also overcharge claims. Very little of this money shows in the published averages of the EXCHANGE (by which its service is judged by the public) for the simple reason that it takes weeks, and usually months, to prepare and collect railway claims, and they usually come in after the averages are compiled. The money, however, goes back to the growers, as those of you who are patrons of the EXCHANGE well know by experience. It is an interesting and important fact that the majority of the freight bills audited by the EXCHANGE are found to be INCORRECT. Either there are overcharges or undercharges—sometimes both an overcharge and an undercharge in the same bill. No freight bill is passed by this office until it has been audited, which, in view of the tremendous percentage of error, is a very necessary precaution for the protection of your interests. The federal laws are very strict in these matters; it is a criminal offense for either shipper or railroad to pass an incorrect charge. Undercharges are never outlawed; they are collectible ten years from now as fully as at the time. It would be very embarrassing, would it not, if you were presented with a bill for a hundred dollars, more or less, for undercharge on some car you had shipped, and sold a long time ago? Hence, the EXCHANGE undertakes as part of its service, to audit and correct, in strict accordance with the tar-

Rank Foolishness

You occasionally see it stated that colds do not result from cold weather. That is rank foolishness. Were it true colds would be as prevalent in midsummer as in midwinter. The microbe that causes colds flourishes in damp, cold weather. To get rid of a cold take Chamberlain's Cough Remedy. It is effective and is highly recommended by people who have used it for many years as occasion required, and know its real value. Obtainable everywhere.

An inspection will convince you that the service of the Palace Hotel, Portland Oregon, Washington and Swift streets, is second to none. Convenient to shopping and theatre districts, cleanest rooms in city for 50 cents and up.

Break Up That Cold

A box of K-C Cold Tablets will get rid of that "grippy cold" that makes you chill and ache. For your cough—a bottle of K-C White Pine and Tar, Mentholated is "the best ever". Make our store your place to come for remedies for such ailments and you'll never be sorry.

Yours to serve,
A. S. KEIR,
Reliable Druggist.
Agent for famous "New Edison Phonograph"

One of the J. C. Penny Co. Inc.

Golden Rule Stores

will open with a complete line of Dry Goods, Clothing and Shoes in Stewart Building at 3rd & State streets about the 1st of April

Now Operating 125 Busy Stores
Opening from 40 to 50 this Spring

Watch for the Opening---April 1st

Golden Rule Store

THE COLUMBIA MILL
E. V. SCHILLER

All Kinds Building Material, Dimensions Siplap, Timbers and Boards

Mill at Fir, Oregon. Telephone Odell 302
Address Hood River, Oregon, R. F. D. Number 1

Oregon Lumber Co.
Dee, Oregon

ALL KINDS OF LUMBER, SHINGLES SLAB WOOD, ETC. CAN FURNISH CEDAR SHIP LAP, ANY QUANTITY

Both Phones Estimates Furnished

ACES

Shadows have come falling on the ages for the soldier of fortune who would have sold his prospective chances in Heaven for four aces. The stock of accessories, apparatus and supplies kept on hand by the Apple City Electrical Supply Co. have a value to the Hood River buying public relatively as high as those four cards would have had to a participant in a poker game. The goods we carry are time-tested, are nationally advertised and bear the guarantee of known labels. They are Ace high.

Let us supply your needs and do your electrical wiring.

E. S. COLBY.

**NEWTON AND FORDEN
PLAN NEW CANNERY**

A new canning plant will be constructed here at once, according to announcements last week by John R. Newton and J. R. Forden. The new plant, to be 60x40 feet in dimensions and two stories in height, will be erected on a lot adjoining the storage plant and warehouse of the Fruit Growers' Exchange. Receiving platforms will be built on State street and a spur of the Mount Hood Railroad Co. will pass the rear of the building. The new plant will be connected by doorways with the fruit shipping plant, in which the canned product will be stored. Mr. Newton is an experienced canner. With E. Cloud he established the big plant of the Hood River Canning Co. several years ago. For the past year he has been operating with his son, Leslie Newton, a small canning plant in the Belmont district. The new concern will handle all local fruits and vegetables. Messrs. Newton & Forden have already contracted for all field pick strawberries of the Fruit Growers' Exchange for the coming season, a minimum price of 4¢ cents to be paid growers, who will also receive back their crates.

Much Extra Work in March

It's between seasons now, when few persons perspire much as health demands. The result is double work for the kidneys, for the kidneys must throw out waste matter from the system that is eliminated through the pores when persons are overworked, weak or disordered kidneys need help now. H. Stone, Reading, Pa., writes: "Whenever I need a kidney remedy I rely on Foley Kidney Pills. They have been worth their weight in gold to me." Sold everywhere.

Embargo Prevents Exports

While the Apple Growers Association, of this city, had an approximate 25 carloads of apples held in cold storage at eastern terminals with the expectation that the stock could be exported to England despite the recently announced embargo, wires received Friday by Association officials indicate that the ban on the fruit will be so strictly enforced that the fruit cannot be shipped abroad. "We had been anticipating that apples would be allowed to be exported on the same terms applied to oranges and bananas," says Sales Manager Wilmer Sieg, "but apparently the embargo will be strictly enforced as first announced."

Help The Kidneys
Hood River People Are Learning the Way

It's the little kidney ills—The lame, weak or aching back—The unnoticed urinary disorders—That may lead to droopy and Bright's disease. When the kidneys are weak, Help them with Doan's Kidney Pills, A remedy especially for kidneys. Doan's have been used in kidney troubles for 50 years. Endorsed by 40,000 people—endorsed at home. Proof in a Hood River citizen's statement. Mrs. E. Eggleston, 1323 Thirtieth St., Hood River, says: "Whenever anyone of my family is in need of a kidney medicine, we use Doan's Kidney Pills. I have taken them when I noticed my kidneys have not been acting as they should, causing a dull ache across the small of my back and they have always done me good." Price 50¢ at all dealers. Don't simply ask for a kidney remedy—get Doan's Kidney Pills—The same that Mrs. Eggleston had. Foster-Milburn Co., Props., Buffalo, N. Y.

Go to Law, The Cleaner.

**For Goodness Sake eat
Blue Ribbon
BREAD**

Made from Unbleached Flour

COAL AND WOOD

Rock Springs and Utah Coal—Best Grades Only. Wood of all kinds—special quotations on carload lots. Crushed Rock add Sand and Gravel.

STORAGE

Remember we are always at your service for any of the above items or for the transfer of your trunk or any other hauling.

Transfer & Livery Co.
TELEPHONE 4111

MT. HOOD RAILROAD COMPANY
Time Table No. 29
Effective 12:01 A. M. Sunday, March 11, 1917.

SOUTHBOUND			NORTHBOUND		
No. 5	No. 3	No. 1	No. 2	No. 4	No. 6
Daily Rail Auto	Daily Rail Auto	Daily Steam	Daily Steam	Daily Rail Auto	Daily Rail Auto
P. M.	A. M.	A. M.	P. M.	A. M.	P. M.
5:00	10:45	8:00	3:00	8:50	2:15
5:03	10:48	8:03	3:03	8:53	2:18
5:10	10:55	8:12	3:10	8:40	2:05
5:20	11:05	8:25	3:20	8:30	1:53
5:23	11:08	8:30	3:23	8:25	1:48
5:28	11:13	8:40	3:28	8:20	1:45
5:33	11:18	8:45	3:33	8:15	1:38
5:36	11:21	8:50	3:36	8:10	1:30
5:41	11:26	9:00	3:41	8:05	1:20
5:45	11:30	9:05	3:45	8:00	1:15
5:50	11:35	9:20	3:50	7:55	1:10
5:55	11:40	9:25	3:55	7:50	1:05
6:05	11:50	9:35	4:05	7:40	1:00
6:10	11:55	10:00	4:10	7:35	1:00
P. M.	A. M.	A. M.	A. M.	P. M.	P. M.

Owing to limited space on Rail Auto all trunks and heavy baggage will be handled on the steam trains, either in advance of or following the passengers.

Whenever possible we buy home products in preference to all others. As a Hood River business man who buys at home, I solicit the patronage of Hood River people.

W. J. Filz Meat Market
We Give 2¢ Green Stamps