## LIGHTING TALKS

NUMBER 5

The fundamental considerations for any public utility corporation engaged in the upbuilding of permanent business rests upon the basis of efficient service and fair return upon
the company's investment and co-operation with the general public in the upbuilding of the community. These guiding pubic in the upbuilang of the combic policy. They benefit not only the company but the community at large. This company and its predecessors have done, and are doing, pioneer work in building up an electric light and power business in Hood River and in stimulating the development of this city and the surrounding country, the growth and development of which will insure to the mutual benefit of both the people and the company

This company has provided, and is now furnishing electric light and power service for the city of Hood River and surof similar size in the Pacific Northwest. Our lines extend oul over both sides of Hood River Valley, and furnish these service-something that is enjoyed by few rural communities. Our patrons in Hood River Valley are enabled to have at their command these comforts of the city and at the same time enjoy the advantage of country life. Thus, by promoting the
welfare and comfort of residents of the Valley, we believe we are helping to build up Hood River, as the prosperity of any city is largely dependent upon the prosperity of the surround ing country.

The management of this company knows that the only way to get a square deal is to give a square deal. Our rates
are not exorbitant, and we can justify them to the satisfaction of any fair-minded person. That our service is first-class, is attested by the fact that during the recent storm when many electric light and power companies in all parts of the country
were demoralized and out of business, this company's service was uninterrupted.
We believe that we are entitled to the respect and confidence of the public, and we want the co-operation of every
customer, for a bigger, brighter and better Hood River.

## Pacific Power \& Light Company




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