

The Hood River Glacier.

VOL. XXIII

HOOD RIVER, OREGON, THURSDAY, FEBRUARY 29, 1912

NO. 40

Camas Prairie Drainage System Nearing Completion

With the opening of spring we can offer you Rich, Bottom Land ready for the plow, at prices that will interest you

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One Tubular Axle Millburn Wagon, wide track, with double box and seat, half truck wheels with 2-in. tires. In good condition and practically new, \$80.00. One set double Crank Bolster, springs 1,500 pounds weight, \$5.00. One 1-1/8 in. V-8 two-seated canopy top side spring Wagon with storm curtains and pole, \$80.00. One set of Chain Harness with breeching, new, \$20.00. One heavy single express wagon Harness, but little used, \$15.00. One set Studebaker medium Bobsleds, \$30.00. One No. 2 Faultless Stump Puller with 100-ft cable, extra 20-ft. choker, steel grub hooks, \$90.00. Puller has cleared but 20 acres. One 2-horsepower International Harvester Co., air cooled Gasoline Engine, good as new, \$75.00. One new Saddle and Bridle, \$18.00. One 216-egg Peep-O-Day Incubator, \$12.00. Five 10-chick St. Helens outdoor Brooders, \$10.00 each. One 100-chick St. Helens indoor Brooder, \$6.00. One 100-chick Petaluma indoor Brooder, \$4.00.

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Jan. 10.	Mrs. Vanansdale to W. S. Farris	\$ 6,000
Jan. 25.	Lee Morse to W. S. Farris	15,000
Feb. 10.	Joe Copeland to Mr. Goch	26,000
Feb. 21.	Joe Hengst to W. S. Farris	10,500
Mar. 10.	J. W. McCready to H. P. Coburn	97,750
Apr. 18.	Mercer & Clark to E. S. Hammond	10,500
Apr. 26.	W. S. Farris to C. B. Chapman	46,000
May 5.	Lining to W. S. Farris	10,000
May 11.	R. E. Harbison to W. S. Farris	22,000
May 13.	Radliff to Hanigman	6,450
May 20.	J. W. Shipley to E. O. Hall	15,000
June 10.	Shrum Bros. to Frank Fenwick	7,500
Aug. 5.	Clapp to McCann	17,000
Aug. 24.	Cutler Bros. to W. H. Johnson	30,000
Aug. 20.	Wilson to J. L. Carter	2,190
Sept. 2.	W. S. Nichol to F. X. Arens	14,500
Sept. 2.	Walter Austin to F. X. Arens	600
Oct. 30.	Mrs. Mortimer-Johnson to F. S. Holsten	15,000
		\$262,950

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\$3000—17 acres of raw land 3 miles out, easy to clear nearly all ditch. Fasy terms.

\$5500—32 acres of timberland, red soil, north end of Willow Flat, 30 acres very best near Ry. Chitral, store and school. Will cut 500 cords of wood. On main road. Easy terms.

\$7500—5 acre tract 1 1/2 miles to city, all in trees, mostly six yrs. old, house, barn, all tools, water system, fine view. Reasonable terms.

\$8500—111 acres on the east side, in Pine Grove dist. Small house and barn, all acres full bearing. Spitzenberg and Newtowns, balance in young trees.

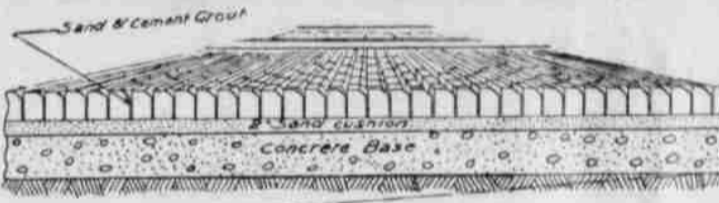
\$2500—House and lot on corner close in, on Cascade Ave. Easy terms.

EXCHANGE

Modern Bungalow in town for small ranch close in. Full bearing ranch in Pine Grove improved with buildings, want land in Upper Valley. Insurance written in old line companies.

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HAVING purchased the entire interest of E. Brayford in the Rockford Store about three months ago, we are now in position to serve you with all the highest class groceries at reasonable prices. We invite your patronage and will serve you to the best of our ability.

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ROGUE RIVER PLAN DEFEATED

UNANIMOUS ADOPTION OF REPORT

Northwestern's Selling Agents Found Not to be Exclusive—Union Prices Exceed Exchange's.

When the mass meeting of apple growers was called to order Tuesday afternoon, A. J. Mason addressed the audience, stating that his name had been used twice in the communication issued to the local growers and which, amounting to a great deal of feeling, much to swell the crowd present in Heilbronner's hall. "However," said Mr. Mason, "I was in the offices of the Exchange on the afternoon before the letter was mailed, not for the purpose of looking over evidence, but to confer with a member of the organization, who is a fellow committeeman with me, on the Sulzer Apple Box bill. Still, I believe that we should set here as a jury this afternoon and listen to evidence from both sides, and I told the officials of the exchange that I would do all in my power to secure a hearing for them."

The letter of Mr. Gwin to the growers is given below:

Portland, Oregon, February 21, 1912. To the Apple Growers of Hood River Valley:—Before passing judgement too hastily, or too finally, in the matter of the recent "conference" held at Portland, perhaps you will consult with Mr. A. J. Mason, who spent yesterday afternoon in this office, examining some original files of correspondence, and our original documents, which furnish incontrovertible proof that there are—at least—two sides to the question.

To prefer charges and at the same time to muzzle the jury with a pledge of secrecy; to deny the accused the inalienable right of self-defense, and to condemn him unheard, is both un-American and unchristian.

If the alleged "disclosures" can be proven, then the writer of this letter will stand convicted of falsehood. The writer gives way to no man in jealousy of his personal integrity. If the "disclosures" cannot be proven, then a great injustice has been done.

The writer prefers to believe that there is sufficient red-blooded Americanism in the Hood River Valley to step at nothing short of the whole truth in this matter, and to demand the proofs to be submitted to a public tribunal, composed, substantially, of the same men yesterday present at the mass meeting held in Hood River on January twenty-seventh. And that this Exchange be allowed to present thereto its evidence in rebuttal.

This Exchange knows that it is clean; knows that its spokesmen have stated the truth in all things; that it has played the game with its cards all on the table. It asks only treatment in kind; for simple justice and an exposure of the facts of all the facts.

Other than this, the Exchange has no favors to ask of the growers in the Hood River Valley. That you may understand the attitude of the Committee on the Rogue River Exchange and Mason after hearing the alleged "disclosures," suffice to say that these gentlemen spent the day following the conference in the offices of the Exchange, where they were shown the same original evidence, the same men yesterday present at the meeting, and they were completely satisfied that they immediately turned their attention to the framing of a contract between the Exchange and their respective Associations, looking to the marketing of the coming apple crop of 1912.

At a full meeting of the Board of Directors of the Rogue River Fruit and Produce Association, held in Medford yesterday, the report of its committee was heard, and the Board voted unanimously to contract with this Exchange for the marketing of their entire crops of pears and apples, and not stopping at this, to purchase a block of stock in this Exchange. Yours very truly, W. F. Gwin, Treasurer and General Manager, Northwestern Fruit Exchange.

Mr. Butler, who was the chairman of the committee appointed at the meeting of January 27 and composed of P. S. Davidson, W. B. Dickerson and himself, stated that it had not been their intention to report unfavorably to the Northwestern Fruit Exchange, and not to make public the great amount of data secured by them from confidential sources until the receipt of the letter.

The members of other committees stated that they had not secured similar information whereupon the local committee proposed to them that they should take no action until they had made investigation along similar lines. However, the other committees expressed a willingness to receive the local committee's report. It was the fact that this information was secured from a confidential source, they were asked to keep it in confidence. "If we had thought of the attitude it might have left the officials of the Northwestern Fruit Exchange in the world certainly not have placed any bonds of secrecy on them," said Mr. Butler, "and as soon as we learned of the way they felt about it we immediately communicated with the members of the committee and told them not to consider the information secret."

The report of the committee was as follows: "In the first place let it be distinctly understood that we have no unfavorable report to offer on the Northwestern Fruit Exchange. Our position is just this, that the resolution under which we were appointed, provided for the consideration of the Northwest and the conditions of the large fruit districts of the Northwest and that we should investigate the Northwestern Fruit Exchange as a means of accomplishing this amalgamation. In our opinion the fact that neither Yakima or Wenatchee are at all interested in the Rogue River plan is Prima Facie evidence that the best interests of Hood River could not be served by this plan, and, without casting any reflections on the Northwestern Fruit Exchange, your committee has considered the exchange with special reference to its value as a means of accomplishing our chief aim, that of

working out a practical co-operative plan under which the fruit districts might work and it is our opinion that from this point of view the Northwestern Fruit Exchange does not meet our present requirements.

At the meeting on January 27 when the Rogue River plan was placed before us by Mr. Miller and Mr. Gwin, certain features of the plan were made clear. We were told that the North American Exchange had 106 branches or selling agencies and that the services of this system included the exclusive use of these 106 agencies. The expression "a perfect selling machine" may not have been used, but we were certainly led to believe that the plan included an exclusive service of rare merit. Free use was made of the prices received by the Northwestern Fruit Exchange for the 1911 crop in a way that would lead the casual observer to believe that the returns through this system were much larger than through any other agency.

After the meeting the attention of the committee was repeatedly called to the rumor that the North American Fruit Exchange was controlled by Crutchfield & Woolfolk, a commission house of Pittsburg. Our attention was naturally directed to these three points: First, the efficiency of the machine; second, the prices it obtained as compared with other returns and third as to whether the machine was controlled by Crutchfield & Woolfolk or not.

For general information we selected 50 of the 106 agencies in various parts of the United States and addressed a letter to a bank in each of the towns where the agencies were located, requesting information in a general way and with special reference to the lines along which we were conducting our investigations. The replies from half a dozen of these letters will serve to show that there is a very general opinion at the selling end of the machine that it is controlled by Crutchfield & Woolfolk.

We quote: A bank in Virginia says: "The agent referred to is in the general brokerage business and does not confine himself to representing the North American Fruit Exchange. He is on a commission basis and also represents Crutchfield & Woolfolk and advises that he would handle apples from other sources."

A bank in Pennsylvania says: "As representative of the North American Exchange receives only a salary and no commission and whatever business he may on a commission basis, he does strictly on his own responsibility. It is supposed that he represents Crutchfield & Woolfolk in this market, who in turn are regarded as controlling the Exchange. He is believed to be honest and is a hard worker but the market in this city for box apples is very limited as the local trade is confined largely to barrel apples."

A bank in Canada says: "We beg to advise that although the agent mentioned is representative of the North American Fruit Exchange, he also acts as agent for several other concerns which we understand he runs on strictly a brokerage basis. Although representing the above mentioned Exchange and also Messrs. Crutchfield & Woolfolk, we understand that he would be perfectly willing to handle apples from any other source."

At the very first of our work it was apparent that many of these agencies would take business through other channels than the Northwestern Fruit Exchange, so we asked the management of the union to ascertain for us just how many of them were in the market for business through other sources and we found they were already getting the information for themselves. We felt justified in taking this course through the invitation of the officers of the Northwestern Fruit Exchange to make the closest investigation of their organization. Before we had could be received by the North American Fruit Exchange learned of the investigations which were being made and wired presumably all of the branches substantially as follows: "Do not answer Hood River inquiries, refer all letters to us."

This, of course, made it difficult for us to get all the information we wanted and only 43 replies were received. Out of these, seven advised that they were agents for the North American Fruit Exchange and could not accept business through other channels, 11 gave evasive or conditional replies and 25 out of the 43 unconditionally stated that they were out for business from any source and would be glad to handle Hood River apples direct. Copies of the various letters received were read by Mr. Butler.

Mr. Davidson then took up the comparative prices received on the past year's crop as between the Exchange and the Union. It was shown that except in two varieties, in which the Exchange had secured a few more cents per box, the net average price of the Union to the grower had been materially greater than that of the Exchange. At first glance, reading from the Exchange's bulletins, it appears that its prices are greater than the Union's. However, it must be remembered that to bring the prices to an equalized basis, from the printed prices of the Exchange 10 cents must be deducted for the charge of the Exchange and 10 cents added for the charge of the Union for handling the apples.

A paragraph of the committee's summary stated: "In rebuttal, the officers of the Exchange may show you that all of the capital stock of the North American Fruit Exchange is held and owned by the officers and directors of the Company; they may even tell you if all of the stock of the North American Exchange were owned by the Pittsburg firm with which its name has been connected, it would not affect the efficiency of the machine. We will not attempt to meet this argument and would simply ask you to weigh all the information you have from any source and draw your own conclusion. They may tell you their machine has only been in operation two years and that it is as good as you could reasonably expect it to be under the circumstances and that wherever they find an agent who is not doing his duty they will get a man in his place. Granted, but we are dealing with a condition, not a theory."

K. S. Miller of Medford, who proposed the "Rogue River plan," and W. F. Gwin, manager of the Portland agency, were present. Both addressed the meeting. Mr. Miller said: "I have not come to reopen the matter of the Rogue River plan, and only wish to suggest that you pursue the matter to the end with all facts of

(Continued on Last Page.)

BENSON'S OFFER CREATES INTEREST

MANY HEAR WEST AND COVERT

Construction by Convicts Around Shell Rock May Begin in Next 30 Days, It Is Declared.

That within the next 30 days a crew of convicts will be at work constructing a highway around Shell Rock mountain, the barrier between the east and west portions of the state, provided Hood River county take advantage of the offer of \$10,000 made by S. S. Benson, a millionaire lumberman, was the expression of Governor Oswald West who was here Tuesday night with E. L. Covert, a prominent Portland attorney, both of them addressing several hundred enthusiastic citizens at the assembly hall of the Commercial club. Mr. Benson has long been interested in the building of a road along the Columbia. With Mr. Covert to represent him he recently made the offer of \$10,000 to be applied toward its construction. Mr. Covert began an investigation of the matter. He found, as he stated Tuesday evening, that Multnomah county had built a road to within one mile of Multnomah falls. Thirteen more miles remained to be constructed to the Hood River county line. However, he continued, the county of Multnomah is willing to complete its portion of the roadway, and the money of Mr. Benson is now available for the purpose of beginning operations on the difficult Shell Rock portion of the highway, if Hood River county will give an assurance of building a connecting link in this county.

Through the levy of special road taxes in the two districts through which the road must pass, the sum of approximately \$15,000 has been made available, and by the expenditure of this money and what may be done on the Shell Rock by the funds of Mr. Benson, it is thought the roadway may be made passable in a short time.

Governor West addressed the audience, stating his present prison policy, that of placing the convicts on parole and making them work on the roads. It was shown that by proper management roads could be constructed for an amazing cheapness. For the sum of \$10,000, judging from past expenses, it was declared that 20 men could be kept at work on the Shell Rock construction for a year and a half, the \$10,000 covering all of their expenses.

Because of the fact that County Judge Culbertson at his home in Portland stated under the impression that the meeting of fruit growers to consider the report of the recently appointed investigating committee would be held Tuesday night instead of Tuesday afternoon, the addresses of Governor West and Mr. Covert came very near being deferred. Judge Culbertson had communicated to the governor that because of the impression it would be impossible to get a hearing Tuesday night. The governor's secretary at Salem communicated this fact to President Chas. N. Clark, of the Commercial club, who immediately notified Governor West over the wires and informed him correctly as to the meeting, enabling him and Mr. Covert to catch the afternoon train.

Addresses were made by W. L. Clark, a member of the Commercial club committee on roads; J. P. Lucas, postmaster; and C. T. Early, superintendent of the Mt. Hood Railroad. Mr. Covert met yesterday morning with the county commissioners and talked over the proposed plan. These men over a map and data secured by County Surveyor Murray Kay.

BUT FEW APPLES HELD IN STORAGE

Apple stocks are being cut down rapidly. A conservative estimate of the supply left in all hands in the Northwest is 20 cars and the actual amount may fall under this. These holdings represent only about one month's requirements.

Stocks in the city are very small and most of the country points are entirely cleaned up. Five cars remain at Cove and a little is left at Cashmere and Chelan. There are no apples at Wenatchee except what are owned by Seattle and Tacoma dealers.

The largest supply on the Coast is in storage at San Francisco, but the stock there is not too heavy, as is shown by the firmness of the San Francisco market. California Newtowns are in light supply and very firm. Firmer apple markets are reported from nearly all points in the East and Middle West, particularly Cleveland, St. Louis and Chicago.—Oregonian.

Roosevelt Says "Yes."

Theodore Roosevelt, in a letter to the eight Republican governors, who urged him to become a candidate for the presidency, Monday announced that he would again enter the political field. Mr. Roosevelt says that he has no personal preference in the matter but that the role of the people must prevail. In the closing paragraph of his letter he says: "One of the chief principles for which I have stood and for which I now stand and which I have always endeavored and always shall endeavor to reduce to action, is the genuine rule of the people and, therefore, I hope that so far as possible the people may be given the chance, through direct primaries, to express their preference as to who shall be the nominee of the Republican presidential convention."

Fruit and Business Men to Co-operate.

The directors of the Dalles Fruit Growers' association have arranged for the holding of a number of educational meetings during the coming few months with the object of bringing into closer touch not only the fruit growers but also the business men of the Dalles and the fruit growers in the past, it is said, there have been misunderstandings and it is hoped at these meetings to bring the various organizations that have for their object betterment of the country surrounding the city as well as the Dalles itself, into closer understanding.—The Dalles Chronicle.

Mrs. Thomas Avery has had as her guest Mrs. F. Eggert, of Portland.