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ROYAL BAKING POWDER CO., NEW YORK.

ORATORY, MUSIC AND FEASING

(continued from page 1.)

why he did this he replied that "that is the way my grandfather did; that is the way my father did, and of course this is the way I have had to do." The man was a bachelor, and when he told this to his neighbors, they asked him why he didn't marry and have a helpmate in his struggle through life, and the man again replied, "Why my grandfather was a bachelor; my father was a bachelor, and that's why I am a bachelor." Mr. Smith then wound up with a glowing tribute to the scenic beauties of the Hood River valley, and predicted that some day in the not very far future this scenic beauty would be the means of bringing enormous revenue to the valley.

The ever popular Tom Richardson was then introduced by the toastmaster and made one of his characteristic talks about Hood River and its hunting qualities. He got back at Mr. Smith for his allusion to him as a "hot air artist" by saying that he had heard him make that same speech before, but in the end paid him a well turned compliment by referring to him as "Oregon's first citizen." He told of the work of the Portland Commercial Club in bringing the great resources of the state to the attention of eastern capitalists and announced that Portland had secured the convention of the National Hotel Keepers' association for this year and had negotiated with the minister around this way in order to show them the glorious country of the Columbia valley, and he then gave a talk about the excursion of the Oregon Development League to California, describing what its purpose was and telling how much good the league expected from its trip in the interests of the state's advancement. He regretted very much, he said, that the able president of the League would not be on the excursion, but he had counted on his eloquence in presenting the advantages of the Oregon country to the people whom they would meet and then concluded his remarks by saying that he liked Hood River very much because they always talked Hood River, and that if there was any spot on the map that was certainly all right it was Hood River.

R. M. Hall was the next speaker on the list, and when Mr. Smith called upon him to respond, said that he would like to know what the good people who were assembled there could expect to hear from him after listening to all the good things that had gone before. He said that Mr. Richardson's remark that Hood River people always talked Hood River reminded him of an incident that occurred in Mansfield, Ill., which was a little town away back in the country and which few people ever visited. One of the old residents of the place had died and his funeral was being held in the only church building that the small town possessed. At the conclusion of the services the minister said to the members of the congregation that owing to the fact that the man had been so well beloved in the community he thought that if there was any one present who would like to say a few words in eulogy of the dead they might do so. For a few minutes no one responded, but finally a man who was in the back pew arose and said that he was unacquainted with the deceased, but rather than waste the time he would like to say a few words about Hood River.

This, said Mr. Hall, was the keynote of the success of Hood River, for its citizens always had the interests of the town before them. Continuing, Mr. Hall said:

"I assure you I am pleased to be with you tonight. In the beginning of my few words I want to make a confession, and that confession is that I am in love with your town, your valley and your people. I admire people who do things, and that's why I love you all."

"Well do I remember when our big immigration bureau was being organized, and we were asking the various towns to put out related matter for the Harriman agents to distribute in the East and Middle West. A few minutes after the meeting was called it was decided to raise money by subscription to publish a booklet on Hood River town and valley. A committee was sent out and in less than one hour over \$1000 was secured. That push and enterprise wedded me to your citizens, and ever since that time I have been your friend, watched you grow and rejoiced at your prosperity."

"Success rightfully belongs to you, for yours is a united effort. Every man, woman and child is a walking advertisement for you. And for years that enterprising, well printed and well edited newspaper—the Glacier—has been singing the praises of your town and valley; publishing returns from your orchards and strawberry fields, and the result that hundreds have, in this manner, heard of

your wonderful section and come to be one of you. Brother Moe, keep it up, and surprising will be the result.

"For a year or more I've been carrying around with me a little secret, and now that we are here together, I am going to take you into my confidence and tell you. I mean to be one of you some time and own a fruit farm in your valley. Your loyal citizen and my good friend, Oscar Vandervort, has been fanning this flame, and while I cannot hope to possess so beautiful a place as his "Beulah Land," I will own a farm in the valley somewhere some time, and you know anywhere in the valley is good enough.

"Did you ever stop to think how beautiful are your surroundings, and what lies back of you? The majestic Columbia is in the foreground, and as the ascent is made to the wonderfully productive valley above, a glance backward through the soft and silvery light of the morning affords a view of the broad Columbia, and reveals your purity and prosperous town, ideally located, and beautified by hundreds of natural oaks, with wide spreading branches. Rapidly the morning dawns, and as the sun peeps over the Eastern horizon, casting a shadow on the snow crowned summit of Mount Adams and brightening Mount Hood's dress of white, a new world of beauty opens up to view. The road leads past scores of attractive homes and well kept apple and strawberry farms for which your valley is noted. To the right and left of the fertile tract are spurs of the Cascades, tree clad and treeless. In the canyon below is the stream of Hood River, making music, as its ice cold waters race swiftly onward to join the Columbia. Every mile the scenery changes. It is uphill and down, across a high bridge, hugging the edge of a mountain spur, through groves of pine and fir, and back again into the level section.

"A forming a picturesque background to the valley is Mount Hood, perpetually covered with snow, an accession of whose summit is the trip of all mountain trips in our matchless scenic wonderland of the Pacific Northwest.

"With all this lavish handiwork of nature at your very door, who would not want to live at Hood River or in your famous valley, where the best of everything grows to perfection? Yours is a veritable paradise. In the spring time, nature makes a truly wonderful display; your fruit trees seem to vie with each other in clothing themselves in gorgeous robes of most beautiful shades of pink and white blossoms, and a few months later these same trees fairly groan under their weight of choice fruit, which leads the world in quality and price.

"Wonderful has been your record the past few years, but I see in the future a brighter and greater story. You have my best wishes. I thank you."

Mr. Jayne then introduced Roswell Shelley of Odell, referring to him as proprietor of the "Little White Store," whose pen and voice were ever at work singing the praises of the valley.

Mr. Shelley congratulated the club on the stand it had taken in deciding to include the valley in the membership of the organization and told of his abiding faith in the future development of Hood River and the country lying back of it. He said that it had everything to make it prosperous in the way of natural resources, and told a story related by Senator Scott in the Senate about a Baptist minister who had a couple of incorrigible boys who insisted on playing cards despite his earnest remonstrance. One day while they were playing up in the attic they heard the old gentleman coming up the stairs and hurriedly slipped the cards into the pocket of an old long tail coat that their father used at immersions. The next day the minister had occasion to use the coat in baptizing some newly made members of his flock, and as he stepped out into the water the tail of the coat floated out and one by one the cards came into view. First came the ace, then the king, queen, jack and ten spot. The horrified mother of the boys turned to them and said, "Oh, boys, boys; see what you have done! You have disgraced your poor old father." And one of the boys smiled and said, "Why, mother, if father can't stand on that hand he ought to sink." That, said Mr. Shelley, was the way he felt about Hood River. That they had everything here that man could wish for; that it only remained for the people of the valley to take advantage of it, and that it was only a question of time and a very short time at that when the conveniences of electric light and transportation would be extended up the valley, making it the ideal country for both business and pleasure.

The toastmaster, with a gleam of humor in his eye, at the conclusion of Mr. Shelley's talk, said "We have with us a gentleman from Portland who has consented to address us this evening, and I take pleasure in introducing Mr. Walter Moore."

Mr. Moore in responding said that he had not consented to address the gentlemen, as speech making was not in his line, and that when he had accepted the invitation to attend the banquet he had no idea that he would be called on to do so. He was not here, he said, for the purpose of making a speech, but for the purpose of doing something which he hoped

would be a great benefit to the valley and that he intended to stay here a day or two looking over the project. He said that he would not announce what it was at present, but later would do so. That after listening to the remarks of the gentlemen who had spoken before him he felt that he was worth a good deal more than when he had sat down to the table, and that he had interests here he had decided to dispose of, but after hearing the glowing talk and witnessing the great enthusiasm of this gathering of Hood River citizens, he felt that he could not afford to do so, and was going to hold onto them. Mr. Moore's remarks made a very deep impression on the minds of his hearers, and quite a ripple of excitement was created among them as to what the project he spoke of was.

M. P. Isenberg was the last speaker to be called on by the toastmaster, but as Mr. Jayne said, he proved to be far from the least. His remarks were mainly reminiscences of the past history of Hood River and its growth since his residence here which dates from the year 1891. He recalled the fact that he first saw Hood River on the same day that the present president of the club, H. E. Davidson, did, and told about meeting that gentleman in the small building which stood where the Mt. Hood Hotel is now located and which was the only place that had accommodations for guests. There were no churches here at that time, and in fact very little to indicate that it would ever become the thriving city that it has. The strawberry industry was limited to seven acres all told, but when he learned of the magnificent returns being secured from this small acreage, notwithstanding the fact that he had a lucrative government position, he gave it up and settled in Hood River and had never regretted it, but on the contrary had seen the wonderful strides which the town and valley had made in these comparatively few years. He said he "well on the past history of the town to show what had been done, but that he was just as optimistic for the future, which he predicted would be surprising.

It was after midnight when the last speaker had concluded and Judge Cake arose and said that he wanted to see the Hood River Commercial Club with a membership of 150 strong, and then proposed three cheers for Hood River and the club. Mr. Smith quickly arose, however, and said that the judge was usurping his privilege and proposed the cheers himself, which were given with a will. Judge Cake then not to be outdone, proposed that they give three more, which were given so vociferously that they must have awakened any one who was trying to sleep in the hotel.

The banquet ended, the guests were loud in their exclamations that it was one of the best things that had ever been done to create good feeling and a genuine spirit of business development in Hood River.

Notice

The annual meeting of the stockholders of the Hood River Improvement Co. will be held at their hall at 9 o'clock, Tuesday, January 16, at 2 o'clock p. m. All stockholders requested to be present.

Thos. Lacy, Pres.
E. T. Fells, Sec'y

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Homestead and timber claims, dairy and fruit land. Apples, berries and cherries a specialty. Also some bargains in timber land. Office over drug store, Jewett ave., White Salmon, Washington.

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2 very choice residence lots on the Heights. Adjoining property offered at \$500. Inquire of

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Some Bargains.

Our list contains about 40 different tracts of fruit and general farm land in Hood River; about 500 acres in Underwood, divided into tracts of from 40 to 320 acres each; also about 185 different tracts of farm property in Hood River valley, and some very desirable residences in Hood River and Mosier.

33. 6 acres 1/2 mile out; berries and orchard. A beautiful location. Will be sold at a bargain.

24. 42 acres 4 miles out, 16 acres in orchard, 10 full bearing. First-class improvements. A beautiful home.

2. 40 acres in the most beautiful portion of the valley. 4 acres in orchard and 36 in alfalfa, business general farming.

114. Two 160-acre tracts about nine miles out; one on east side, other west side. Choice for \$1100.

A number of 5, 10, 20 and 40 acre tracts of unimproved land that will bear investigation. Also a number of large tracts from 100 to 320 acres in Oregon and Washington.

Some few residences and lots in every portion of the city.

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Hood River, Oregon.

No. 2



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Residence Phone Main 575

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The Hood River Bakery has just purchased 200 barrels of Golden Crown Flour, and says it is the best flour they have ever used.

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Nice lot of Yellow Newtowns, Spitzenberg, Baldwin, Mammoth Black Twig, Jonathan, Rome Beauty, Lawver, etc. Also large line of general nursery stock. Send for catalog and price list. Breeders of Shorthorn Cattle and Berkshire Hogs; all stock registered.

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are always in the lead when it comes to good pianos, and close-priced terms can be had; all that is asked is a small amount down and a few dollars a month. No one needs to be without a piano who has talent in that direction, when new pianos can be bought for \$190 to \$235. Such pianos are: One used Bailey, formerly worth \$300, now \$225; Kimball piano in a fine walnut case, used only a short time and worth \$190, now \$235; and a store full of ten or twelve different kinds, all on easy terms.

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If your merchant will not furnish you with the **home** product, call on us and we will put you in line with some one who will.

Hood River Milling Co.

A LETTER

I wish to say to all our old friends and customers who for so many years came to our shop for their meats, that it is useless for me to introduce Wood Bros., our successors, as their 18 years in the butcher business in Wasco county has made them so widely known that an introduction is unnecessary. Being honest, capable business men, they have the means and ability to run a business as it should be run, and in a way that will be a credit to our city.

I expect to stay with the new firm for awhile, and will be glad to see you all at the old stand. I will guarantee that you will get just as much meat for your money, just as courteous treatment and just as prompt service as can be had in the city.

We will have a full line of everything good to eat for the Christmas trade.

Respectfully yours,
E. S. MAYES.

New Location.

We are now located in the **Smith Building**, in the room formerly occupied by J. E. Rand, where we will be pleased to see all of our old customers as well as new ones.

This large and well-lighted store has been fitted up with the best and most complete stock of

Staple and Fancy Groceries, Flour and Feed

ever displayed in the City. **Fresh Vegetables** received daily. Call and inspect our stock.

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WOOD FOR SALE.
I am prepared to furnish mill and slab wood, also other kinds of wood.
I have a new steam wood saw and am prepared to do sawing. Also do general team work.

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