

Many mixtures are offered as substitutes for Royal. None of them is the same in composition or effectiveness, so wholesome and economical, nor will make such fine food.

ROYAL Baking Powder

Absolutely Pure

Royal is the only Baking Powder made from Royal Grape Cream of Tartar

SHEPARD OUTLINES BENEFITS OF UNION

The article following is from an address delivered recently by E. H. Shepard, editor of "Better Fruit," before the Portland Apple Growers Association. The first part of the address was printed in the Glacier last week and this second part, dealing with the Union methods of marketing apples, concludes the article.

(By E. H. Shepard)

The growing and marketing of apples are distinctly different as manufacturing and selling in order to do either well requires special ability. Nearly all large business concerns and factory systems divide their business. Special men are employed and selected with reference to their ability for the different departments. Every factory divides the manufacturing force from the selling force.

The object lesson is clear and it seems to me that every fruit grower should make the following deduction: Growing fruit is an industry and selling fruit is a business. These two departments of the business should be divided and men of special ability selected to superintend both. Every orchardist of experience realizes that his orchard commands his undivided attention, and few orchardists will find time to properly care for their orchard, harvest their crop and look after the selling, even if they had the ability for both. In addition to this the individual fruit grower, particularly the small one, cannot afford the expense of obtaining the necessary information to market his fruit intelligently. It takes considerable time and expense to get an intelligent idea of the market, to understand their requirements and become acquainted with different fruit buyers and commission men, their financial rating and their moral standing, all of which is necessary to properly sell the crop.

I believe that every manager of an association should annually take a trip and visit every market where

his district does business, and every city where there is a possibility to do business. The time is not very far distant when every section in Oregon, that exports apples and pears, will have to send a representative to Europe to study conditions to be come posted on markets and requirements of the consumer. We not only want to know all these things but we must in addition what districts we have to compete with, the number of carloads they will ship and the prices they can sell for at a profit, the date they will begin shipping, the height of their season and the end of their season. In addition to all this in order to market a crop successfully and obtain the highest price it is essential, in fact it is compulsory, to keep in touch with daily conditions, not only by correspondence, but by telephone and wire.

Fruit must be handled rapidly and with dispatch. We must decide and act quickly. To do this intelligently we must know conditions today, not last week. This means telegrams and lots of them.

Now, if when you go home you will take a pencil and paper and figure out how much time it will take to do all these things, that in my opinion are all absolutely necessary, and what the expense will be, I believe you will readily reach the conclusion, which I have formed, and concur with me in the following opinion. The individual grower has not got the time, and if he has he could not afford the expense. If you do there is but one deduction you will make. We must combine. We must

MOSIER Fruit Lands.

in large or small tracts. Some very good land at low prices at present. Good growing community. Six miles east of Hood River. Parties wishing to buy will do well to write or see

GEO. CHAMBERLAIN
Mosier, Oregon

County Court Proceedings.

List of claims allowed by Hood River County Court at February session:

A. C. Burk, drawing jury list and justice court fees	8.65
W. Bradley, blacksmith work	1.20
Carlage Hospital Ass'n, Goodwin House	60.00
O. P. Dabney, supplies	1.75
A. W. Meyer, juror	1.00
W. H. Williams, juror	1.00
H. Wheeler, juror	1.00
A. B. Gaudier, juror	1.00
Geo. Lawrence, juror	1.00
J. R. Baker, juror	1.00
W. Garrison, witness	2.00
Geo. Brown, witness	2.00
J. C. Shay, witness	2.00
A. H. Thompson, witness	2.00
J. R. Baker, burial expenses	5.00
Jesse Edgington, coroner's fees, etc.	14.00
A. W. Onthauk, services coroner inquest	3.70
Rayden E. Warwick, stenographer	15.41
W. D. Cooper, measure court yard	2.00
E. A. Fraze, supplies	2.15
James & Frothingham, supplies	1.00
J. H. Gill, supplies	6.05
Mrs. W. E. Anson, services clerk's office	14.42
Home Telephone Co., phone rent	6.00
P. D. Hines, gravel	48.30
H. R. Manuick, King Co. repair work	8.40
Irwin Hudson Co., supplies	32.00
L. E. Morse, office supplies	3.90
File Grove Box & Lumber Co., supplies	2.80
Pacific States Telephone Co., messages	5.55
Thos. Cameron, seap bounty	2.10
F. Salaman, seap bounty	19.50
Shaw & Brown, license examination	7.50
Security Vault & Safe Works, supplies	50.16
Geo. J. Sisson, supplies	2.85
Stanley-Smith Lumber Co., supplies	11.09
Smith Bros., supplies	14.00
T. D. Tweedy, rent care Mrs. Smith	14.00
Transfer Livery	75.00
W. E. Hanson, deputy clerk	25.00
G. F. Christie, deputy sheriff	25.00
Jesse E. King, comp. records	75.40
Pearl Jarvis, comp. records	64.60
Nettie Mitchell, comp. records	62.75
Harold Savage, comp. records	30.00
Mrs. Pearl Jarvis, comp. records	14.85
Joe. Frazier, Jr., juror circuit court	10.00
E. Eastner, juror circuit court	10.00
W. C. Adams, juror circuit court	9.00
W. A. Duggan, juror circuit court	10.00
W. H. Hagen, juror circuit court	10.00
M. Hawthorne, juror circuit court	10.00
E. Lund, juror circuit court	9.40

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Hood River office for Newell, Gossett & Walsh, Consulting Engineers of Portland.

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proper investigation made and statements furnished by a competent engineer, as to the cost of constructing and operating an underground pipe system covering the laterals of the Farmers Irrigating Company. Also an estimate of the cost of reconstructing, operating and maintaining the present flume and ditch system, and repairing and maintaining the ditch system along the county roads to make said roads safe for the public to travel.

The above report to be submitted to a stockholders' meeting to be called as soon as possible after said report has been submitted to the board of directors; that the stockholders may know the most economical and efficient system; taking into consideration the removal of many unsightly flumes and ditches and unsafe ditches from our valley. And any other business that may legally come before the meeting.

Every Mother.

As should be worried when the little ones have a cough or cold. It may lead to croup or pleurisy or pneumonia—then to something more serious. Ballard's Horehound Syrup will cure the trouble at once and prevent any complication.

Chas. N. Clarke.

NOTICE FOR PUBLICATION.
Not Coal Land.
Department of the Interior,
U. S. Land Office at The Dalles, Oregon,
January 21, 1910.

Notice is hereby given that Jesse Davidson, of Mt. Hood, Oregon, who, on April 26th, 1883, made Homestead entry, Serial 206, 62849, No. 1287, for Lot 1 Sec. 34, lots 15 & 16 Sec. 27, and SW 1/4 Sec. 28, Township 1 N., Range 10 E., Willamette Meridian, has filed notice of intention to make final five-year proof to establish claim to the land above described, before Henry L. Howe, United States Commissioner, at his office, in Hood River, Oregon, on the 6th day of March, 1910.

Claimant names as witnesses: Thomas H. Larwood, William H. Edick, David E. Cooper and Joseph Dimmick, all of Mt. Hood, Oregon.

J. W. MOORE, Register.

HOOD RIVER DAIRY

Guaranteed Pure Milk

Prompt Delivery to Any Part of the City

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Capital \$100,000 Surplus \$20,000

The Ambitious Young Man

The young man who says to himself, "I will begin to save money now so that some day I may be able to go into business myself," is just the young man we want to reach.

If that young man would select this bank in which to place his savings he would build up a reputation here as a saver and help him to secure banking credit when he gets ready to step into business for himself.

Begin today with a deposit in the

First National Bank

Hood River, Oregon

F. S. STANLEY, Pres. E. O. BLANCHARD, Cashier
J. W. HINRICHS, V-Pres. V. C. BROCK, Asst. Cash.

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Is the place to get your Wagons, Buggies, Hacks, Plows, Harrows, Cultivators, Spray Pumps, Hose & Nozzles, Gasoline Power Spraying Outfit, complete wgt. 328 lbs. Myer Cog Gear Hand Pumps guaranteed to give satisfaction. The right kind of Hose Nozzle and Fittings. Extension Head Disc, Harrows with wheel trucks, Garden Tools Planet Jr. Seeders.

I have in Stock Rubberoid Roofing, House Paint, genuine Avenarius Carbolenuin, Cooper Spray Groceries, Flour and Feed. Stumping Powder, Caps and Fuse.

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THE ONE REMEDY for women which contains no alcohol and no habit-forming drugs. Made from native medicinal forest roots of well established curative value.

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Progressive Fruit Growers

WANTING Better Fruit

Ought to investigate the merits and results of spraying with

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TREE SPRAY FLUIDS

The only scientific Sprays produced. Descriptive Pamphlets and Sprays at

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Strawberries, Raspberries, Blackberries, Cherries Etc., this Season.

Our shipping facilities are of the best, and we have a long list of good customers turned over to us by the Fruit Growers' Union, who have sold us their property and business. This gives us the finest outlet for our berries right from the start. We solicit your berry shipments and believe we can do your business in a way that will please you.

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