

The Hood River Glacier.

VOL. XXVII

HOOD RIVER, OREGON, THURSDAY, JULY 29, 1915

No. 9



"The boundary line of time makes us look back at things we ought to have done, then a Bank account is your friend."

Read about the lives of rich men and you'll find as a rule the statement "he started a poor man."

No man, who exchanges his labors for money, is too poor to have a Bank account. Wealth depends upon what you save,—not what you earn. If you will not save, you will not have. Having is the result of saving. Begin with \$1 and we will help you.

4% Interest Paid on Savings

FIRST NATIONAL BANK

Capital \$100,000 Surplus \$37,000

Bank Advertisement No. 60

"Save and teach all you are interested in to save; thus pave the way for moral and material success." —Thomas Jefferson.

It is not the amount with which you open a Savings Account but the regularity with which you add to it that determines whether you can save or not.

Are you steadily and surely adding to the account which bears interest at the rate of four per cent compounded semi-annually?

If you haven't the Savings habit let us help you get it.

Butler Banking Company

Save A Little

No matter how careful you may be, all the money that passes through your hands will not "stick to your fingers." But really that is no reason why some of it should not stick. And here is a very good pointer about the money you do save. It is worth taking care of; by putting it in a good bank it will be safe until you do need it. No matter how small the saving at the start you will take pride in seeing the account grow, once started.

Hood River State Bank

FORD

THE UNIVERSAL CAR

Readily adaptable to all situations, with its ability to meet and overcome the unusual, the Ford is the car for your tours and camping expeditions, as well as being a genuine utility in the demands of everyday life. Averaging about two cents per mile to operate and maintain.

Barring the unforeseen, each retail buyer of a new Ford car, between August 1914 and August 1915, will receive from \$40 to \$60 as a share of the Ford Motor Company's profits.

On display and sale by

Columbia Auto & Machine Co.

Fly Goods

Screen Doors \$1 and up

Adjustable window screens all metal or wood frames; screen wire cloth, silver, gold or black; fly paper, fly traps, fly poison, fly swatters

Summer Goods

Herrick Refrigerators
White Mountain Freezers
Quick Meal Gas Stoves
Perfection Oil Stoves
Hammocks
Porch Furniture
Porch Curtains
Old Hickory Chairs

Our Furniture Stock is in perfect assortment at prices that means money saved.

A carload of Cement Coat Box Nails just received—we would like to enter your order for estimated needs at a price you surely want.

Stewart Hardware & Furniture Co.

Oils

We carry Monogram oils in any grade for every purpose. Monogram is top of the very few oils refined without use of any acid—it costs no more—we have motor oil down to 40c a gallon. Lard oil, neat-foot, greases, hard and soft graphite.

Outing Goods

Our fishing tackle line simply can't be excelled and costs no more—In tents we have all sizes at 10% less. Camp Stoves, Water Bags, Dunnage Bags, Camp Chairs, Cots, Bedding, Pillows.

BONDS HAVE LOCAL SUPPORT

ADVISORY BOARD PLANS IN FAVOR

Plan Similar to that of Proposed \$10,000,000 Issue Necessary, According to Views Expressed

The plans that have been suggested by S. Benson and other members of the advisory board of the State Highway Commission have met with an astonishing expression of commendation and support in Hood River county. The conservative element, prone at first hand to view with skepticism anything that smacks of an innovation, does not hesitate to voice a hearty approval of the proposed \$10,000,000 bond issue.

Of all the men who have discussed the campaign as outlined for submitting the bond issue to a vote of the people in the fall of 1916, no one is more emphatic in his commendation than E. J. Blanchard. "It is an absolute necessity that we do something of this kind," says Mr. Blanchard. "It is the only feasible plan for making permanent highways. Of course, we must have proper legislation surrounding the bond issue as an assurance that the money will be properly distributed. Nothing that we can do will bring us better returns."

Truman Butler says: "We will make no mistake in getting in and working for the bond issue. We realize that the present we have no working basis on which to go; that is, no constructive legislation. But we trust in the men at the helm of affairs to such an extent that we believe that attendant necessary measures will be worked out satisfactorily."

"I am heartily in favor of the proposed bond issue," says S. A. Mitchell. "But while I am discussing it I would like to make some suggestions as to the burdens of taxation to be imposed. Owners of stump lands do not pay a tax on their property proportionate to the price they ask for it. Too much of the burden falls on the man who purchases his land, improves it, and thus enhances the value of surrounding stump land. We need an adjustment of the burdens of taxation."

"I am for the proposed bond issue," says John Baker. "The increase in population that such a bond issue will bring us before the bonds begin to come due will be such that the tax of the residents of the state now will be proportionately smaller in a few years to come. I shall work for the bond issue. Improvements of any kind never hurt a community."

"This bond issue will be a mighty good thing," says C. A. Bell. "If we can get the right men to spend the money. We certainly have the right men working for it. The program straight through."

"So far as I have gone into Mr. Benson's plan," says County Judge Stanton, "I think the main roads should be built by the state, and furthermore, that the United States should bear a portion of the expense, where the highway passes through the forest reserves."

Gus Miller, a rancher of the West Side, declares: "The cannot vote the bond issue any too quickly for me."

The recently voted bond issue of \$200,000 by the Skamania county, Washington, people has proven an incentive to local citizens. This bond issue has been sold to the Lumbermen Trust company, of Portland. The bonds bear 5 per cent annual interest and mature serially in 11 to 20 years. This takes the trunk road from Clarke county through Skamania to Klickitat county.

In Klickitat it joins the famous Sam Hill road on the north bank of the Columbia, which is now completed as to the most difficult part. There is a movement on foot to get the legislature of Washington to complete this work and thus parallel the Columbia highway.

"Accessibility should be the slogan of the scenic districts of the Pacific coast," says James H. Collins, a special writer for the Curtis Publishing Co., who left Sunday after spending a month here securing data for an article dealing with the fruit marketing question. Mr. Collins left for the California exposition and to visit Universal City. He declared that he had noticed with interest the proposed campaign for the \$10,000,000 bond issue.

"Without any modifications," he says, "I believe the citizens of Oregon can never do anything that will be of more benefit to them than the voting of such a bond issue—that is, if the funds are judiciously used in improving roads."

"In the course of my travels I have been to Europe on two different occasions. I have toured the Continent and can see why wealthy Americans have desired to go abroad. The scenic communities of the Old Country were, before the European war, very accessible. I have been down in the West Indies. Tours of the interesting islands of the tropical seas of this region are becoming popular because a journey there can be made cheaply and with little trouble. In fact, a man and his family can motor down from one of the Atlantic coast cities, have his automobile driven aboard the steamer, without crating, and when the destination is reached he can drive to his hotel in his own machine, provided he is willing to wait an hour or so until the car is unloaded. The round trip freight charge for his car amounts to about \$65."

"I find the spirit among westerners for this accessibility of their treasure lands is growing. The 'See America First' campaign is going to get some real boosting. They are going after this desirable tourist traffic. If the beauty spots of the Rockies, the Sierras and the Cascades are really made accessible with better highways, you need have no fear of the travel not following. The automobile follows the good road."

Mr. Collins on his departure declared that he had never enjoyed any visit more than that to Hood River. "I like your people here," he said. "They certainly treated me fine. Hood River seems to me to be a mighty fine place in which to live."

Full details of the proposed bonding campaign, as yet, have not been worked out. Representative citizens of the state will meet in Portland in the near future and working plans will no doubt be drafted.

Mr. Benson, Leslie Butler and J. H. Albert, the members of the advisory board of the State Highway Commission, who last week completed their 1,000 mile circuit of the state, felt very hopeful of accomplishing the end in view after having interviewed citizens in all sections. It was found that money in counties was not available to complete highways under way. Much improvement was needed. Improved highways in different sections were located upon as paying investments.

Representatives of the city of Portland, which will pay approximately a third of the proposed issue of bonds, have given assurance that the entire amount of the huge fund will be spent out of Multnomah county—that is, that Multnomah will take care of her highways exclusive of the proposed bond issue.

GEARY TELLS GROWERS OF AUCTION SYSTEM

Without attacking the prevailing methods of distributing northwestern apples other than characterizing them as "out of the hands of the producers of the fruit, Arthur M. Geary, former graduate student body manager at the University of Oregon, Saturday afternoon made his first appearance in a series of lectures in the six apple districts for the boosting of the auction market method.

Mr. Geary, a recent graduate of the Columbia University, who while a student of that institution for the past two years has been studying the apple markets of the larger cities of the Atlantic coast, told the growers the auction system of disposing of huge quantities of fruits of other than apples was constantly on the increase. In his endeavor to free the minds of the apple growers of their prejudice of the auction system, he pointed out that such concerns as the California Citrus Association, the Florida Citrus Association and other large marketing agencies were making use of the auction exclusively.

"In times gone by," said Mr. Geary, "it was possible for jobbers to pay the growers a good price for their apples and at the same time make good profits for themselves. As we have seen by taking a glance at marketing conditions the past few years, this time has passed. After a study of the situation it seems to me that the auction system is the only feasible plan by which the apples will be properly distributed."

"When I visited the larger cities like New York and Boston, where the larger portion of smaller dealers do their buying exclusively through the auction, one of the first questions I asked them was why they did not use some northwest box apples. Invariably they replied that they were not able to secure them at auction. Thus we miss getting our fruit before the entire trade; our outlet is limited. It is a fact the foreign element in the United States comprises one of the biggest factors in fruit consumption. It is remarkable how much fruit the east side of New York consumes. The push cart men always have representatives on the auctions."

"Now, I would not advise anything revolutionary. I would not urge any individual to ship to auction. It must be done under some such guiding influence as the recently formed Growers Council, of which W. H. Paulhamus is the head."

Mr. Geary was accompanied here by his cousin, Dr. H. L. Geary, of Seattle, Wash., who owns a ranch in the Umpqua district, and his brother, Edward Geary, an orchardist of the Medford district.

EXCHANGE GIVES NET STRAWBERRY RETURNS

The final net strawberry returns have been announced as follows by the Fruit Growers Exchange, separate pools having been made of each day's shipment:

May 7, net, price, \$1.07; May 8, \$2.78; May 10, \$2.55; May 12, \$2.10; May 13, \$2.36; May 14, \$2.16; May 15, \$3.4; May 17, \$1.53; May 18, \$1.77; May 19, \$1.72; May 20, \$1.92; May 21, \$1.59; May 22, \$1.85; May 23, \$1.77; May 24, \$1.50; May 25, \$1.70; May 26, \$1.45; May 27, \$1.67; May 28, \$1.42; May 29, \$1.55; May 30, \$1.55; May 31, \$1.53; June 1, \$1.58; June 2, \$1.58; June 3, \$1.68; June 4, \$1.64; June 5, \$1.61; June 6, \$1.82; June 7, \$1.70; June 8, \$2.01; June 9, \$2.00; June 10, \$2.11; June 11, \$2.06; June 12, 2.10; June 14, \$2.01; June 15, \$1.97; June 16, \$2.07; June 17, \$2.30; June 18, \$2; June 19, \$2.17; June 20, \$1.93; June 21, \$2.22; June 23, \$2.24.

From May 15 to May 18, inclusive, on account of the extreme wet weather, the Exchange advised all of its growers to ship to the local cannery, in which case 63 cents per crate was received. Manager McKay says that the great drawback to the Exchange the past season was that it was unable to fill orders.

Manager McKay and H. M. Huxley were in Seattle last week to attend the annual convention of local affiliations of the Northwest Fruit Growers Exchange. Speaking of the convention Mr. McKay says:

"Plans were discussed for the promotion of efficiency in each sphere of the handling and selling ends of each member from each district bringing with him strong loyalty and confidence, which will go far to further blend and cement the existing strong relations between each local, one to the other, and between them as a body, and the Northwest Fruit Exchange. With such complete harmony and teamwork nothing but the very highest results are to be looked for."

Growers Council Will Be Heard

Letters have been received here from W. H. Paulhamus, chairman of the executive committee of the Growers Council, announcing a meeting to be held in Spokane on August 5, when the Federal Trades Commission will give a hearing to the apple growers' organization.

Mr. Paulhamus urges that members of the executive committee and Board of Control be present at Spokane on the day before the hearing, in order that method of presenting the case to the commission be worked out.

East Fork Meets Tuesday

The board of directors of the East Fork Irrigation District will meet next Tuesday at the courthouse. The board will be ready to receive visitors after one o'clock.

INVESTIGATOR WILL SPEAK

C. C. PARLIN HERE NEXT SATURDAY

Curtis Company Economist will Tell Apple Growers and Business Men Conclusions Drawn from Studies

The approaching lecture of Charles Coolidge Parlin, of Boston, Mass., manager of the division of commercial research of the Curtis Publishing Co., is already attracting a widespread interest among the fruit growers of the valley, and it is very likely that a large audience will be present Saturday afternoon at the Commercial club rooms, when Mr. Parlin will give an outline of trade conditions. The lecture will be at 2.30 o'clock.

The lecture has come about through correspondence between the Curtis people and W. H. Paulhamus and H. F. Davidson. An outline of the topics Mr. Parlin will touch on in his address and a brief report of recent activities of the Curtis division of research may be obtained from the following extracts of a letter received from the Pacific coast office of the publishing company by Mr. Davidson:

"The Curtis Publishing Company's division of research, of which Mr. Parlin is the head, is an organization of trained economists who undertake fundamental investigations of the national industries. This work is done both for our benefit and the public good.

"The most recent investigation, in fact just completed, is of food products. Mr. Parlin and his associates have been working for more than a year in this investigation, during which time they have travelled more than 35,000 miles, and the expense attendant upon the production of this report has been something like \$40,000.

"Mr. Parlin is, we believe, one of the best paced men on trade conditions in the United States.

"The present conditions and probable future trend of the fruit business are matters with which Mr. Parlin is conversant. We believe it would be of interest to you and your associates to hear Mr. Parlin's views.

"In closing wish to tell you that the Curtis Publishing Company established an office on the Pacific coast some two years ago with intent of becoming a part of the business life of the coast and the northwest.

"We have been, and are, very much interested in the apple business and its development.

"As an organization we have unusual facilities for research and investigation, to which may be added some 30 years experience in helping producers define their selling and publicity problems.

"Whatever experience and facilities we have which will be of value to the individual or collective apple interests, we desire to place at their disposal.

"We will be very glad to have you take the matter of Mr. Parlin's meeting your prominent apple people under advisement."

VERMONT POTATO KING IS A LOCAL VISITOR

Mr. and Mrs. Luther Putnam, of Cambridge, Vermont, were visitors in the city last week. Mr. Putnam, a lineal descendant of General Putnam, of Revolutionary fame. Back in his country he is known as the potato king of Vermont, having taken the first prize on all varieties at the state fair for 23 out of 28 years. He is a prominent apple grower and owns at this time 40 acres of bearing orchard, with over 100 varieties. He says that he has experimented for years and had at one time over 500 different kinds of apples on his place.

Mr. Putnam is in close touch with the state university work, and is vice president of the Vermont Horticultural Society. He and Mrs. Putnam have been making an extensive trip through the west, leaving their home May 14. Secretary Scott of the Commercial club took the visitors through the lower loop. They were much impressed with the valley, and Mr. Putnam promised that other visitors would come this way from their part of the country. The long and hard winters of Vermont, he said, were driving his fruit people to warmer climates.

His three main varieties are Mackintosh, Snows and Baldwin. Spitzenburg, he said, would not thrive in their climate.

PREDICTIONS WOULD BE FOOLISH—MOOMAW

"It would be foolish for me to attempt to predict possible conditions of the European apple market for the coming year," says W. Moomaw, who for the past two years has been in charge of the distribution of northwestern box apples in London and other European markets. "Yes, it would be as foolish as the predictions of last season, when on sizing up the situation I was of the opinion that not more than 150 carloads of our apples could be sold to advantage across the Atlantic. When the season closed we found that we had disposed of more than three-quarters of a million dollars' worth, something around 750 carloads."

However, the foreign representative of the northwestern growers, who was here visiting Wm. Sieg, and who left Sunday for Spokane, is optimistic over prospect, provided no unforeseen circumstances are brought about by the European war.

"Because of the vast expenditures of money by the English government for the manufacture of munitions of war the conditions of the lower and the middle class English were never better," he says.

Slocum & Canfield Buy from Pifer

Slocum & Canfield have purchased from Pifer & Sonnichsen their stock of books, stationery, etc. The stock has already been moved into the purchasers' place of business on Oak street.

Mr. Pifer will remain in Hood River, devoting his entire attention to real estate and insurance business.

Butter Wrappers printed at this office.

Anastigmatic and Autographic \$27.50
The New 3A Kodak

Has the autographic feature whereby you can date and title your films at the time of exposure, is fitted with the new Kodak Anastigmat F.7.7. Lens—a lens that leaves nothing to be desired in definition (sharpness) and flatness of field and has more speed than even the best of rapid rectilinear lenses.

Bring Us Your Films for Developing and Printing. We do it Right.

KRESSE DRUG CO., The Rexall Store
Victor Victrolas and Records Come in and hear the new August Records

Satisfactory Titles
are demanded by the wise buyer. Our work is unquestioned and guarantees protection.

Satisfactory Insurance
is deemed a necessity by the wise property owner. We represent 10 strong companies and have millions of insurance in the Valley

Satisfactory Bonds
may sometime be required of you, contract, court or security. When in need of such service inquire of us.

Hood River Abstract Company

ICE CREAM

Have you tried our Ice Cream? We are selling it in any quantity of from a pint up. It is going to all parts of the valley and town and we are also shipping it outside. Everyone who has tried it comes back for more.

Hood River Creamery Co.

Of course I'm healthy—I trade with Perigo & Son At The Star Grocery Where I Get "Good Things to Eat"

Campbell's Soups 10c per can
Curtis Ripe Olives 15c, 25c and 40c
Canned Meats All Varieties
Beechnut Peanut Butter 20c and 30c
Heinz Dill Pickles 20c a dozen
Chase & Sanborn's SEAL BRAND COFFEE