

# The Hood River Glacier.

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**OFFICE OF**  
**Hood River Apple Growers Union**  
Hood River, Oregon, March 24, 1913

**NOTICE TO STOCKHOLDERS**

The regular Annual Meeting of the Stockholders of the Hood River Apple Growers Union will be held on

**Saturday, April 5th, A. D. 1913**

at 10:30 o'clock A. M., in Heilbronner Hall in the City of Hood River, Oregon, for the purpose of electing a Board of Directors and for such other business as may come before said meeting. Said meeting is hereby called and will be held, also for the purpose of leasing, assigning and transferring the business and property of the said Union as a whole, or any part thereof, upon such terms and conditions as may be deemed fit, proper or expedient to a corporation to be hereafter created and organized under the laws of the State of Oregon for the purpose of selling and marketing fruits and produce and the doing of all things necessary, convenient or incidental thereto; and also for the purpose of purchasing, possessing, controlling, using and disposing of the capital stock of such corporation to be hereafter organized as aforesaid, and the voting power thereof, in the manner and upon such terms and conditions as may be deemed fit, proper or expedient; and for the purpose of ratifying all action taken at the Special Meeting of said stockholders held on March 19, 1913. Your presence is earnestly requested.

**ALBERT SUTTON,**  
Secretary.

**Approved:**  
**W. B. DICKERSON, President.**

**REAL ESTATE BULLETIN**

**5 Acres** located 2 1/2 miles out in Barrett District, 2 acres 6 years old, 2 acres 2 years old, Spitz and Newtown, good 3-room house, and all tools. Price \$3300. Will exchange for town property of equal or smaller value.

**160 Acres** in Trout Lake, Washington District, 80 acres in cultivation, 80 acres in timber with 2,000,000 feet fine saw timber, 1/2 mile front saw mill. Modern 7-room bungalow, barn and other out buildings. All irrigable with free water. Price \$7000. Will exchange for Hood River ranch up to \$1500; long time on balance.

**25 Acres** near Tucker's bridge, 10 acres bearing orchard, balance partially cleared, located on main county road, strictly high class property in every respect. Price \$10500; terms to suit or will exchange. What Have You?

**35 Acres** very high class in Oak Grove District, 30 acres in commercial orchard from 4 to 15 years old, 5 acres alfalfa, balance unimproved but fine apple land, fine spring piped to buildings. Price \$18000. Will exchange for good cheap raw land or other property which does not require owners attention.

The time to insure, is BEFORE THE FIRE. We are writing an extremely liberal policy in the BEST old line companies and the cost is surprisingly low. Better see about it today.

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SUCCESSORS TO  
**G. Y. EDWARDS & CO.**  
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**ACTION TAKEN  
ON COMBINE**

**DISTRIBUTORS MEET AT YAKIMA**

Steps Taken Toward Amalgamating Selling Interests of All the Fruit Districts.

Will the combination of the apple selling interests take a step further than local amalgamation and result in a materialization of the plans of the Northwestern Fruit Distributors? Many think that this is inevitable, while others declare that it will be very foolish for a district with the standing that Hood River has to go into such an organization, that is, on the basis that the central agency shall sell the local apples. Numerous suggestions have been made. It has even been proposed that the different districts should be organized into districts for which they are most famous. For instance, under this scheme, Hood River would be permitted to sell the Newtowns and Spitzburgs and Wenatchees would sell the Wenaps.

H. F. Davidson, accompanied by Wilmer Sieg, attended the meeting of the trustees of the Northwestern Distributors at North Yakima last week. On Saturday the organization seems to have gotten together, according to reports taken from the Republic of Washington city. The Republic's report of the meeting is as follows:

This important announcement was made by Secretary H. C. Sampson, on behalf of the board, at noon. Mr. Sampson further said:

"Absolute harmony prevails; every step taken was by the unanimous vote of the nine trustees. We will be ready in a few days to sign contracts with the sub-central organizations in the nine districts as designated at the meeting in Spokane last December. These sub-central organizations must, in turn, make their own contracts with local organizations or individual shippers."

"It has been decided that the distributors will handle all fruits that are shipped in carload lots, strawberries, cherries, peaches, pears, plums and apples."

From 3 o'clock yesterday afternoon, when the trustees went into executive session, until 11 o'clock last night, the nine men, with the responsibility for the continued success of the fruit industry of the northwest resting upon their shoulders, wrestled with the problems before them. At that time they had agreed on all the essentials of the organization. This morning they met again and at noon adjournment expected to be able during the afternoon to open the doors and admit to the deliberations the representatives and growers assembled in this city anxiously awaiting the results.

After the informal session of yesterday morning, when doubt and fear struggled with confidence for the majority, Messrs. Davidson and Sieg of Hood River, in a few words, turned the scale. Mr. Davidson said: "We have listened to these talks and have profited by them. But the time has come to get down to business. Our people sent me here to accomplish results. If we can do it this afternoon, all right, if it is necessary to stay tomorrow or for a week or more, I am going to stay. Let's get down to business."

H. C. Sampson heartily seconded the sentiment and the visitors retired.

The trustees are in session again this afternoon working out further details of the organization plans. They are proceeding on the assumption that the tonnage of the nine districts is coming into the combination. The representatives present at this meeting have pledged their utmost efforts to this end and, while the actual signing up must be done by the sub-central organizations, they have been fully apprised of the purpose of the meeting here and their representatives having consented to the plan and given their whole approval, it is scarcely possible that any material portion of the tonnage of 10,000 cars will not be marketed through the central office of the distributors, which will probably be the principal place of business.

While no announcement has been made as to methods of marketing, the idea prevailing is that the Distributors should employ their own district sales agents, so far as it is practicable to do so, eventually marketing entirely through their own representatives. Every avenue of reaching the customer which has been successfully employed by the affiliated organizations will be utilized to the fullest extent, where a reliable market has been secured for a particular variety from a certain district that market will be protected. Until satisfied representatives are employed to cover the entire territory, present means of disposing of the crop, either organized selling agencies or brokers will be utilized, generally or in certain territory.

Actual management will probably be placed in the hands of three men, one each from the three principal districts, Wenatchee, Yakima and Hood River. The districts represented are: Wenatchee, Spokane valley, Yakima valley; Hood River, White Salmon and Mount; Walla Walla, Milton and Freewater; Boise and Payette; Lewiston and Clarkston; Rogue River; Montana.

Friday evening the officers chosen at temporary organization in Spokane in December were made permanent.

The different trustees will submit the action of the Yakima meeting to their respective bodies of growers and the question of signing up with the Distributors will then be taken up. Some definite action will probably be taken by local growers at the annual meeting of the Hood River Apple Growers' Union stockholders here on Saturday, April 5.

**CITY AWARDS  
PAVING CONTRACT**

**RELIANCE COMPANY WILL DO WORK**

Ordinance Passed, Calls for the Hard-surfacing of All the Principal Streets of City.

At the Monday night meeting of the city council, the contract of paving 11 business district streets of the city with five inch concrete Hanson pavement was awarded to the Reliance Construction Co. of Portland, at a price of \$27,619.90. The Reliance Construction Co. is at present engaged in the task of laying the distributing system and water mains of the new municipal system. The actual cost of the paving will be \$25,750. The extra cost will go toward excavation and grading.

The date of the election when the people will vote on the amendment to the city charter, making it possible for the council to expend money to the extent of \$7,000 for city park and library purposes, was set for Thursday, April 10. The officers for the election have been appointed as follows: Judges, John A. Wilson, J. H. Gill and Mrs. J. P. Lucas; and clerks, Mrs. Chas. Castner and Chris D. Nickelsen.

An ordinance providing for the laying of asphaltic oil bound macadam passed the first reading. The streets included in the order of this ordinance are: Cascade avenue, from the west line of Fifth street to a point 200 feet west of the west line of Fourteenth street; Oak street from the west line of Fifth street to the east line of Ninth street; State street from the west approach of the Hood river bridge to the east line of Ninth street; Fourth street from the south line of Oak street to the north line of State; Fifth street from south line of Cascade avenue to north line of Oak; Ninth from south line of Oak street to north line of Eugene street and Eugene from the west line of Ninth street to the east line of Twelfth street.

**Outfall Sewer is Being Replaced**

Among the many improvements that the city is making this year is that of replacing the outfall sewer, leading off across the flats north of the O. W. R. & N. passenger station to the Columbia. The crew of men who have been improving the East Side grade, are now engaged in digging a trench for the new pipe.

The Reliance Construction Co., which is laying the pipes of the distributing system of the new municipal water plant, have almost finished their work in the city.



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The HYDRO-ELECTRIC Co., does not want the consumers of electrical energy for lighting or power purposes to pay for the plant monthly, yearly or bi-annually, they only want a fair, reasonable price on a live and let live basis; and are not asking its customers to buy our competitor's plant, nor anyone to pay them a price with which to buy our plant; all we have to sell is electrical energy.

**OGDEN PAPER HAS  
PRAISE FOR ORCHARDS**

Below are given some extracts from a recent editorial appearing in the Ogden, Utah, Examiner, on fruit culture and in praise of the Hood River valley. Let Roy Armstrong, who formerly resided here, is now managing editor of the Ogden paper:

There is a little valley, its orchard area at present probably 20 miles square. There is a seventeen-mile road, macadamized and oiled, from Hood River around through the valley and back to the town. You will pass orchards for the most part, all the way. The one man—and he is typical of all. He couldn't parse a sentence of five words. But he will show you an orchard anytime in the summer with not a twig growing where it takes needless strength from the tree; with not a scale of dry, dead bark on the bole or limb; with his wash assured against attacks of insects; with soil that is cultivated in all the care and thoroughness that your mother's garden used to know.

He may not parse a sentence, but he will tell you exactly the chemical components of the soil in his orchard, pointing out that there is a little more of one ingredient here, and little more of another there, and telling you what is his treatment for the various natures. He will tell you the Latin names of the pests he has to fight—and you better believe he has to watch and fight them. He will tell you how long they live, a period which varies with the nature and name of the various creatures. He will tell you how the arrive at life, and how he seeks to conduct them to a decent but certain death. He will discuss the relative proportions of arsenate of lead and lead arsenate and other poisons, and just what sorts of weather each should be applied in the form of spray. He will talk botany to you as far as it relates to apple trees, and his word as to the stage of development in leaf and blossom at which treatment must be made will impress you.

These men go through their orchards at all seasons. They know every tree. They know how much irrigation water the tree needs, and give it drink according to its demands. They keep water gauges at the apple house door, and measure the rainfall. They give their orchards just what irrigation is needed, and not a drop more.

They go into their orchards in growing time, and pick off fine-looking apples for no reason other than that this one apple may touch another, resulting in abrasion of the skin. He gets just as many apples on a tree as it can fully and perfectly developed, and not an apple more. He picks them in canvas bags, and the man who bruises one goes out of the valley with nothing that looks like a return ticket. The apples are not sorted in electric machines that can separate ten bushels of fruit a minute into four or five sizes required for packing.

When a man fills a box he marks on it the variety and brand, the name of the grower, the number of apples in the box, with the grade—extra fancy, fancy or choice; and that box is just as good as a certified check for its market value. Not a man in the world will question it. Hood River name and honor are in the box, and the grower's interest and of action are behind it.

You can borrow money on those apples, put them in cold storage, and keep them indefinitely. On a visit to the Hood River by this writer on November 1st, the Commercial club of that town opened a box of apples that had been packed just one year before. Two apples in the box bore blemishes. One had a bruise, so light that it left no mark at the time of packing, but which had developed into a red spot perhaps the size of a silver dime. The other had been pressed a trifle too tightly against its neighbor, and there was a little shallow depression, but not the suggestion of a rot.

Can we do it? No. Why? Because we haven't the organization. We have not the compact territory. We have not the recognition of the necessity for high grade and uniformity—and above all, of organization. We have not yet learned how to stick together.

**POWER COMPANIES  
ASK RATE INCREASE**

Local residents were perturbed last week when a dispatch from Salem brought the news to this city that the local power companies, the Hood River Gas & Electric Co. and the Hydro-Electric Co., had asked the Public Utilities Commission that they be permitted to raise their rates here. By the recently enacted public utilities bill, the companies have been instructed by the commission to install meters. The Gas & Electric Co. have already installed some of the meters, and the Hydro Co. will soon begin the work.

Both companies are frank in admitting heavy losses because of the competition they have entered into and because of the flat rate basis on which they have been operating. The Hood River Gas & Electric Co. declares that its net loss since it began operation in competition with the Hydro Co. has been \$35,533.66, while it is unable to collect \$5,500 from bad customers. Both companies aver that they need the meters to prevent discriminations, since the majority of their patrons have taken advantage of the flat rate to install more lights than they would have been entitled to under the meter rate.

The petition of the Hood River Gas & Electric Co. shows a low rate for irrigation pumps and an exceedingly low rate for refrigerating and milling systems.

The Hydro Company shows that its total collections have been \$8,749.85, while it is capitalized for \$250,000 with \$180,000 paid up.

A meeting of a number of representative citizens was held at the rooms of the Commercial club Monday evening, when it was decided to take some concerted action to prevent an unreasonable increase in the rates here. The sentiment prevailed that the rates of the Hydro-Electric Co. were not too high at the present time. At a meeting of the board of directors of the club Tuesday night a communication was sent to the Railroad Commission asking that the date for the hearing set for March 31 be postponed, in order that the citizens might have more time to prepare a case.

**CREWS RUSH  
POWER PROJECT**

The crews of the Pacific Power & Light Co. are showing great activity for over a mile along the banks of the Hood River and the line of the Mount Hood Railroad Co. just south of the city. A coffer dam to divert the stream of the Hood River just east of the Mount Hood railroad bridge is nearing completion. Caissons have been rigged in the pipe trees near the old power house and have been slung across the river just above the island in the stream at this point. Electric hoisting machinery has been installed and the channel of the Hood river west of the island is being deepened, the rocks and boulders being hauled out by the electric power.

A huge steam derrick, transported by its own power over the Mount Hood railroad line, is being used in clearing the way of the pipeline that will run from the dam to the site of the new powerhouse, which will rise just north of the factory of the Hood River Spray Manufacturing Co.

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**E. S. HAY, Hood River, Oregon**

**MASON CRITICISES  
NEW ORGANIZATION**

March 26, 1913.

Editor Glacier:

The organization of the new association, which was endorsed by the growers last at week's mass meeting, is so glaringly open to criticism that I cannot refrain from pointing out some of the defects.

First, the double delegated powers of the board of control is unjust and un-American. Nor is it just that the