

REGULATOR LINE STEAMERS

Bailey Gatzert

Makes daily round trips between Portland and The Dalles, excepting Sunday and Monday, carrying passengers, baggage, automobiles and express fruit shipments only. Arrives at Hood River on the up trip at 1:30 p. m., returning 4:30 p. m.

FARE PORTLAND EACH WAY \$1.00
THE DALLES AND RETURN .75

Steamer Dalles City

Leaves Portland 7:00 a. m. Monday, Tuesday and Thursday, arriving at Hood River 4:30 p. m., leaving Hood River for Portland 8:30 a. m. Monday, Wednesday and Friday, arriving at Portland 4:30 p. m. in freight and passenger service.

Portland Office and Dock Foot of Alder St.
LOCAL PHONE 4532

THE QUESTION BEFORE EVERY WOMAN

is: "Where can I find a Grocer whose service is satisfactory; who will deliver what I send for without substituting an inferior article?"

OUR ANSWER

is: "Here we are! Give us a call, or send along your order. You'll never need to ask that question again."

"THE BEST THINGS TO EAT"

WOOD'S GROCERY

J. M. WOOD, Proprietor.

Phone 1221 Free Delivery

THE WHEEL is the life of the wagon and the tire is the life of the wheel.

If you have wagons that need repair let us work on them and make them as good as new.

I have given a good portion of my life to wagon wheel work. I will guarantee you a satisfactory job. The work will be done scientifically.

W. G. SNOW,
Power Blacksmith and Wagon Shop, No. 5, Fourth St.

WE HAVE JUST RECEIVED A FRESH SUPPLY OF

Nitrate of Soda, Muriate of Potash
AND ALL KINDS OF FERTILIZERS

COME TO US DIRECT FOR
WOOD-FIBERED HOUSE PLASTER
CEMENT AND LIME

AS WE UNLOAD DIRECT FROM THE CARS

STRANAHAN & CLARK
Hood River, Oregon

It Is Tempting

whether you are a fish fancier or not, to sit in front of a well cooked fish and enjoy the anticipation of the taste. We have a reputation for carrying the finest lines of fish—direct daily from ocean, river and lake. Suppose you give us a trial next fish day and then you will realize how superior our fish is to what you pay the same price for elsewhere.

TELEPHONE 4141

VAN ALLEN & FILZ

APPLE BOXES

With indications for a large APPLE CROP this season it is to your interest to know that your box requirements will be taken care of. We are making extra preparations to take care of every one, but to avoid possible disappointment you should place your orders early. We are now booking orders and solicit your patronage.

PHONE 2181 OR WRITE

Bridal Veil Lumbering Company
Hood River, Oregon

Storage

We have storage space for all kinds of goods in a concrete building

Our Transfer Wagons Will Move Anything

Complete Transfer Service

Transfer & Livery Co.

Phone 4111

PLANS BEING MADE FOR LAND SHOW

It has been definitely decided that the commercial, industrial and development organizations of Portland will hold a big industrial and land products show in Portland from October 26 to November 14, and the army, together with one or two more temporary structures, has been selected as the site. Louis W. Buckley, formerly of the Alaska-Yukon-Pacific exposition, has been selected to manage the big show. About 80,000 square feet of space will be utilized and this will be nearly equally divided between soil products and products of workshop. About 12,000 square feet will be used to show municipal and educational work. It is expected that the best showing of apples and other fruit ever made in Oregon will be found at this show. The transportation companies have taken an active interest in it and practical cooperation will be rendered by the Portland Commercial club, Portland Chamber of Commerce, the Portland Ad club, the Retailers' Association, the Rotary club, and by the press of Portland and state at large.

The premium list for this land show, which will be issued in about 10 days, will provide for about \$20,000 in cash and special prizes. In addition to the premiums, specially engraved diplomas will be given. It is expected that the states of Utah, Idaho and Washington will send land product exhibits and otherwise participate in this great exposition. County and district exhibits are particularly desired by the management, also a complete showing of the various phases of the lumber industry of the northwest. The managers have opened general offices at 408 Commercial club building.

COMPANY ISSUES TRAVEL RECORDS

One may enjoy the delights of travel at home by means of the new illustrated talking machine records. The most famous lecturers in the world may be brought into your home, just as the music records carry the voices of great singers to every part of the world. You need only place a record in your talking machine and open the illustrated booklet which accompanies it to enjoy a profusely illustrated lecture. No trouble or expense is spared to secure the best talent. The voices which describe famous cities and countries are those which have charmed large audiences on many lecture tours throughout the country. The photographs which follow the lecture step by step are the finest obtainable. The owner of a travel record enjoys a front seat at every lecture. Still another advantage is that the lecturer, however high priced he may be, will repeat his travel talk obligingly as often as one desires. A complete library of travel talks of cities and countries the world over is being prepared by the Hamburg-American line so that one may listen to their lectures on days of a wide variety of subjects. The first of these records, which are of standard make, is sold for the nominal sum of 25 cents to cover the expense of packing and shipping. The records are prepared and delivered by the celebrated lecturer, E. M. Newman. The travel talk carries the reader, or rather the listener, rapidly through the Kaiser's expedition, stopping at the principal points of interest and recalling most interesting history. The accompanying book contains twenty full page illustrations reproduced from photographs which visualize the scenes described in the lecture. This record and booklet may be obtained at any of the branch offices of the Hamburg-American line in the large cities or from the Travel Department, 45 Broadway, New York City. Other travel talks will follow on days in Paris, London, Rome and other cities and describe little journeys in all parts of the world.

Civil Service Examination

The U. S. Civil Service Commission announces that an examination will be held on August 15, 1914, for the position of stenographer and typewriter, male and female, in the office of appointment for qualified male stenographers and typewriters is very good.

Persons who desire to compete should at once apply to the Secretary, Eleventh Civil Service District, 207 Post Office Building, Seattle, Wash., for application and full information.

A Perfect Cathartic

There is sure and wholesome action in every dose of Foley Cathartic Tablets. They cleanse with never a gripe or pain. P. A. Morgan, Gen. Mgr., writes: "I lately had occasion to use a liver medicine and took Foley Cathartic Tablets. They thoroughly cleansed my system, and I felt like a new man—light and free." Chronic cases of constipation find them invaluable. Stomach people are relieved of that bloated, congested feeling, so uncomfortable especially in hot weather. They keep your liver busy. Sold by Chas. N. Clarke.

Good Though Ancient

We say nothing against the following as a joke—its honorable old age saves it from criticism, and it failed to put in an appearance every few months we should most certainly miss it.

A clergyman was very anxious to introduce some new hymn books into the church, and arranged with his clerk that the latter was to give out the notice immediately after the sermon.

The clerk, however, had a notice of his own that he wished to read first, with reference to the baptism of infants. Accordingly, at the close of the sermon he said: "All who have children whom they wish to have baptised are to send in their names at once to the clerk."

The clergyman, who was very deaf, thinking that the clerk was giving out the hymn book notice, rose and said: "And I should like to state, for the benefit of those who haven't any, that they may be obtained in the vestry any day from three to four o'clock; the ordinary little ones at 1s. each, and special ones, with red backs, at 1s. 4d."—Yokohama, Japan, Weekly Box of Curios.

FOR SALE

One Economy Cream Separator, new; Babcock four bottle milk tester; two 5 gallon cans, used three times; one 20 ton capacity feed cutter, used four months; 1 dozen quart milk bottles; 3 seated Studebaker hack, good as new, cost \$135 in Hood River. Write J. F. Thompson, Parkdale, or phone Odell 180. jun 4 tf

For Rent—An apartment in new Telephone building. Call at the telephone office. m12tf

We keep in stock a full and complete line of numbers and variety stamps. The Glacier Stamp Works.

A VERY HOPEFUL BUSINESS OUTLOOK

(Editorial Boston Globe, May 19.)

It is the consensus of opinion of some of the keenest and most far-sighted men that the United States is entering on an era of prosperity that will completely overshadow even the great periods of business prosperity that have already come to this country since the civil war. They assign many sound reasons for this prediction.

The first and the one which is the most significant to many of them is that we have already gone through a season of business depression for the first time in our history without a panic. The old-time speculators who courted a speculative and made money out of it are completely confused. They have seen a financial state of affairs never before known. They have seen the banks full of money during a business depression; they have seen no call for the money on any side.

They have seen Europe throw back into this country from \$250,000,000 to \$300,000,000 worth of securities and have seen these securities absorbed and the gold sent to Europe without any particular fuss. That would have meant another panic in the stock market at least a few years ago.

They have seen a tariff enacted lower than the Wilkes-Barre and yet they have seen raw wool, one of the best tariff barometers there is, sell higher than ever before.

They have seen delicate a railroad situation, that would have created a financial panic at any time in the past, studied and pondered over in a way that has simply taken the breath from speculators. The people have refused to become excited over it. They want it settled everywhere, but they want it settled right.

Why? Because the railroad industry is not the one dominating industry of the country any longer. While financiers have been juggling railroads the farmers have been building up other great enterprises all over this land.

This is a bigger country than it ever was before. Its potential possibilities are being more and more realized in every direction. The farmers, the scientists, and the arid lands and the swamp lands are being reclaimed everywhere and being made to yield in such abundance as was never known before in the history of farming. In the South, malaria has been conquered and the rich swamp lands are no longer the terror they were. Irrigation and dry farming have brought new prosperity to the West and South. What other business is being conducted over wires hundreds of miles where formerly it was all but wasted. The oil lands and the mineral wealth have burst the bounds of former monopolies and opened up new possibilities that have never before, and the inventive genius of the American has never been idle. New miracles are daily being wrought by invention.

Why, then, have we had a business depression in the last few years?

Simply because a great many people thought we ought to have it; we should have it; and must have it; it was due.

It was largely a mental state. There was no real need of it, or for it. Business that more clearly now. But many of them are more satisfied apparently because we have had it. And they have learned something.

They have learned that you cannot have panics unless there is "tight money"—unless the reserve is tied up, as it was for the past 50 years—tied up as it was most needed. This business depression we have been through has been a valuable, then, in that it has demonstrated to all the people the wisdom of the present system of a flexible currency. The old conditions have disappeared forever. Panics need not be feared.

Mr. A. W. Douglas, of St. Louis, said at the Economical club a few nights ago, there has been a curious psychological phenomenon during this business depression—the people—the common people—have been optimistic through it all. They left their money in the banks. The common people had more confidence than the so-called financiers, and when the common people have confidence you can't have panics.

So now that the lesson has been learned, and that the greatest crisis in the history of the country are in sight, it is up to everybody to forget the mental depression, start in quickly and get ahead of the prosperity train that has been simply standing still on the tracks waiting for the engineer to oil up for a long run. Uncle Dudley.

A Good Investment

W. D. Magli, a well known merchant of Whittemont, Wis., bought a stock of Chamberlain's medicine so as to be able to supply them to his customers. After receiving them he was himself taken sick and says that one bottle of Chamberlain's Colic, Cholera and Diarrhoea Remedy cured him more than the cost of his entire stock of these medicines. For sale by all dealers.

CASHMERE MAN PAYS VALLEY VISIT

John F. Sugrue, manager of the Cashmere Fruit Growers' Union, an affiliation of the Northwestern Fruit Exchange, was here the latter part of last week, visiting the local office of the central selling agency. Mr. Sugrue, who made a tour of the valley with J. C. Skinner, local manager of the Northwestern Exchange, says that he has never passed through a more delightfully situated community.

"You have the soil and the location," he said, "and the water for irrigation. But I don't think you are using enough water here. Your growers will have to come to irrigation. I think it will give them more tonnage and make for surer crops in every way."

Mr. Sugrue declares that the crop conditions in his district are excellent. He says that Hood River, for the reason that it grows peaches and cherries, is in a better condition for securing labor than Cashmere.

"We have to pay the highest price of any district in the northwest for our labor," he said. "Last year our packing cost eight cents a box. Here you can get the men that have been engaged in your berry and cherry crops to remain for the apple thinning and harvest, and you can easily draw on the Willamette valley for help. There we do not have such a rotation. Many of the growers are going in for hops, but they do not take many laborers to care for them."

When you feel lary, out of sorts and yawn a good deal in the day time, you can charge it to a torpid liver which has allowed the system to get full of impurities. Herbine cures all disorders produced by an inactive liver. It strengthens that organ, cleanses the bowels and puts the system in good healthy condition. Price 50c. sold by C.N. Clarke.

BLOODLESS BATTLES AT CLATSOP BEACH

Clatsop Beach resorts will be unusually gay during the midsummer season, due to the mobilizing of three thousand troops, embracing the United States regulars from Fort Vancouver, the Idaho National Guard and the Oregon National Guard. The arrangements have been made for the maneuvers which will continue over a period of fourteen days, commencing July 12. The general encampment will be near Garhart Park, overlooking the Pacific ocean.

Every branch of the military service will be represented and will be seen practicing bloodless warfare. The opportunity will be afforded summer colonists and visitors at the nearby beach resorts to be spectators of the various operations of the nation's defenders. Part of the maneuvers take place on the broad oceanic meadows, where a golf course is laid. Back of the meadows is a fringe of forest, also creeks, hills and a country of varied topography which is admirably adapted, say the military experts, for mimic war. There will be artillery, cavalry, signal and hospital branches of the service, also three regimental bands of from 35 to 40 pieces each.

The military display, band concerts, drills, fetes and receptions and other social activities are expected to draw immense throngs to the recreation retreats of the Clatsop Beach section.

The Best Medicine in the World

"My little girl had dysentery very bad I thought she would die. Chamberlain's Colic, Cholera and Diarrhoea Remedy cured her, and I can truthfully say I think it is the best medicine in the world," writes Mrs. William Orvill, Clare Mich. For sale by all dealers.

Another Hood River Case

It Proves That There's A Way Out For Many Suffering Hood River Folks

Just another report of a case in Hood River. Another typical case. Kidney ailments relieved in Hood River with Doan's Kidney Pills.

"I was all run down with kidney trouble and my back so weak, lame and sore that I could hardly get around," says Mrs. J. T. Holman, of 1214 Thirteenth St., Hood River. "Doan's Kidney Pills came to my aid in fine style. After I used them a short time, I was free from every symptom of kidney complaint. I was so pleased that I endorsed Doan's Kidney Pills and I am glad to say that I have had no kidney trouble to amount to anything since. I still have great confidence in Doan's Kidney Pills and willingly confirm my former recommendation."

Price 50c. at all dealers. Don't simply ask for kidney remedies—get Doan's Kidney Pills—the same that Mrs. Holman had. Foster-Milburn Co., Props., Buffalo, N. Y.

Pocket Stamp, Liven Markers, Band Daters, etc., at the Glacier office.

COLLIER'S WRITER DESCRIBES HENRY FORD

Presently Mr. Ford came in—a lean man, of good height (writes Julian Street, Collier's traveler "Abroad at Home," in his article, "Dynamic Detroit," in Collier's of July 4), wearing a rather worn brown suit. Without being powerfully built, Mr. Ford looks sinewy, wiry. His gait is loose-jointed, almost boyish. His manner, too, has something boyish about it. I got the feeling that he was a little bit embarrassed at being interviewed. That made me sorry for him. I had been interviewed the day before myself. When he sat he hunched down in his chair, resting on the small of his back, with his legs crossed and propped up upon a large wooden washbasin—the attitude of a lanky boy. And, despite his gray hair and the netted wrinkles about his eyes, his face is comparatively youthful, too. His mouth is wide and determined, and it is capable of an exceedingly dry grin, in which the eyes collaborate. They are fine, keen eyes, set high under the brows, and they seem to express shrewdness, kindness, humor and distinct wastfulness. Also, like every other item in Mr. Ford's physical make-up, they indicate a high degree of honesty. There never was a man more apart, and yet more human, than Mr. Ford. He has not the faintest sign of that veneer so common to distinguished men, which is most eloquently described by the slang term "front." Nor is he, on the other hand, one of those men who (like so many politicians) try to simulate a simple manner. He is just exactly Henry Ford, no more, no less; take it or leave it.

And if you are any judge of character at all, you are immediately that he is a man whom you can trust. I would trust him with anything. He didn't ask me to, but I would. I would trust him with all my money. And, considering that I say that, I think he ought to be being interviewed, in common courtesy, to reciprocate.

He told us about the Ford business. "We've done two hundred and five million of business to date," he said. "Our profits have amounted to about fifty-nine millions. About twenty-five per cent has been put back into the business—into the plant and the branches. All the actual cash that was ever put in was \$25,000. The rest has been kept up out of profits. Yes; it has happened in a pretty short time; the big growth has come in the last six years."

I asked if the rapid increase had surprised him. "Oh, in a way," he said. "Of course we couldn't be just sure what was going to do. But we figured we had the right idea."

"What is the idea?" I questioned.

"Well, with deep sincerity, with the conviction of a man who states the very foundation of all that he believes," Mr. Ford told us his idea. His statement did not have the awful majesty of an utterance by Mr. Freer. He did not glow with his conviction. "It is one model," he said. "That's the secret of the whole doggone thing." (That is exactly what he said. I noted it for "character.")

Having revealed the crux of things, Mr. Ford directed our attention to the little toy Ford in the glass case.

"There she is," he said. "She's always the same. I tell everybody that's the way to make a success. Every manufacturer ought to do it. The thing is to find out something that everybody is after and then make that one thing and nothing else. Shoemakers ought to do it. They ought to get one kind of shoe that will suit everybody, instead of making all kinds. Shoemakers ought to do it, too. I told a stove man that just the other day."

That, I believe, is, briefly, the business philosophy of Henry Ford.

Down By The Sea

Salt breezes are cool and refreshing; days are delightful; nights pleasant; the Oregon-Washington Railroad & Navigation Co. sells round-trip tickets daily at low fares to

North Beach

Queen of all Pacific Coast Summer Resorts

For illustrated literature; fares and full information, ask

J. H. Fredrick
Agent, O-W. R. & N., Hood River, Oregon

T. J. KINNAIRD Groceries

Fresh Vegetables and Fruit in Season
Flour and Feed

Phone 2121 Hood River, Oregon

The Purity Dairy Co.

Yours for prompt service and Good Milk

THOS. D. CALKINS

Cash Prices on Mill Feed

Note the prices, strictly for cash, subject to stock being sold and to market changes:

Bran, per sack 74c	Rolled Oats, per sack 87c
Shorts, per sack \$1.06	Middlings, per sack \$1.46
Rolled Barley, per sack 91c	Wheat, per 100 lbs. \$1.60

Kelly Bros. Warehouse, Phone 1401
Railroad St. We pay 3¢ cents for No. 1 second hand sacks

FASHION STABLE
Livery, Feed and Draying.
STRANAHANS & RATHBUN
Hood River, Ore.

Horses bought, sold or exchanged. Pleasure parties can secure first-class rigs. Special attention given to moving furniture and pianos. We do everything horses can do.

Our Spring Stock of

FISHING TACKLE

Has arrived and is the most attractive line we have ever shown. Call and see the goods and get our prices before buying, it will interest you.

Base Balls, Gloves, Mitts and Bats are here in large variety and they are priced right. Drop in and see them.

Blowers Hardware Co

The Firm That "Makes Good"

Phone 1691 Oak and 1st Sts.

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