

**JENNINGS'**  
**Restaurant and Bakery**

Meals served. Fresh bread and cakes. Fine line of fresh candies and fruits. Ice cream served.....

**C. G. JENNINGS**

**Meat Market.**

**J. B. BENTON, Proprietor**

Just opened, meat market in the Groshong stand. We carry a full line of choice meats, Beef, Pork, Sausage, Hamburg, Breakfast Bacon and Hams. We cordially solicit your patronage. The best of treatment to all customers. Shop open until nine o'clock Sunday mornings.

**J. B. BENTON**

**The White Salmon Barber Shop**

— IS THE PLACE TO GET A —

**Neat Shave or Hair Cut**

In the cottage on Main street, opposite Hotel Washington

**A. J. Barrow, Prop.**

**Ice Cream Parlor**

I make a specialty of serving the best of ice cream. Parlor for ladies. Soft drinks of all kinds. A choice line of confections always on hand. Tobacco and cigars. Billiard hall in connection.....

**William Biesanz**

**Hotel Washington**

**J. W. LAUTERBACH,**  
Proprietor

**White Salmon, Washington**

Headquarters for **TOURISTS** and **COMMERCIAL TRAVELERS**

Rates from \$2.00 to \$2.50 per day  
Special rates by the week or month.

**Rosegrant & Everhart**

**Contractors and Builders**

**White Salmon, Washington**

**Lumber, Lath, Lime and Shingles**

Constantly on hand

Estimates cheerfully furnished on all kinds of work

**REMEMBER**

Our work is backed up by a long record of successful building

**"HIT THE TRAIL"**

**Via WYERS & KREPS' STAGE LINE**

To **TROUT LAKE** and **GLENWOOD**

Stages leave White Salmon every morning, except Sundays, at 7:30. Special arrangements for parties. Fine outfits, careful drivers. Livery and feed barn in connection.

**WYERS & KREPS,**  
White Salmon, Washington

**Made His Own Fortune.**

Samuel S. Ziegler, ten years ago, purchased the fine strawberry ranch that he now owns. He established and is now conducting the most productive piece of land on the Washington side. While he has but five acres along the Columbia river in the valley, it is the richest, being so situated, and then he takes the care and pains to see that his berries and his tomatoes are on the market first. By careful system of irrigation he is enabled to get his berries on the market long before any of the other ranchers, thus obtaining the very highest price. It is a matter of record and is used by all in illustrating the possibilities of the Washington side, just what Mr. Ziegler has done. Being the thorough business man that he is, he has kept a complete record of his earnings, and it is said that last year he derived over \$180 from his five acres. Mr. Ziegler has had his ups and downs in the world, but he is endowed with that energy and push and frugality that no one obstacle or combination of misfortunes can hold him back. He is the architect of his fortune; he grasped the opportunity at the right time. He is not content with the berry business, but is going ahead in other lines. He long ago realized that on the mountain was more the future was for the apples, and he took up a homestead and today has started a 40-acre orchard that promises to be as big a yielder as has been his berry

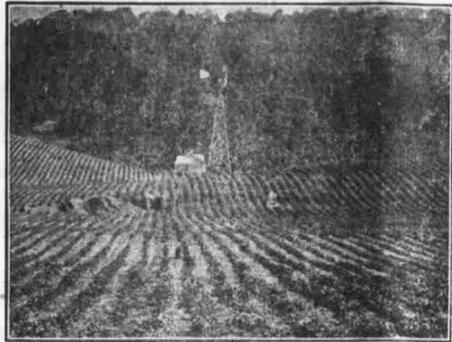
**Among the Fruit Growers.**

J. B. Turner of White Salmon has one of the fine ranches of Klickitat county. He has 100 acres and has over 5 acres in berries. He is one of the early shippers and has always been very successful. He has one of the best watered ranches in the White Salmon valley, and has eight acres of alfalfa, and has just harvested his third crop.

O. P. Donbar, five miles from White Salmon, in the Pine Flat country, has 100 acres. He has a fine young orchard and over ten acres are cleared. The farm is splendidly watered by the famous Catherine creek.

W. R. Jones has just recently sold his fine farm on the side of Tracy hill to John Jarvis. There are 100 acres, and it is one of the fine farms and pretty nooks in the Tracy hill country.

E. J. Onley, 6 1/2 miles east of White Salmon, has 100 acres of fine land and is one who has stuck to it and cleared one of the fine farms on Tracy hill. One of the fine features is that he needs no irrigation, and already has one of the finest orchards in the country.



Glimpse of S. C. Ziegler's Berry Ranch

ranch. Mr. Ziegler is a farmer now. Before he realized the possibilities of the rich soil of Washington he was engaged in the mercantile business and for many years followed contracting. He is regarded as a first-class mechanic and in contracting was most successful. Many of the finest buildings of White Salmon and surrounding country are of his workmanship, and his own beautiful residence that nestles under the hill near the river clearly shows his ability as an architect or builder. When he took up farming he was broad and ready to employ scientific as well as practical methods. He takes an interest in the Grange matters, and at the horticultural societies he is a good listener and a good advisor. He stands as the very first to introduce commercial fertilizers in the valley and in everything he has been progressive and is an enthusiast over the fruit question. Mr. Ziegler is the company of C. M. Wolfard & Co., and while he takes no active part in the management, he realizes that it is a good investment. He stands ready at all times to foster any good movement. The stage that lead up to White Salmon was his enterprise, and if he has one hobby it is the public schools and the clean, moral tone of the city. He has worked untiringly to make the schools what they are today. Mr. Ziegler and the family have one of the fine homes and they all enjoy the comforts afforded from it.

"Jack" Perry, one of the very earliest of settlers in this section, has one of the best farms on the mountain side. He has lived in the Pine Flat country so long that it is known as the Perry trail.

J. G. Perry, six miles from the river, in the Pine Flat country, has 100 acres in grain and hay. He intends to go heavily in the stock business. He has just completed a fine new barn.

C. W. Chapman, 2 miles north of the city, has a fine homestead. He is leased this year and Mr. Chapman is conducting the larger shop in White Salmon. He has recently built for himself one of the pretty cottages of the city.

J. R. Maurer, eight miles northeast of town, has just recently purchased twenty acres and will go to work at once clearing for fruit. He will go in rather heavily in strawberries.

E. J. Christensen, ten miles northeast of White Salmon, has 80 acres. He has just taken possession and will go to fruit.

J. McLaughlan, 3 1/2 miles northeast, has 100 acres, fourteen acres under cultivation and two acres in a miscellaneous orchard. He has just completed one of the fine homes on the mountain side.



G. A. Thomas' Beautiful Home

J. Gunning, of Mountain Brook, has one of the finest farms in the country, and by the way is known far and near for his fine creamery butter. He has 100 acres in grain and apples and nearly fifty head of stock grazed the year round. The place is well watered and the "White Salmon Creamery" is known in many cities.

Roy Emmons has a fine 100 acres in the Mountain Brook country, and is making arrangements for the planting of a large orchard. He is engaged with his father and brother, Ed, in the saw mill.

Arthur W. Emmons, owner of the "Mountain Brook ranch," has one of the finest farms visited. The improvements are first class. There are 115 acres, 12 acres under the plow. He has two acres in a young orchard. Everlasting water runs through the place, and the saw mill is on his land.

G. E. White, postmaster of Pine Flat, seven miles east of White Salmon, has a fine 100-acre farm, over 20 acres of which are under cultivation, and he has over 200 young trees. It is his intention to engage heavily in the dairying business in the future.

L. G. Pyatt, seven miles from White Salmon, up on an apple mountain, has 100 acres. Eight years ago he came from Illinois and has cleared one of the fine places. He is considered an expert in the fruit business. He now has over eight acres in fruit, and is going in heavier as fast as it will allow.

Mr. V. E. McCoy, about four miles from the city, is one of the big berry growers in this section. She has 100 acres of fine land. She has five acres of fine berry land and over 500 apple trees.

Peter Groshong, two miles northeast of the city, has eighty acres of fine land. He has been a resident of the county for sixteen years. He has a fine orchard of 200 apple trees, also pears, cherries and peaches. His farm has fine water and is one of the best in this section. He has over twenty acres in hay land. Mr. Groshong is a Yorker who has chopped his own fortune out, and is one of the highly respected citizens of White Salmon.

J. C. McCoy, one mile and a half from White Salmon, has 80 acres of fine land. He has a nice orchard and fine berry land. He was engaged in railroad work all his life till he entered upon his present duties. He is engaged in the lumber business with Mr. Thomas and has one of the fine equipped mills on the Washington side.

**HOME-SEEKER,**

**Just a word to you!**

**YOU WANT A HOME!** We all do. There's a heap of satisfaction in working 'round your own fire-side. There never was a more golden opportunity to make a home than in the White Salmon valley. The soil and climatic conditions are just right for strawberries and fruits of all kinds.

Ten acres of this choice land will make a delightful home and a splendid income. To illustrate: J. C. Clarkson, from 5 acres in strawberries clears \$1000. The other 5 acres are in young fruit trees, and when these come into bearing he will double his income. This rancher, content with his small farm, made a living and tucked one thousand dollars away for the rainy day. Can you do this on your 160 acres of wheat land, or after living on wages in the great congested centres of America?

The strawberry plants grow on the rich southern slope of the valley. They are from ten days to two weeks earlier than those of Hood River, commanding the highest market price. They are grown without irrigation and thus save all the labor, expense and worry connected with irrigated land.

Or perhaps you prefer to raise apples. In the foot hills you will find the ideal orchard site for large, finely flavored and well colored apples. Fruit experts who have made a careful study of conditions of the soil and climate pronounce it one of the richest in the world, as one leading expert remarked: "Here is the home of the Yellow Newtown Pippin and Spitzenberg." This land may be bought from \$10 to \$40 per acre, and in a few years will be worth ten times that sum.

**Maybe You Would Rather Live in Town**

White Salmon is the most promising town on the north bank of the Columbia river. What three years ago was a wheat field is now a thriving village. New buildings are being erected with openings for merchants, tradesmen and laborers. Beautifully located and healthful, it has good schools, churches and societies. Don't let all these good things go by. Now is your opportunity.

Consider this fine list, and if you do not find anything that suits, write for our book on the White Salmon valley.

**For Early Berries and Fruit**

No. 1. Ten acres of the finest fruit and berry land. Practically level. The White Salmon river forms the west line. Five acres in strawberries; very early. The balance easy to clear; a living spring on the land. The improvements are a good fence and a substantial 4-roomed house. It is near school and only 1 1/2 miles from transportation; daily mail delivered. Price \$1200, with one-half cash, balance to suit. This will make a lovely home.

**A Neat Home**

No. 8. 11 1/2 acres, all rich deep berry and fruit soil; 6 1/2 acres in cultivation, balance easy to clear; 3 acres in strawberries, 450 choice apple, pears, cherry and peach trees from 1 to 3 years old. House of three rooms, barn and chicken house; 1 1/2 miles to transportation, school and store. This land lays well, and will make a fine orchard and berry farm. Price \$1500; terms, \$950 cash, balance on easy payments.

**A Delightful Place**

No. 45. 14 acres of rich loam soil, adjoining the town of White Salmon; 12 acres in cultivation, 2 acres of oak grove. City water piped through it. It commands a lovely view of Mt. Hood and the Columbia river, and when set out to apples, cherries, peaches and strawberries, will command \$400 per acre. Price only \$2600; terms, 1/2 cash, balance to suit purchaser. This tract must be seen to be appreciated.

**For a Poor Man**

No. 10. 40 acres of unimproved apple and berry land, 4 miles from White Salmon and 1/4 mile from school, mail delivered. This land lays well, has a rich, deep soil and is in the best apple belt. Adjoining these 40 acres are 120 acres of vacant government land that could be taken as a homestead. This land has living water on it, some fine timber, and is splendid pasture. We will sell the 40 acres for \$750; \$350 cash and balance on easy payments, and will locate purchaser on government land. This is a fine opportunity.

**A Good Buy**

No. 24. 10 acres, all choice fruit and berry soil; 4 acres in strawberries, 50 young fruit trees, cherries, peaches and winter apples; a fine spring of water, 1 mile to school, 1 1/2 miles to town of White Salmon, 1 mile to transportation. Price only \$1000.00; terms half cash, balance in 4 years. This is one of our best bargains.

**A Money Maker**

No. 31. 160 acres of choice land for apples, strawberries and other fruit; 80 acres first-class timber. Of the remaining 80 acres, 20 are under cultivation, balance easily cleared; 175 fruit trees 4 years old, 1 acre strawberries, abundance of pure spring water. A 4-roomed house, barn 16x30, chicken house, 1/2 mile to school, 3 miles to White Salmon. Price only \$2700. Terms, \$1200 cash, balance on easy installments. Beautifully located for a large orchard.

**WHITE SALMON LAND CO.,**

**WHITE SALMON, WASHINGTON**