## Beginning Friday, November 7th, at 9 A.M. We are going ... to ... <br> CLOSE <br> OUR GROCERIES

## and a Number of lines of Dry Goods and Shoes

## THE REASON

Our Business has Grown to such an extent that for lack of room to properly handle our present lines,we are forced to make some radical changes. The course we have decided upon has been made after careful consideration over a long period of time. The records we have kept show such large gains in Ladies' Ready to Wear, Dry Goods, Men's Furninishings and Shoes that it is absolutely necessary to have more room to handle this increasing business properly, and for that reason we will DISCONTINUE GROCERIES ALTOGETHER, as weil as Several Lines of Dry Goods and Shoes, and thas be able to give more time, attention and room to the lines we will continue to carry. The present Grocery Room will Be devoted exclisively to Men's Wear. We will have more to tell you about this later on. Mr. (Burt) Graham will be on hand to look after your interests.

The Terms of this Sale will Be Strictly Cash
The prices on Groceries and the Other Lines we are Closing Out will be Low Enough to make it well worth your while to pay cash. These lines will be segregated and and plainly marked, so there will be no confusion or misunderstanding. THESE G00DS WILL POSITIVELY BE SOLD OUT AT GREATLY REDUCED PRICES, WITHIN A VERY SHORT TIME
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Sale Begins Friday at 9. A. M. and Continues until the Groceries are ALL SOLD
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## Just Little Stories



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This is a new line of advertising that we are going to display from time to time to keep you posted about our store.

In this column we will chronicle all the news events of the week. We believe our ads are read-in fact, we KNOW they are read, because people come to our store every day and tell us so.
A mere declaration of priceand description of our goods would perhaps not interest you. We want to
make this column so interesting that you will look for it every week.

We want to create an interest that will remind you to call and see our new goods-and we want you to call whenever you feel like it. We don't urge you your future needs, and see that we have it in stock when you want it. We'll get it now, and hold it till you're ready for it.

We can help you and you can help us-provided we co-operate. Take for instance in
the matter of credit. Werealiz that the fruit growers get their money once a year-but we often help a man who hasn't the cash, by giving him his wagon, or plows or harrows, and tak17.9 make a small profit, and he gets the $4 \operatorname{cic}^{2}$ tools right at the time when he needs corperaton with a gas engine, or a spray pump-we are johnny-on-the-spot with our service. He in turn speaks a good word about us to his neighbor. That lays the
foundation for us for a future sale. Besides it helps you out of your immediate trouble. That's co-opera-


A short time ago a friend called at our
ny a neighbor of his who had purchased a plow
from us, but was not satisfied with it. The
plow would not plow would not scour
in his kind of soil. Now instead of coming to us
and telling us about his trouble, he has kept the plow, rather than make a complaint. We are naturally "in bad" with that cus-
tomer, and only want a chance to make good. We have advertised so many times that whenever we sell it for and it doesn't scour, that we would exchange thought every man, woman and child in the country must k
Naturally, this policy is a source of loss to us, but
it is less of a loss than to be "in bad" with this bood customer. So, we are long headed enough to realize the folly of getting in bad. We are writing this friend today, and telling him our side of the story, asking
him to give us a chance to make good.

## - Si Draft <br> - 5 SAYS

The Township Board had a meetin' last week to dones on their requirements for the comin' year. Bill lected that he had seen some road machinery catalogue of a company whose line sellin. He told the commissioners that he could get that they had placed their order a week ago. Bill lows as how a feller has got to be all fired pert adays to get all the business that's comin' to him.

Gilbert Implement Co.,

