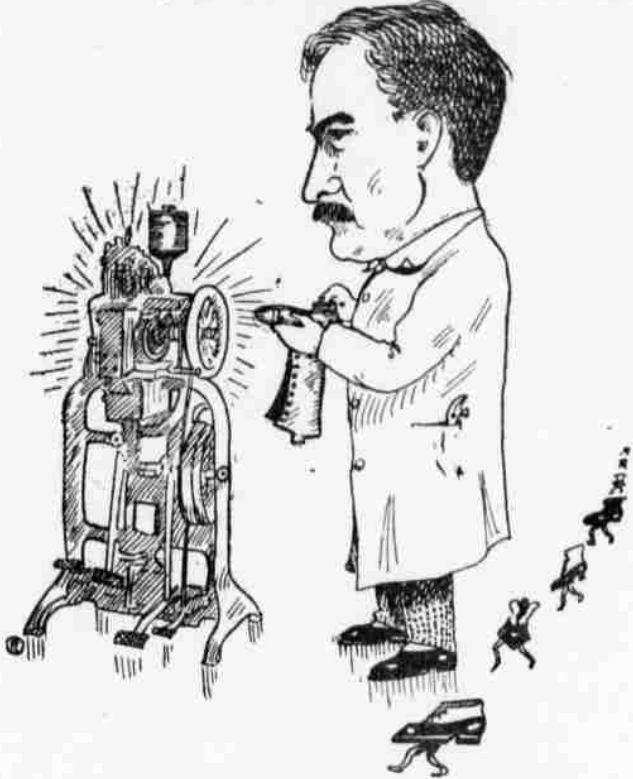


# The Hood River Glacier.

VOL. XXII

HOOD RIVER, OREGON, DECEMBER 1, 1910

NO 27



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## SPOKANE VICTORY IS CELEBRATED

### JOLLY MEETING AT CLUB ROOM

Interesting Talks About the Spokane Show and Presentation of Gifts Features of the Evening.

The informal smoker pulled off last Wednesday at the Commercial Club was one of the best social gatherings which the club has had. The occasion of the meeting, which was the celebration of the victory at Spokane, lent enthusiasm and a general good feeling, and it was a happy crowd which assembled in the club rooms. The first part of the evening was spent in a general social time, and it was improved by all to get better acquainted with his neighbor.

President Charles Hall called the meeting to order in the assembly rooms and Rev. Harris was called upon to start the ball rolling, which he did by reciting a story which had for its text, "Opened with Prayer." E. H. Shepard was then called to the platform and read the report, well chosen, and listened to with attention. Mr. Shepard spoke mostly of the exhibit at Spokane, the conditions which existed and the importance of Hood River taking the prizes. He said in part:

"Hood River had everything to lose and very little to gain, from a commercial standpoint, in the contest at Spokane. We stand out of the show the past two years for obvious reasons, and we began to hear the taunt that we were afraid to go into competition with the Washington apple box sections. In making the exhibit this year we had two cars against seventeen of the best in the other box sections. Hood River has always been first in every contest, from the time we took the blue ribbon in 1893 at the Chicago fair. Our reputation is established in the markets of the world as being the best. Had we failed this year to take the first prize it would have been used against us by our competitors, while the carrying off of the prizes simply maintains our reputation. We were up against the keenest competition. Our every move was watched. They were all against us, and as they could not reach our level, they tried to pull us down to theirs. In spite of this feeling against us, our crowd acted in a gentlemanly, dignified manner, and made no loud demonstration when the decision was announced. We should have had four ears there instead of two, and we would have taken first and second on Spitzburgs and first and second on Newtowns. It was the most phenomenal display ever made and was high class from every point of view. Our decorations were simple and effective. The electrical display was a winner, and the two carloads were set off in a manner to attract immediate attention. The packers and decorators deserve the highest praise, and all who had a part to do acquitted themselves in a creditable manner.

Ernest C. Smith was then called upon and spoke in a general way of the work of the Hood River party. He said he would not attempt to tell any thing about the fruit, as he did not care to display his ignorance of apples among the experts present. He complimented the packers and the other workers for their untiring efforts to do their best, and the judges for their integrity and moral courage to give a fair decision on the merits.

In commenting on the good work done by President Hall, who, when there seemed to be a failure to have Hood River properly represented at the show for want of funds, took the matter in hand himself and said that if necessary he would finance the proposition himself. He spoke of the work of E. H. Shepard, whose suggestions and work did so much in improving the display, and who was on the job night and day with the rest. He then sprung a surprise on the two gentlemen by presenting, on behalf of the club, a gold watch to Mr. Hall and a diamond stick-pin to Mr. Shepard. It was complete surprise to the recipients, and while they were both thrust speakers during the fore part of the evening, they found much difficulty in expressing their appreciation of the tokens.

A. A. Jayne was then called upon, and he congratulated Mr. Smith in the happy manner in which he addressed the meeting and for his well chosen remarks. Mr. Jayne said that he had been a resident of the valley for fifteen years, coming from The Dalles, and when he came here the people of that section tried to discourage him. Hood River was looked upon at that time as a bankrupt country, with no future. The raising of apples was considered a poor business, as there was no market for them at that time except a local demand at a low price. Mr. Jayne was of the same opinion when he came here, and it took him some time to see the possibilities of the future. He emphasized the fact that it was the mind and conscience of the apple business here, that backed up the quality and made Hood River famous. The determination to put up an honest pack, and the best pack, was the factor in maintaining the reputation.

Prof. Van Deman, one of the judges of the Spokane show, and also of the Hood River show here this week, was present, and was called to the floor. Prof. Van Deman said that he and the other judges tried to find all the dirt they could with the exhibit and made poor success. They tried to be merciless in their scoring, spending their time looking for defects rather than for the good points, as that was about all there was left to do. When they got through there was but one thing to do and that was to give the prize to Hood River. Mr. Van Deman said he was proud to see Hood River set the pace of the world in growing and packing apples. In his visits to all the important apple sections of the United States, he always told them to follow Hood River. He could not say it too often. In Virginia last year they had a good exhibit, the best they ever had, and he remarked that it looked, "Hood River." He hoped they would continue to improve, "I hope you will keep in the lead," said Mr. Van Deman. "Put conscience into the apple box and you will get the right reward. There has never been such an exhibition of apples in the world as you have this year. It

has never been equalled. We have been called to judge your exhibit this year. As it will be hard to decide between you, we have determined to exact double penalties if we find the bottom of the box not as good as the top. It is possible we may have to look for the totem marks of the mosquitoes on the apples to determine a difference."

C. H. Sproat told how the car of winners was got together and gave all the credit to his wife and family. He disclaimed any credit himself, and said that all credit and remuneration would go to those who made up the car. The packers, Robinson, Ordway and Dabney, would be remembered, and all those who contributed to the success of the exhibit were entitled to their share of praise. Mr. Sproat said that back of all this the reputation of the valley was at stake. We had everything to lose and but little to gain. Back of the individual effort was the reputation of the valley. Had we lost, it would have hurt our reputation in the markets. To win was simply to maintain the reputation already established. Medford gained nothing in a commercial way last year for having received the prize, because of lack of organization and business methods. It helped real estate sales to some extent in the Medford country, but did not benefit the sale of apples. Southern Oregon this year did not make a sale of apples until very late. The reputation of Hood River enabled us to sell our apples on an F. O. B. proposition. We have this year enlarged our markets. We sent one car to Boston as a trial shipment and upon its arrival received a wire from the buyer asking for another car. The quality is so high class that we have now four firms in Boston handling Hood River apples. Owing to the large production which will be in a few years from all the box apple sections of the west, we must keep to the front from a purely commercial standpoint. We will have to call your attention to the warning that the market has been glutted, and it has hurt the price. In two years we may reasonably expect a million boxes from Hood River orchards. Unless more facilities are provided it will result in a tremendous loss. We must have a capacity of at least 250,000 boxes by that time. The two storage warehouses here are the only ones of any note in the box apple sections. The other sections this year have had to force their apples on glutted markets, with more or less disastrous results. When those conditions occur it is only the high class apples which sell. Our prosperity depends upon how long we can keep Spitzburgs apples in the market. We must hold the surplus stock from other sections in moved off, we can ship at the rip time and get profitable returns. Business men, owners of real estate and apple growers must provide more warehouses or suffer loss. A stock company of \$100,000 is needed to solve this problem.

Prof. Lewis, one of the judges of the Hood River fair, was present and extended the congratulations of the Oregon Agricultural College to Hood River on its magnificent exhibit. He said we were specialists in a special industry, making it a deep business study, and were making it a grand success. He admonished us to keep up the reputation to a high grade.

Henry Avery, of the Eggernont orchard, which took the Newtown prize at Spokane, when asked to explain how his apples took the prize, said it was "Hood River apples and Hood River methods." He would change the old motto to read, "Honesty is the Best Pack," and hang it in every apple house. He said that at Spokane when the judges got to his car they took over 700 boxes and found them all perfect. He said that G. R. Castner was the man behind the Newtown pack, and it was the packers who lauded the prize.

G. R. Castner was then asked to tell how the car was built up, and he said they went over 5,000 boxes and selected 1257. In packing out the car they took a little over 50 per cent of the selection.

A telegram was received here Tuesday from Secretary Skinner that the Sproat car of Spitzburgs had been awarded the first prize and sweepstakes at the Chicago Land Show. The prize consists of a beautiful sterling silver loving cup, said to be worth \$500. Mr. Sproat says that he has not received any official notice himself, other than the wire from Mr. Skinner.

The following report appeared in the Portland Journal, but the statement that a cash prize of \$1,000 had been awarded in addition to the cup is probably incorrect: "Chicago, Ill., Nov. 29.—Oregon apples carried off the grand sweepstakes prize at the Chicago Land Show today when C. H. Sproat, of Hood River, won the cup and \$1000 for the best carload of apples. This is the same car of apple that won the grand sweepstakes prize at the National Apple Show at Spokane, Wash. "This car of Spitzburgs was in competition with apples from all sections of the United States and, considering the fact that they were hauled farther and handled twice, this is a remarkable record. The apples scored 997 points out of a possible 1000 at the Spokane show and have now captured two world's prizes. "C. H. Sproat owns the Eldorado orchard at Hood River consisting of 40 acres and the prize-winning car was taken from this orchard alone. This orchard is not under irrigation. "Mr. Sproat has been offered almost fabulous sums for various boxes of the prize winning apples, but will probably sell the car in one lot to a commission house. "Oregon fruit and other exhibits are attracting attention from thousands of people who are looking westward and the fact that Hood River apples have won the grand prize means that the tide of immigration will be heavier to Oregon than any other state, judging from the comment heard on all sides."

## SPROAT CAR WINS CHICAGO FIRST PRIZE

It has been suggested by a number of exhibitors of the recent apple fair that much benefit would result from the publication of the scores of the judges. Secretary C. D. Thompson furnishes the scores of the leading varieties for which cups were awarded. The general plan of the judges was to score two or three of the most promising of each class, then eliminate those which by the score of the top layer would fall below the ones already scored. In the 10 box class three boxes of each were scored and the average of the three made the score of the exhibit.

10 Box			
	Spitz	Newtown	Bald, Av.
W. Fike	96.2	97.5	98.2 97.3
Home Orchard	98.6	98.5	98.2 98.4
M. M. Hill	97.5	98.7	97.1 97.8
J. L. Carter	98.2	98.4	99.8 98.8
			Ortley
Peter Mohr	98.6	96.8	96.6 97.3
Maxwellton	98.1	97.2	97.1 97.5
			Five Box
A. Hukari	99.6		
T. G. Smith	98.9		
Wm. Ehrek	97.6		
H. Seiverkropp	99.5		
F. C. Brosius	97.8		
A. I. Mason	99		
			Spitzburgs 96-120.
F. C. Brosius	94		
Lawrence Smith	95.2		
L. E. Clark	99.4		
Peter Mohr	96.1		
Mohr Bros.	98.4		
N. W. Bone	97.1		
Maxwellton Orchard	94.8		
A. I. Mason	95.4		
			Spitzburgs 88 and larger.
W. Fike	99.6		
Lawrence & Smith	99.3		
L. E. Clark	98.4		
Peter Mohr	99.2		
Mohr Bros.	95.1		
Maxwellton	98.1		
			Newtown 88 and larger.
Home Orchard Co.	98.9		
M. M. Hill	99.5		
Peter Mohr	98		
			Ortley
Wm. Ehrek	98.5		
H. O. Seiverkropp	97.4		

## EXHIBIT GOES TO PORTLAND

### AND FROM THERE TO NEW YORK

Prizes are Awarded at the Hood River Fruit Fair (which Closed Last Saturday).

The Hood River apple show ended Saturday night and the exhibit, which consisted of 925 boxes, was immediately packed up and shipped to the Portland meeting of the Oregon State Horticultural Society, which is being held this week Wednesday, Thursday and Friday, at the Majestic Theater building. Officers of the society came up Saturday and arranged for the exhibit there, which will be in charge of G. R. Castner and C. D. Thompson.

The attendance this year was not as large as was expected owing to the cold weather, and the fact that there were several other apple shows held before at other places. The Portland crowd was not large, many of them waiting to see the exhibit at Portland. As stated last week, however, the quality was the best ever placed on exhibition, and the arrangement to send the exhibit to Portland is a good one. The exhibit will also be sent to the automobile show the middle of January and will be seen by a quarter of a million people. This will be an advertisement worth while, and will do a great deal of good in a section where we sell the bulk of our apples. C. R. Castner, president of the society, secretary, and C. K. Marshall had entire charge of the fair, and the experience of the two former in other years was especially valuable in making the fair a success.

The judge did not complete their labors of awarding the prizes until Friday evening, and in most cases it was difficult to make a decision. All the exhibits were so nearly perfect as to call for the strictest examination. The following are the prize winners:

Best ten-box display, any variety, not more than three boxes of one variety, cup—J. L. Carter, first; Home Orchard Company, second.  
Best five-box display, one or more varieties, cup—A. Hukari, first; H. O. Seiverkropp, second. Best box Spitzburgs, 88 and larger—W. Fike, first; Lawrence & Smith, second.  
Best box Newtowns, 88 and larger—M. M. Hill, first; Home Orchard Company, second.  
Best box Ortleys—William Ehrek, first; Mohr Bros., second.  
Best box Baldwin—C. K. Benton, first; W. E. Clark, second.  
Best box Arkansas Blacks—Lawrence & Smith, first; M. M. Hill, second.  
Best box Jonathan—W. Fike, first; N. W. Bone, second.  
Best box Baldwin—C. K. Benton, first; W. E. Clark, second.

### MEDAL PRIZES.

Best box Ben Davis—W. Fike.  
Best box Delicious—W. E. Sherman.  
Best box Gravenstein—London & Powers.  
Best box Hyles King—Home Orchard Company.  
Best box King of Tompkins County—W. Fike.  
Best box Northern Spy—Epping & Rabler.  
Best box Black Twig—H. O. Seiverkropp.  
Best box Roxbury Russet—Maxwellton Orchard.  
Best box Rhode Island Greenings—W. E. Clark.  
Best box Swaar—L. E. Clark.  
Best box Wagner—Maxwellton Orchard.  
Best box Winter Banana—D. E. Miller.  
Best box Red Cheeks—Hood River Land & Apple Company.  
Best box Van Devere—E. Shelley Morgan.  
Best box Genetan—R. Pooley.

### SPECIAL PRIZES.

Best packed five boxes, prize gold watch offered by J. C. Pearson & Company—Walter Weber, Hood River; second prize, \$15, won by H. C. Kramer.

Best general plate display—J. L. Carter.

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