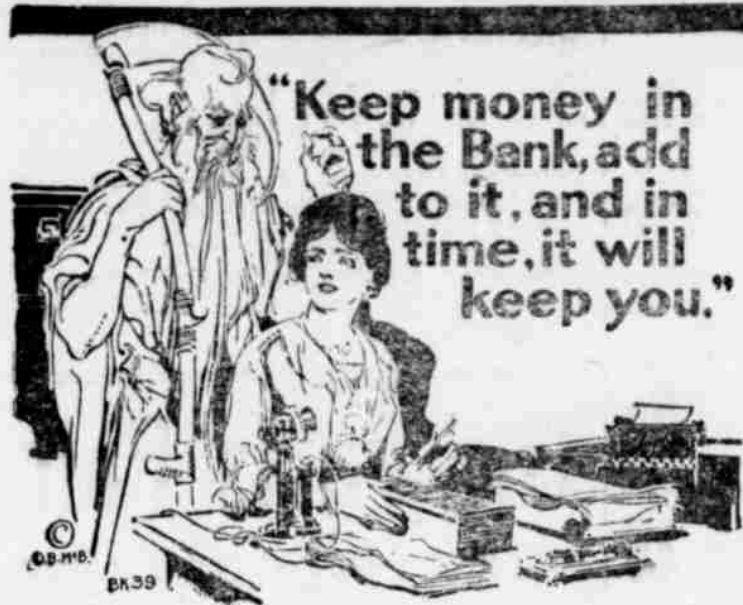


The Hood River Glacier.

VOL. XXVI

HOOD RIVER, OREGON, THURSDAY, JANUARY 21, 1915

No. 34



"Keep money in the Bank, add to it, and in time, it will keep you."

A few dollars is frequently sufficient to take advantage of an opportunity which may mean your fortune.

We are always willing to advise our customers regarding a contemplated investment as we are in a better position to pass judgment on its security than a single individual. At least our opinion will be helpful. Bring your money problems to us. Be ready for an opportunity. Open a Bank Account with One Dollar or more to-day.

4% Interest Paid on Savings

FIRST NATIONAL BANK

Capital \$100,000 Surplus \$36,000

Bank Advertisement No. 41

Our letter of a few months ago on the important matter of drawing your will was so well received that we now want to quote from our former advertisement as follows:

"It is not our purpose to divert any business of this character from its natural channel. If a member of your family is capable of properly taking care of the business of your estate and is not averse to the cares and responsibilities incident thereto, you will have no trouble in selecting your executor. In many cases, however, either the ability to handle an estate to the best advantage or the inclination to do so is missing, and we are led to believe that many of our customers will be pleased to know that this work is included in the service we are now prepared to render.

There are several advantages in having the Trust Department of this bank act as executor of your will. Outside of your own family, the man who could perform this service as you would have it done is probably very much engaged in his own affairs. You have the combined ability of the officers of the bank, and the system and facilities which are available to them insure every detail of your estate having the attention it requires. Unlike an individual, the bank is always well, always at home, of unquestionable integrity, never dies and has a complete record of all its transactions."

BUTLER BANKING COMPANY

Satisfy Yourself

We want you to thoroughly investigate the claims made by our bank. Measure us up any way you choose and you will find we can meet any claims made as to the ability of our officials or as to their business integrity. Any officer of our bank is worthy of your trust. Any business entrusted to any one of them will be attended to with promptness and fidelity. We pride ourselves on being able to measure up to the banking requirements of this community. Take our measure any time and test our ability to make good.

Hood River State Bank

Ford, Dodge Bros., Cadillac & Franklin MOTOR CARS

Columbia Auto & Machine Co.

1200 Pocket Knives

Scissors and Razors

Late arrivals for the Holiday trade. These are factory samples and very fine; will be offered until Inventory, February 1st, at most attractive prices. Manicure sets, carving sets.

Toys

At the prices we made broke our stock so badly that we conclude to help out your delayed present list by continuing the sale at 1-2 price on what is left. Our 28 erector sets were all sold but we have lots of interesting toys for 1-2 price.

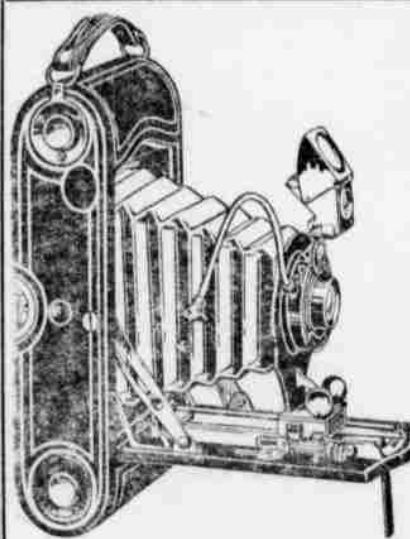
Furniture, Rugs

A clean up sale regardless of cost will continue throughout January. Our expenses are light, cost is low. All odd pieces must go.

Prior to February 1st, Inventory, we shall offer prices on odd china, porcelain, glass and pottery, 1-4 off on the choicest pieces, will replenish your cupboard at low cost.

SEEDS—We are sole agents for Burbanks wonder productions and their full line of staple seeds and have our usual full stock of Burpee's Seeds.

Stewart Hardware & Furniture Co.



Kodak and Let the Children Kodak

We carry the Genuine Kodaks and supplies. Come in and see the New Autograph Kodaks, the very latest in kodakery. Date and title your negatives—any negatives—permanently at the time you make them. The greatest advance in photography in twenty years. We have a complete stock in Autograph kodaks and films.

Victor Victrola's and Records

Kresse Drug Co. The Rexall Store

JEWELRY



SILVERWARE

The More You Know About Watches

the more you will be pleased with what we have to show you. We sell watches that stand for year in and year out service. We will give them to you at the lowest possible price, combining both service and quality. 16" Thin Model Elgin Movement, guaranteed, nickel case, only \$5.50. Others in proportion.

LET US SERVE YOU

W. F. LARAWAY, Hood River, Oregon

Satisfactory Titles

are demanded by the wise buyer. Our work is unquestioned and guarantees protection.

Satisfactory Insurance

is deemed a necessity by the wise property owner. We represent 10 strong companies and have millions of insurance in the Valley.

Satisfactory Bonds

may sometime be required of you, contract, court or security. When in need of such service inquire of us.

Hood River Abstract Company



This is the Ham

with the surplus salt left out. Mild, sweet and juicy, 8 to 10 lbs. in size. Buy one today and taste a real ham. They can't be made better.

"THE HAM WHAT AM"

The Star Grocery, Perigo & Son

"GOOD THINGS TO EAT"

GROWERS WANT MORE MONEY

AGENCIES FAIL TO GET RESULTS

At Mass Meeting Growers Express Dissatisfaction—Delegates Will Be Sent to Seattle Conference

The strong dissatisfaction among growers with prices that have been received for the apple crop this season was emphatically expressed here Saturday afternoon at the mass meeting of growers called together at the Commercial club by Truman Butler, Hood River's member of the northwestern by-products committee. Growers were present from White Salmon, Underwood and Mosier. The purpose of the meeting was to select delegates to meet tomorrow with the by-products committee in Seattle just previous to the conference of that committee Saturday with the heads of the northwestern six selling agencies, a closer cooperation of which is aimed at.

In explaining the meeting Mr. Butler, who was elected chairman, said: "The members of our committee are unanimous in the belief that the growers of the northwestern apple box districts are not getting the return that they should, not only because of the competition existing between the different districts, but because of the competition between agencies in the districts themselves. Hood River apples are competing with Hood River apples, and the same conditions prevail in Wenatchee and in Yakima."

"We believe that the six large selling agencies can be brought together and that a plan for the betterment of cooperation can be worked out. We have called on growers for suggestions and for their moral support."

The six large agencies which control the majority of the tonnage of northwestern box apples and the cooperation of which is the aim of the Seattle meeting are the North Pacific Fruit Distributors, the Northwestern Fruit Exchange, the Horticultural Union of Yakima, Richey & Gilbert, of Yakima, the Wenatchee Produce Association and the Wenatchee Fruitgrowers' Association.

"I am of the opinion," said E. H. Shepard, "that if we growers want harmony among the apple selling agencies it is up to us to voice a strong expression of our sentiment. The railroad companies never make any effort to change their rates unless there is a demand by the people. We can see the effect of the voice of the people in our recent prohibition laws in Oregon and Washington. In the present case the apple growers are the people, and they must make demands before they get what they want."

Mr. Shepard outlined the proposed operations of a league that has just been formed among the Wenatchee growers, and which will prevent its members from shipping through selling agencies whose rules of marketing do not conform with those laid down by the league. He said he did not believe that orderly control of the majority of the apples of the northwest would be obtained until there was a solidification of units composed of closely cooperative local districts.

Dissatisfaction with the North Pacific Distributors was expressed by a number of growers.

"I have been a member of our local union since it was organized," said J. L. Carter. "We have progressed and our step seemed for the better. We thought when we organized and became a member of the Distributors that we were going to arrive at results that you are proposing to bring about now. I do not know where my body is to blame, but we have failed and I am now ready to do anything toward getting together at home. Then we can approach other districts and ask their cooperation."

A similar sentiment was expressed by W. W. Rodwell and J. H. Jeffrey. Representatives of all selling concerns expressed themselves as desirous of obtaining better local cooperation.

"The Northwestern Fruit Exchange is not bringing me enough money," said A. L. Mason, "and yet I think it will return me about 10 to 25 cents more per box than to the growers of the distributors. I don't believe anything will result from our Seattle meeting, for before we can ever get on the right basis we must get together at home."

A number of suggestions were made as to the choice of delegates for the Seattle meeting; finally after collaboration between Mr. Mason and Mr. Shepard, the former put the following motion, which carried: That two delegates be selected by each of the following, the respective organizations to be: Apple Growers Association, Fruit Growers Exchange, Hood River Apple & Storage Co., Independent Growers, and the associations of Mosier, White Salmon and Underwood; that delegates must be actual growers and not paid officials of any organization. As the meeting was breaking up a motion to the effect that it be the sense of the meeting that no delegate be a member of the board of directors of any organization was carried. However, after consideration those present at the meeting declared that the latter should not be effective, since it will eliminate delegates from the Hood River Apple & Storage Co. And on this account, it is stated that the motion's effect will be void.

METROPOLITAN PAPER

TELLS OF SKOOKUM

(From the Tammany Times)

There is no denying that the Northwestern Fruit Exchange has made the word Skookum quite as famous as the mystic "23" became a few years ago. About this newly coined specimen of American nomenclature is a something that attracts us—rivets our attention, sets us to thinking. Some have said that it is novel and unique, but it is more than that. It is magical. It falls upon the ear with a forceful pleasantness provokes smiles and good humor. Its combination of consonants and vowels being responsible for this, even orthographers and philologists who ordinarily rebuke attempts to coin new words and names have capitulated gracefully to Skookum. School children who never fail to grasp a phrase or word signifying that which

is good to eat, that which means delight to them at all hours of the day, have seized Skookum with such a tenacity as to make doubtful the probability of the word apple being ever again used very generally.

A specimen of this popularity of Skookum is contained in the story told by a teacher in one of the largest public schools of New York. A few days ago she detected an eleven-year-old girl pupil in the act of chewing.

"Elizabeth —, remove the gum from your mouth!" she commanded.

"I'm not chewing gum," replied Elizabeth, smilingly.

"Well, if it is not gum, what is it?" inquired the teacher.

"Skookum!" replied Elizabeth, merrily, while the room rang with titters.

"Skookum!" cried the teacher now much embarrassed. "Bring it to me immediately."

Little Elizabeth tripped gaily up to the desk and from her pocket brought a rosy apple—a Spitzenburg that was indeed a beauty, a perfect specimen of the wonderful northwestern fruit. Every eye in the room was on that apple.

What would happen to Elizabeth was not nearly as important as the fate of that Skookum.

"Whether the teacher eats it," said a little fellow in the back.

He had hardly finished the sentence when, to the wild satisfaction of the class, the teacher proceeded to devour Elizabeth's Skookum, promising her that she would replace it the next day.

To a newspaper reporter this teacher, whose name is withheld for obvious reasons, admitted the fascination of the apple was too great for resistance, that she just had to eat it and like little Elizabeth and many of the school children, she now takes a Skookum to school with her every day.

This little episode furnishes an idea of the swiftness with which Skookum has taken hold of young and old in New York. Most of us have always eaten apples, and all of us have known an apple when we saw it, but seemingly to the lot of the Northwestern Fruit Exchange has fallen the art of making us eat an apple when we are not aware that we want or need it. That's where the magic of the name Skookum comes in. It is a sort of allurements, an awakener of imagination, an exciter of our curiosity and our wonderment, while a Skookum itself is a balm to the optic and olfactory nerves and consequently a stimulator of the stomach's juices. In other words it creates hunger as well as appetite, therefore benefiting both the body and the mind and making it a boon to mankind.

That the enormous consumption of these wonderful Skookum apples is going to work a very important and desirable physiological change in the American people if persisted in medical science has perceived. A well known New York physician whose practice is extensive on the upper West side, recently expressed the opinion that apples of the varieties sold under the name of Skookum meet the constant changes of the tissues of the body admirably, that from month to month these changes are such as to require equivalent changes in the proportions of chemical combinations in an apple if a maximum of food value is to be maintained and the very important laxative quality of the fruit is to be preserved. In other words, man can make no mistake following nature, and nature has given to man different apples for different periods of the year to meet the demands of this system. The human system, this doctor said, requires in February nourishment different in character and constituent proportion from that it needs in November.

And that this change must prevail in the fruits we eat as in the nitrogenous substance we consume. But while nature provides for us seasonal fruits of all kinds it seems she has ordained that the apple shall be a friend to us in all seasons. And it seems, too, that nature has ordained that the temperate zone of North America shall produce for mankind the bulk of this indispensable fruit, for the record shows that American apples have superseded native fruits in popular favor in most of the civilized countries of the world.

Twenty years ago American apples began to find their way to all parts of the world, but not until the scientific growers of apples in the northwestern part of this country began to produce varieties such as those sold under the brand name of Skookum, did the popularity of this American fruit become what it is today everywhere on the globe.

This is attributable to the fact that there is no fruit in the world so deservedly popular as the Skookum apple. Skookum apples are picked when ripe in their seasons. They contain abundant potassium and sodium salts as well as those of lime and magnesium; also a trace of iron, all of which are essential in the making of healthy blood. The acid of the Skookum, while termed malic, is in reality a combination of several vegetable acids, including gallic, and the mixture of these makes a mild and agreeable vegetable acid the presence of which adds much to the flavor of the fruit.

Dr. W. Gilman Thompson, professor of medicine in Cornell University Medical College, in New York city, a few years ago issued a highly instructive work called "Practical Dietetics" in which he spoke of the value of apples to man as follows:

"They also contain salts such as malates, citrates and tartrates. They also contain lime phosphate, plant albumin, gum and chlorophyll. They are good anti-scorbutic remedies and are laxative especially when taken into an empty stomach. There are many dyspeptics who thrive upon apples even if eaten raw and who can regulate the action of the bowels with them effectively."

From this the deduction is justified that the cause of ailments from which a very large percentage of New York suffers can be removed by the eating of Skookum apples. Were this valuable information from the pen of so learned a man and so competent an authority as Dr. Thompson in the possession of the millions whose lives are made miserable by constipation, what a demand there would be for Skookums! What a quick end there would be to doctors and drug stores. But even if the possibility of abolishing doctors and drug stores seems at first glance ridiculous it is not absolutely so. The people can be educated up to the full value of apples and may the day be hastened when they will.

A Skookum a day keeps the doctor away, is a song that may sing the world to freedom from its ills and pills.

The origin of the apple dates back to the wild crab apple tree of Europe.

(Continued on Page Two.)

NEW COUNCIL MEETS MONDAY

MAYOR DUMBLE APPOINTS OFFICERS

Except for Slight Passage at Words First Meeting Passes Without Any Unusual Interest

With the exception of a little good natured banter, pointed and yet creating no ill feeling, between Councilmen Bell and Culbertson, who with Dr. Seabee form the hold over members of the city fathers, the initial meeting Monday night of the newly organized city council passed off without excitement. Councilmen Bell and Culbertson locked horns on the proposed acceptance of the verdict of the jury in the case of W. L. Nichols against the city, involving the condemnation of a portion of Mr. Nichols' lot at the corner of Ninth and Sherman avenues. Mr. Bell declared that it would cost the city too much money. He urged that the street improvement be turned down, especially this year while business conditions were depressed.

Councilman Culbertson stated that a former city council had offered Mr. Nichols the sum of \$800 for the same property, and that a deed had been made ready for execution, when the city attorney had apprised the council that the property could not be purchased except through condemnation proceedings.

Mr. Culbertson further stated that he supposed Mr. Bell was against the proposed improvement since it was not in his end of town, citing an instance when Mr. Bell had strongly supported the proposition of securing lots for street improvement.

Councilman Bell then stated that the case referred to by Mr. Culbertson was when he had supported the improvement of Railroad avenue by acquisition of lots belonging to the Apple Growers Union. "No improvement was ever made of more value to the city," said Mr. Bell, "but in this case, if we will be here from Portland, many other similar improvements."

City Attorney Wilbur stated that the city, if it ever expected to make the street improvement, should take the property; for so low a figure would never be secured again.

A motion to accept the jury verdict, allowing Mr. Nichols the sum of \$550 for the property, was carried.

Immediately afterward Councilman Bell placed in nomination Councilman Culbertson as president of the council, and Mr. Culbertson was elected to this position.

Mr. Bell then suggested to the council that the city should provide for the appointment of an electric wiring inspector for the city. "In case we do not take such steps," said Mr. Bell, "the Portland board of fire insurance underwriters are going to find it necessary to send a man here from Portland, and it will be a great deal more expensive to those who are building or making changes in wiring of buildings now standing." At Mr. Bell's suggestion, an ordinance providing for such an official in the city of Marshfield was read.

The council, however, thought that it would be well to include in the ordinance provisions for a general building inspector, whose duties it would be to supervise installation of wiring and plumbing. It was suggested that the city engineer be appointed to the office, fees by property owners forming his payment for services. The matter was referred to the judiciary committee and city attorney for investigation.

The matter having been called to the attention of the council by Councilman Seabee, the fire and water committee was given power to act in the installation of a light on the hill steps where they cross the Serpentine road. Councilman Seabee stated a dangerous place existed there, and that unless a light was installed, some one was likely to sustain an injury from falling.

The matter of repairing sidewalk at the corner of Front street and Sherman avenue was referred to the street committee. At the present time the council has no ordinance providing for the maintenance of the old wooden sidewalks. It was suggested that this matter should be thoroughly investigated and such an ordinance passed.

Mayor Dumble made the following committee appointments: Street—Franz, Culbertson and Nickelsen; Fire and Water—Bell, Seabee and Butler; Judiciary—Culbertson, Nickelsen and Franz; Police—Seabee, Bell and Culbertson; Finance, Butler, Bell and Seabee; Health—Nickelsen, Butler and Franz. No change was made in the city force officers, who were excepted from the Heights policeman, Harry Bailey, succeeding W. D. McCrory. Allan Hart was the former regular appointee for the Heights. He, however, recently left for a visit in Kentucky and Mr. McCrory was made temporary appointee.

The full list of city officials are: J. K. Carson, marshal; night officer, B. B. Smith; Heights officer, Harry Bailey; city engineer and water superintendent, P. M. Morse; city attorney, Geo. R. Wilbur; health officer, Dr. J. Edgington, and T. B. Chambers, street commissioner.

Since the Pacific Telephone Company's long distance office was removed from the Brosius building to the exchange building of the Oregon & Washington Telephone Co., there has been no provision for operating the red light at the corner of Second and Oak streets for calling the night officer.

At the Monday night meeting of the council, the matter was referred to the police committee, who will make arrangements for such a service with the Oregon-Washington telephone company, who under their franchise have agreed to operate such a light for the city. The telephone company has notified the council that it is ready to follow the instructions of the police committee in again maintaining the service.

Since the Home Telephone Co., the predecessor of the Oregon-Washington Co., moved from the Brosius building, the light service has been maintained by the Pacific company as a matter of courtesy, it is said.

The new members of the city council are M. H. Nickelsen and Truman Butler. E. A. Franz was re-elected to office.

Talk with Reed & Henderson about insurance. Money to loan on farm lands.